

GROWTH

GAME PLAN INTO ACTION

Raymond James Institutional Investors Conference

John K. Stipancich – Executive Vice President, Chief Financial Officer



Forward-looking Statements

Statements in this presentation that are not historical in nature constitute forward-looking statements. These forward-looking statements relate to information or assumptions about the effects of sales, income/(loss), earnings per share, operating income, operating margin or gross margin improvements or declines, Project Renewal, capital and other expenditures, cash flow, dividends, restructuring and restructuring-related costs, costs and cost savings, inflation or deflation, particularly with respect to commodities such as oil and resin, debt ratings, changes in exchange rates, product recalls, expected benefits and financial results from recently completed acquisitions and planned divestitures and management's plans, projections and objectives for future operations and performance. These statements are accompanied by words such as "anticipate," "expect," "project," "will," "believe," "estimate" and similar expressions. Actual results could differ materially from those expressed or implied in the forward-looking statements. Important factors that could cause actual results to differ materially from those suggested by the forward-looking statements include, but are not limited to, our dependence on the strength of retail, commercial and industrial sectors of the economy in light of the continuation or escalation of the global economic slowdown or regional sovereign debt issues; currency fluctuations; competition with other manufacturers and distributors of consumer products; major retailers' strong bargaining power; changes in the prices of raw materials and sourced products and our ability to obtain raw materials and sourced products in a timely manner from suppliers; our ability to develop innovative new products and to develop, maintain and strengthen our end-user brands; product liability, product recalls or regulatory actions (including any fines or penalties resulting from governmental investigations into the circumstances related thereto); our ability to expeditiously close facilities and move operations while managing foreign regulations and other impediments; a failure of one of our key information technology systems or related controls; the potential inability to attract, retain and motivate key employees; future events that could adversely affect the value of our assets and require impairment charges; our ability to improve productivity and streamline operations; changes to our credit ratings; significant increases in the funding obligations related to our pension plans due to declining asset values, declining interest rates or otherwise; the imposition of tax liabilities greater than our provisions for such matters; the risks inherent in our foreign operations, including exchange controls and pricing restrictions; our ability to realize the expected benefits and financial results from our recently acquired businesses and planned divestitures; and those factors listed in Item 1A of our most recently filed Annual Report on Form 10-K filed with the Securities and Exchange Commission. Changes in such assumptions or factors could produce significantly different results. The information contained in this presentation is as of the date indicated. The company assumes no obligation to update any forward-looking statements contained in this presentation as a result of new information or future events or developments.

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Leading brands with tremendous potential



For those new to the story . . .

Strategic Opportunity

Change restructuring focus to profitable growth culture

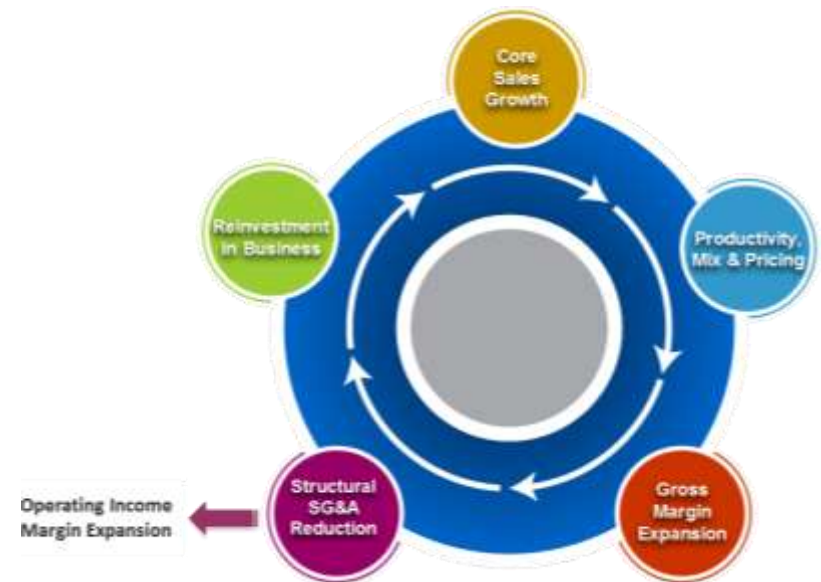
Clear corporate strategy rather than 13 GBU strategies

Consistent commitment to building geographic footprint

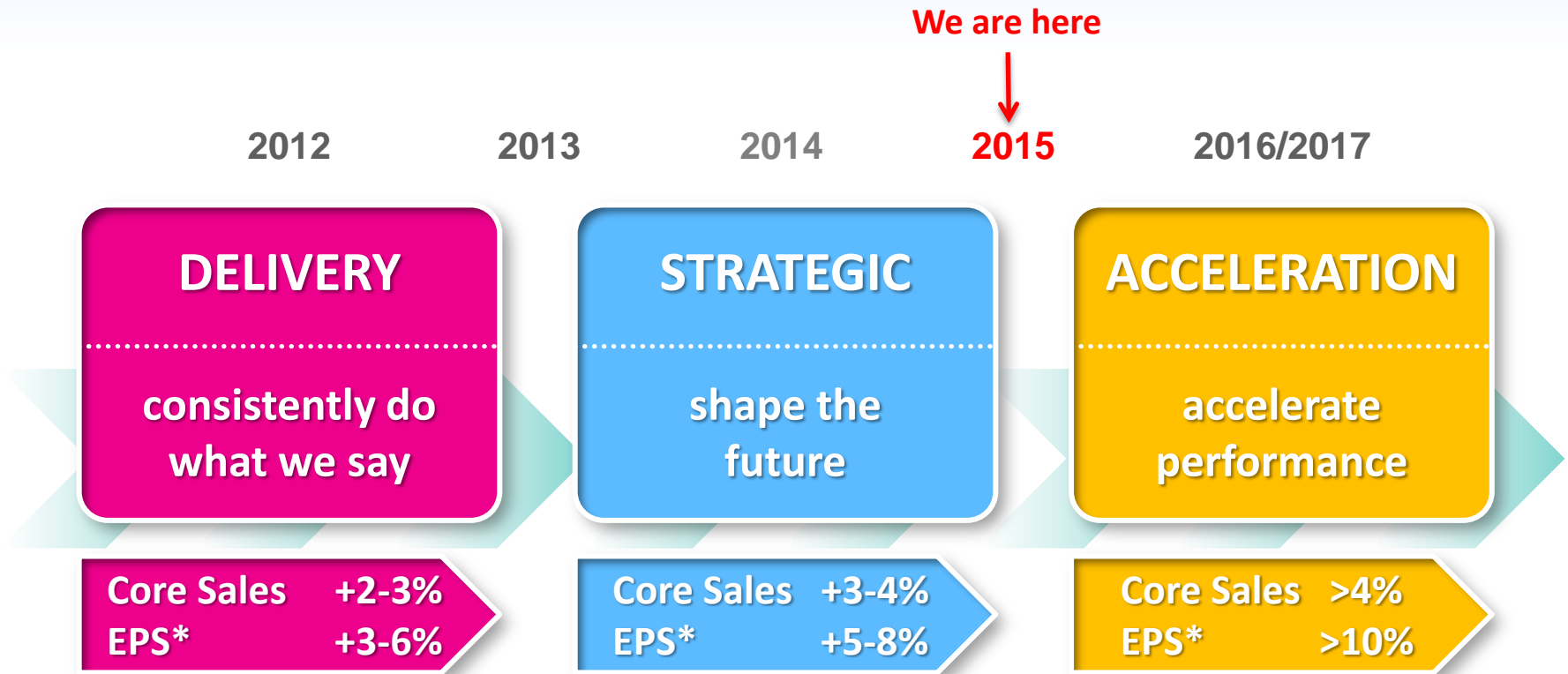
Scale best repeatable growth models and lead trends

