## SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

-----

## FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the Quarterly Period Ended June 30, 1997

Commission File Number 1-9608

NEWELL CO.

(Exact name of registrant as specified in its charter)

DELAWARE
(State or other jurisdiction of incorporation or organization)

36-3514169 (I.R.S. Employer Identification No.)

Newell Center
29 East Stephenson Street
Freeport, Illinois 61032-0943
(Address of principal executive offices)
(Zip Code)

(815) 235-4171

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days.

Yes X No

Number of shares of Common Stock outstanding as of July 22, 1997: 159,096,710

2

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

NEWELL CO. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF INCOME

(In thousands, except per share data)

	Three Months Ended June 30,		Six Months Ended June 30,		
	1997	1996	1997	1996	
	(In th	nousands, exc	ept per share	e data)	
Net sales Cost of products sold	\$ 800,962 535,147	\$ 735,168 499,282	\$1,430,336 975,237	\$1,353,325 936,189	

Net sales Cost of products sold	\$ 800,962 535,147	\$ 735,168 499,282	\$1,430,336 975,237	\$1,353,325 936,189
GROSS INCOME	265,815	235,886	455,099	417,136
Selling, general and administrative expenses	117,971	107,437	227,929	219,191
OPERATING INCOME	147,844	128,449	227,170	197,945

Nonoperating expenses (income): Interest expense Other		1,067	28,105 7,679	
Net nonoperating expenses (income)			35,784	
INCOME BEFORE INCOME TAXES				
Income taxes	51,031	45,213 	75 <b>,</b> 789	67 <b>,</b> 339
NET INCOME	\$ 77,834 ======	\$ 67,693 ======	\$ 115,597 ======	\$ 100,883 ======
Earnings per share			\$ 0.73 ======	
Dividends per share			\$ 0.32 =====	
Weighted average shares outstanding	159 <b>,</b> 070	158,750 ======	159,014 ======	•

# NEWELL CO. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (In thousands)

	1997		December 31, 1996	Total
	Unaud			
ASSETS				
CURRENT ASSETS				
Deferred income taxes	563,458 648,942 103,245	14.4 16.5 2.6	\$ 4,360 404,170 509,504 121,152 68,928	13.4 17.0 4.0
TOTAL CURRENT ASSETS	1,416,098	36.1	1,108,114	36.8
MARKETABLE EQUITY SECURITIES	297,610	7.6	240,789	8.0
OTHER LONG-TERM INVESTMENTS	46,867	1.2	58,703	2.0
OTHER ASSETS	125,325	3.2	119,168	4.0
PROPERTY, PLANT AND EQUIPMENT, NET	668,428	17.0	555,434	18.5
TRADE NAMES AND GOODWILL	1,370,672	34.9	922,846	30.7
TOTAL ASSETS	\$3,925,000 ======		\$3,005,054 ======	100.0%

# NEWELL CO. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (CONT.) (In thousands)

			December 31, 1996	
	Un	audited		
LIABILITIES AND STOCKHOLDERS' EQUITY				
CURRENT LIABILITIES				
Notes payable Accounts payable Accrued compensation Other accrued liabilities Income taxes Current portion of long-term debt	138,768 62,611 408,812 12,934	3.5 1.6 10.4 0.3	\$ 70,877 105,333 65,632 324,719 37,209 33,243	3.5 2.2 10.8 1.2
TOTAL CURRENT LIABILITIES			637,013	
LONG-TERM DEBT	1,116,583	28.5	672,033	22.4
OTHER NONCURRENT LIABILITIES	191,610	4.9	156,691	5.2
DEFERRED INCOME TAXES	72,306	1.8	47,477	1.6
MINORITY INTEREST	15,080	0.4	-	-
STOCKHOLDERS' EQUITY  Common stock - authorized shares, 400.0 million at \$1 par value; Outstanding shares: 1997 - 159.1 million	159 <b>,</b> 094	4.1	158,871	5.3
1996 - 158.9 million Additional paid-in capital Retained earnings	201,021 1,170,864	5.1 29.8	197,889 1,106,146	6.6 36.8
Net unrealized gain on securities available for sale Cumulative translation adjustment	70,957 (16,089)	1.8	36,595 (7,661)	1.2 (0.3)
TOTAL STOCKHOLDERS' EQUITY		40.4		
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY			\$3,005,054	

# NEWELL CO. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands)

For the Six Months Ended June 30,

		.ie 30,
		1996
OPERATING ACTIVITIES:		(In thousands)
OPERATING ACTIVITIES:		
Net Income	\$ 115 <b>,</b> 597	\$ 100,883
Adjustments to Reconcile Net Income to Net		
Cash Provided by Operating Activities:		
Depreciation and amortization	60 <b>,</b> 927	
Deferred income taxes	18,532	35,947
Investment write-off	_	1,339
Other	(2,504)	(3,609)
Changes in Current Accounts, excluding the		
effects of acquisitions:		
Accounts receivable	(61,445)	(56,403)
Inventories		(3,207)
Other current assets	3,022	1,141
Accounts payable	(8,033)	(1,026)
Accrued liabilities and other	(57,128)	(46,049)
	(57,128) 	(3,207) 1,141 (1,026) (46,049)
NET CASH PROVIDED BY OPERATING ACTIVITIES		
1.21 0.101 1.101222 21 0.21111110 1.011111120		87 <b>,</b> 408
INVESTING ACTIVITIES:		
Acquisitions, net	(570,096)	(35,419)
Expenditures for property, plant and equipment	(24.546)	(29, 332)
Disposals of noncurrent assets and other	(7,664)	(1.565)
Disposars of noneurrene assets and other	(7,004)	(29, 332) (1, 565)
NET CASH USED IN INVESTING ACTIVITIES	(602,306)	(66,316)
		(66,316)
FINANCING ACTIVITIES:		
Proceeds from issuance of debt	708,033	129,850
Proceeds from exercised stock options and other	3 355	2 654
Payments on notes payable and long-term debt	(69.244)	(114,479) (44,437)
Cash dividends	(50-879)	(44.437)
odon dividendo		
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES		(26,412)
EXCHANGE RATE EFFECT ON CASH	(8,428)	(7,961)
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	18,349	(13,281)
Cash and cash equivalents at beginning of year	4,360	58 <b>,</b> 771
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 22,709	\$ 45,490 ======
	======	======
Supplemental cash flow disclosures:		
Cash paid during the period for -		
Income taxes	\$ 58,064	\$ 40,216 25,380
Interest	28,712	25,380

# NEWELL CO. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

- The condensed financial statements included herein have been prepared by the Company, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission, and reflect all adjustments necessary to present a fair statement of the results for the periods reported, subject to normal recurring year-end audit adjustments, none of which is material. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations, although the Company believes that the disclosures are adequate to make the information presented not misleading. It is suggested that these condensed financial statements be read in conjunction with the financial statements and the notes thereto included in the Company's latest Annual Report on Form 10-K.
- Note 2 On January 19, 1996, the Company acquired The Holson Burnes Group, Inc. ("Holson Burnes"), a manufacturer and marketer of photo albums and picture frames. On March 5, 1997, the Company purchased the Rolodex business unit of Insilco Corporation ("Rolodex"), a marketer of office products including card files, personal organizers and paper punches. On May 30, 1997, the Company acquired the Kirsch business ("Kirsch") of Cooper Industries, Inc., a manufacturer and distributor of drapery hardware and custom window coverings in the United States and internationally. On June 13, 1997, the Company acquired the Office Products business of Rubbermaid Incorporated, a designer, manufacturer and supplier of computer and desk accessories, resin-based office furniture and storage/organization products. For these and other minor acquisitions, the Company paid \$638.5 million in cash and assumed \$61.9 million of debt. The transactions were accounted for as purchases; therefore, results of operations are included in the accompanying consolidated financial statements since their respective dates of acquisition. The acquisition costs were allocated on a preliminary basis to the fair market value of the assets acquired and liabilities assumed and resulted in trade names and goodwill of approximately \$513.9 million. The final adjustments to the purchase price allocations are not expected to be material to the financial statements.

The unaudited consolidated results of operations for the six months ended June 30, 1997 and 1996 on a pro forma basis, as though Holson Burnes, Rolodex, Kirsch and Rubbermaid had been acquired on January 1, 1996, are as follows:

Six Months Ended June 30, 1997 1996

(In millions, except per share amounts)

 Net sales
 \$1,648.7
 \$1,646.0

 Net income
 110.5
 98.0

 Earnings per share
 0.70
 0.62

Note 3- The components of inventories at the end of each period, net of the LIFO reserve, were as follows:

	June 30, 1997	December 31, 1996
	(In mil	lions)
Materials and supplies Work in process Finished products	\$150.7 121.1 377.1	\$124.5 87.9 297.1
	\$648.9	\$509.5
	=====	=====

Note 4 - Long-term Marketable Equity Securities classified as available for sale are carried at fair value with adjustments to fair value reported separately, net of tax, as a component of stockholders' equity (and excluded from earnings). Long-term Marketable Equity Securities at the end of each period are summarized as follows:

	June 30, 1997	December 31, 1996
	(In m	illions)
Aggregate market value Aggregate cost	\$297.6 180.3	\$240.8 180.3
Unrealized gain	\$117.3 ====	\$ 60.5 ====

Note 5 - Property, plant and equipment at the end of each period consisted of the following:

June 30, 1997	December 31, 1996	
(In million		
\$ 28.7	\$ 21.1	
251.0	206.9	
762.4	699.6	
1,042.1	927.6	
(373.7)	(372.2)	
\$ 668.4	\$ 555.4	
====	=====	
	\$ 28.7 251.0 762.4 1,042.1 (373.7)	

Note 6 - Commercial paper in the amount of \$846.0 million at June 30, 1997 is classified as long-term since it is supported by the 5-year \$900.0 million revolving credit agreement.

Long-term debt at the end of each period consisted of the following:

	June 30, 1997	December 31, 1996
	(In mi	llions)
Medium-term notes Commercial paper Other long-term debt	\$ 263.0 846.0 24.0	\$ 295.0 404.0 6.2
Current portion	1,133.0 (16.4)	705.2 (33.2)
	\$1,116.6 ======	\$672.0 =====

Note 7 - Minority Interest represents the minority stockholders' proportionate share of the equity of Acrimo. The Company acquired a controlling interest in Acrimo on May 30, 1997 as a result of the acquisition of Kirsch, which held a controlling interest in Acrimo. At June 30, 1997, the Company held approximately 54% of the capital stock of Acrimo. Acrimo is one of Europe's leading manufacturers of drapery hardware and markets a wide range of window furnishing products including curtain rods, roller blinds and venetian blinds.

The Company recorded the operating results of Acrimo since May 30, 1997. The minority stockholders' proportionate share in Acrimo's net income after May 30, 1997 is included in Other Expense in the 1997 Consolidated Statements of Income for the three months and six months ended June 30, 1997.

Note 8 - The Company has only limited involvement with derivative financial instruments and does not use them for trading purposes. They are used to manage certain interest rate and foreign currency risks.

Interest rate swap agreements are utilized to convert certain floating rate debt instruments into fixed rate debt. Premiums paid related to interest rate swap agreements are amortized into interest expense over the terms of the agreements. As of June 30, 1997, the Company did not have any interest rate swaps outstanding.

The Company uses forward exchange contracts to hedge certain purchase commitments denominated in currencies other than the domestic currency. Unamortized premiums are included in other assets in the consolidated balance sheets. Gains and losses relating to qualifying hedges of firm commitments are deferred and are recognized in income as adjustments of carrying amounts when the hedged transaction occurs.

The Company does not obtain collateral or other security to support financial instruments subject to credit risk but monitors the credit standing of the counterparties.

Note 9 - In 1997, the Financial Accounting Standards Board issued Statement 128, "Earnings per Share." This statement establishes a new standard for computing and presenting earnings per share in financial statements. The Company will adopt the new standard when it releases its fourth quarter 1997 earnings; the impact of adoption of this statement will not be material to the Companys results of operations.

PART I. Item 2.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION

# Results of Operations

\_\_\_\_\_

The following table sets forth for the periods indicated items from the Consolidated Statements of Income as a percentage of net sales.

	Three Months Ended June 30,		June		
			1997	1996	
Net sales Cost of products sold	66.8	67.9	100.0%	69.2	
GROSS INCOME		32.1	31.8		
Selling, general and administrative expenses	14.7		15.9 		
OPERATING INCOME		17.5	15.9		
Nonoperating expenses (income):					
Interest expense Other	1.9 0.5		2.0 0.5		
Net nonoperating expenses (income)		2.1	2.5	2.2	
INCOME BEFORE INCOME TAXES			13.4	12.4	
Income taxes		6.2	5.3		
NET INCOME	9.7%		8.1% =====		

THREE MONTHS ENDED JUNE 30, 1997 VS. THREE MONTHS ENDED JUNE 30, 1996

Net sales for the second quarter of 1997 were \$800.9 million, representing an increase of \$65.8 million or 9.0% from \$735.1 million in the comparable quarter of 1996. The overall increase in net sales was primarily attributable to contributions from Rolodex (acquired in March 1997), Kirsch (acquired in May 1997), Rubbermaid's office products business (acquired in June 1997) and internal growth of 4.2%. Internal growth is defined as growth from the Company's "core businesses," which include continuing businesses owned more than two years and minor acquisitions completed during the last two years. Net sales for each of the Company's product groups (and the primary reasons for the increases) were as follows, in millions:

	1997	1996	% Change	Primary Reasons for Increases
Home Furnishings	\$234.8	\$218.7	7.4%	May 1997 Kirsch acquisition offset by 3% internal sales declines
Office Products	266.4	224.4	18.7%	15% internal growth and March 1997 Rolodex and June 1997 Rubbermaid office products acquisitions
Housewares	194.8	190.0	2.5%	Internal growth
Hardware & Tools	104.9	102.0	2.8%	Internal growth
	\$800.9	\$735.1 =====	9.0% ====	

Gross income as a percent of net sales in the second quarter of 1997 was 33.2% or \$265.8 million versus 32.1% or \$235.9 million in the comparable quarter of 1996. Gross margins improved as a result of cost savings achieved through the integration of Holson Burnes and Decorel into the Intercraft picture frame business, strong back-to-school shipments at the Company's office products businesses, and increased gross margins at several of the Company's other core businesses.

Selling, general and administrative expenses ("SG&A") in the second quarter of 1997 were 14.7% of net sales or \$117.9 million versus 14.6% or \$107.4 million in the comparable quarter of 1996. The slight increase in spending was due to higher than average spending levels at businesses acquired in 1997, while core business SG&A expense was flat and spending levels decreased in the picture frame business as a result of the integration of Holson Burnes and Decorel into Intercraft.

Operating income in the second quarter of 1997 was 18.5% of net sales or \$147.9 million versus 17.5% or \$128.4 million in the comparable quarter of 1996. The increase in operating income was primarily due to cost savings as a result of the picture frame business integration, strong back-to-school shipments, and increased

core business gross margins.

Net nonoperating expenses in the second quarter of 1997 were 2.4% of net sales or \$19.0 million versus 2.1% or \$15.5 million in the comparable quarter of 1996. The \$3.5 million increase was due primarily to a \$2.1 million decrease in dividend income. On October 15, 1996, Black & Decker exercised its option to convert the 150,000 shares of privately placed Black & Decker convertible preferred stock, Series B, owned by the Company (purchased at a cost of \$150.0 million) into 6.4 million shares of Black & Decker common stock. Prior to conversion, the preferred stock paid a 7.75% cumulative dividend, aggregating \$2.9 million per quarter, before the effect of income taxes. If Black & Decker continues to pay dividends at the current rate (\$0.12 per share quarterly), the dividends paid to the Company in 1997 on the shares of Black & Decker common stock owned by the Company as a result of the conversion would total \$0.8 million per quarter, before the effect of income taxes.

For the second quarter of 1997 and 1996, the effective tax rate was 39.6% and 40.0%, respectively.

Net income for the second quarter of 1997 was \$77.8 million, representing an increase of \$11.1 million or 15.0% from the comparable quarter of 1996. Earnings per share for the second quarter of 1997 increased 14.7% to \$0.49 versus \$0.43 in the comparable quarter of 1996. The increases in net income and earnings per share were primarily attributable to cost savings associated with the picture frame business integration, strong back-to-school shipments, and increased operating margins at several of the Company's other core businesses. These increases were offset partially by increased net nonoperating expenses.

SIX MONTHS ENDED JUNE 30, 1997 VS. SIX MONTHS ENDED JUNE 30, 1996

Net sales for the first six months of 1997 were \$1,430.3 million, representing an increase of \$77.0 million or 5.7\$ from \$1,353.3 million in the comparable period of 1996. The overall increase in net sales was primarily attributable to contributions from the Rolodex, Kirsch and Rubbermaid office products acquisitions and internal growth of 2.9\$. Net sales for each of the Company's product groups (and the primary reasons for the increases) were as follows, in millions:

	1997	1996	% Change	Primary Reasons for Increases
Home Furnishings	\$ 439.0	\$ 422.1	4.0%	May 1997 Kirsch acquisition offset by 1% internal sales declines
Office Products	416.6	370.1	12.6%	and March 1997
Rubbermaid				Rolodex and June 1997 office products acquisitions
Housewares	376.1	366.0	2.8%	Internal growth
Hardware & Tools	198.6	195.1	1.7%	Internal growth
	\$1,430.3	\$1,353.3	5.7%	
	======	======	====	

Gross income as a percent of net sales in the first six months of 1997 was 31.8% or \$455.1 million versus 30.8% or \$417.1 million in the comparable period of 1996. Gross margins improved as a result of cost savings achieved through the picture frame business integration, strong back-to-school shipments, and increased gross margins at several of the Company's other core businesses.

Selling, general and administrative expenses in the first six months of 1997 were  $\,$  15.9% of net sales or \$227.9 million versus 16.2% or \$219.2 million in the comparable period of 1996. The slight increase in spending was due to higher than average spending levels at businesses acquired in 1997, while core business SG&A expense was flat and spending levels decreased as a result of the picture frame business integration.