Improve growth impact by channelling resources effectively

Virtuous Circle



Three phase transformation



* Normalized EPS

Clear set of choices

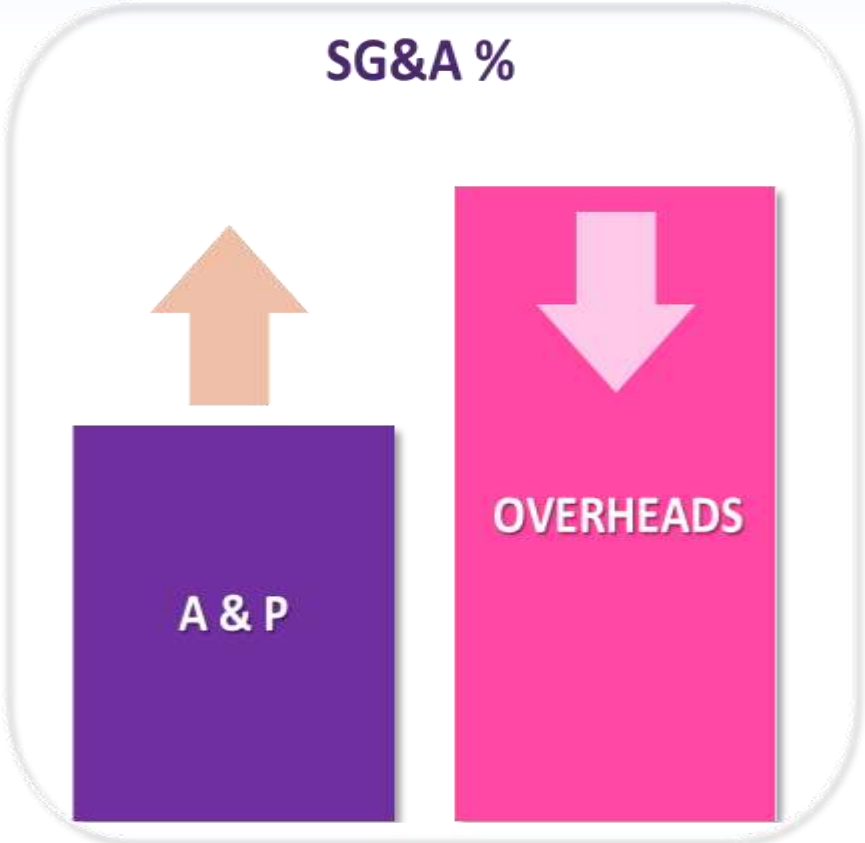
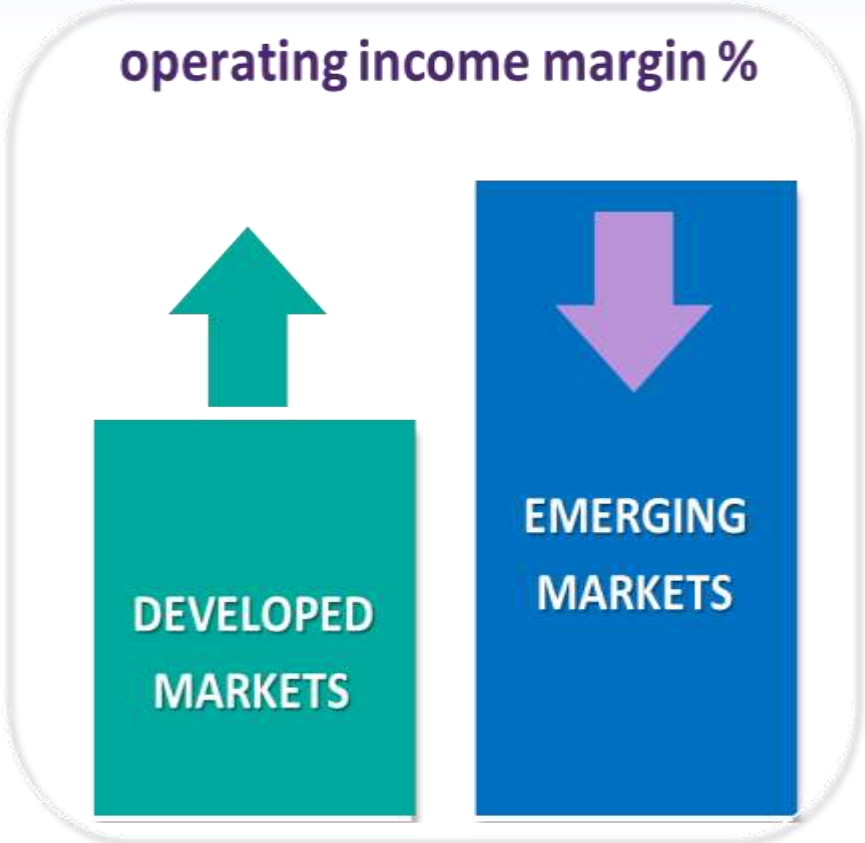
Where to Play



How to Win



Coupled with financial algorithm change



Drive market share growth in home markets

WINNING SHARE
IN HOME MARKETS

Innovation
Brand building
e-Commerce



Extend brands into faster growing markets

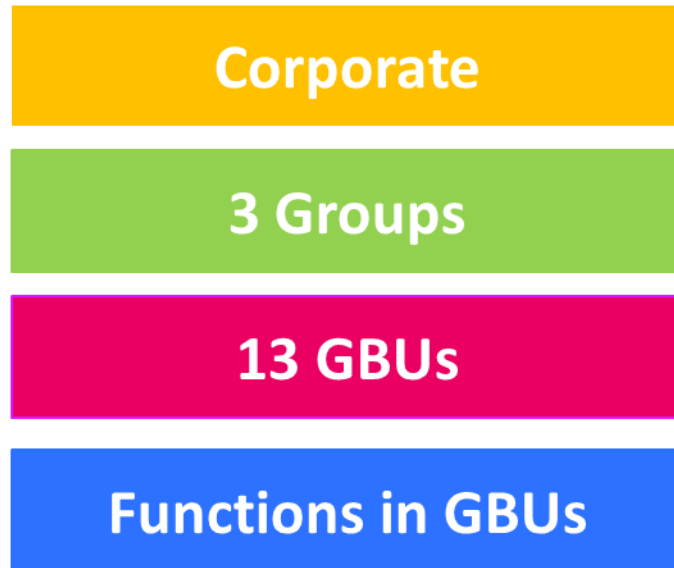


Launched major initiative to unlock costs

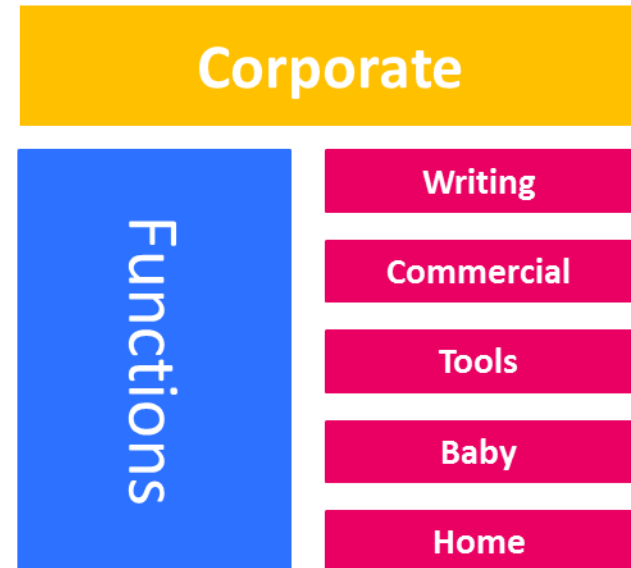


Reshaped the company

Holding Company (2011)



Operating Company (2013)



Captured in clear corporate strategy





AMBITION

PURPOSE

BUSINESS MODEL

WHERE TO PLAY

AMBITION: Newell Rubbermaid helps people flourish every day, where they live, learn, work and play

BUSINESS MODEL:

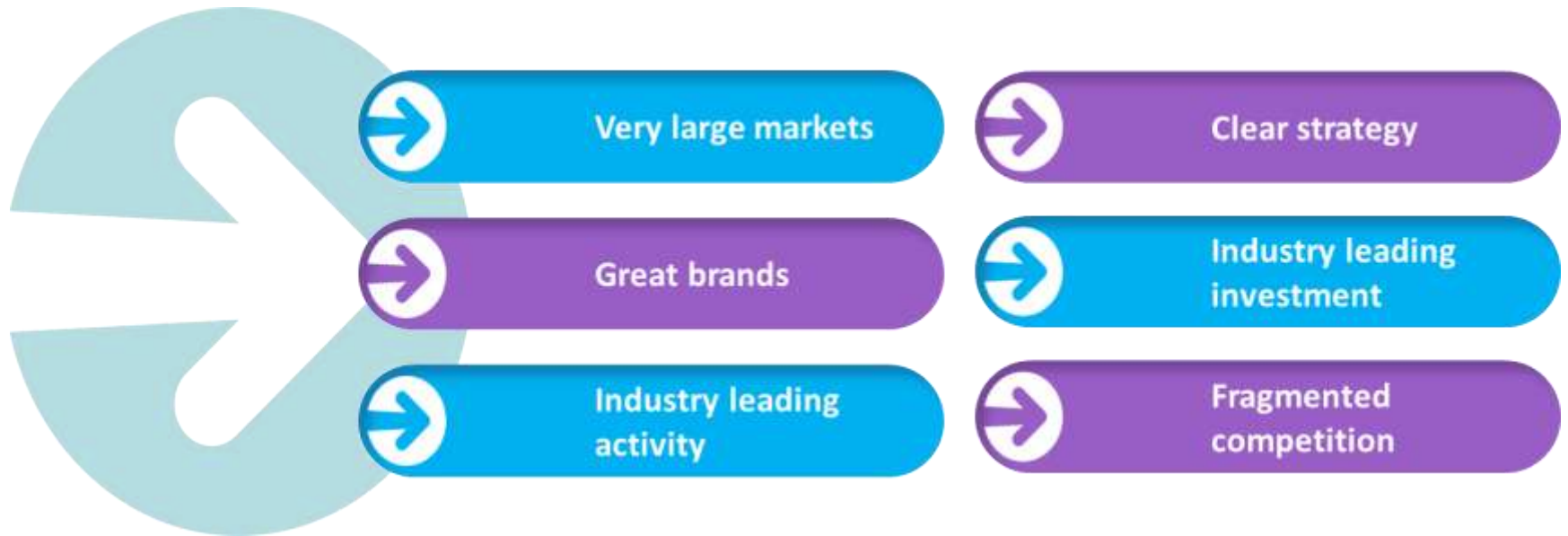
- NWL is a growing brand-led business with a strong home in the United States and global ambition
- Our consumer brands win at the point of decision through excellence in performance, design and innovation
- Our professional brands win the loyalty of the chooser by improving the productivity and performance of the user
- We collaborate with our supplier and customer partners across the total enterprise in a shared commitment to growth and creating value
- We deliver competitive returns to our shareholders through consistent, sustainable and profitable growth

WIN BIGGER	<ul style="list-style-type: none"> ➤ COMMERCIAL PRODUCTS ➤ TOOLS ➤ WRITING
WIN WHERE WE ARE	<ul style="list-style-type: none"> ➤ HOME SOLUTIONS ➤ BABY & PARENTING
INCUBATE FOR GROWTH	<ul style="list-style-type: none"> ➤ HEALTHCARE

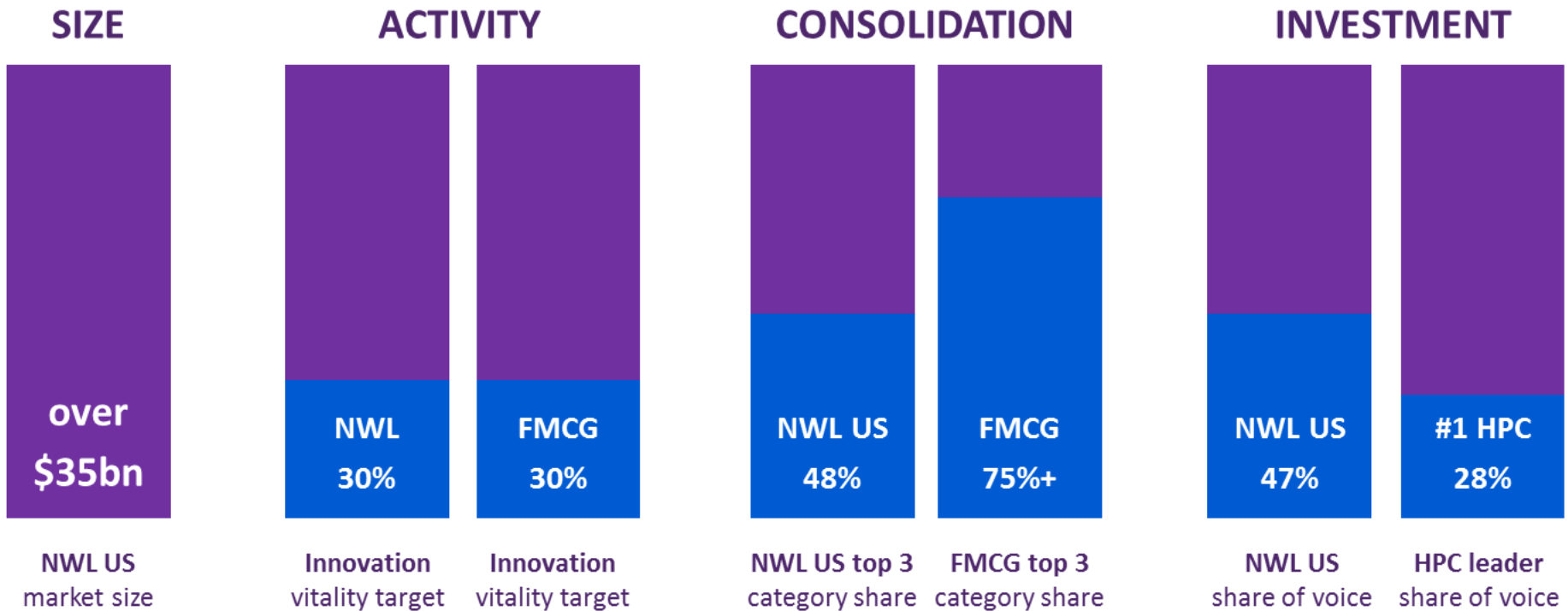
5 WAYS TO WIN	MAKE OUR BRANDS REALLY MATTER	BUILD AN EXECUTION POWERHOUSE	UNLOCK TRAPPED CAPACITY FOR GROWTH	DEVELOP THE TEAM FOR GROWTH	EXTEND BEYOND OUR BORDERS
	<ul style="list-style-type: none"> ➤ Sharpen brand strategies on highest impact growth levers ➤ Partner to win with customers and suppliers 	<ul style="list-style-type: none"> ➤ Launch new USA customer development organization ➤ Develop joint business plans for new channel penetration and broader distribution 	<ul style="list-style-type: none"> ➤ Deliver European Transformation, Project Renewal savings, and working capital reduction ➤ Simplify everything to release costs for growth 	<ul style="list-style-type: none"> ➤ Drive performance culture aligned to business strategy ➤ Build a more global perspective and talent base 	<ul style="list-style-type: none"> ➤ Accelerate Latin America and Asia in Win Bigger categories ➤ Strategic insight program in China