Operating income in the first six months of 1997 was 15.9% of net sales or \$227.2 million versus 14.6% or \$197.9 million in the comparable period of 1996. The increase in operating income was primarily due to cost savings as a result of the picture frame business integration, strong back-to-school shipments, and increased core business gross margins.

Net nonoperating expenses in the first six months of 1997 were 2.5% of net sales or \$35.8 million versus 2.2% or \$29.7 million in the comparable period of 1996. The \$6.1 million increase was due primarily to a \$4.2 million decrease in dividend income. Refer to the previous detailed discussion on page 11.

For this six month period in 1997 and 1996, the effective tax rate was 39.6% and 40.0%, respectively.

Net income for the first six months of 1997 was \$115.6 million, representing an increase of \$14.7 million or 14.6% from the comparable period of 1996. Earnings per share for the first six months of 1997 increased 14.4% to \$0.73 versus \$0.64 the comparable period of 1996. The increase in net income and earnings per share were primarily attributable to cost savings associated with the picture frame integration, strong back-to-school shipments, and increased core business operating margins. These increases were offset partially by increased net nonoperating expenses.

## LIQUIDITY AND CAPITAL RESOURCES

#### SOURCES:

The Company's primary sources of liquidity and capital resources include cash provided from operations and use of available borrowing facilities.

Cash provided by operating activities was \$37.8 million and \$87.4 million for the six months ended June 30, 1997 and 1996, respectively. This \$49.6 million decrease was primarily due to an inventory reduction program in 1996 and higher working capital needs as the Company grows internally.

Cash provided from financing activities totalled \$591.3 million for the six months ended June 30, 1997, primarily due to an increase in long-term borrowings as a result of the Rolodex, Kirsch and Rubbermaid office products acquisitions.

During 1997, the Company amended and restated its revolving credit agreement to provide for a \$1.3 billion agreement which will terminate in August 2002. Under this agreement, the Company may borrow, repay and reborrow funds in an aggregate amount up to \$1.3 billion, at a floating interest rate. At June 30, 1997, there were no borrowings under the revolving credit agreement.

In lieu of borrowings under the Company's revolving credit agreement, the Company may issue up to \$900.0 million of commercial paper. The Company's revolving credit agreement provides the committed backup liquidity required to issue commercial paper. Accordingly, commercial paper may only be issued up to the amount available for borrowing under the Company's revolving credit agreement. At June 30, 1997, \$846.0 million (face or principal amount) of commercial paper was outstanding. The entire amount is classified as long-term debt.

At June 30, 1997, the Company had outstanding \$263.0 million (principal amount) of medium-term notes with maturities ranging from five to ten years at an average rate of interest equal to 6.3%.

The Company has a universal shelf registration statement on file with the Securities and Exchange Commission under which the Company may issue up to \$500.0 million of debt and equity securities, subject to market conditions. At June 30, 1997, the Company had not yet issued any securities under this registration statement.

The Company has short-term foreign and domestic uncommitted lines of credit with various banks which are available for short-term financing. Borrowings under the Company's uncommitted lines of credit are subject to discretion of the lender. The Company's uncommitted lines of credit do not have a material impact on the Company's liquidity. Borrowings under the Company's uncommitted lines of credit at June 30, 1997 totalled \$304.0 million.

USES:

The primary uses of liquidity and capital resources include capital expenditures, dividend payments and acquisitions.

Cash used in investing activities was \$602.3 million and \$74.3 million for the six months ended June 30, 1997 and 1996, respectively. In 1997, the Company acquired Rolodex, Kirsch and Rubbermaid office products for cash purchase prices totaling \$570.1 million. In 1996, the Company acquired Holson Burnes and completed other minor acquisitions for consideration that included cash of \$42.6 million. At the time of acquisition, cash and short-term investments recorded by the new businesses totalled \$12.5 million; the Company had already paid \$13.3 million in 1991 when it initially invested in Acrimo (refer to footnote 7). The 1997 and 1996 acquisitions were accounted for as purchases and were paid for with proceeds obtained from the issuance of commercial paper, medium-term notes, and notes payable under the Company's lines of credit.

Capital expenditures were \$24.5 million and \$29.3 million in the first six months of 1997 and 1996, respectively.

The Company has paid regular cash dividends on its common stock since 1947. On February 11, 1997, the quarterly cash dividend was increased to \$0.16 per share from the \$0.14 per share that had been paid since February 6, 1996. Prior to this date, a quarterly cash dividend of \$0.12 per share had been paid since May 11, 1995 which was an increase from the \$0.10 per share paid since May 12, 1994. Dividends paid were \$50.9 million and \$44.4 million in the first six months of 1997 and 1996, respectively. Retained earnings increased by \$64.7 million and \$56.4 million in the first six months of 1997 and 1996, respectively.

Working capital at June 30, 1997 was \$472.5 million compared to \$471.1 million at December 31, 1996. The current ratio at June 30, 1997 was 1.50:1 compared to 1.74:1 at December 31, 1996. Total debt to total capitalization (net of cash and cash equivalents) was .47:1 at June 30, 1997 and .34:1 at December 31, 1996.

The Company believes that cash provided from operations and available borrowing facilities will continue to provide adequate support for the cash needs of existing businesses; however, certain events, such as significant acquisitions, could require additional external financing.

## PART II. OTHER INFORMATION

# Item 6. Exhibits and Reports on Form 8-K

# a) Exhibits:

- 10.17 Amended and Restated Credit Agreement, dated as of June 12, 1995 and amended and restated as of August 5, 1997, among the Company, certain of its affiliates, The Chase Manhattan Bank (National Association), as Agent, and the banks whose names appear on the signature pages thereto.
- 27 Financial Data Schedule
- b) Reports on Form 8-K:

Registrant filed Reports on Form 8-K and Form 8-K/A, each dated June 6, 1997, reporting that Registrant amended its Distribution Agreement with Merrill Lynch, Pierce, Fenner & Smith, Chase Securities Inc., Morgan Stanley & Co. Incorporated and First Chicago Capital Markets, Inc. in connection with a proposed public offering of Medium-Term Notes (including Remarketed Notes) under Registrant's shelf Registration Statement on Form S-3 (Reg. No. 33-64225).

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

NEWELL CO.

Date August 8, 1997 /s/ William T.edge

William T. Alldredge Vice President - Finance

Date August 8, 1997 /s/ Brett E. Gries

-----

Brett E. Gries

Vice President - Accounting & Tax

This schedule contains summary financial information extracted from the Newell Co. and Subsidiaries Consolidated Balance Sheets and Statements of Income and is qualified in its entirety by reference to such financial statements.

1,000

6-MOS DEC-31-1997 JUN-30-1997 22,709 0 563,458 (16,449) 648,942 1,416,098 1,042,060 (373,632) 3,925,000 943,574 1,116,583 Ω 159,094 1,426,753 3,925,000 1,430,336 455,099 975,237 1,203,166 35,784 2,125 28,105 ,506 75,789 115,597 191,386 0 0 115,597 0.73 0.73

Allowances for doubtful accounts are reported as contra accounts to accounts receivable. The corporate reserve for bad debts is a percentage of trade receivables based on the bad debts experienced in one or more past years, general economic conditions, the age of the receivables and other factors that indicate the element of uncollectibility in the receivables outstanding at the end of the period.

NEWELL CO.
AMENDED AND RESTATED CREDIT AGREEMENT
Dated as of June 12, 1995
Amended and Restated as of August 5, 1997
\$1,300,000
THE CHASE MANHATTAN BANK, as Administrative Agent

# TABLE OF CONTENTS

This Table of Contents is not part of the Agreement to which it is attached but is inserted for convenience of reference only.

SECTION 1. DEFINITIONS AND ACCOUNTING MATTERS   1
1.02 ACCOUNTING TERMS AND DETERMINATIONS
1.03 TYPES OF LOANS
SECTION 2. COMMITMENTS
2.02 BORROWINGS OF COMMITTED LOANS
2.03   COMPETITIVE LOANS   18   2.04   BORROWINGS BY DESIGNATED BORROWERS   23   2.05   CHANGES OF COMMITMENTS   24   2.06   FACILITY FEE   24   2.07   LENDING OFFICES   24   2.07   LENDING OFFICES   24   2.08   SEVERAL OBLIGATIONS; REMEDIES INDEPENDENT   24   2.09   EVIDENCE OF DEBT   25   2.10   PREPAYMENTS   25   2.11   EXTENSION OF COMMITMENT TERMINATION DATE   26   2.12   INCREASE IN COMMITMENTS   27   27   27   27   27   28   3.01   REPAYMENT OF LOANS   28   3.02   INTEREST   28   3.03   REDENOMINATION   29   29   29   29   29   29   29   2
2.04       BORROWINGS BY DESIGNATED BORROWERS       23         2.05       CHANGES OF COMMITMENTS       24         2.06       FACILITY FEE       24         2.07       LENDING OFFICES       24         2.08       SEVERAL OBLIGATIONS; REMEDIES INDEPENDENT       24         2.09       EVIDENCE OF DEBT       25         2.10       PREPAYMENTS       25         2.11       EXTENSION OF COMMITMENT TERMINATION DATE       26         2.12       INCREASE IN COMMITMENTS       27         SECTION 3.       PAYMENTS OF PRINCIPAL AND INTEREST       28         3.01       REPAYMENT OF LOANS       28         3.02       INTEREST       28         3.03       REDENOMINATION       29         SECTION 4.       PAYMENTS; PRO RATA TREATMENT; COMPUTATIONS; ETC       29         4.01       PAYMENTS       29         4.02       PRO RATA TREATMENT       30         4.03       COMPUTATIONS       31         4.04       NON-RECEIPT OF FUNDS BY THE ADMINISTRATIVE AGENT       31         4.05       SET-OFF; SHARING OF PAYMENTS       32         SECTION 5.       YIELD PROTECTION AND ILLEGALITY       33
2.05       CHANGES OF COMMITMENTS       24         2.06       FACILITY FEE       24         2.07       LENDING OFFICES       24         2.08       SEVERAL OBLIGATIONS; REMEDIES INDEPENDENT       24         2.09       EVIDENCE OF DEBT       25         2.10       PREPAYMENTS       25         2.11       EXTENSION OF COMMITMENT TERMINATION DATE       26         2.12       INCREASE IN COMMITMENTS       27         SECTION 3.       PAYMENTS OF PRINCIPAL AND INTEREST       28         3.01       REPAYMENT OF LOANS       28         3.02       INTEREST       28         3.03       REDENOMINATION       29         SECTION 4.       PAYMENTS; PRO RATA TREATMENT; COMPUTATIONS; ETC       29         4.01       PAYMENTS       29         4.02       PRO RATA TREATMENT       30         4.03       COMPUTATIONS       31         4.04       NON-RECEIPT OF FUNDS BY THE ADMINISTRATIVE AGENT       31         4.05       SET-OFF; SHARING OF PAYMENTS       32         SECTION 5.       YIELD PROTECTION AND ILLEGALITY       33
2.06       FACILITY FEE       24         2.07       LENDING OFFICES       24         2.08       SEVERAL OBLIGATIONS; REMEDIES INDEPENDENT       24         2.09       EVIDENCE OF DEBT       25         2.10       PREPAYMENTS       25         2.11       EXTENSION OF COMMITMENT TERMINATION DATE       26         2.12       INCREASE IN COMMITMENTS       27         SECTION 3.       PAYMENTS OF PRINCIPAL AND INTEREST       28         3.01       REPAYMENT OF LOANS       28         3.02       INTEREST       28         3.03       REDENOMINATION       29         SECTION 4.       PAYMENTS; PRO RATA TREATMENT; COMPUTATIONS; ETC       29         4.01       PAYMENTS       29         4.02       PRO RATA TREATMENT       30         4.03       COMPUTATIONS       31         4.04       NON-RECEIPT OF FUNDS BY THE ADMINISTRATIVE AGENT       31         4.05       SET-OFF; SHARING OF PAYMENTS       32         SECTION 5.       YIELD PROTECTION AND ILLEGALITY       33
2.07       LENDING OFFICES       24         2.08       SEVERAL OBLIGATIONS; REMEDIES INDEPENDENT       24         2.09       EVIDENCE OF DEBT       25         2.10       PREPAYMENTS       25         2.11       EXTENSION OF COMMITMENT TERMINATION DATE       26         2.12       INCREASE IN COMMITMENTS       27         SECTION 3.       PAYMENTS OF PRINCIPAL AND INTEREST       28         3.01       REPAYMENT OF LOANS       28         3.02       INTEREST       28         3.03       REDENOMINATION       29         SECTION 4.       PAYMENTS; PRO RATA TREATMENT; COMPUTATIONS; ETC       29         4.01       PAYMENTS       29         4.02       PRO RATA TREATMENT       30         4.03       COMPUTATIONS       31         4.04       NON-RECEIPT OF FUNDS BY THE ADMINISTRATIVE AGENT       31         4.05       SET-OFF; SHARING OF PAYMENTS       32         SECTION 5.       YIELD PROTECTION AND ILLEGALITY       33
2.07       LENDING OFFICES       24         2.08       SEVERAL OBLIGATIONS; REMEDIES INDEPENDENT       24         2.09       EVIDENCE OF DEBT       25         2.10       PREPAYMENTS       25         2.11       EXTENSION OF COMMITMENT TERMINATION DATE       26         2.12       INCREASE IN COMMITMENTS       27         SECTION 3.       PAYMENTS OF PRINCIPAL AND INTEREST       28         3.01       REPAYMENT OF LOANS       28         3.02       INTEREST       28         3.03       REDENOMINATION       29         SECTION 4.       PAYMENTS; PRO RATA TREATMENT; COMPUTATIONS; ETC       29         4.01       PAYMENTS       29         4.02       PRO RATA TREATMENT       30         4.03       COMPUTATIONS       31         4.04       NON-RECEIPT OF FUNDS BY THE ADMINISTRATIVE AGENT       31         4.05       SET-OFF; SHARING OF PAYMENTS       32         SECTION 5.       YIELD PROTECTION AND ILLEGALITY       33
2.09       EVIDENCE OF DEBT       25         2.10       PREPAYMENTS       25         2.11       EXTENSION OF COMMITMENT TERMINATION DATE       26         2.12       INCREASE IN COMMITMENTS       27         SECTION 3.       PAYMENTS OF PRINCIPAL AND INTEREST       28         3.01       REPAYMENT OF LOANS       28         3.02       INTEREST       28         3.03       REDENOMINATION       29         SECTION 4.       PAYMENTS; PRO RATA TREATMENT; COMPUTATIONS; ETC       29         4.01       PAYMENTS       29         4.02       PRO RATA TREATMENT       30         4.03       COMPUTATIONS       31         4.04       NON-RECEIPT OF FUNDS BY THE ADMINISTRATIVE AGENT       31         4.05       SET-OFF; SHARING OF PAYMENTS       32         SECTION 5.       YIELD PROTECTION AND ILLEGALITY       33
2.10       PREPAYMENTS       25         2.11       EXTENSION OF COMMITMENT TERMINATION DATE       26         2.12       INCREASE IN COMMITMENTS       27         SECTION 3.       PAYMENTS OF PRINCIPAL AND INTEREST       28         3.01       REPAYMENT OF LOANS       28         3.02       INTEREST       28         3.03       REDENOMINATION       29         SECTION 4.       PAYMENTS; PRO RATA TREATMENT; COMPUTATIONS; ETC.       29         4.01       PAYMENTS       29         4.02       PRO RATA TREATMENT       30         4.03       COMPUTATIONS       31         4.04       NON-RECEIPT OF FUNDS BY THE ADMINISTRATIVE AGENT       31         4.05       SET-OFF; SHARING OF PAYMENTS       32         SECTION 5.       YIELD PROTECTION AND ILLEGALITY       33
2.11   EXTENSION OF COMMITMENT TERMINATION DATE
2.11   EXTENSION OF COMMITMENT TERMINATION DATE
SECTION 3. PAYMENTS OF PRINCIPAL AND INTEREST       28         3.01 REPAYMENT OF LOANS       28         3.02 INTEREST       28         3.03 REDENOMINATION       29         SECTION 4. PAYMENTS; PRO RATA TREATMENT; COMPUTATIONS; ETC.       29         4.01 PAYMENTS       29         4.02 PRO RATA TREATMENT       30         4.03 COMPUTATIONS       31         4.04 NON-RECEIPT OF FUNDS BY THE ADMINISTRATIVE AGENT       31         4.05 SET-OFF; SHARING OF PAYMENTS       32         SECTION 5. YIELD PROTECTION AND ILLEGALITY       33
3.01 REPAYMENT OF LOANS
3.01 REPAYMENT OF LOANS
3.02 INTEREST
3.03 REDENOMINATION
SECTION 4. PAYMENTS; PRO RATA TREATMENT; COMPUTATIONS; ETC
4.01 PAYMENTS
4.02 PRO RATA TREATMENT
4.03 COMPUTATIONS
4.04 NON-RECEIPT OF FUNDS BY THE ADMINISTRATIVE AGENT
4.05 SET-OFF; SHARING OF PAYMENTS
SECTION 5. YIELD PROTECTION AND ILLEGALITY
5.02 LIMITATION ON TYPES OF LOANS
5.03 ILLEGALITY
5.04 BASE RATE LOANS PURSUANT TO SECTIONS 5.01 AND 5.03 36
5.05 COMPENSATION
5.06 TAXES
5.07 REPLACEMENT OF BANKS
SECTION 6. CONDITIONS PRECEDENT
6.01 AMENDMENT EFFECTIVE DATE
6.02 INITIAL AND SUBSEQUENT CREDIT EXTENSIONS 40
SECTION 7. REPRESENTATIONS AND WARRANTIES
7.01 CORPORATE EXISTENCE
7.02 FINANCIAL CONDITION 41
7.03 LITIGATION