EDGE: EVERY DAY GREAT EXECUTION

The Growth Game Plan opportunity



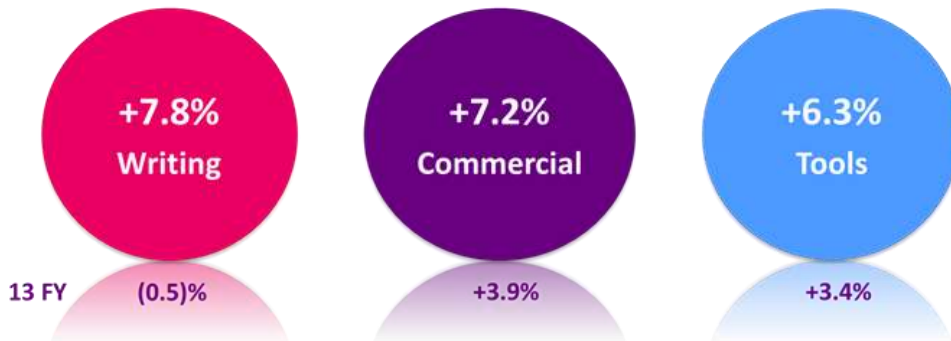
Reasons to believe – market dynamics



Reasons to believe – growth responsiveness

Win Bigger Winning

2014 Core Sales Growth



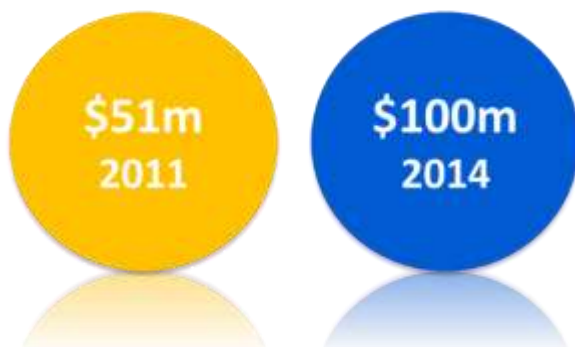
LATAM Core Sales Growth*

2010	+14.0%
2011	+14.9%
2012	+14.6%
2013	+26.6%
2014	+22.6%

*2010 to 2012 do not reflect impact of discontinued operations (impact not material)

Reasons to believe – margin responsiveness

Doubled EMEA Normalized Operating Income



EMEA Norm OI margin equal to North America

OI Margin	2012	2014
EMEA	7.2	14.7
North America	14.3	14.7
Total NWL	13.2	13.8

Reasons to believe – resilience of new NWL

2014 Results

+3%
Core
Growth

+9.9%
Normalized
EPS

Q10M14

FY14

Growth Headwinds

EMEA exits

Rubbermaid storage exits

Baby recall

Earnings Impacts

~-\$0.17 forex

~-\$0.13 advertising

~-\$0.10 disposal and stranded cost

Model gaining momentum

Delivering Savings



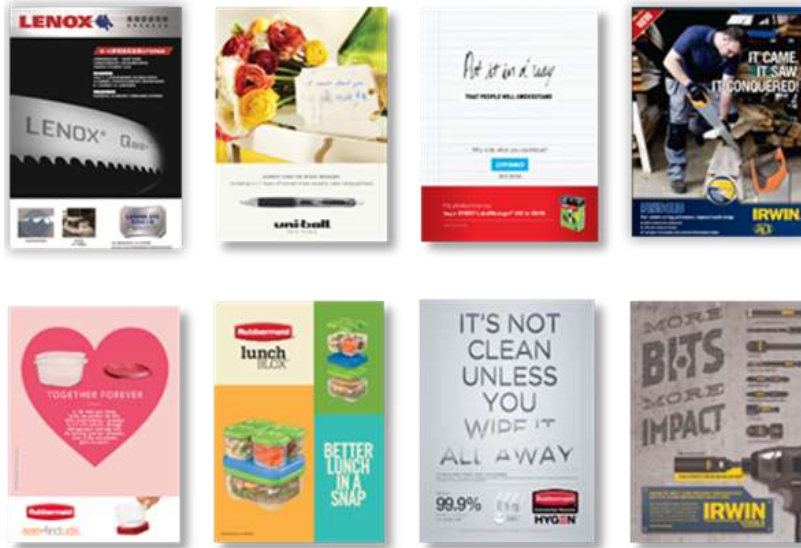
Reducing Overhead

Headcount ¹	2011	2014	Change
G15/SVP/VP	224	113	(50%)
Directors	414	300	(28%)
Managers	<u>7055</u>	<u>5775</u>	<u>(18%)</u>
Total	7693	6188	(20%)

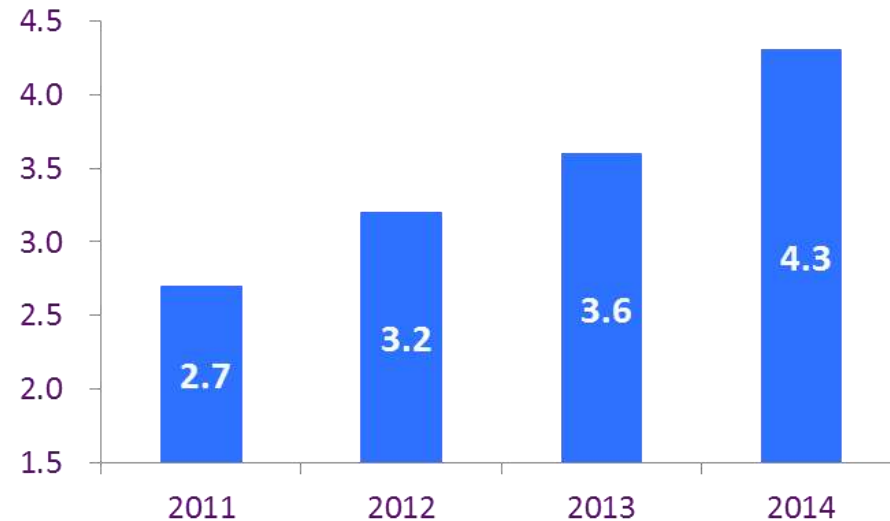
¹ Headcount as of mid-2011 and year end 2014