7.04	NO BREACH	42
7.05		42
7.06		42
7.07		42
7.08		43
7.09		43
7.10		
		43
7.11		44
7.12		44
7.13		44
7.14	COMPLIANCE WITH LAW	45
7.15	DESIGNATED BORROWER APPROVALS	45
SECTION 8.	COVENANTS OF THE COMPANY	45
8.01		4.5
8.02		48
8.03		48
8.04	· · · · · · · · · · · · · · · · · · ·	48
8.05		48
8.06	INDEBTEDNESS	49
8.07	FUNDAMENTAL CHANGES	49
8.08	LIENS	51
8.09	LINES OF BUSINESSES	52
8.10		52
8.11		52
0.11	TOTAL INDUBLISHMENT TO TOTAL ONLINE	<i>J</i> <u>L</u>
SECTION 9.	EVENTS OF DEFAULT	52
SECTION 10	. THE ADMINISTRATIVE AGENT	55
10.01		55
10.02	, , , , , , , , , , , , , , , , , , , ,	56
10.03		56
10.04		56
10.05		56
10.06		57
10.07	FAILURE TO ACT	57
10.08	RESIGNATION OR REMOVAL OF ADMINISTRATIVE AGENT	57
SECTION 11	. GUARANTEE	58
11.01	GUARANTEE	58
11.02		58
11.02		59
11.04		59
11.05		59
11.06	CONTINUING GUARANTEE	60
SECTION 12	. MISCELLANEOUS	60
12.01	WAIVER	60
12.02	NOTICES	60
12.03		60
12.04		61
12.05		62
12.05		64
12.07		64
12.08	COUNTERPARTS	64

12.10 12.11 12.12 12.13	GOVERNING LAW; JURISDICTION; SERVICE OF PROCESS; WAIVER OF JURY TRIAL; ETC
Annex I	- Commitments
Schedule II	- List of Indebtedness - List of Certain Liens - Subsidiaries
	<ul> <li>Form of Opinion of Special Illinois Counsel</li> <li>Form of Opinion of Dale L. Matschullat, Esq., general counsel to the Company and its Subsidiaries</li> </ul>
EXHIBIT B	- Form of Opinion of Special New York Counsel to the Banks and the Agent
	- [Intentionally Omitted] - Form of Competitive Bid Request - Form of Competitive Bid - Form of Designation Letter - Form of Termination Letter

 AMENDED AND RESTATED CREDIT AGREEMENT dated as of June 12, 1995, amended and restated as of August 5, 1997 among: NEWELL CO., a corporation duly organized and validly existing under the laws of the State of Delaware (together with its successors, the "COMPANY"); each of the banks which is a signatory hereto (together with its successors and permitted assigns, individually, a "BANK" and, collectively, the "BANKS"); and THE CHASE MANHATTAN BANK, as administrative agent for the Banks (in such capacity, together with its successors in such capacity, the "ADMINISTRATIVE AGENT").

The Company has requested that the Existing Credit Agreement (as hereinafter defined) be amended and restated so as to read in its entirety as herein set forth, and the Banks and the Administrative Agent are prepared to do so. Accordingly, the parties hereto agree to amend and restate the Existing Credit Agreement so that it reads in its entirety as herein provided.

# SECTION 1. DEFINITIONS AND ACCOUNTING MATTERS.

1.01 CERTAIN DEFINED TERMS. As used herein, the following terms shall have the following meanings (all terms defined in this Section 1 or in other provisions of this Agreement in the singular to have the same meanings when used in the plural and VICE VERSA):

"ADMINISTRATIVE AGENT'S ACCOUNT" shall mean, in respect of any Currency, such account as the Administrative Agent shall designate in a notice to the Company and the Banks.

"ADMINISTRATIVE QUESTIONNAIRE" shall mean an Administrative Questionnaire in the form supplied by the Administrative Agent.

"AFFILIATE" shall mean, with respect to any Person, any other Person that directly or indirectly controls or is controlled by or is under common control with such Person.

"ALTERNATIVE CURRENCY" shall mean at any time any currency (other than Dollars) so long as at such time, (i) such currency is dealt with in the London interbank deposit market, (ii) such currency is freely transferable and convertible into Dollars in the London foreign exchange market and (iii) no central bank or other governmental authorization in the country of issue of such currency is required to permit use of such currency by any Bank for making any Loan hereunder and/or to permit the relevant Borrower to borrow and repay the principal thereof and to pay the interest thereon, unless such authorization has been obtained.

"AMENDMENT EFFECTIVE DATE" shall mean the date on which all of the conditions set forth in Section 6.01 hereof shall have been satisfied or waived by the Banks and the Administrative Agent.

"APPLICABLE FACILITY FEE RATE" and "APPLICABLE MARGIN" shall mean, during any period when the Rating is at one of the Rating Groups specified below, the percentage set forth below opposite the reference to such fee or to the relevant Type of Committed Loan:

Fee or Loan	Rating Group I	Rating Group II	Rating Group III	Rating Group IV	Rating Group V
Applicable Facility Fee Rate Applicable	0.055%	0.075%	0.090%	0.100%	0.175%
Margin for Committed LIBOR Loans	0.120%	0.150%	0.185%	0.200%	0.325%
Applicable Margin for Base Rate Loans	0.0%	0.0%	0.0%	0.0%	0.0%

Any change in the Applicable Facility Fee Rate or in the Applicable Margin by reason of a change in the Moody's Rating or the Standard & Poor's Rating shall become effective on the date of announcement or publication by the respective Rating Agency of a change in such Rating or, in the absence of such announcement or publication, on the effective date of such changed rating.

"APPLICABLE LENDING OFFICE" shall mean for each Bank and for each Type and Currency of Loan the lending office of such Bank (or of an Affiliate of such Bank) designated for such Type and Currency of Loan in the Administrative Questionnaire submitted by such Bank or such other office of such Bank (or of an Affiliate of such Bank) as such Bank may from time to time specify to the Administrative Agent and the Company.

"APPROVED DESIGNATED BORROWER" shall mean (i) any Wholly-Owned Domestic Subsidiary of the Company as to which a Designation Letter has been delivered to the Administrative Agent and as to which a Termination Letter shall not have been delivered to the Administrative Agent, which Subsidiary has been approved as a borrower hereunder by all of the Banks, all in accordance with Section 2.04 hereof, and (ii) for the purposes of Section 5.06 hereof, the Company.

"ASC RECEIVABLES SALE AGREEMENT" shall mean the receivables sale agreement dated December 3, 1991 among the Company as seller and collection agent, Asset Securitization Cooperative Corporation as purchaser and Canadian Imperial Bank of Commerce as administrative agent, as amended, supplemented and otherwise modified and in effect from time to time.

"BASE RATE" shall mean, with respect to any Base Rate Loan, for any day, the higher of (a) the Federal Funds Rate for such day plus 1/2 of 1% and (b) the Prime Rate for such day.

"BASE RATE LOANS" shall mean Loans which bear interest based upon the Base Rate.  $\,$ 

"BASEL ACCORD" shall mean the proposals for risk-based capital framework described by the Basel Committee on Banking Regulations and Supervisory Practices in its paper entitled "International Convergence of Capital Measurement and Capital Standards" dated July 1988, as amended, supplemented and otherwise modified and in effect from time to time, or any replacement thereof.

"BASIC DOCUMENTS" shall mean this Agreement, the Notes, each Designation Letter and each Termination Letter.

"BORROWERS" shall mean the Company, each Approved Designated Borrower and each Designated Borrower.

"BUSINESS DAY" shall mean any day (a) on which commercial banks are not authorized or required to close in New York City and (b) where such term is used in the definition of "Quarterly Dates" in this Section 1.01 and if such day relates to the giving of notices or quotes in connection with a LIBOR Auction or to a borrowing of, a payment or prepayment of principal of or interest on, or an Interest Period for, a LIBO Rate Loan or a notice by the Company with respect to any such borrowing, payment, prepayment or Interest Period, also on which dealings in deposits are carried out in the London interbank market and (c) if such day relates to a borrowing of, a payment or prepayment of principal of or interest on, or an Interest Period for, any Loan denominated in an Alternative Currency, or a notice by the Company with respect to any such borrowing, payment, prepayment or Interest Period, also on which foreign exchange trading is carried out in the London interbank market and on which banks are open in the place of payment in the country in whose Currency such Loan is denominated.

"CAPITAL LEASE OBLIGATIONS" shall mean, as to any Person, the obligations of such Person to pay rent or other amounts under a lease of (or other agreement conveying the right to use) real and/or personal property which obligations are required to be classified and accounted for as a capital lease on a balance sheet of such Person under GAAP (including Statement of Financial Accounting Standards No. 13 of the Financial Accounting Standards Board) and, for purposes of this Agreement, the amount of such obligations shall be the capitalized amount thereof, determined in accordance with GAAP (including such Statement No. 13).

"CHASE" shall mean The Chase Manhattan Bank.

"CODE" shall mean the Internal Revenue Code of 1986, as amended.

"COMMITMENT" shall mean, as to each Bank, the obligation of such Bank to make Committed Loans in an aggregate amount at any one time outstanding equal to the amount set opposite such Bank's name on Annex I hereto under the caption "Commitment" (as the same may be reduced pursuant to Section 2.05 hereof). The original aggregate principal amount of the Commitments is \$1,300,000,000.

"COMMITMENT TERMINATION DATE" shall mean August 5, 2002, as such date may be extended pursuant to Section 2.11 hereof; provided that, if such date is not a Business Day, the Commitment Termination Date shall be the next preceding Business Day.

"COMMITTED LOANS" shall mean the loans provided for by Section 2.01 hereof.

"COMMITTED LIBOR LOANS" shall mean Committed Loans the interest rates on which are determined on the basis of LIBO Rates.

"COMPETITIVE AFFILIATE LOAN" means a Competitive Loan to be made by an Affiliate of a Bank pursuant to Section  $2.03\,(h)$ .

"COMPETITIVE BID" shall have the meaning assigned to that term in Section 2.03(c) hereof.

"COMPETITIVE BID RATE" shall have the meaning assigned to that term in Section  $2.03\,(\text{c})\,(\text{ii})\,(\text{D})$  hereof.

"COMPETITIVE BID REQUEST" shall have the meaning assigned to that term in Section  $2.03\,(b)$  hereof.

"COMPETITIVE BORROWING" shall have the meaning assigned to that term in Section  $2.03\,(b)$  hereof.

"COMPETITIVE LIBOR LOANS" shall mean Competitive Loans the interest rates on which are determined on the basis of LIBO Rates pursuant to a LIBOR Auction.

"COMPETITIVE LOAN LIMIT" shall have the meaning assigned to that term in Section  $2.03\,(c)\,(ii)$  hereof.

"COMPETITIVE LOANS" shall mean the loans provided for by Section 2.03 hereof.

"CREDIT EXTENSION" shall mean the making of any Loan hereunder.

"CURRENCY" shall mean Dollars or any Alternative Currency.

"DEFAULT" shall mean an Event of Default or an event which with notice or lapse of time or both would become an Event of Default.

"DESIGNATED BORROWER" shall mean any Wholly-Owned Subsidiary of the Company as to which a Designation Letter has been delivered to the Administrative Agent and as to which a Termination Letter shall not have been delivered to the Administrative Agent in accordance with

Section 2.04 hereof; and the term "Designated Borrower" shall include any Approved Designated Borrower.

"DESIGNATION LETTER" shall have the meaning assigned to such term in Section  $2.04\,(a)$  hereof.

"DETERMINATION DATE" shall mean, for any Disposition, the last day of the fiscal quarter ending on or immediately preceding the date of such Disposition.

"DISPOSITION" shall have the meaning assigned to that term in Section 8.07 hereof.

"DISPOSITION PERIOD" shall mean, for any Disposition, a period of twelve months ending on the date of such Disposition.

"DOLLAR EQUIVALENT" shall mean, with respect to any Loan denominated in an Alternative Currency, the amount of Dollars that would be required to purchase the amount of the Alternative Currency of such Loan on the date such Loan is requested (or, (a) in the case of Competitive Loans, the date of the related Competitive Bid Request and (b) in the case of any redenomination under Section 3.03 hereof, on the date of such redenomination), based upon the arithmetic mean (rounded upwards, if necessary, to the nearest 1/100 of 1%), as determined by the Administrative Agent, of the spot selling rate at which the Reference Banks offer to sell such Alternative Currency for Dollars in the London foreign exchange market at approximately 11:00 a.m. London time for delivery two Business Days later.

"DOLLARS" and "\$" shall mean lawful money of the United States of America.

"DOMESTIC SUBSIDIARY" shall mean any Subsidiary of the Company that is incorporated under the laws of the United States of America or any State thereof or the District of Columbia.

"ENVIRONMENTAL AFFILIATE" shall mean, as to any Person, any other Person whose liability (contingent or otherwise) for any Environmental Claim such Person may have retained, assumed or otherwise become liable (contingently or otherwise), whether by contract, operation of law or otherwise; PROVIDED that each Subsidiary of such Person, and each former Subsidiary or division of such Person transferred to another Person, shall in any event be an "Environmental Affiliate" of such Person.

"ENVIRONMENTAL CLAIM" shall mean, with respect to any Person, any notice, claim, demand or other communication (whether written or oral) by any other Person alleging or asserting liability of such Person for investigatory costs, cleanup costs, governmental response costs, damages to natural resources or other Property, personal injuries, fines or penalties arising out of, based on or resulting from (a) the presence, or release into the environment, of any hazardous material at any location, whether or not owned by such Person, or (b) circumstances forming the basis of any violation, or alleged violation, of any Environmental Law.

"ENVIRONMENTAL LAWS" shall mean any and all Federal, state, local and foreign statutes, laws, regulations, ordinances, rules, judgments, orders, decrees, permits, concessions, grants, franchises, licenses, agreements or other governmental restrictions relating to the environment or to emissions, discharges, releases or threatened releases of pollutants, contaminants, chemicals or industrial, toxic or hazardous substances or wastes into the environment, including, without limitation, ambient air, surface water, ground water or land, or otherwise relating to the manufacture, processing, distribution, use, treatment, storage, disposal, transport or handling of pollutants, contaminants, chemicals or industrial, toxic or hazardous substances or wastes.

"ERISA" shall mean the Employee Retirement Income Security Act of 1974, as amended from time to time.

"ERISA AFFILIATE" shall mean any corporation or trade or business which is a member of the same controlled group of corporations (within the meaning of Section 414(b) of the Code) as the Company or is under common control (within the meaning of Section 414(c) of the Code) with the Company.

"EVENT OF DEFAULT" shall have the meaning assigned to that term in Section 9 hereof.

"EXISTING CREDIT AGREEMENT" shall mean the Five-Year Credit Agreement dated as of June 12, 1995 among the Company, certain of the Banks and the Administrative Agent, as amended by Amendments No. 1 and 2 thereto.

"FEDERAL FUNDS RATE" shall mean, for any day, the rate per annum (rounded upwards, if necessary, to the nearest 1/100th of 1%) equal to the weighted average of the rates on overnight Federal funds transactions with members of the Federal Reserve System arranged by federal funds brokers on such day as published by the Federal Reserve Bank of New York on the Business Day next succeeding such day, provided that (i) if the day for which such rate is to be determined is not a Business Day, the Federal Funds Rate for such day shall be such rate on such transactions on the next preceding Business Day as so published on the next succeeding Business Day, and (ii) if such rate is not so published for any day, the Federal Funds Rate for such day shall be the average rate charged to Chase on such day on such transactions as determined by the Administrative Agent.

"FINAL RISK-BASED CAPITAL GUIDELINES" shall mean (i) the Final Risk-Based Capital Guidelines of the Board of Governors of the Federal Reserve System (12 C.F.R. Part 208, Appendix A; 12 C.F.R. Part 225, Appendix A) and (ii) the Final Risk-Based Capital Guidelines of the Office of the Comptroller of the Currency, and any successor or supplemental regulations (12 C.F.R. Part 3, Appendix A), and any successor regulations, in each case, as amended, supplemented and otherwise modified and in effect from time to time.

"FOREIGN CURRENCY EQUIVALENT" shall mean, with respect to any amount in Dollars, the amount of any Alternative Currency that

could be purchased with such amount of Dollars using the reciprocal of foreign exchange rate(s) specified in the definition of the term "Dollar Equivalent", as determined by the Administrative Agent.

"FOREIGN SUBSIDIARY" shall mean any Subsidiary of the Company that is not a Domestic Subsidiary.

"GAAP" shall mean generally accepted accounting principles applied on a basis consistent with those which, in accordance with the last sentence of Section  $1.02\,(a)$  hereof, are to be used in making the calculations for purposes of determining compliance with the provisions of this Agreement.

"GUARANTEE" of any Person shall mean any guarantee, endorsement, contingent agreement to purchase or to furnish funds for the payment or maintenance of, or any other contingent liability on or with respect to, the Indebtedness, other obligations, net worth, working capital or earnings of any other Person (including, without limitation, the liability of such Person in respect of the Indebtedness of any partnership of which such Person is a general partner), or the guarantee by such Person of the payment of dividends or other distributions upon the stock of any other Person, or the agreement by such Person to purchase, sell or lease (as lessee or lessor) property, products, materials, supplies or services primarily for the purpose of enabling any other Person to make payment of its obligations or to assure a creditor against loss, and the verb "GUARANTEE" shall have a correlative meaning, provided that the term "GUARANTEE" shall not include endorsements for collection or deposits in the ordinary course of business.

"INDEBTEDNESS" shall mean, as to any Person at any date (without duplication): (i) indebtedness created, issued, incurred or assumed by such Person for borrowed money or evidenced by bonds, debentures, notes or similar instruments; (ii) all obligations of such Person to pay the deferred purchase price of property or services, excluding, however, trade accounts payable (other than for borrowed money) arising in, and accrued expenses incurred in, the ordinary course of business of such Person so long as such trade accounts payable are paid within 120 days of the date the respective goods are delivered or the services are rendered; (iii) all Indebtedness of others secured by a Lien on any asset of such Person, whether or not such Indebtedness is assumed by such Person; (iv) all Indebtedness of others Guaranteed by such Person; (v) all Capital Lease Obligations; (vi) the Investment Amount (if any); (vii) reimbursement obligations of such Person (whether contingent or otherwise) in respect of bankers acceptances, surety or other bonds and similar instruments (other than commercial, standby or performance letters of credit); and (viii) unpaid reimbursement obligations of such Person (other than contingent obligations) in respect of commercial, standby or performance letters of credit.

## "INTEREST PERIOD" shall mean:

(a) with respect to any Committed LIBOR Loan, each period commencing on the date such Committed LIBOR Loan is made and ending on

the numerically corresponding day in the first, second, third or sixth calendar month thereafter, as the Company (on its own behalf and on behalf of any other Borrower) may select as provided in Section 2.02 hereof, except that each Interest Period that commences on the last Business Day of a calendar month (or on any day for which there is no numerically corresponding day in the appropriate subsequent calendar month) shall end on the last Business Day of the appropriate subsequent calendar month.

- (b) With respect to any Base Rate Loan, the period commencing on the date such Base Rate Loan is made and ending on the first Quarterly Date thereafter.
- (c) With respect to any Set Rate Loan, the period commencing on the date such Set Rate Loan is made and ending on any Business Day up to 180 days thereafter, as the Company may select as provided in Section  $2.03\,(b)$  hereof.
- (d) With respect to any Competitive LIBOR Loan, the period commencing on the date such Competitive LIBOR Loan is made and ending on the numerically corresponding day in the first, second, third or sixth calendar month thereafter, as the Company may select as provided in Section 2.03(b) hereof, except that each Interest Period which commences on the last Business Day of a calendar month (or any day for which there is no numerically corresponding day in the appropriate subsequent calendar month) shall end on the last Business Day of the appropriate subsequent calendar month.

Notwithstanding the foregoing: (i) if any Interest Period would otherwise commence before and end after the Commitment Termination Date, such Interest Period shall not be available hereunder; (ii) each Interest Period which would otherwise end on a day which is not a Business Day shall end on the next succeeding Business Day (or, in the case of an Interest Period for any LIBO Rate Loans, if such next succeeding Business Day falls in the next succeeding calendar month, on the next preceding Business Day); and (iii) notwithstanding clause (i) above, no Interest Period for any LIBO Rate Loans shall have a duration of less than one month and, if the Interest Period for any such Loans would otherwise be a shorter period, such Loans shall not be available hereunder.

"INVESTMENT AMOUNT" shall mean the amount described in (i) clause (1) of the definition of "Investment" in the ASC Receivables Sale Agreement or (ii) any comparable provision in any other Receivables Sales Agreement.

"JURISDICTION" shall mean, with respect to any Borrower, the country or countries (including any political subdivision or taxing authority thereof or therein) under whose laws such Borrower is organized or where such Borrower is domiciled, resident or licensed or otherwise qualified to do business or where any significant part of the Property of such Borrower is located.

"LIBO BASE RATE" shall mean, with respect to any LIBO Rate Loan in any Currency:

- (a) the rate per annum (rounded upwards, if necessary, to the nearest 1/16 of 1%) appearing on the Screen for such Currency as the London Interbank Offered Rate for deposits in such Currency at approximately 11:00 a.m. London time (or as soon thereafter as practicable) two Business Days prior to the first day of the Interest Period for such Loan; or
- (b) if such rate does not appear on the Screen (or, if the Screen shall cease to be publicly available or if the information  $% \left( 1\right) =\left( 1\right) \left( 1\right)$ contained on the Screen, in the Administrative Agent's reasonable judgment, shall cease accurately to reflect such London Interbank Offered Rate, as reported by any publicly available source of similar market data selected by the Administrative Agent that, in the Administrative Agent's reasonable judgment, accurately reflects such London Interbank Offered Rate), the LIBO Base Rate shall mean, with respect to any LIBO Rate Loan for any Interest Period, the arithmetic mean, as determined by the Administrative Agent, of the rate per annum (rounded upwards, if necessary, to the nearest 1/16 of 1%) quoted by each Reference Bank at approximately 11:00 a.m. London time (or as soon thereafter as practicable) two Business Days prior to the first day of the Interest Period for such Loan for the offering by such Reference Bank to leading banks in the London (or, in the case of Pounds Sterling, Paris) interbank market of deposits in such Currency having a term comparable to such Interest Period and in an amount comparable to the principal amount of the LIBO Rate Loan to be made by such Reference Bank (or its Applicable Lending Office, as the case may be) for such Interest Period; PROVIDED that (i) if any Reference Bank is not participating in any LIBO Rate Loan, the LIBO Base Rate for such Loan shall be determined by reference to the amount of the Loan which such Reference Bank would have made had it been participating in such Loans, (ii) in determining the LIBO Base Rate with respect to any Competitive LIBOR Loan, each Reference Bank shall be deemed to have made a Competitive LIBOR Loan in an amount equal to \$1,000,000, (iii) each Reference Bank agrees to use its best efforts to furnish timely information to the Administrative Agent for purposes of determining the LIBO Base Rate and (iv) if any Reference Bank does not furnish such timely information for determination of the LIBO Base Rate, the Administrative Agent shall determine such interest rate on the basis of timely information furnished by the remaining Reference Banks.

"LIBO RATE shall mean, for any LIBO Rate Loan, a rate per annum (rounded upwards, if necessary, to the nearest 1/100 of 1%) determined by the Administrative Agent to be equal to the LIBO Base Rate for the Interest Period for such Loan divided by 1 minus the Reserve Requirement for such Loan for such Interest Period.

"LIBO RATE LOANS" shall mean Committed LIBOR Loans and Competitive LIBOR Loans.

"LIBOR AUCTION" shall mean a solicitation of Competitive Bids setting forth Margins based on the LIBO Rate pursuant to Section  $2.03\ \text{hereof.}$ 

"LIEN" shall mean, with respect to any asset, any mortgage, lien, pledge, charge, security interest or encumbrance of any kind in respect of such asset. For the purposes of this Agreement, the Company or any Subsidiary shall be deemed to own subject to a Lien any asset which it has acquired or holds subject to the interest of a vendor or lessor under any conditional sale agreement, capital lease or other title retention agreement relating to such asset.

"LOANS" shall mean Committed Loans and Competitive Loans.

"MAJORITY BANKS" shall mean Banks having at least 66-2/3% of (i) the aggregate amount of the Commitments and (ii) if the Commitments shall have been terminated, the aggregate outstanding principal amount of all Loans.

"MARGIN" shall have the meaning assigned to that term in Section 2.03(c)(ii)(C) hereof.

"MATERIAL ADVERSE EFFECT" shall mean a material adverse effect on (i) the consolidated financial condition, operations, business or prospects of the Company and its Subsidiaries (taken as a whole), (ii) the ability of the Company or any Approved Borrower that is a Significant Subsidiary to perform its obligations under any of the Basic Documents to which it is a party or (iii) the validity or enforceability of any of the Basic Documents.

 $\mbox{"MOODY'S"}$  shall mean Moody's Investors Service, Inc. or any successor thereto.

"MOODY'S RATING" shall mean, as of any date, the rating most recently published by Moody's relating to the unsecured, long-term, senior debt securities of the Company.

"MULTIEMPLOYER PLAN" shall mean a Plan defined as such in Section 3(37) of ERISA to which contributions are being made, or have been made since January 1, 1980 by the Company or any ERISA Affiliate and which is covered by Title IV of ERISA.

"NET WORTH" shall mean, at any time, the consolidated stockholders' equity of the Company and its Subsidiaries determined on a consolidated basis without duplication in accordance with GAAP.

"NON-STRATEGIC PROPERTY" shall mean Property acquired as part of the acquisition of a business made after June 12, 1995 that is designated by resolution of the Board of Directors of the Company adopted no later than six months after such acquisition as non-strategic Property.

"NOTES" shall mean the promissory notes provided for by Section 2.09 hereof.

"OBLIGOR" shall mean the Company, in its capacity as a Borrower hereunder and in its capacity as a guarantor of Loans made to any Borrower under Section 11 hereof, and each other Borrower.

"PBGC" shall mean the Pension Benefit Guaranty Corporation or any entity succeeding to any or all its functions under ERISA.

"PERSON" shall mean an individual, a corporation, a company, a limited liability company, a voluntary association, a partnership, a trust, an unincorporated organization or a government or any agency, instrumentality or political subdivision thereof.

"PLAN" shall mean an employee benefit or other plan established or maintained by the Company or any ERISA Affiliate and which is covered by Title IV of ERISA, other than a Multiemployer Plan.

"POST-DEFAULT RATE" shall mean, in respect of any principal of any Loan or any other amount payable by any Borrower under this Agreement or any Note which is not paid when due (whether at stated maturity, by acceleration or otherwise), a rate per annum during the period commencing on the due date until such amount is paid in full equal to the sum of 2% PLUS the Base Rate as in effect from time to time PLUS the Applicable Margin for Base Rate Loans (PROVIDED that, if such amount in default is principal of a LIBO Rate Loan or a Set Rate Loan and the due date is a day other than the last day of the Interest Period therefor, the "Post-Default Rate" for such principal shall be, for the period commencing on the due date and ending on the last day of the Interest Period therefor, 2% above the interest rate for such Loan as provided in Section 3.02 hereof and, thereafter, the rate provided for above in this definition).

"POUNDS STERLING" shall mean lawful money of England.

"PRIME RATE" shall mean the rate of interest from time to time announced by Chase at the Principal Office as its prime commercial lending rate.

"PRINCIPAL OFFICE" shall mean the principal office of Chase, located on the Restatement Date at 270 Park Avenue, New York, New York 10017.

"PROPERTY" shall mean any right or interest in or to property of any kind whatsoever, whether real, personal or mixed and whether tangible or intangible (including, without limitation, shares of capital stock).

"QUARTERLY DATES" shall mean the last Business Day of each March, June, September and December, the first of which shall be the first such day after the Restatement Date.

"RATING" shall mean the Moody's Rating or the Standard & Poor's Rating.

"RATING AGENCY" shall mean Moody's or Standard & Poor's.

"RATING GROUP I" shall mean the Moody's Rating is at or above Aa2 or the Standard & Poor's Rating is at or above AA; "RATING GROUP II" shall mean (a) the Moody's Rating is at or above A3 or the

Standard & Poor's Rating is at or above A- and (b) Rating Group I is not in effect; "RATING GROUP III" shall mean (a) the Moody's Rating is at or above Baal or the Standard & Poor's Rating is at or above BBB+ and (b) neither Rating Group I nor Rating Group II is in effect; "RATING GROUP IV" shall mean (a) the Moody's Rating is at or above Baa2 or the Standard & Poor's Rating is at or above BBB and (b) neither Rating Group I, Rating Group II nor Rating Group III is in effect; "RATING GROUP V" shall mean none of Rating Group I, Rating Group II, Rating Group II, Rating Group IV is in effect; PROVIDED that, if the Moody's Rating and the Standard & Poor's Rating fall into different Rating levels, then the applicable Rating Group shall be based upon the higher of such Ratings.

"RECEIVABLES SALE AGREEMENT" shall mean (i) the ASC Receivables Sale Agreement and (ii) any other comparable agreement providing for the periodic sales of accounts receivable.

"REFERENCE BANKS" shall mean Chase, Morgan Guaranty Trust Company of New York and Royal Bank of Canada.

"REGULATION D" shall mean Regulation D of the Board of Governors of the Federal Reserve System (or any successor), as the same may be amended or supplemented from time to time.

"REGULATORY CHANGE" shall mean, with respect to any Bank, any change after the Restatement Date (or, in the case of any Competitive LIBOR Loan, the date of the Competitive Bid therefor), in United States Federal, state or foreign law or regulations (including Regulation D) or the adoption or making after such date of any interpretations, directives or requests applying to a class of banks including such Bank of or under any United States Federal, state or foreign law or regulations (whether or not having the force of law) by any court or governmental or monetary authority charged with the interpretation or administration thereof.

"RESERVE REQUIREMENT" shall mean, for any Interest Period for any LIBO Rate Loan, the effective maximum rate at which reserves (including any marginal, supplemental or emergency reserves) are required to be maintained during such Interest Period under Regulation D by member banks of the Federal Reserve System in New York City with deposits exceeding one billion Dollars against "Eurocurrency liabilities" (as such term is used in Regulation D). Without limiting the effect of the foregoing, the Reserve Requirement shall reflect any other reserves required to be maintained by such member banks by reason of any Regulatory Change against (i) any category of liabilities which includes deposits by reference to which the LIBO Base Rate is to be determined or (ii) any category of extensions of credit or other assets which includes LIBO Rate Loans.

"RESTATEMENT DATE" shall mean August 5, 1997

"SCREEN" shall mean, with respect to any Currency, the relevant display page as determined by the Administrative Agent of the Dow Jones Markets Service on which appears the London Interbank

Offered Rate for deposits in such Currency; provided that, if there is no such page, the relevant Reuters Screen Page will be substituted.

"SET RATE AUCTION" shall mean a solicitation of Competitive Bids setting forth Competitive Bid Rates pursuant to Section 2.03 hereof.

"SET RATE LOANS" shall mean Competitive Loans the interest rates on which are determined on the basis of Competitive Bid Rates pursuant to a Set Rate Auction.

"SIGNIFICANT SUBSIDIARY" shall mean, at any time, any Subsidiary of the Company if the revenues of such Subsidiary and its Subsidiaries for the four consecutive fiscal quarters of such Subsidiary most recently ended (determined on a consolidated basis without duplication in accordance with GAAP and whether or not such Person was a Subsidiary of the Company during all or any part of the fiscal period of the Company referred to below) exceed an amount equal to 7-1/2% of the revenues of the Company and its Subsidiaries for the four consecutive fiscal quarters of the Company most recently ended (determined on a consolidated basis without duplication in accordance with GAAP and including such Subsidiary and its Subsidiaries on a proforma basis if such Subsidiary was not a Subsidiary of the Company).

"STANDARD & POOR'S" shall mean Standard & Poor's Ratings Group, a division of McGraw-Hill, Inc., or any successor thereto.

"STANDARD AND POOR'S RATING" shall mean, as of any date, the rating most recently published by Standard & Poor's relating to the unsecured, long-term, senior debt securities of the Company.

"SUBSIDIARY" of any Person shall mean any corporation of which at least a majority of the outstanding shares of stock having by the terms thereof ordinary voting power to elect a majority of the board of directors of such corporation (irrespective of whether or not at the time stock of any other class or classes of such corporation shall have or might have voting power by reason of the happening of any contingency) is at the time directly or indirectly owned or controlled by such Person and/or one or more of the Subsidiaries of such Person. "WHOLLY-OWNED SUBSIDIARY" shall mean any such corporation of which all such shares, other than directors' qualifying shares or shares held by nominees to satisfy any requirement as to minimum number of shareholders, are so owned or controlled.

"TAXES" shall have the meaning assigned to such term in Section  $5.06\,(a)$  hereof.

"TERMINATION LETTER" shall have the meaning assigned to such term in Section  $2.04\,(a)$  hereof.

"TOTAL CAPITAL" shall mean the sum of (i) Net Worth plus (ii) Total Indebtedness.

"TOTAL CONSOLIDATED ASSETS" shall mean, as at any time, the total of all the assets appearing on a consolidated balance sheet of

the Company and its Subsidiaries determined in accordance with generally accepted accounting principles applicable to the type of business in which the Company and such Subsidiaries are engaged, and may be determined as of a date, selected by the Company, not more than sixty days prior to the happening of the event for which such determination is being made.

"TOTAL INDEBTEDNESS" shall mean, as at any time, the total Indebtedness of the Company and its Subsidiaries determined on a consolidated basis without duplication.

"TYPE" shall have the meaning assigned to such term in Section 1.03 hereof.  $\,$ 

"WHOLLY-OWNED SUBSIDIARY" shall have the meaning assigned to such term in the definition of the term "Subsidiary".  $1.02 \ \, \text{ACCOUNTING TERMS AND DETERMINATIONS.}$ 

- (a) All accounting terms used herein shall be interpreted, and, unless otherwise disclosed to the Banks in writing at the time of delivery thereof in the manner described in subsection (b) below, all financial statements and certificates and reports as to financial matters required to be delivered to the Banks hereunder shall be prepared, in accordance with generally accepted accounting principles applied on a basis consistent with those used in the preparation of the latest financial statements furnished to the Banks hereunder after the Restatement Date (or, until such financial statements are furnished, consistent with those used in the preparation of the financial statements referred to in Section 7.02(a) hereof). All calculations made for the purposes of determining compliance with the terms of Sections 8.07(a)(vii) and 8.11 hereof shall, except as otherwise expressly provided herein, be made by application of generally accepted accounting principles applied on a basis consistent with those used in the preparation of the annual or quarterly financial statements furnished to the Banks pursuant to Section 8.01 hereof (or, until such financial statements are furnished, consistent with those used in the preparation of the financial statements referred to in Section 7.02(a) hereof) unless (i) the Company shall have objected to determining such compliance on such basis at the time of delivery of such financial statements or (ii) the Majority Banks shall so object in writing within 30 days after delivery of such financial statements, in either of which events such calculations shall be made on a basis consistent with those used in the preparation of the latest financial statements as to which such objection shall not have been made (which, if objection is made in respect of the first financial statements delivered under Section 8.01 hereof, shall mean the financial statements referred to in Section 7.02(a) hereof).
- (b) The Company shall deliver to the Banks at the same time as the delivery of any annual or quarterly financial statement under Section 8.01 hereof (i) a description in reasonable detail of any material variation between the application of accounting principles employed in the preparation of such statement and the application of accounting principles employed in the preparation of the next preceding annual or quarterly financial statements as to which no

objection has been made in accordance with the last sentence of subsection (a) above and (ii) reasonable estimates of the difference between such statements arising as a consequence thereof.