Enabling investment in capabilities and brands

Capabilities

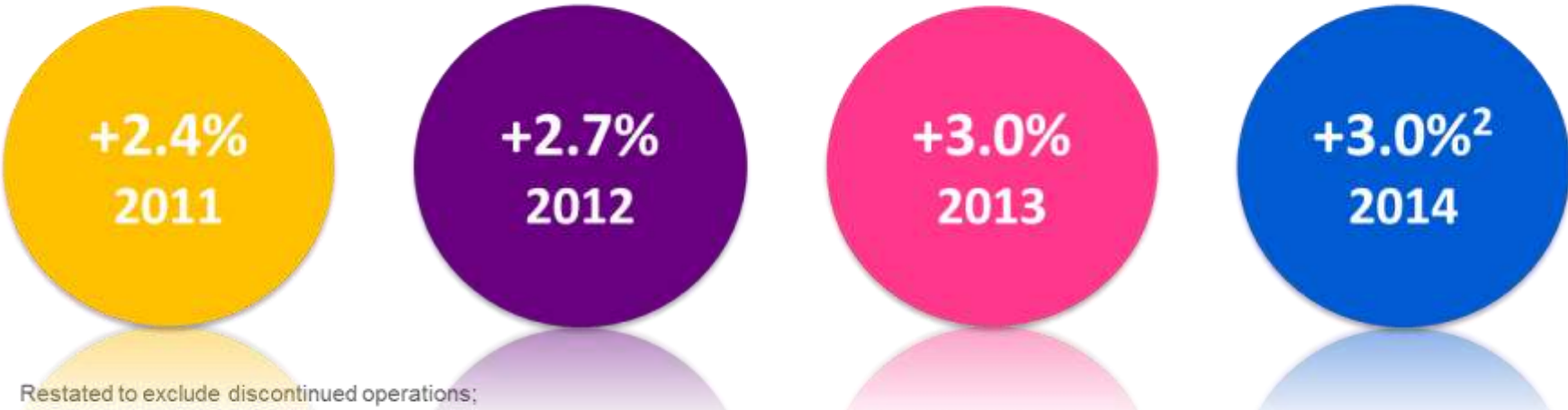


A&P % of Revenue



Core growth rate strengthening

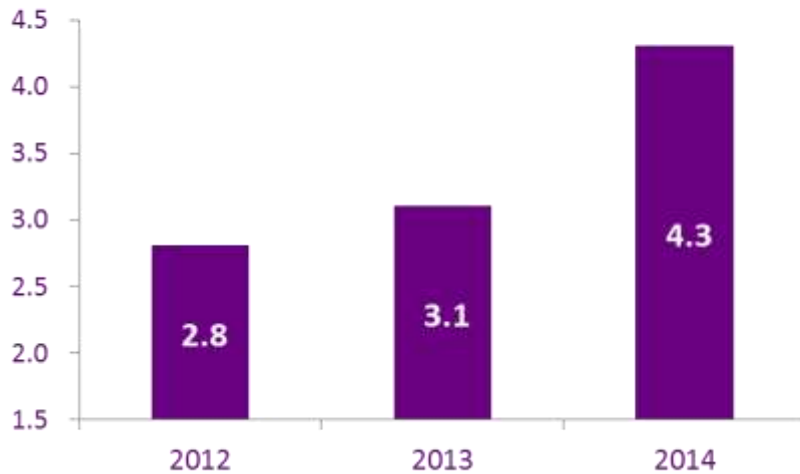
Core Sales Growth Rate Progression 2011 to 2014¹



¹ Restated to exclude discontinued operations;
² 2014 includes about \$25m in EMEA exits from certain product lines and countries and about \$15m Rubbermaid Consumer Storage exits in North America

Strong growth in tough home markets

USA net sales growth %



Note: 2014 growth approximately 60% base business and 40% acquisitions

	POS \$	\$ share	bpsΔ
Writing	+5.0%	45.8%	+82bps
Food Storage	+3.3%	39.2%	+134bps
Beverage	+23.1%	28.2%	+317bps
Hair Accessories	flat	17.7%	+55bps

*Source: IRI sell-out data; retail coverage varies by category and is only indicative of sell-through

Growth accelerating in priority emerging markets

Latin America Results

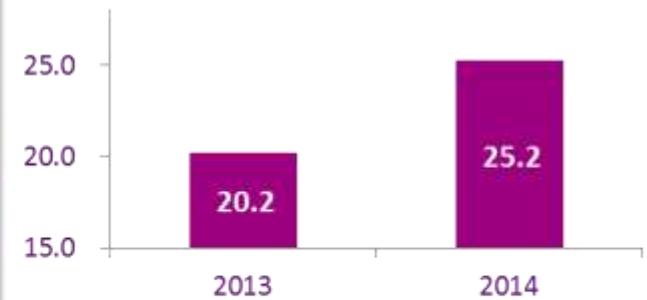


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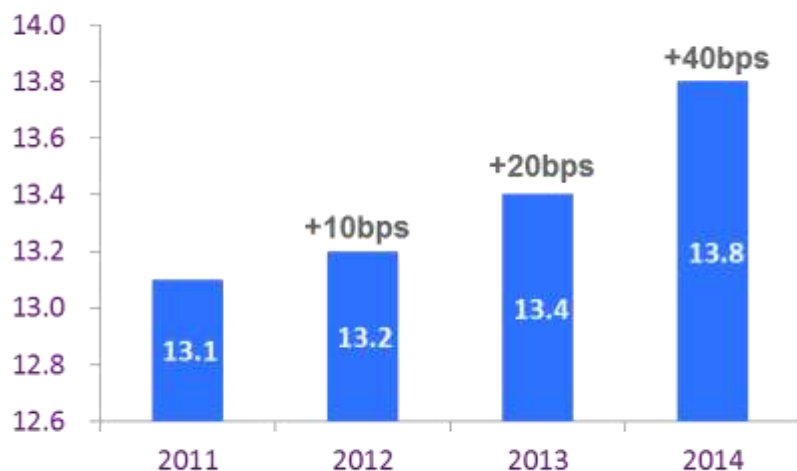
*2010 to 2012 do not reflect impact of discontinued operations (impact not material)

Paper Mate Market Share Mexico



Normalized operating margin and EPS growth accelerating

Normalized Operating Margin



Normalized EPS



All time Newell Rubbermaid records

Competitive results valued by investors

Share Price



Dividend



More cost reduction and optimization ahead

Renewal 3 Transformation

Procurement

Supply Chain Overheads

Complexity Reduction

North American D&T

Customer Programming Optimization

\$1bn in GTN (US)

Performance-based Program

Deal Simplification

CDO Overheads

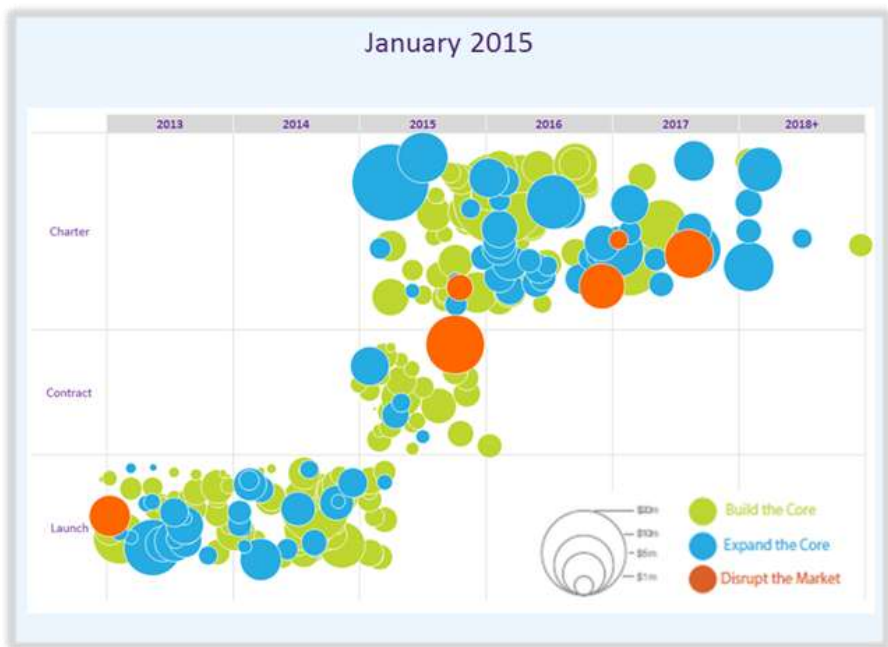
Huge opportunity to make NWL lean and efficient