- (c) To enable the ready and consistent determination of compliance with the covenants set forth in Section 8 hereof, the Company shall not change the last day of its fiscal year from December 31, or the last days of the first three fiscal quarters in each of its fiscal years from March 31, June 30 and September 30, respectively.
- 1.03 TYPES OF LOANS. Loans hereunder are distinguished by "Type" and by "Currency". The "Type" of a Loan refers to whether such Loan is a Base Rate Loan, a Committed LIBOR Loan, a Competitive LIBOR Loan or a Set Rate Loan, each of which constitutes a Type. Loans may be identified by both Type and Currency.

### SECTION 2. COMMITMENTS.

- 2.01 COMMITTED LOANS. Each Bank severally agrees, on the terms of this Agreement, to make loans to the Company and any Approved Designated Borrower in Dollars during the period from and including the Restatement Date to and including the Commitment Termination Date in an aggregate principal amount at any one time outstanding up to but not exceeding the amount of such Bank's Commitment as then in effect. Subject to the terms of this Agreement, during such period the Company and the Approved Designated Borrowers may borrow, repay and reborrow the amount of the Commitments by means of Base Rate Loans and Committed LIBOR Loans; PROVIDED that the aggregate outstanding principal amount of all Committed Loans at any one time shall not exceed the aggregate amount of the Commitments at such time; and PROVIDED, FURTHER, that there may be no more than thirty (30) different Interest Periods for both Committed Loans and Competitive Loans outstanding at the same time (for which purpose Interest Periods described in different lettered clauses of the definition of the term "Interest Period" shall be deemed to be different Interest Periods even if they are coterminous).
- 2.02 BORROWINGS OF COMMITTED LOANS. The Company (on its own behalf and on behalf of any other Approved Designated Borrower) shall give the Administrative Agent (which shall promptly notify the Banks) notice of each borrowing hereunder of Committed Loans, which notice shall be irrevocable and effective only upon receipt by the Administrative Agent, shall specify with respect to the Committed Loans to be borrowed (i) the aggregate amount to be borrowed, which shall be at least \$1,000,000 in the case of Base Rate Loans and \$5,000,000 in the case of Committed LIBOR Loans (or in either case an integral multiple of \$1,000,000 in excess thereof), (iii) the Type and date (which shall be a Business Day) and (iv) (in the case of Committed LIBOR Loans) the duration of the Interest Period therefor, and each such notice shall be given not later than 11:00 a.m. New York time on the day which is not less than the number of Business Days prior to the date of such borrowing specified below opposite the type of such Loans:

Type Number of Business Days

Base Rate Loans Committed LIBOR Loans 0

Not later than 2:00 p.m. New York time on the date specified for each borrowing of Committed Loans hereunder, each Bank shall, subject to Section 4.01(a) hereof, make available the amount of the Committed Loan or Loans to be made by it on such date to the Administrative Agent, at the Administrative Agent's Account for Dollars in immediately available funds, for account of the relevant Borrower. The amount so received by the Administrative Agent shall, subject to the terms and conditions of this Agreement, promptly be made available to the relevant Borrower by depositing the same, in immediately available funds, in an account of the relevant Borrower designated by the Company.

## 2.03 COMPETITIVE LOANS.

- (a) In addition to borrowings of Committed Loans, the Company (on its own behalf and on behalf of any other Borrower) may, as set forth in this Section 2.03, request the Banks to make offers to make Competitive Loans to such Borrower in Dollars or in any Alternative Currency. The Banks may, but shall have no obligation to, make such offers and such Borrower may, but shall have no obligation to, accept any such offers in the manner set forth in this Section 2.03. Competitive Loans may be Competitive LIBOR Loans or Set Rate Loans (each a "Type" of Competitive Loan), PROVIDED that there may be no more than thirty (30) different Interest Periods for both Committed Loans and Competitive Loans outstanding at the same time (for which purpose Interest Periods described in different lettered clauses of the definition of the term "Interest Period" shall be deemed to be different Interest Periods even if they are coterminous). Except as otherwise provided in Section 2.12 hereof, Competitive Loans shall not constitute a utilization of the Commitments.
- (b) When any Borrower wishes to request offers to make Competitive Loans, the Company (on its own behalf and on behalf of any other Borrower) shall give the Administrative Agent (which shall promptly notify the Banks) notice in the form of Exhibit D hereto (a "COMPETITIVE BID REQUEST") so as to be received no later than 11:00 a.m. New York time on (x) the fifth Business Day prior to the date of borrowing proposed therein in the case of a LIBOR Auction or (y) the Business Day next preceding the date of borrowing proposed therein, in the case of a Set Rate Auction, specifying:
  - (i) the name of the Borrower, the Currency of such borrowing and the proposed date of such borrowing (a "COMPETITIVE BORROWING"), which shall be a Business Day;
  - (ii) the aggregate amount of such Competitive Borrowing, which shall be at least \$5,000,000 or, in the case of Competitive Loans in an Alternative Currency, the Foreign Currency Equivalent

thereof and, in the case of Competitive Loans in Dollars, an integral multiple of \$1,000,000\$ in excess thereof;

- (iii) the duration of the Interest Period applicable thereto; and  $% \left( 1,0\right) =\left( 1,0$
- (iv) whether the Competitive Bids requested are to set forth a Margin or a Competitive Bid Rate.

The Company (on its own behalf and on behalf of any other Borrower) may request offers to make Competitive Loans for up to fifteen (15) different Interest Periods in a single Competitive Bid Request; PROVIDED that the request for each separate Interest Period shall be deemed to be a separate Competitive Bid Request for a separate Competitive Borrowing. Except as otherwise provided in the preceding sentence, no Competitive Bid Request shall be given within five Business Days of any other Competitive Bid Request.

(c) (i) Any Bank may, by notice to the Administrative Agent in the form of Exhibit E hereto (a "COMPETITIVE BID"), submit an offer to make a Competitive Loan in response to any Competitive Bid Request; provided that, if the request under Section 2.03(b) hereof specified more than one Interest Period, such Bank may make a single submission containing a separate offer for each such Interest Period and each such separate offer shall be deemed to be a separate Competitive Bid. Each Competitive Bid must be submitted to the Administrative Agent not later than (x) 2:00 p.m. (or, in the case of Competitive Loans in an Alternative Currency, 11:00 a.m.) New York time on the fourth Business Day prior to the proposed date of borrowing, in the case of a LIBOR Auction or (y) 11:00 a.m. New York time on the proposed date of borrowing, in the case of a Set Rate Auction; PROVIDED that any Competitive Bid submitted by Chase (or its Applicable Lending Office) may be submitted, and may only be submitted, if Chase (or such Applicable Lending Office) notifies the Company of the terms of the offer contained therein not later than (x) 1:00 p.m. (or, in the case of Competitive Loans in an Alternative Currency, 10:00 a.m.) New York time on the fourth Business Day prior to the proposed date of borrowing, in the case of a LIBOR Auction or (y) 10:45 a.m. New York time on the proposed date of borrowing, in the case of a Set Rate Auction. Subject to Sections 5.03, 6.03 and 9 hereof, any Competitive Bid so made shall be irrevocable except with the written consent of the Administrative Agent given on the instructions of the Company.

# (ii) Each Competitive Bid shall specify:

- $(\mbox{\sc A})$  the name of the Borrower, the Currency of such borrowing, the proposed date of borrowing and the Interest Period therefor;
- (B) the principal amount of the Competitive Loan for which each such offer is being made, which principal amount (x) may be greater than or less than the Commitment of the quoting Bank, (y) must be at least \$1,000,000 or, in the case of a Competitive Loan in an Alternative Currency, the

Foreign Currency Equivalent thereof and, in the case of a Competitive Loan in Dollars, in an integral multiple of \$1,000,000, and (z) may not exceed the principal amount of the Competitive Borrowing for which offers were requested;

- (C) in the case of a LIBOR Auction, the margin above or below the applicable LIBO Rate (the "MARGIN") offered for each such Competitive Loan, expressed as a percentage (rounded to the nearest 1/10,000th of 1%) to be added to or subtracted from the applicable LIBO Rate;
- (D) in the case of a Set Rate Auction, the rate of interest per annum (rounded to the nearest 1/10,000th of 1%) (the "COMPETITIVE BID RATE") offered for each such Competitive Loan; and
  - (E) the identity of the quoting Bank.

No Competitive Bid shall contain qualifying, conditional or similar language or propose terms other than or in addition to those set forth in the applicable Competitive Bid Request and, in particular, no Competitive Bid may be conditioned upon acceptance by the Company of all (or some specified minimum) of the principal amount of the Competitive Loan for which such Competitive Bid is being made; PROVIDED that the submission of any Bank containing more than one Competitive Bid may be conditioned on the Company not accepting offers contained in such submission that would result in such Bank making Competitive Loans pursuant thereto in excess of a specified aggregate amount (the "COMPETITIVE LOAN LIMIT").

- (d) The Administrative Agent shall (x) in the case of a Set Rate Auction, as promptly as practicable after the Competitive Bid is submitted (but in any event not later than 11:15 a.m. New York time) or (y) in the case of a LIBOR Auction, by 4:00 p.m. (or, in the case of Competitive Loans in an Alternative Currency, noon) New York time on the day a Competitive Bid is submitted, notify the Company (which will promptly notify the relevant Borrower if it is not the Company) of the terms (i) of any Competitive Bid submitted by a Bank that is in accordance with Section 2.03(c) hereof and (ii) of any Competitive Bid that amends, modifies or is otherwise inconsistent with a previous Competitive Bid submitted by such Bank with respect to the same Competitive Bid Request. Any such subsequent Competitive Bid shall be disregarded by the Administrative Agent unless such subsequent Competitive Bid is submitted solely to correct a manifest error in such former Competitive Bid. The Administrative Agent's notice to the Company shall specify (A) the aggregate principal amount of the Competitive Borrowing for which offers have been received and (B) the respective principal amounts and Margins or Competitive Bid Rates, as the case may be, so offered by each Bank (identifying the Bank that made each Competitive Bid).
- (e) Not later than (x) 11:00 a.m. New York time on the third Business Day (or, in the case of Competitive Loans in an Alternative Currency, 2:00 p.m. New York time on the fourth Business Day) prior to the proposed date of borrowing, in the case of a LIBOR

Auction or (y) noon New York time on the proposed date of borrowing, in the case of a Set Rate Auction, the Company shall notify the Administrative Agent of its or the relevant Borrower's, if the Borrower is not the Company, acceptance or nonacceptance of the offers so notified to the Company pursuant to Section 2.03(d) hereof (which notice shall specify the aggregate principal amount of offers from each Bank for each Interest Period that are accepted; and the failure of the Company to give such notice by such time shall constitute nonacceptance) and the Administrative Agent shall promptly notify each affected Bank of the acceptance or non-acceptance of its offers. The notice by the Administrative Agent shall also specify the aggregate principal amount of offers for each Interest Period that were accepted. The Company (on its own behalf and on behalf of any other Borrower) may accept any Competitive Bid in whole or in part (PROVIDED that any Competitive Bid accepted in part from any Bank shall be in an integral multiple of \$1,000,000 or, in the case of a Competitive Loan in an Alternative Currency, the Foreign Currency Equivalent thereof (rounded to the nearest 1,000 units of such Alternative Currency)); PROVIDED that:

- (i) the aggregate principal amount of each Competitive Borrowing may not exceed the applicable amount set forth in the related Competitive Bid Request;
- (ii) the aggregate principal amount of each Competitive Borrowing shall be at least \$5,000,000 or, in the case of a borrowing of Competitive Loans in an Alternative Currency, the Foreign Currency Equivalent thereof and, in the case of a Competitive Borrowing in Dollars, in an integral multiple of \$1,000,000;
- (iii) acceptance of offers may, subject to clause (v) below, only be made in ascending order of Margins or Competitive Bid Rates, as the case may be; PROVIDED that the Company need not accept on behalf of any Designated Borrower the offer of any Bank if payment of the interest on the relevant Competitive Loan would subject such Designated Borrower to the requirement of paying any additional amounts under Section 5.06(a) hereof or if such interest payment would be subject to greater restrictions on deductibility for income tax purposes than the restriction applicable to interest payments made to other Banks whose offers are accepted;
- (iv) the Company (on its own behalf and on behalf of any other Borrower) may not accept any offer where the Administrative Agent has advised the Company that such offer fails to comply with Section 2.03(c)(ii) hereof or otherwise fails to comply with the requirements of this Agreement (including, without limitation, Section 2.03(a) hereof); and
- (v) the aggregate principal amount of each Competitive Borrowing from any Bank may not exceed any applicable Competitive Loan Limit of such Bank.

If offers are made by two or more Banks with the same Margins or Competitive Bid Rates, as the case may be, for a greater aggregate principal amount than the amount in respect of which offers are accepted for the related Interest Period, the principal amount of Competitive Loans in respect of which such offers are accepted shall be allocated by the Company among such Banks as nearly as possible (in an integral multiple of \$1,000,000 or, in the case of a Borrowing of Competitive Loans in an Alternative Currency, the Foreign Currency Equivalent thereof) in proportion to the aggregate principal amount of such offers. Determinations by the Company of the amounts of Competitive Loans shall be conclusive in the absence of manifest error.

- (f) Any Bank whose offer to make any Competitive Loan has been accepted in accordance with the terms and conditions of this Section 2.03 shall, not later than 2:00 p.m. New York time (in the case of Loans denominated in Dollars) or 11:00 a.m. local time in the location of the Administrative Agent's Account (in the case of Loans denominated in an Alternative Currency) on the date specified for the making of such Loan, make the amount of such Loan available to the Administrative Agent at the Administrative Agent's Account for the Currency of such Loan in immediately available funds. The amount so received by the Administrative Agent shall, subject to the terms and conditions of this Agreement, promptly be made available to the relevant Borrower on such date by depositing the same, in immediately available funds, in an account of the relevant Borrower designated by the Company.
- (g) The amount of any Competitive Loan made by any Bank shall not constitute a utilization of such Bank's Commitment.
- (h) Subject to the terms and conditions of this Agreement, each Foreign Subsidiary that is a Designated Borrower agrees that any Competitive Loan to be made hereunder by any Bank that has an Affiliate ("BANK AFFILIATE") in such Designated Borrower's Jurisdiction may be satisfied by such Bank Affiliate at its sole discretion (such Loans are hereinafter referred to as "COMPETITIVE AFFILIATE LOANS"). The Company and each Designated Borrower hereby acknowledge and agree that any Bank Affiliate that makes a Competitive Affiliate Loan shall have made such Loan in reliance upon, and shall be entitled to the benefits of, this Agreement (including, without limitation, Section 11 hereof) and shall be entitled to enforce rights hereunder in respect of such Loan as fully as though it were a Bank party hereto.

## 2.04 BORROWINGS BY DESIGNATED BORROWERS.

(a) The Company may, at any time or from time to time, designate one or more Wholly-Owned Subsidiaries as Borrowers hereunder by furnishing to the Administrative Agent a letter (a "DESIGNATION LETTER") in duplicate, substantially in the form of Exhibit F-1 hereto, duly completed and executed by the Company and such Subsidiary. Any such designation of a Foreign Subsidiary shall, and any such designation of a Domestic Subsidiary may, restrict such Wholly-Owned Subsidiary to Competitive Loans and may exclude the

applicability of Section 5.06(a) hereof to such Wholly-Owned Subsidiary, all as set forth in the relevant Designation Letter. Upon any such designation of a Subsidiary, such Subsidiary shall be a Borrower entitled to borrow Competitive Loans only; and upon approval by all of the Banks (which approval shall not be unreasonably withheld) of any Domestic Subsidiary as an Approved Designated Borrower (which approval shall be evidenced by the Administrative Agent signing and returning to the Company a copy of such Designation  $% \left( 1\right) =\left( 1\right) \left( 1$ Letter) such Domestic Subsidiary shall be an Approved Designated Borrower entitled to borrow both Committed Loans and Competitive Loans. So long as all principal and interest on all Loans of any Borrower (other than the Company) hereunder have been paid in full, the Company may terminate the status of such Borrower as a Borrower hereunder by furnishing to the Administrative Agent a letter (a "TERMINATION LETTER"), substantially in the form of Exhibit F-2hereto, duly completed and executed by the Company and such Borrower. Any Termination Letter furnished in accordance with this Section 2.04 shall be effective upon receipt by the Administrative Agent (which shall promptly notify the Banks), whereupon the Banks shall promptly deliver to the Company (through the Administrative Agent) the Notes, if any, of such former Borrower. Notwithstanding the foregoing, the delivery of a Termination Letter with respect to any Borrower shall not terminate any obligation of such Borrower theretofore incurred (including, without limitation, obligations under Sections 5.01, 5.05 and 5.06) or the obligations of the Company under Section 11 hereof with respect thereto.

- (b) The Administrative Agent is hereby authorized by the Banks (i) to approve (on behalf of all of the Banks) as an Approved Designated Borrower, and (ii) to sign and return to the Company a Designation Letter from the Company with respect to, each of the following Domestic Subsidiaries of the Company:
  - (1) Newell Operating Company; and
  - (2) Anchor Hocking Corporation.
- (c) No Designation Letter, with respect to an Approved Designated Borrower may be amended, supplemented or otherwise modified without the approval of all of the Banks.
  - 2.05 CHANGES OF COMMITMENTS.
- (a) Unless theretofore reduced to such amount pursuant to paragraphs (b) and (c) below, the aggregate amount of the Commitments shall automatically be reduced to zero on the Commitment Termination Date.
- (b) The Company shall have the right to terminate or reduce permanently the amount of the Commitments at any time or from time to time upon not less than three Business Days' prior notice to the Administrative Agent (which shall promptly notify the Banks) of each such termination or reduction, which notice shall specify the effective date thereof and the amount of any such reduction (which shall be in an integral multiple of \$5,000,000) and shall be

irrevocable and effective only upon receipt by the Administrative Agent; PROVIDED that the Company may not at any time (i) terminate the Commitments in whole if Committed Loans are then outstanding or (ii) reduce the aggregate amount of the Commitments below the aggregate outstanding principal amount of the Committed Loans.

- (c) The Commitments once terminated or reduced may not be reinstated.
- 2.06 FACILITY FEE. The Company shall pay to the Administrative Agent for account of each Bank a facility fee on the daily average amount of such Bank's Commitment (whether used or unused), for the period from and including the Restatement Date to but not including the earlier of the date such Commitment is terminated and the Commitment Termination Date, at a rate per annum equal to the Applicable Facility Fee Rate. Accrued facility fee shall be payable in arrears on each Quarterly Date and on the earlier of the date the Commitments are terminated and the Commitment Termination Date.
- 2.07 LENDING OFFICES. The Loans of each Type and Currency made by each Bank shall be made and maintained at such Bank's Applicable Lending Office for Loans of such Type and Currency.
- 2.08 SEVERAL OBLIGATIONS; REMEDIES INDEPENDENT. The failure of any Bank to make any Loan to be made by it on the date specified therefor shall not relieve any other Bank of its obligation to make its Loan on such date, and no Bank shall be responsible for the failure of any other Bank to make a Loan to be made by such other Bank. The amounts payable by any Borrower at any time hereunder and under its Notes to each Bank shall be a separate and independent debt and each Bank shall be entitled to protect and enforce its rights arising out of this Agreement and the Notes, and it shall not be necessary for any other Bank or the Administrative Agent to consent to, or be joined as an additional party in, any proceedings for such purposes.

## 2.09 EVIDENCE OF DEBT.

- (a) Each Bank shall maintain in accordance with its usual practice an account or accounts evidencing the indebtedness of each Borrower to such Bank resulting from each Loan made by such Bank, including the amounts of principal and interest payable and paid to such Bank from time to time hereunder.
- (b) The Administrative Agent shall maintain accounts in which it shall record (i) the date, amount, maturity date and interest rate of each Loan made hereunder, the Type and Currency thereof and the Interest Period applicable thereto, (ii) the amount of any principal or interest due and payable or to become due and payable from each Borrower to each Bank hereunder and (iii) the amount of any sum received by the Administrative Agent hereunder for the account of the Banks and each Bank's share thereof.
- (c) The entries made in the accounts maintained pursuant to clause (a) or (b) of this Section 2.09 shall be PRIMA FACIE evidence of the existence and amounts of the obligations recorded therein; PROVIDED that the failure of any Bank or the Administrative Agent to maintain such accounts or any error therein shall not in any manner affect the obligation of the Borrowers to repay the Loans in accordance with the terms of this Agreement.
- (d) Any Bank may request that Loans made by it to any Borrower be evidenced by a promissory note of the appropriate Borrower. In such event, the appropriate Borrower shall prepare, execute and deliver to such Bank one or more promissory notes payable to the order of such Bank and in a form approved by the Administrative Agent.
- 2.10 PREPAYMENTS. Base Rate Loans may be prepaid upon not less than one Business Day's prior notice to the Administrative Agent (which shall promptly notify the Banks), which notice shall specify the prepayment date (which shall be a Business Day) and the amount of the prepayment (which, in the case of partial prepayments, shall be in an integral multiple of \$1,000,000) and shall be irrevocable and effective only upon receipt by the Administrative Agent, PROVIDED that interest on the principal of any Base Rate Loans prepaid, accrued to the prepayment date, shall be paid on the prepayment date. LIBO Rate Loans or Set Rate Loans may not be voluntarily prepaid (PROVIDED that this sentence shall not affect any Borrower's obligation to prepay Loans pursuant to Section 9 of this Agreement).

## 2.11 EXTENSION OF COMMITMENT TERMINATION DATE.

(a) The Company may, by notice to the Administrative Agent (which shall promptly notify the Banks) not less than 45 days and not more than 60 days prior to each of the first two anniversaries of the Restatement Date, request that the Banks extend the Commitment Termination Date then in effect (the "EXISTING COMMITMENT TERMINATION DATE") for an additional year from the Existing Commitment Termination Date. Each Bank, acting in its sole discretion, shall, by notice to the Company and the Administrative Agent given on or prior to the date

(herein, the "CONSENT DATE") that is 30 days prior to the relevant anniversary (except that, if such date is not a Business Day, such notice shall be given on the next succeeding Business Day), advise the Company whether or not such Bank agrees to such extension; PROVIDED that each Bank that determines not to extend the Commitment Termination Date (a "NON-EXTENDING BANK") shall notify the Administrative Agent (which shall notify the Banks) of such fact promptly after such determination (but in any event no later than the Consent Date) and any Bank that does not advise the Company on or before the Consent Date shall be deemed to be a Non-extending Bank. The election of any Bank to agree to such extension shall not obligate any other Bank to so agree.

- (b) The Company shall have the right on or before the date 90 days after the Consent Date to replace each Non-extending Bank with, and otherwise add to this Agreement, one or more other lenders (which may include any Bank, each prior to the Existing Commitment Termination Date an "ADDITIONAL COMMITMENT BANK") with (in the case of any Additional Commitment Bank that is not already a Bank) the approval of the Administrative Agent (which approval shall not be unreasonably withheld), each of which Additional Commitment Banks shall have entered into an agreement in form and substance satisfactory to the Company and the Administrative Agent pursuant to which such Additional Commitment Bank shall undertake a Commitment (and, if any such Additional Commitment Bank is already a Bank, its Commitment shall be in addition to such Bank's Commitment hereunder on such date).
- (c) If (and only if) the total of the Commitments of the Banks that have agreed so to extend the Commitment Termination Date as at the Consent Date shall be at least 66-2/3% of the aggregate amount of the Commitments in effect immediately prior to the Consent Date, then, effective as of the relevant anniversary, the Existing Commitment Termination Date shall be extended to the one year anniversary of the Existing Commitment Termination Date (except that, if the date on which the Commitment Termination Date is to be extended is not a Business Day, such Commitment Termination Date as so extended shall be the next preceding Business Day) and each Additional Commitment Bank shall thereupon become a "Bank" for all purposes of this Agreement (and the Administrative Agent shall notify the Banks of the extension).

Notwithstanding the foregoing, the extension of the Existing Commitment Termination Date shall not be effective unless:

- (i) no Default shall have occurred and be continuing on each of the date of the notice requesting such extension, on the Consent Date and on the relevant anniversary date; and
- (ii) each of the representations and warranties made by the Company in Section 7 hereof shall be true and complete on and as of each of the date of the notice requesting such extension, the Consent Date and the relevant anniversary date with the same force and effect as if made on and as of such date (or, if any

such representation or warranty is expressly stated to have been made as of a specific date, as of such specific date).

Even if the Existing Commitment Termination Date is extended as aforesaid, the Commitment of each Non-extending Bank shall terminate on the Existing Commitment Termination Date and each Non-extending Bank shall be paid in full all amounts owing to such Bank hereunder on or before the Existing Termination Date.

2.12 INCREASE IN COMMITMENTS. The Company shall have the right, so long as no Default shall have occurred and be continuing, without the consent of any Bank (except as described in clause (i) below) but with the consent of the Administrative Agent (which consent shall not be unreasonably withheld), at any time prior to August 5, 2002, to increase the total aggregate amount of the Commitments hereunder by (a) adding a lender or lenders hereto with a Commitment or Commitments up to the amount (or aggregate amount) of any such increase (which lender or lenders shall thereupon become "Banks" hereunder) and/or (b) enabling any Bank or Banks to increase its (or their) Commitment (or Commitments) up to the amount of any such increase; PROVIDED, HOWEVER, that (i) in no event shall any Bank's Commitment be increased without the consent of such Bank, (ii) if any Committed Loans are outstanding hereunder on the date that any such increase is to become effective, the principal amount of all such Committed Loans shall on or prior to the effectiveness of such increase, at the option of the Company, either (A) be repaid, together with accrued interest thereon and any costs incurred by any Bank in accordance with Section 5.05 (but all such Loans may, on the terms and conditions hereof, be reborrowed on the date that any such increase becomes effective pro rata among all of the Banks) or (B) be converted into Competitive Loans with the same terms (including, without limitation, interest rate) and maturity of such Committed Loans, provided that the Competitive Loans into which such Committed Loans are converted shall constitute a utilization of the Commitments, (iii) any such increase shall be in an integral multiple of \$50,000,000, (iv) in no event shall any such increase result in the total aggregate amount of the Commitments exceeding \$1,500,000,000 and (v) no increase in Commitments contemplated by this Section 2.12 shall result in any one Bank hereunder having a Commitment in an amount which equals more than 20% of the aggregate amount of all Commitments hereunder. The Company and the Administrative Agent and the Banks agree to use their best efforts to effectuate any such increase, subject to the terms and conditions set forth herein (including, without limitation, by execution and delivery of any appropriate documentation).

## SECTION 3. PAYMENTS OF PRINCIPAL AND INTEREST.

3.01 REPAYMENT OF LOANS. Each Borrower hereby promises to pay to the Administrative Agent for account of each Bank the principal amount of each Loan made by such Bank to such Borrower in the Currency of such Loan, and each Loan shall mature, on the last day of the Interest Period for such Loan.

3.02 INTEREST.

- (a) Each Borrower hereby promises to pay to the Administrative Agent for account of each Bank interest on the unpaid principal amount of each Loan made by such Bank to such Borrower, in the Currency of such Loan, for the period commencing on the date of such Loan to but excluding the date such Loan shall be paid in full, at the following rates per annum:
  - (i) if such Loan is a Base Rate Loan, the Base Rate (as in effect from time to time);
  - (ii) if such Loan is a Committed LIBOR Loan, the LIBO Rate for such Loan for the Interest Period therefor PLUS the Applicable Margin;
  - (iii) if such Loan is a Competitive LIBOR Loan, the LIBO Rate for such Loan for the Interest Period therefor plus (or minus) the Margin quoted by the Bank making such Loan in accordance with Section 2.03 hereof; and
  - (iv) if such Loan is a Set Rate Loan, the Competitive Bid Rate for such Loan for the Interest Period therefor quoted by the Bank making such Loan in accordance with Section 2.03 hereof.

Notwithstanding the foregoing, each Borrower hereby promises to pay to the Administrative Agent for account of each Bank interest at the applicable Post-Default Rate on any principal of any Loan made by such Bank to such Borrower, and (to the fullest extent permitted by law) on any other amount payable by such Borrower hereunder or under the Note of such Borrower held by such Bank to or for account of such Bank, which shall not be paid in full when due (whether at stated maturity, by acceleration or otherwise), for the period commencing on the due date thereof until the same is paid in full.

- (b) Accrued interest on each Loan shall be payable on the last day of the Interest Period therefor and, if such Interest Period is longer than three months, at three-month intervals following the first day of such Interest Period, except that interest payable at the Post-Default Rate shall be payable from time to time on demand.
- (c) Promptly after the determination of any LIBO Rate provided for herein, the Administrative Agent shall (i) notify the Banks to which interest at such LIBO Rate is payable and the Company thereof and (ii) at the request of the Company, furnish to the Company a copy of the page of the Screen on the basis of which the relevant LIBO Base Rate was determined. At any time that the Administrative Agent determines the LIBO Rate on a basis other than using the Screen, the Administrative Agent shall promptly notify the Company.
- 3.03 REDENOMINATION. Anything in Section 3.01 or 3.02 to the contrary notwithstanding, if any Borrower shall fail to pay any principal or interest denominated in any Alternative Currency on the original due date therefor (without giving effect to any acceleration under Section 9 hereof), the amount so in default shall automatically be redenominated in Dollars on such original due date therefor in an amount equal to the Dollar Equivalent therefor.

SECTION 4. PAYMENTS; PRO RATA TREATMENT; COMPUTATIONS; ETC.

#### 4.01 PAYMENTS.

- (a) Except to the extent otherwise provided herein, all payments of principal of and interest on Loans made in Dollars, and other amounts (other than the principal of and interest on Loans made in an Alternative Currency) payable by any Obligor under this Agreement and the Notes, shall be made in Dollars, and all payments of principal of and interest on Loans made in an Alternative Currency shall (except as otherwise provided in Section 3.03 hereof) be made in such Alternative Currency, in immediately available funds, without deduction, set-off or counterclaim, to the Administrative Agent's Account for such Currency, for account of the Banks, not later than 2:00 p.m. New York time (in the case of Loans denominated in Dollars) or 11:00 a.m. local time in the location of the Administrative Agent's Account (in the case of Loans denominated in an Alternative Currency), on the date on which such payment shall become due (each such payment made after such time on such due date to be deemed to have been made on the next succeeding Business Day), PROVIDED that if a new Loan is to be made by any Bank to any Borrower on a date such Borrower is to repay any principal of an outstanding Loan of such Bank in the same Currency, such Bank shall apply the proceeds of such new Loan to the payment of the principal to be repaid and only an amount equal to the difference between the principal to be borrowed and the principal to be repaid shall be made available by such Bank to the Administrative Agent as provided in Section 2.02 hereof or paid by such Borrower to the Administrative Agent pursuant to this Section 4.01, as the case may be.
- (b) If any Borrower shall default in the payment when due of any principal, interest or other amounts to be made by such Borrower under this Agreement or the Notes, any Bank for whose account any such payment is to be made may (but shall not be obligated to) debit the amount of any such payment due such Bank which is not made by such time to any ordinary deposit account of such Borrower with such Bank (with notice to the Company and the Administrative Agent).
- (c) The Company on its behalf and on behalf of any other Borrower shall, at the time of making each payment under this Agreement or any Note for account of any Bank, specify to the Administrative Agent the Loans or other amounts payable by such Borrower hereunder to which such payment is to be applied (and in the event that the payor fails to so specify, or if an Event of Default has occurred and is continuing, such Bank may apply such payment received by it from the Administrative Agent to such amounts then due and owing to such Bank as such Bank may determine).
- (d) Each payment received by the Administrative Agent under this Agreement or any Note for account of any Bank shall be paid promptly to such Bank, in immediately available funds.
- (e) If the due date of any payment under this Agreement or any Note would otherwise fall on a day which is not a Business Day such date shall be extended to the next succeeding Business Day and

interest shall be payable for any principal so extended for the period of such extension.

- 4.02 PRO RATA TREATMENT. Except to the extent otherwise provided herein: (a) each borrowing from the Banks of Committed Loans under Section 2.01 hereof shall be made from the Banks, each payment of fees under Section 2.06 hereof shall be made for account of the Banks, and each reduction of the amount or termination of the Commitments under Section 2.05 hereof shall be applied to the Commitments of the Banks, pro rata according to the amounts of their respective Commitments; (b) each payment of principal of Committed Loans by any Borrower shall be made for account of the Banks pro rata in accordance with the respective unpaid principal amounts of the Committed Loans held by the Banks; and (c) each payment of interest on Committed Loans by any Borrower shall be made for account of the Banks pro rata in accordance with the amounts of interest due and payable to the respective Banks; PROVIDED that, if an Event of Default shall have occurred and be continuing, each payment of principal of and interest on the Loans and other amounts owing hereunder by any Borrower shall be made for account of the Banks pro rata in accordance with the aggregate amounts of all principal of and interest on the Loans and all other amounts owing hereunder by such Borrower then due and payable to the respective Banks.
- 4.03 COMPUTATIONS. Interest on Loans and the fees payable pursuant to Section 2.06 hereof shall be computed on the basis of a year of 360 days and actual days elapsed (including the first day but excluding the last day) occurring in the period for which payable; provided that interest on Base Rate Loans and Loans in Pounds Sterling shall be computed on the basis of a year of 365 or 366 days, as the case may be, and actual days elapsed (including the first day but excluding the last day) occurring in the period for which payable.
- 4.04 NON-RECEIPT OF FUNDS BY THE ADMINISTRATIVE AGENT. Unless the Administrative Agent shall have been notified by a Bank or the Company on behalf of any Borrower (each, a "PAYOR") prior to the time by, and on the date on, which such Payor is scheduled to make payment to the Administrative Agent of (in the case of a Bank) the proceeds of a Loan to be made by it hereunder or (in the case of any Borrower) a payment to the Administrative Agent for account of one or more of the Banks hereunder (such payment being herein called the "REQUIRED PAYMENT"), which notice shall be effective upon receipt, that it does not intend to make the Required Payment to the Administrative Agent, the Administrative Agent may assume that the Required Payment has been made and may, in reliance upon such assumption (but shall not be required to), make the amount thereof available to the intended recipient(s) on such date; and, if the Payor has not in fact made the Required Payment to the Administrative Agent, the recipient(s) of such payment shall, on demand, repay to the Administrative Agent the amount so made available together with interest thereon in respect of each day during the period commencing on the date such amount was so made available by the Administrative Agent to but not including the date the Administrative Agent recovers such amount (the "ADVANCE PERIOD") at a rate per annum equal to (a) if the recipient is a Borrower, the Base Rate in effect on such day and

(b) if the recipient is a Bank, the Federal Funds Rate in effect on such day; and, if such recipient(s) shall fail promptly to make such payment, the Administrative Agent shall be entitled to recover such amount, on demand, from the Payor, together with interest thereon for each day during the Advance Period at a rate per annum equal to (i) if the Payor is a Borrower, the rate of interest payable on the Required Payment as provided in the second sentence of Section 3.02(a) hereof and (ii) if the Payor is a Bank, during the period commencing on the date such amount was so made available to but excluding the date three Business Days following such date, the Federal Funds Rate in effect on such day and, thereafter, the Base Rate in effect on such day.