USA Complexity Metrics 2014

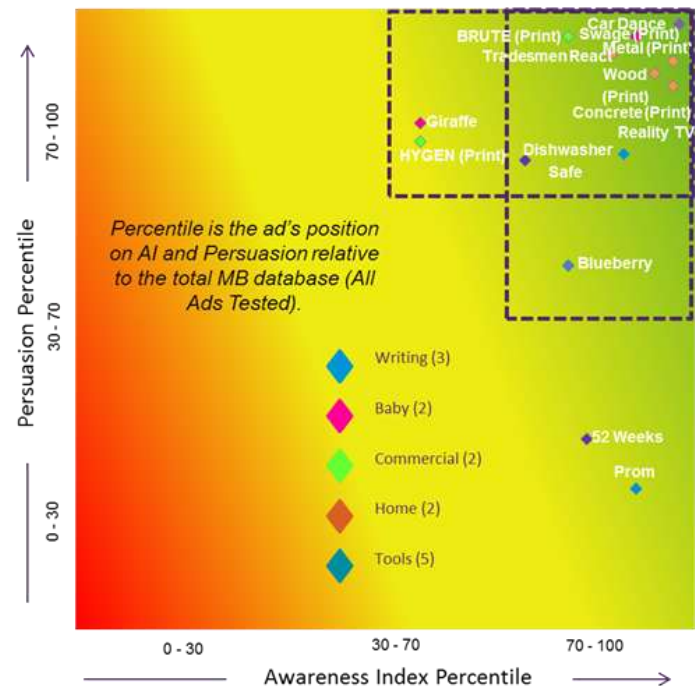


To fund strengthened innovation and advertising

Latest Innovation Funnel



Aired Advertising Testing



Innovation getting traction in 2014

Graco Modes™ Stroller

AS YOUR CHILD GROWS

SO SHOULD THEIR STROLLER

GRACO MODES™ 3-IN-1 STROLLER
the ONLY STROLLER YOU'LL EVER NEED

1 INFANT CAR SEAT CHAIR + 2 INFANT STROLLER + 3 TODDLER STROLLER

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Vented Brute® Container

BRUTE

50% EASIER TO LIFT LINERS

The BRUTE® makes what was once back-breaking work easy with built-in venting channels that prevent the liner from sticking and cinches that keep the bag from falling in. It's innovation your workers (and their backs) can appreciate.

BUILT IN VENTING CHANNELS

CINCHES KEEP BAG FROM FALLING IN

Rubbermaid
Commercial Products
BRUTE

Impact Performance Series®

MORE BITS
MORE IMPACT

IRWIN

FIRST EVER TAPCON® SYSTEM FOR IMPACT

DESIGNED FOR IMPACT, THE NEW IRWIN IMPACT PERFORMANCE SERIES® BITS LET YOU DO MORE WITH YOUR DRIVER THAN EVER BEFORE.

With double-ended bits, Tapcon® mandrel system, retention accessories, and the broader range of sizes and lengths, the IRWIN Impact Performance Series is the most versatile on the market and has what it takes to get you job done. We mean what it says on the tin.

IRWIN
TOOLS

www.irwin.com/impact

More to come in 2015

4Ever™ Car Seat



RCP Maximizer™ Mop



RCP Heavy Duty Cart



Sharpie® Extreme



Sharpie® ElectroPop



Mr. Sketch® Washable



Vise-Grip® Cutting Pliers



Vise-Grip® Multi-Tool



Lenox® Curved Recip



InkJoy® Mini



InkJoy® Stylus



Expo® Vibrant Colors



uni-ball® 307 Gels



uni-ball® Air



More to come in 2015

Vise-Grip® Cutting Pliers



Vise-Grip® Multi-Tool



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**uni-ball®
307 Gels**



**uni-ball®
Air**



Acquisitions accretive, performing strongly

contigo[®]



bubba[®]



baby jogger[®]



GROWTH
GAME PLAN INTO ACTION

Newell Rubbermaid
Brands That Matter

Acquisitions accretive, performing strongly



contigo[®]

bubba. *drinkware people love!*

GROWTH
GAME PLAN INTO ACTION

Newell Rubbermaid
Brands That Matter

Leading brands including Contigo[®],
Avex[®] and bubba[®]

Large, fast-growing unconsolidated
category

Opportunity to accelerate growth
through increased marketing
investment, leveraging Newell's
merchandising and shopper marketing
skills, and broadening distribution at-
home and internationally

Growth, operating margin and EPS
accretive

Acquisitions accretive, performing strongly



Leading brands including City Mini® and City Select®

Premium position complements Graco®

International footprint will help accelerate geographic expansion

Growth, operating margin and EPS accretive



Significant challenges - but manageable



Foreign
Exchange

Changing
Retail
Landscape

Reigniting
Baby
Growth

2015 guidance reaffirmed

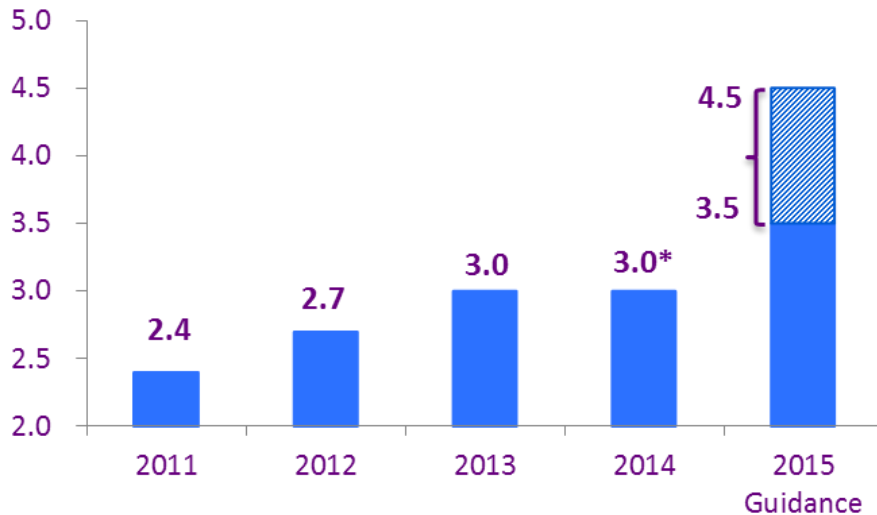
FY 2015 Guidance*	
Core Sales	3.5% to 4.5%
Currency	(4.0)% to (5.0)%
Acquisitions	3.5% to 4.5%
Net Sales Growth	3.0% to 4.0%
Normalized EPS**	\$2.10 to \$2.18

* Reflects outlook communicated in the January 30, 2015 Q4 2014 Earnings Release and Earnings Call

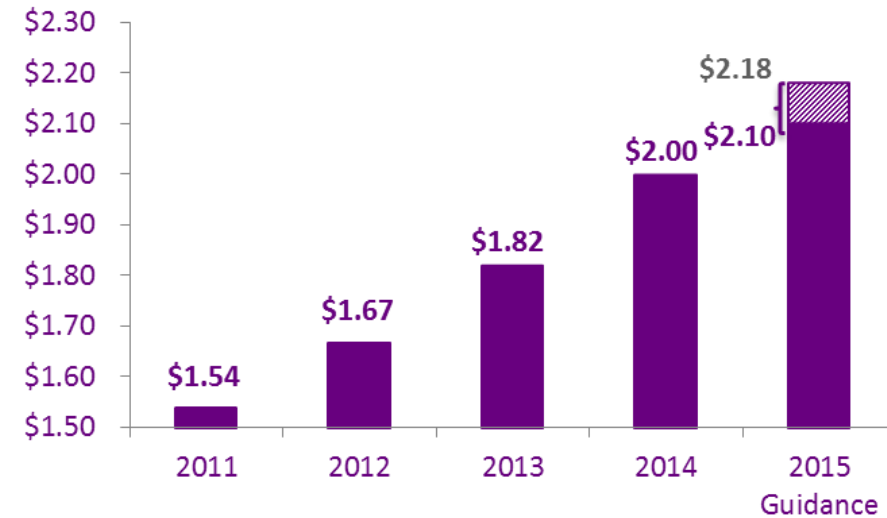
** See reconciliation included in the appendix

Expect another year of competitive results

Core Sales Growth Rate



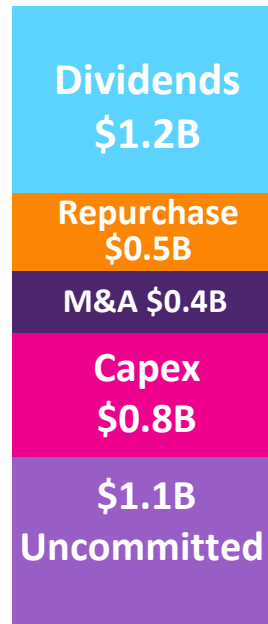
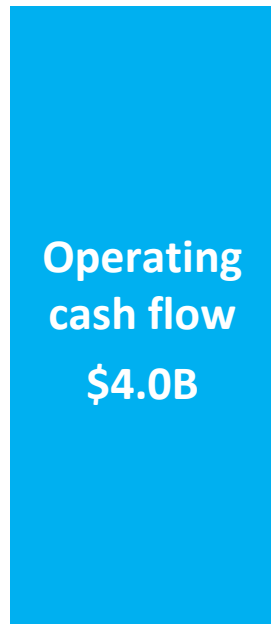
Normalized EPS



* Includes negative impact of \$25m EMEA exits and \$15m RC Storage exits; combined 60bps negative impact

Cash provides further options on future

2014 to 2018 source and use of cash



Uncommitted cash provides flexibility to:

- Increase dividend
- Increase share repurchases
- Bolt on M&A in the core

Borrowing capacity at current credit ratings provides further flexibility

Growth Game Plan remains our blueprint



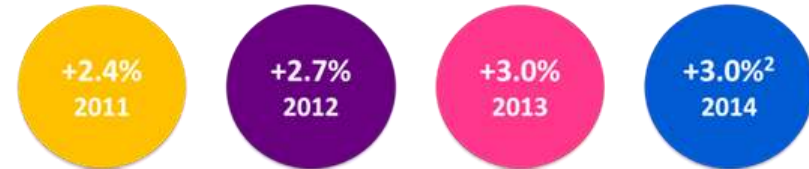
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							INCUBATE FOR GROWTH	➤➤➤	<p>HEALTHCARE</p>				
5 WAYS TO WIN	MAKE OUR BRANDS REALLY MATTER	BUILD AN EXECUTION POWERHOUSE	UNLOCK TRAPPED CAPACITY FOR GROWTH	DEVELOP THE TEAM FOR GROWTH	EXTEND BEYOND OUR BORDERS								
	<p>Sharpen brand strategies on highest impact growth levers</p> <p>Partner to win with customers and suppliers</p>	<p>Launch new USA customer development organization</p> <p>Develop joint business plans for new channel penetration and broader distribution</p>	<p>Deliver European Transformation, Project Renewal savings, and working capital reduction</p> <p>Simplify everything to release costs for growth</p>	<p>Drive performance culture aligned to business strategy</p> <p>Build a more global perspective and talent base</p>	<p>Accelerate Latin America and Asia in Win Bigger categories</p> <p>Strategic insight program in China</p>								
..... EDGE: EVERY DAY GREAT EXECUTION													

We have made good progress

Since 2012

- Launched new operating model
- Activated our portfolio choices
- Delivered strong savings
- Invested in new capabilities
- Strengthened innovation pipeline
- Increased brand investment
- Began international expansion
- Initiated bolt-on M&A

Core Sales Growth Rate Progression 2011 to 2014¹

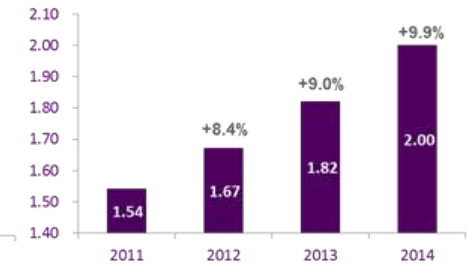


¹ Restated to exclude discontinued operations.
² 2014 includes about \$25m in EMEA exits from certain product lines and countries and about \$15m Rubbermaid Consumer Storage exits in North America

Normalized Operating Margin



Normalized EPS



Much more opportunity ahead than behind

What comes next

- Drive complexity out
- Transform gross margin
- Make Newell lean and efficient
- Increase brand investment further
- Broaden international expansion
- Build outstanding leadership community
- Make even sharper choices
- Strengthen, focus, and scale portfolio
- The next chapter of the GGP (2018+)

Long Term Guidance

>4% Core
Sales
Growth

>10%
Normalized
EPS

Investment thesis is strong

Growth Game Plan is our strategic framework

Savings provide opportunity for investment and earnings

**Sharper portfolio choices, strengthened capabilities,
and increased investment accelerates growth**

**Strong, growing free cash flow enables returns to
shareholders and external development**

GROWTH

GAME PLAN INTO ACTION

Raymond James Institutional Investors Conference

John K. Stipancich – Executive Vice President, Chief Financial Officer

Sharpie

LENOX

IRWIN
TOOLS

Paper Mate

Goody

LEVOLOR

Rubbermaid

PARKER

GRACO

DYMO

Calphalon

Rubbermaid
Commercial Products

contigo

Aprica



Appendix

Segment Core Sales

Newell Rubbermaid
 Non-GAAP Reconciliation
 Segment Core Sales
 Years Ended December 31, 2014 and 2013
 (\$ amounts in millions)

Year Ended December 31, 2014	As Reported			Core Sales			Currency Impact	Year-Over-Year		
	2014	2013	Increase (Decrease)	2014	2013	Increase (Decrease)		Excluding Currency	Including Currency	Currency Impact
Writing	\$ 1,708.9	\$ 1,653.6	\$ 55.3	\$ 1,785.4	\$ 1,656.1	\$ 129.3	\$ (74.0)	7.8%	3.3%	(4.5)%
Commercial Products	837.1	785.9	51.2	842.7	786.4	56.3	(5.1)	7.2%	6.5%	(0.7)%
Tools	852.2	817.9	34.3	871.4	820.1	51.3	(17.0)	6.3%	4.2%	(2.1)%

Year Ended December 31, 2013	As Reported			Core Sales			Currency Impact	Year-Over-Year		
	2013	2012	Increase (Decrease)	2013	2012	Increase (Decrease)		Excluding Currency	Including Currency	Currency Impact
Writing	\$ 1,653.6	\$ 1,682.0	\$ (28.4)	\$ 1,674.7	\$ 1,683.7	\$ (9.0)	\$ (19.4)	(0.5)%	(1.7)%	(1.2)%
Commercial Products	785.9	759.7	26.2	789.6	760.0	29.6	(3.4)	3.9%	3.4%	(0.5)%
Tools	817.9	806.1	11.8	835.5	807.9	27.6	(15.8)	3.4%	1.5%	(1.9)%

Latin America Core Sales Growth

Newell Rubbermaid
Non-GAAP Reconciliation
LATAM Core Sales Growth

Years Ended December 31, 2014, 2013, 2012, 2011 and 2010

(\$ amounts in millions)