#### 4.05 SET-OFF: SHARING OF PAYMENTS.

- (a) Each Obligor agrees that, in addition to (and without limitation of) any right of set-off, bankers' lien or counterclaim a Bank may otherwise have, each Bank shall be entitled, at its option, to offset balances held by it for account of such Obligor at any of its offices, in Dollars or in any other Currency, against any principal of or interest on any of such Bank's Loans which is not paid when due (regardless of whether such balances are then due to such Obligor) in which case it shall promptly notify such Obligor (through notice to the Company) and the Administrative Agent thereof, provided that such Bank's failure to give such notice shall not affect the validity thereof.
- (b) If any Bank shall obtain payment of any principal of or interest on any Committed Loan made by it under this Agreement through the exercise of any right of set-off, bankers' lien or counterclaim or similar right or otherwise, and, as a result of such payment, such Bank shall have received a greater percentage of the amounts then due hereunder to such Bank in respect of Committed Loans than the percentage received by any other Banks, it shall promptly purchase from such other Banks participations in (or, if and to the extent specified by such Bank, direct interests in) the Committed Loans made by such other Banks (or in the interest thereon, as the case may be) in such amounts, and make such other adjustments from time to time as shall be equitable, to the end that all the Banks shall share the benefit of such excess payment (net of any expenses which may be incurred by such Bank in obtaining or preserving such excess payment) pro rata in accordance with the unpaid principal and interest on the Committed Loans held by each of the Banks. To such end all the Banks shall make appropriate adjustments among themselves (by the resale of participations sold or otherwise) if such payment is rescinded or must otherwise be restored. Each Obligor agrees that any Bank so purchasing a participation (or direct interest) in the Committed Loans made by other Banks (or in the interest thereon, as the case may be) may exercise all rights of set-off, bankers' lien, counterclaim or similar rights with respect to such participation as fully as if such Bank were a direct holder of Loans (or in the interest thereon, as the case may be) in the amount of such participation. Nothing contained herein shall require any Bank to exercise any such right or shall affect the right of any Bank to exercise, and retain the benefits of exercising, any such right with respect to any other indebtedness or obligation of any Obligor. If under any applicable bankruptcy,

insolvency or other similar law, any Bank receives a secured claim in lieu of a set-off to which this Section 4.05 applies, such Bank shall, to the extent practicable, exercise its rights in respect of such secured claim in a manner consistent with the rights of the Banks entitled under this Section 4.05 to share in the benefits of any recovery on such secured claim.

### SECTION 5. YIELD PROTECTION AND ILLEGALITY.

#### 5.01 ADDITIONAL COSTS.

- (a) Each Borrower shall pay directly to each Bank from time to time such amounts as such Bank may determine to be necessary to compensate such Bank for any costs that such Bank determines are attributable to its making or maintaining of any LIBO Rate Loans or its obligation to make any LIBO Rate Loans hereunder, or any reduction in any amount receivable by such Bank hereunder in respect of any of such Loans or such obligation (such increases in costs and reductions in amounts receivable being herein called "ADDITIONAL COSTS"), resulting from any Regulatory Change that:
  - (i) changes the basis of taxation of any amounts payable to such Bank under this Agreement or its Notes in respect of any of such Loans (other than taxes imposed on or measured by the overall net income of such Bank or of its Applicable Lending Office for any of such Loans by the jurisdiction in which such Bank has its principal office or such Applicable Lending Office); or
  - (ii) imposes or modifies any reserve, special deposit or similar requirements (other than the Reserve Requirement utilized in the determination of the LIBO Rate for such Loan) relating to any extensions of credit or other assets of, or any deposits with or other liabilities of, such Bank (including, without limitation, any of such Loans or any deposits referred to in the definition of "LIBO Base Rate" in Section 1.01 hereof), or any commitment of such Bank (including, without limitation, the Commitment of such Bank hereunder); or
  - (iii) imposes any other condition affecting this Agreement or its Notes (or any of such extensions of credit or liabilities) or its Commitment.

If any Bank requests compensation from any Borrower under this Section 5.01(a), the Company may, by notice to such Bank (with a copy to the Administrative Agent), suspend the obligation of such Bank thereafter to make LIBO Rate Loans until the Regulatory Change giving rise to such request ceases to be in effect (in which case the provisions of Section 5.04 hereof shall be applicable), PROVIDED that such suspension shall not affect the right of such Bank to receive the compensation so requested.

(b) Without limiting the effect of the provisions of paragraph (a) of this Section 5.01, in the event that, by reason of any Regulatory Change, any Bank either (i) incurs Additional Costs

based on or measured by the excess above a specified level of the amount of a category of deposits or other liabilities of such Bank that includes deposits by reference to which the interest rate on LIBO Rate Loans is determined as provided in this Agreement or a category of extensions of credit or other assets of such Bank that includes LIBO Rate Loans or (ii) becomes subject to restrictions on the amount of such a category of liabilities or assets that it may hold, then, if such Bank so elects by notice to the Company (with a copy to the Administrative Agent), the obligation of such Bank to make LIBO Rate Loans hereunder shall be suspended until such Regulatory Change ceases to be in effect (in which case the provisions of Section 5.04 hereof shall be applicable).

- (c) Without limiting the effect of the foregoing provisions of this Section 5.01 (but without duplication), the Company shall pay directly to each Bank from time to time on request such amounts as such Bank may determine to be necessary to compensate such Bank (or, without duplication, the bank holding company of which such Bank is a subsidiary) for any costs that it determines are attributable to the maintenance by such Bank (or any Applicable Lending Office or such bank holding company), pursuant to any law or regulation or any interpretation, directive or request (whether or not having the force of law and whether or not failure to comply therewith would be unlawful) of any court or governmental or monetary authority (i) following any Regulatory Change or (ii) implementing any risk-based capital guideline or other requirement (whether or not having the force of law and whether or not the failure to comply therewith would be unlawful) issued after the Restatement Date by any government or governmental or supervisory authority implementing at the national level the Basel Accord (including, without limitation, the Final Risk-Based Capital Guidelines), of capital in respect of its Commitment or Loans (such compensation to include, without limitation, an amount equal to any reduction of the rate of return on assets or equity of such Bank (or any Applicable Lending Office or such bank holding company) to a level below that which such Bank (or any Applicable Lending Office or such bank holding company) would have achieved with respect to its Commitment or Loans but for such law, regulation, interpretation, directive or request).
- (d) Each Bank shall notify the Company of any event occurring after the Restatement Date entitling such Bank to compensation under paragraph (a) or (c) of this Section 5.01 as promptly as practicable, but in any event within 45 days, after such Bank obtains actual knowledge thereof. If any Bank fails to give such notice within 45 days after it obtains actual knowledge of such an event, such Bank shall, with respect to compensation payable pursuant to this Section 5.01 in respect of any costs resulting from such event, only be entitled to payment under this Section 5.01 for costs incurred from and after the date 45 days prior to the date that such Bank does give such notice. Each Bank will furnish to the Company a certificate setting forth the basis and amount of each request by such Bank for compensation under paragraph (a) or (c) of this Section 5.01. Determinations and allocations by any Bank for purposes of this Section 5.01 of the effect of any Regulatory Change pursuant to paragraph (a) or (b) of this Section 5.01, or of the effect of capital

maintained pursuant to paragraph (c) of this Section 5.01, on its costs or rate of return of maintaining Loans or its obligation to make Loans, or on amounts receivable by it in respect of Loans, and of the amounts required to compensate such Bank under this Section 5.01, shall be conclusive absent manifest error, PROVIDED that such determinations and allocations are made on a reasonable basis.

- (e) Each Bank will designate a different Applicable Lending Office for the Loans of such Bank affected by any event specified in paragraphs (a), (b) or (c) of this Section 5.01 or in Section 5.03 hereof if such designation will avoid the need for, or reduce the amount of, such compensation or suspension, as the case may be, and will not, in the sole opinion of such Bank, be disadvantageous to such Bank.
- $5.02\,$  LIMITATION ON TYPES OF LOANS. Anything herein to the contrary notwithstanding:
  - (a) if the LIBO Base Rate for any Currency is to be determined under paragraph (b) of the definition of "LIBO Base Rate" and the Administrative Agent determines (which determination shall be conclusive) that no quotation from any Reference Bank of interest rates for the relevant deposits referred to in such paragraph (b) are not being provided in the relevant amounts or for the relevant maturities for purposes of determining rates of interest for LIBO Rate Loans as provided herein; or
  - (b) if the LIBO Base Rate for any Currency is being determined under paragraph (b) of the definition of "LIBO Base Rate" and the Majority Banks determine (or any Bank that has outstanding a Competitive Bid with respect to a Competitive LIBOR Loan, determines), which determination shall be conclusive, and notify (or notifies, as the case may be) the Administrative Agent that the relevant rates of interest referred to in paragraph (b) of the definition of "LIBO Base Rate" do not adequately cover the cost to such Banks (or such quoting Bank) of making or maintaining its LIBO Rate Loans in such Currency;

then the Administrative Agent shall give the Company and each Bank prompt notice thereof, and so long as such condition remains in effect, the Banks (or such quoting Bank) shall be under no obligation to make additional LIBO Rate Loans in such Currency.

5.03 ILLEGALITY. Notwithstanding any other provision of this Agreement, in the event that it becomes unlawful for any Bank or its Applicable Lending Office to honor its obligation to make or maintain LIBO Rate Loans hereunder in any Currency, then such Bank shall promptly notify the Company thereof (with a copy to the Administrative Agent) and such Bank's obligation to make Committed LIBOR Loans in such Currency shall be suspended until such time as such Bank may again make and maintain Committed LIBOR Loans in such Currency (in which case the provisions of Section 5.04 hereof shall be applicable), and such Bank shall no longer be obligated to make any Competitive LIBOR Loan in such Currency that it has offered to make.

- 5.04 BASE RATE LOANS PURSUANT TO SECTIONS 5.01 AND 5.03. If the obligation of any Bank to make any LIBO Rate Loans in Dollars shall be suspended pursuant to Section 5.01 or 5.03 hereof (Loans of such type being herein called "AFFECTED LOANS" and such type being herein called the "AFFECTED TYPE"), all Loans in Dollars (other than Competitive Loans) which would otherwise be made by such Bank as Loans of the Affected Type shall be made instead as Base Rate Loans (and, if an event referred to in Section 5.01(b) or 5.03 hereof has occurred and such Bank so requests by notice to the Company with a copy to the Administrative Agent, all Affected Loans of such Bank then outstanding shall be automatically converted into Base Rate Loans on the date specified by such Bank in such notice) and, to the extent that Affected Loans are so made as (or converted into) Base Rate Loans, all payments of principal which would otherwise be applied to such Bank's Affected Loans shall be applied instead to its Base Rate Loans.
- 5.05 COMPENSATION. Each Borrower shall pay to the Administrative Agent for account of each Bank, upon the request of such Bank through the Administrative Agent, such amount or amounts as shall be sufficient (in the reasonable opinion of such Bank) to compensate it for any loss, cost or expense which such Bank determines are attributable to:
  - (a) any payment or conversion of a LIBO Rate Loan or a Set Rate Loan made by such Bank for any reason (including, without limitation, the acceleration of the Loans pursuant to Section 9 hereof) on a date other than the last day of the Interest Period for such Loan; or
  - (b) any failure by such Borrower for any reason (excluding only failure due solely to a default by any Bank or the Administrative Agent in its obligation to provide funds to such Borrower hereunder but including, without limitation, the failure of any of the conditions precedent specified in Section 6 hereof to be satisfied) to borrow a LIBO Rate Loan or a Set Rate Loan from such Bank on the date for such borrowing specified in the relevant notice of borrowing given pursuant to Section 2.02 or 2.03(b) hereof.

Without limiting the effect of the preceding sentence, such compensation shall include, in the case of a Loan, an amount equal to the excess, if any, of (i) the amount of interest which otherwise would have accrued on the principal amount so paid or converted or not borrowed for the period from the date of such payment, conversion or failure to borrow to the last day of the Interest Period for such Loan (or, in the case of a failure to borrow, the Interest Period for such Loan which would have commenced on the date specified for such borrowing) at the applicable rate of interest for such Loan provided for herein over (ii) the interest component of the amount such Bank would have bid in the London interbank market for deposits in the applicable Currency of leading banks (if such Loan is a LIBO Rate Loan) or in the United States certificate of deposit market for issuance at face value of certificates of deposit for Dollar deposits (if such Loan is a Set Rate Loan) in amounts comparable to such

principal amount and with maturities comparable to such period (as reasonably determined by such Bank).

#### 5.06 TAXES.

- (a) Each Approved Designated Borrower agrees to pay to each Bank such additional amounts as are necessary in order that the net payment of any amount due to such Bank hereunder after deduction for or withholding in respect of any Taxes imposed with respect to such payment will not be less than the amount stated herein to be then due and payable, PROVIDED that the foregoing obligation to pay such additional amounts shall not apply:
  - (i) to any payment to any Bank hereunder unless such Bank is, on the date such Borrower became a Borrower hereunder (which, in the case of the Company and the Approved Designated Borrowers listed in Section 2.04(b) hereof, means the Restatement Date and, in the case of any other Approved Designated Borrower, means the date of the Designation Letter of such Approved Designated Borrower) or (if later) on the date such Bank becomes a Bank hereunder as provided in Section 12.05(b) hereof and on the date of any change in the Applicable Lending Office of such Bank, entitled to a complete exemption from withholding or deduction by such Approved Designated Borrower of Taxes on all interest to be received by such Bank hereunder in respect of the Loans made by such Bank to such Approved Designated Borrower, or
  - (ii) to any such Taxes required to be deducted or withheld solely by reason of the failure of such Bank to comply with applicable certification, information, documentation or other reporting requirements concerning the nationality, residence, identity or connections with such Borrower's Jurisdiction if such compliance is required by treaty, statute or regulation as a precondition to relief or exemption from such Taxes.

For the purposes of this Section 5.06(a), the term "TAXES" shall mean with respect to any Approved Designated Borrower all present and future income, stamp, registration and other taxes and levies, imposts, deductions, charges, compulsory loans and withholdings whatsoever, and all interest, penalties or similar amounts with respect thereto, now or hereafter imposed, assessed, levied or collected by such Approved Designated Borrower's Jurisdiction on or in respect of the Basic Documents, the principal of and interest on the Loans and any other amounts payable under any of the Basic Documents, the recording, registration, notarization or other formalization of any thereof, the enforcement thereof or the introduction thereof in any judicial proceedings, or on or in respect of any payments of principal, interest, premium, charges, fees or other amounts made on, under or in respect of any thereof (excluding, however, income or franchise taxes imposed on or measured by the overall net income or capital of a Bank (or its Applicable Lending Office) by such Approved Designated Borrower's Jurisdiction as a result of such Bank being organized under the laws of or resident in such Approved Designated Borrower's Jurisdiction or of its Applicable Lending Office being

located or carrying on business in such Approved Designated Borrower's Jurisdiction).

- (b) Within 30 days after paying any amount to the Administrative Agent or any Bank from which it is required by law to make any deduction or withholding, and within 30 days after it is required by law to remit such deduction or withholding to any relevant taxing or other authority, the relevant Borrower shall deliver to the Administrative Agent for delivery to such Bank evidence satisfactory to such Bank of such deduction, withholding or payment (as the case may be).
- 5.07 REPLACEMENT OF BANKS. If any Bank requests compensation pursuant to Section 5.01 or 5.06 hereof, or any Bank's obligation to make Loans of any Type or denominated in any Currency shall be suspended pursuant to Section 5.01 hereof (any such Bank requesting such compensation, or whose obligations are so suspended, being herein called a "REQUESTING BANK"), the Company, upon three Business Days' notice to the Administrative Agent given when no Default shall have occurred and be continuing, may require that such Requesting Bank transfer all of its right, title and interest under this Agreement to any bank or other financial institution identified by the Company that is satisfactory to the Administrative Agent (a) if such bank or other financial institution (a "PROPOSED BANK") agrees to assume all of the obligations of such Requesting Bank hereunder, and to purchase all of such Requesting Bank's Loans hereunder for consideration equal to the aggregate outstanding principal amount of such Requesting Bank's Loans, together with interest thereon to the date of such purchase, and satisfactory arrangements are made for payment to such Requesting Bank of all other amounts payable hereunder to such Requesting Bank on or prior to the date of such transfer (including any fees accrued hereunder and any amounts that would be payable under Section 5.05 hereof as if all of such Requesting Bank's Loans were being prepaid in full on such date) and (b) if such Requesting Bank has requested compensation pursuant to Section 5.01 or 5.06 hereof, such Proposed Bank's aggregate requested compensation, if any, pursuant to said Section 5.01 or 5.06 with respect to such Requesting Bank's Loans is lower than that of the Requesting Bank. Subject to the provisions of Section 12.05(b) hereof, such Proposed Bank shall be a "Bank" for all purposes hereunder. Without prejudice to the survival of any other agreement of the Company hereunder the  $% \left( 1\right) =\left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left( 1\right)$ agreements of the Company contained in Sections 5.01, 5.06 and 12.03 (without duplication of any payments made to such Requesting Bank by the Company or the Proposed Bank) shall survive for the benefit of such Requesting Bank under this Section 5.07 with respect to the time prior to such replacement.

## SECTION 6. CONDITIONS PRECEDENT.

6.01 AMENDMENT EFFECTIVE DATE. The effectiveness of the amendment and restatement of the Existing Credit Agreement provided for hereby is subject to the receipt by the Administrative Agent of the following documents, each of which shall be satisfactory to the Administrative Agent in form and substance:

- (a) Certified copies of the charter and by-laws of, and all corporate action taken by, the Company approving this Agreement and the Notes (if any) to be made by the Company, borrowings by the Company and the guarantee of the Company set forth in Section 11 hereof (including, without limitation, a certificate setting forth the resolutions of the Board of Directors of the Company adopted in respect of the transactions contemplated hereby).
- (b) A certificate of the Company in respect of each of the officers (i) who is authorized to sign this Agreement, the Notes, Competitive Bid Requests, Designation Letters and Termination Letters, together with specimen signatures, and (ii) who will, until replaced by another officer or officers duly authorized for that purpose, act as its representative for the purposes of signing documents and giving notices and other communications in connection herewith and with the Notes and the transactions contemplated hereby and thereby. The Administrative Agent and each Bank may conclusively rely on such certificate until they receive notice in writing from the Company to the contrary.
- (c) An opinion of Schiff, Hardin & Waite, special Illinois counsel to the Company substantially in the form of Exhibit A-1 hereto (and the Company hereby instructs such counsel to deliver such opinion to the Banks and the Administrative Agent); and an opinion of Dale L. Matschullat, Esq., general counsel to the Company, substantially in the form of Exhibit A-2 hereto (and the Company hereby instructs such counsel to deliver such opinion to the Banks and the Administrative Agent).
- (d) An opinion of Milbank, Tweed, Hadley & McCloy, special New York counsel to the Banks and the Administrative Agent, substantially in the form of Exhibit B hereto.
- (e) All principal of and interest on any Syndicated Loans outstanding under the Existing Credit Agreement and all fees payable under the Existing Credit Agreement shall have been paid in full.
- 6.02 INITIAL AND SUBSEQUENT CREDIT EXTENSIONS. The obligation of any Bank to make any Credit Extension hereunder (including, without limitation, the initial Credit Extension hereunder) is subject to the further conditions precedent that, as of the date of such Credit Extension and after giving effect thereto and the intended use thereof:
  - (a) no Default shall have occurred and be continuing; and
  - (b) the representations and warranties made by the Company in Section 7 hereof shall be true on and as of the date of such Credit Extension with the same force and effect as if made on and as of such date (or, if any such representation or warranty is expressly stated to have been made as of a specific date, as of such specific date).