	As Reported			Core Sales (1)			Currency Impact	Year-Over-Year Increase (Decrease)		
	Current Year	Prior Year	Change	Current Year	Prior Year	Change		Excluding Currency	Including Currency	Currency Impact
2014 Core Sales Growth	\$ 409.9	\$ 392.6	\$ 17.3	\$ 485.5	\$ 395.9	\$ 89.6	\$ (72.3)	22.6%	4.4%	(18.2)%
2013 Core Sales Growth	\$ 392.6	\$ 335.5	\$ 57.1	\$ 426.9	\$ 337.2	\$ 89.7	(32.6)	26.6%	17.0%	(9.6)%
2012 Core Sales Growth*	\$ 338.9	\$ 318.6	\$ 20.3	\$ 365.1	\$ 318.6	\$ 46.5	(26.2)	14.6%	6.4%	(8.2)%
2011 Core Sales Growth*	\$ 318.6	\$ 267.0	\$ 51.6	\$ 306.9	\$ 267.0	\$ 39.9	11.7	14.9%	19.3%	4.4%
2010 Core Sales Growth*	\$ 269.8	\$ 262.9	\$ 6.9	\$ 299.7	\$ 262.9	\$ 36.8	(29.9)	14.0%	2.6%	(11.4)%

(1)"Core Sales" is determined by applying a fixed exchange rate, calculated as the 12-month average in the prior year, to the current and prior year local currency sales amounts, with the difference between the change in "As Reported" sales and the change in "Core Sales" reported in the table as "Currency Impact".

North America & EMEA Normalized Operating Margin

Newell Rubbermaid
 Non-GAAP Reconciliation
 NA & EMEA Normalized Operating Margin
 Years Ended December 31, 2014 and 2012
 (\$ amounts in millions)

	NA		EMEA	
	2012	2014	2012	2014
Net Sales	\$ 3,993.8	\$ 4,229.4	\$ 706.9	\$ 683.5
Operating income-reported	\$ 529.6	\$ 467.9	\$ 6.8	\$ 82.0
Restructuring-related costs	10.0	28.4	24.5	4.6
Restructuring costs	29.7	30.3	19.5	13.7
Venezuela inventory charges	-	-	-	-
Product recall costs	-	15.0	-	-
Advisory costs	-	10.2	-	-
Acquisition & integration costs	-	5.5	-	-
Pension settlement charge	-	65.4	-	-
Operating income-normalized	\$ 569.3	\$ 622.7	\$ 50.8	\$ 100.3
Normalized operating margin	14.3%	14.7%	7.2%	14.7%

Consolidated Core Sales

Newell Rubbermaid
 Non-GAAP Reconciliation
 Consolidated Core Sales
 Years Ended December 31, 2014, 2013, 2012 and 2011
 (\$ amounts in millions)

	As Reported			Core Sales (1)						Year-over-year Increase (Decrease)			Core Sales Growth (1)	
	Current Year	Prior Year	Increase	Current Year	Prior Year	Increase	Acquisitions	Incr. Excl. Acquisitions	Currency Impact	Excluding Currency	Including Currency	Currency Impact		Acquisitions
2014 Sales	\$ 5,727.0	\$ 5,607.0	\$ 120.0	\$ 5,848.5	\$ 5,613.2	\$ 235.3	\$ 68.9	\$ 166.4	\$ (115.3)	4.2%	2.1%	-2.1%	1.2%	3.0%
2013 Sales	\$ 5,607.0	\$ 5,508.5	\$ 98.5	\$ 5,677.5	\$ 5,512.6	\$ 164.9	\$ -	\$ 164.9	\$ (66.4)	3.0%	1.8%	-1.2%	0.0%	3.0%
2012 Sales	\$ 5,508.5	\$ 5,451.5	\$ 57.0	\$ 5,598.5	\$ 5,450.6	\$ 147.9	\$ -	\$ 147.9	\$ (90.9)	2.7%	1.0%	-1.7%	0.0%	2.7%
2011 Sales	\$ 5,451.5	\$ 5,224.0	\$ 227.5	\$ 5,349.5	\$ 5,224.0	\$ 125.5	\$ -	\$ 125.5	\$ 102.0	2.4%	4.4%	2.0%	0.0%	2.4%

(1) "Core Sales" is determined by applying a fixed exchange rate, calculated as the 12-month average in 2013, to the current and prior year local currency sales amounts, with the difference between the change in "As Reported" sales and the change in "Core Sales" reported in the table as "Currency Impact". Core Sales Growth excludes the impact of currency and acquisitions.

Normalized Operating Margin

Newell Rubbermaid

Non-GAAP Reconciliation

Normalized Operating Margin

Years Ended December 31, 2014, 2013, 2012 and 2011

(\$ amounts in millions)

	<u>2014</u>	<u>2013</u>	<u>2012</u>	<u>2011</u>
Net sales	\$ 5,727.0	\$ 5,607.0	\$ 5,508.5	\$ 5,451.5
Operating income, as reported	\$ 604.7	\$ 615.1	\$ 637.7	\$ 306.8
Restructuring costs	52.8	110.3	52.9	47.9
Restructuring-related costs	33.8	24.9	34.5	37.4
Product recall costs	15.0	-	-	-
Venezuela inventory charges	5.2	-	-	-
Advisory costs	10.2	-	-	-
Acquisition & integration costs	5.5	-	-	-
Pension settlement charge	65.4	-	-	-
Impairment charges	-	-	-	317.9
CEO transition costs	-	-	-	6.3
Normalized operating income	<u>\$ 792.6</u>	<u>\$ 750.3</u>	<u>\$ 725.1</u>	<u>\$ 716.3</u>
Normalized operating margin	13.8%	13.4%	13.2%	13.1%
Change-basis points	40	20	10	

Normalized EPS

Newell Rubbermaid

Non-GAAP Reconciliation

Normalized EPS

Years Ended December 31, 2014, 2013, 2012 and 2011

	<u>2014</u>	<u>2013</u>	<u>2012</u>	<u>2011</u>
Diluted EPS, as reported	\$ 1.35	\$ 1.63	\$ 1.37	\$ 0.42
Restructuring & restructuring-related costs	0.25	0.39	0.23	0.23
Product recall costs	0.03	-	-	-
Venezuela devaluation	0.11	0.02	-	-
Venezuela inventory charges	0.02	-	-	-
Advisory costs	0.02	-	-	-
Acquisition & integration costs	0.01	-	-	-
Pension settlement charge	0.15	-	-	-
Losses on extinguishment of debt	0.08	-	0.02	0.01
Impairment charges	-	-	-	0.83
CEO transition costs	-	-	-	0.02
Nonrecurring tax items	(0.01)	(0.03)	0.08	(0.17)
Discontinued operations	(0.02)	(0.20)	(0.04)	0.20
Normalized EPS*	<u>\$ 2.00</u>	<u>\$ 1.82</u>	<u>\$ 1.67</u>	<u>\$ 1.54</u>
% Increase	9.9%	9.0%	8.4%	

* Totals may not add due to rounding.

Normalized EPS and Core Sales Growth Outlook

Newell Rubbermaid
 Non-GAAP Reconciliation
 Normalized EPS
 Year Ending December 31, 2015
(\$ amounts in millions)

	<u>2015</u>
Diluted Earnings per Share	\$1.82 to \$1.90
Restructuring, restructuring-related and other project costs	<u>0.21 to 0.35</u>
Normalized EPS	\$2.10 to \$2.18
Core sales growth	3.5% to 4.5%
Currency impact	(4.0%) to (5.0%)
Impact of acquisitions	<u>3.5% to 4.5%</u>
Net sales growth	3.0% to 4.0%