Each notice of borrowing by the Company hereunder (whether on its own behalf or on behalf of any other Borrower) shall constitute a certification by the Company to the effect set forth in the preceding sentence (both as of the date of such notice and, unless the Company otherwise notifies the Administrative Agent prior to the date of such Credit Extension, as of the date of such Credit Extension).

SECTION 7. REPRESENTATIONS AND WARRANTIES. The Company represents and warrants to the Banks that:

7.01 CORPORATE EXISTENCE. Each of the Company and its Significant Subsidiaries: (a) is a corporation duly organized and validly existing under the laws of the jurisdiction of its incorporation; (b) has all requisite corporate power, and has all material governmental licenses, authorizations, consents and approvals, necessary to own its assets and carry on its business as now being or as proposed to be conducted; and (c) is qualified to do business in all jurisdictions in which the nature of the business conducted by it makes such qualification necessary except where failure so to qualify would not have a material adverse effect on the consolidated financial condition, operations, business or prospects of the Company and its Subsidiaries (taken as a whole).

#### 7.02 FINANCIAL CONDITION.

- (a) The consolidated balance sheet of the Company and its Subsidiaries as at December 31, 1996 and the related consolidated statements of income, cash flows and stockholders' equity of the Company and its Subsidiaries for the fiscal year ended on said date, with the opinion thereon of Arthur Andersen & Co., heretofore furnished to each of the Banks, are complete and correct and fairly present the consolidated financial condition of the Company and its Subsidiaries as at said date and the consolidated results of their operations for the fiscal year ended on said date, all in accordance with generally accepted accounting principles. Neither the Company nor any of its Subsidiaries had on said date any material contingent liabilities, material liabilities for taxes, material unusual forward or long-term commitments or material unrealized or anticipated losses from any unfavorable commitments, except as referred to or reflected or provided for in said balance sheet as at said date.
- (b) The consolidated balance sheet of the Company and its Subsidiaries as at March 31, 1997 and the related consolidated statements of income, cash flows and stockholders' equity of the Company and its Subsidiaries for the fiscal quarter ended on said date, heretofore furnished to each of the Banks, are complete and correct and fairly present the consolidated financial condition of the Company and its Subsidiaries as at said date and the consolidated results of their operations for the fiscal quarter ended on said date, all in accordance with generally accepted accounting principles. Neither the Company nor any of its Subsidiaries had on said date any material contingent liabilities, material liabilities for taxes, material unusual forward or long-term commitments or material unrealized or anticipated losses from any unfavorable commitments,

except as referred to or reflected or provided for in said balance sheet as at said date.

- (c) Since December 31, 1996, there has been no material adverse change in the consolidated financial condition, operations, business or prospects of the Company and its Subsidiaries (taken as a whole).
- $7.03\,$  LITIGATION. To the best knowledge and belief of the Company, there are no legal or arbitral proceedings or any proceedings by or before any governmental or regulatory authority or agency, now pending or (to the knowledge of the Company) threatened against the Company or any of its Subsidiaries which could reasonably be expected to have a Material Adverse Effect.
- 7.04 NO BREACH. None of the making or performance of this Agreement or the Notes, or the consummation of the transactions herein or therein contemplated, will conflict with or result in a breach of, or require any consent under, the charter or by-laws of the Company or any applicable law or regulation, or any order, writ, injunction or decree of any court or governmental authority or agency, or any agreement or instrument to which the Company or any of its Subsidiaries is a party or by which any of them is bound or to which any of them is subject, or constitute a default under any such agreement or instrument, or constitute a tortious interference with any agreement, or result in the creation or imposition of any Lien upon any of the revenues or assets of the Company or any of its Subsidiaries pursuant to the terms of any such agreement or instrument.
- 7.05 CORPORATE ACTION. The Company has all necessary corporate power and authority to make and perform its obligations under this Agreement and the Notes of the Company; the making and performance of this Agreement and the Notes of the Company by the Company have been duly authorized by all necessary corporate action on the part of the Company; and this Agreement has been duly and validly executed and delivered by the Company and constitutes, and each of the Notes of the Company when executed and delivered by the Company for value will constitute, its legal, valid and binding obligation, enforceable in accordance with their respective terms, except to the extent that such enforcement may be limited by applicable bankruptcy, insolvency or other similar laws affecting the enforcement of creditors' rights generally.
- 7.06 APPROVALS. No authorizations, approvals or consents of, and no filings or registrations with, any governmental or regulatory authority or agency are necessary for the execution, delivery or performance by the Company of this Agreement or the Notes of the Company or for the validity or enforceability of any thereof.
- 7.07 USE OF CREDIT. Neither the Company nor any of its Subsidiaries is engaged principally, or as one of its important activities, in the business of extending credit for the purpose, whether immediate, incidental or ultimate, of buying or carrying margin stock (within the meaning of Regulation U or X of the Board of

Governors of the Federal Reserve System), and no part of the proceeds of any Credit Extension hereunder will be used in a manner that will cause the Company to violate said Regulation X or any Bank to violate said Regulation U.

- 7.08 ERISA. Each of the Company and each ERISA Affiliate has fulfilled its obligations under the minimum funding standards of ERISA and the Code with respect to each of its Plans and is (and to the best of its knowledge in the case of any Multiemployer Plan is) in compliance in all material respects with the presently applicable provisions of ERISA and the Code, and has not incurred any liability on account of the termination of any of its Plans to the PBGC or any of its Plans and has not incurred any withdrawal liability to any Multiemployer Plan.
- 7.09 CREDIT AGREEMENTS. Schedule I hereto is a complete and correct list, as of the Restatement Date, of each credit agreement, loan agreement, indenture, purchase agreement, Guarantee or other arrangement (other than a letter of credit) providing for or otherwise relating to any extension of credit (or commitment for any extension of credit) to, or Guarantee by, the Company or any Subsidiary of any of them the aggregate principal or face amount of which equals or exceeds (or may equal or exceed) \$1,000,000 and the aggregate principal or face amount outstanding or which may become outstanding under each such arrangement is correctly described in said Schedule I.
- 7.10 HAZARDOUS MATERIALS. The Company and each of its Subsidiaries have obtained all permits, licenses and other  $% \left( 1\right) =\left( 1\right) \left( 1\right)$ authorizations that are required under all Environmental Laws, except to the extent failure to have any such permit, license or authorization would not have a Material Adverse Effect. The Company and each of its Subsidiaries are in compliance with the terms and conditions of all such permits, licenses and authorizations, and are also in compliance with all other limitations, restrictions, conditions, standards, prohibitions, requirements, obligations, schedules and timetables contained in any applicable Environmental Law or in any regulation, code, plan, order, decree, judgment, injunction, notice or demand letter issued, entered, promulgated or approved thereunder, except to the extent failure to comply would not have a Material Adverse Effect. Except as heretofore disclosed to the Banks, there have been no environmental investigations, studies, audits, tests, reviews or other analyses conducted by or that are in the possession of the Company or any of its Subsidiaries with respect to any property or facility now or previously owned or leased by the Company or any of its Environmental Affiliates which reveal facts or circumstances that could reasonably be expected to have a Material Adverse Effect.
- 7.11 TAXES. The Company and its Subsidiaries are members of an affiliated group of corporations filing consolidated returns for Federal income tax purposes, of which the Company is the "common parent" (within the meaning of Section 1504 of the Code) of such group. The Company and its Subsidiaries have filed all Federal income tax returns and all other material tax returns and information

statements that are required to be filed by them and have paid all taxes due pursuant to such returns or pursuant to any assessment received by the Company or any of its Subsidiaries. The charges, accruals and reserves on the books of the Company and its Subsidiaries in respect of taxes and other governmental charges are, in the opinion of the Company, adequate. The United States Federal income tax returns of the Company and its Subsidiaries have been examined and/or closed through the fiscal years of the Company and its Subsidiaries ended on or before December 31, 1993. The Company has not given or been requested to give a waiver of the statute of limitations relating to the payment of Federal, state, local and foreign taxes or other impositions.

- 7.12 TRUE AND COMPLETE DISCLOSURE. The information, reports, financial statements, exhibits and schedules furnished in writing by or on behalf of the Company to the Banks in connection with the negotiation, preparation or delivery of this Agreement or included herein or delivered pursuant hereto, when taken as a whole do not contain any untrue statement of material fact or omit to state any material fact necessary to make the statements herein or therein, in light of the circumstances under which they are made, not misleading. All written information furnished after the Restatement Date by the Company and its Subsidiaries to the Banks in connection with this Agreement and the transactions contemplated hereby will be true, complete and accurate in every material respect, or (in the case of projections) based on reasonable estimates, on the date as of which such information is stated or certified. There is no fact known to the Company that could reasonably be expected to have a Material Adverse Effect that has not been disclosed herein or in a report, financial statement, exhibit, schedule, disclosure letter or other writing furnished to the Banks for use in connection with the transactions contemplated hereby.
- 7.13 SUBSIDIARIES. Set forth in Schedule III hereto is a complete and correct list, as of the Restatement Date, of all of the Subsidiaries of the Company, together with, for each such Subsidiary, (i) the jurisdiction of organization of such Subsidiary, (ii) each Person holding ownership interests in such Subsidiary and (iii) the nature of the ownership interests held by each such Person and the percentage of ownership of such Subsidiary represented by such ownership interests. Except as disclosed in Schedule III hereto, (x) each of the Company and its Subsidiaries owns, free and clear of Liens, and has the unencumbered right to vote, all outstanding ownership interests in each Person shown to be held by it in Schedule III hereto and (y) all of the issued and outstanding capital stock of each such Person organized as a corporation is validly issued, fully paid and nonassessable.
- 7.14 COMPLIANCE WITH LAW. As of the Restatement Date, the Company and its Subsidiaries are in material compliance with all applicable laws and regulations, except to the extent that failure to comply therewith would not have a Material Adverse Effect.
- $7.15\,$  DESIGNATED BORROWER APPROVALS. No authorizations, approvals or consents of, and no filings or registrations with, any

governmental or regulatory authority or agency that have not been obtained by the time any Subsidiary of the Company becomes a Designated Subsidiary are necessary for the execution, delivery or performance by such Designated Borrower of the Designation Letter of such Designated Borrower, this Agreement or the Notes of such Designated Borrower or for the validity or enforceability of any thereof or for the borrowing by such Designated Borrower hereunder.

SECTION 8. COVENANTS OF THE COMPANY. The Company agrees that, so long as any of the Commitments are in effect and until payment in full of all Loans hereunder, all interest thereon and all other amounts payable by each Borrower hereunder:

- $8.01\,$  FINANCIAL STATEMENTS. The Company shall deliver to each of the Banks:
  - (a) as soon as available and in any event within 60 days after the end of each of the fiscal quarterly periods of each fiscal year of the Company, consolidated statements of income, cash flows and stockholders' equity of the Company and its Subsidiaries for such period and for the period from the beginning of the respective fiscal year to the end of such period, and the related consolidated balance sheet as at the end of such period, setting forth in each case in comparative form the corresponding figures for the corresponding period in the preceding fiscal year, and accompanied by a certificate of a senior financial officer of the Company, which certificate shall state that said financial statements fairly present the consolidated financial condition and results of operations of the Company and its Subsidiaries, in accordance with generally accepted accounting principles, as at the end of (and for) such period (subject to normal year-end audit adjustments).
  - (b) as soon as available and in any event within 90 days after the end of each fiscal year of the Company, consolidated statements of income, cash flows and stockholders' equity of the Company and its Subsidiaries for such year and the related consolidated balance sheet as at the end of such year, setting forth in each case in comparative form the corresponding figures for the preceding fiscal year, and accompanied by an opinion thereon of independent certified public accountants of recognized  $% \left( \frac{1}{2}\right) =\frac{1}{2}\left( \frac{1}{2}\right)$ national standing, which opinion shall state that said financial statements fairly present the consolidated financial condition and results of operations of the Company and its Subsidiaries, in accordance with generally accepted accounting principles, as at the end of (and for) such fiscal year, and a certificate of such accountants stating that, in making the examination necessary for their opinion, they obtained no knowledge, except as specifically stated, of any Default.
  - (c) promptly upon their becoming available, copies of all registration statements and regular periodic reports, if any, which the Company shall have filed with the Securities and Exchange Commission (or any governmental agency substituted therefor) or any national securities exchange.

- (d) promptly upon the mailing thereof to the shareholders of the Company generally, copies of all financial statements, reports and proxy statements so mailed.
- (e) as soon as possible, and in any event within ten days after the Company knows or has reason to know that any of the events or conditions specified below with respect to any Plan or Multiemployer Plan of the Company have occurred or exist, a statement signed by a senior financial officer of the Company setting forth details respecting such event or condition and the action, if any, which the Company or any ERISA Affiliate proposes to take with respect thereto (and a copy of any report or notice required to be filed with or given to PBGC by the Company or such ERISA Affiliate with respect to such event or condition):
  - (i) any reportable event, as defined in Section 4043(b) of ERISA and the regulations issued thereunder, with respect to a Plan, as to which PBGC has not by regulation waived the requirement of Section 4043(a) of ERISA that it be notified within 30 days of the occurrence of such event (provided that a failure to meet the minimum funding standard of Section 412 of the Code or Section 302 of ERISA shall be a reportable event regardless of the issuance of any waivers in accordance with Section 412(d) of the Code);
  - (ii) the filing under Section 4041 of ERISA of a notice of intent to terminate any Plan or the termination of any Plan if at the date of such filing or termination the fair market value of the assets of such Plan, as determined by the Plan's independent actuaries, is exceeded by the present value as determined by such actuaries as of such date, of benefit commitments under such Plan by more than \$5,000,000 (including any prior terminations subject to this provision);
  - (iii) the institution by PBGC of proceedings under Section 4042 of ERISA for the termination of, or the appointment of a trustee to administer, any Plan of the Company, of the receipt by the Company or any ERISA Affiliate of a notice from a Multiemployer Plan that such action has been taken by PBGC with respect to such Multiemployer Plan;
  - (iv) the complete or partial withdrawal by the Company or any ERISA Affiliate under Section 4201 or 4204 of ERISA from a Multiemployer Plan causing any withdrawal liability in excess of \$2,500,000 (including any prior withdrawals subject to this provision), or the receipt by the Company or any ERISA Affiliate of notice from a Multiemployer Plan that it is in reorganization or insolvency pursuant to Section 4241 or 4245 of ERISA or that it intends to terminate or has terminated under Section 4041A of ERISA; and

- (v) the institution of a proceeding by a fiduciary of any Multiemployer Plan against the Company or any ERISA Affiliate to enforce Section 515 of ERISA, which proceeding is not dismissed within 30 days.
- (f) promptly after the Company knows or has reason to know that any Default has occurred, a notice of such Default, describing the same in reasonable detail.
- (g) from time to time such other information regarding the business, affairs or financial condition of the Company or any of its Subsidiaries (including, without limitation, any Plan or Multiemployer Plan and any reports or other information required to be filed under ERISA) as any Bank or the Administrative Agent may reasonably request.

The Company will furnish to each Bank, at the time it furnishes each set of financial statements pursuant to paragraph (a) or (b) above, a certificate of a senior financial officer of the Company (i) to the effect that no Default has occurred and is continuing (or, if any Default has occurred and is continuing, describing the same in reasonable detail) and (ii) setting forth in reasonable detail the computations necessary to determine whether the Company is in compliance with Sections 8.06, 8.07(a) (vii), 8.08(xiii) and 8.11 hereof as of the end of the respective fiscal quarter or fiscal year.

- 8.02 LITIGATION. The Company shall promptly give to each Bank notice of all legal or arbitral proceedings, and of all proceedings before any governmental or regulatory authority or agency, instituted, or (to the knowledge of the Company) threatened, against the Company or any of its Subsidiaries which could reasonably be expected to have a Material Adverse Effect.
- 8.03 CORPORATE EXISTENCE, ETC. The Company shall, and shall cause each of its Significant Subsidiaries to: preserve and maintain its corporate existence and all its material rights, privileges and franchises (except as otherwise expressly permitted under Section 8.07 hereof); comply with the requirements of all applicable laws, rules, regulations and orders of governmental or regulatory authorities if failure to comply with such requirements would have a Material Adverse Effect; pay and discharge all taxes, assessments and governmental charges or levies imposed on it or on its income or profits or on any of its property prior to the date on which penalties attach thereto, except for any such tax, assessment, charge or levy the payment of which is being contested in good faith and by proper proceedings and against which adequate reserves are being maintained; maintain all its properties used or useful in its business in good working order and condition, ordinary wear and tear excepted; and permit representatives of any Bank or the Administrative Agent, during normal business hours, to examine, copy and make extracts from its books and records, to inspect its properties, and to discuss its business and affairs with its officers, all to the extent reasonably requested by such Bank or the Administrative Agent (as the case may

- 8.04 INSURANCE. The Company shall, and shall cause each of its Subsidiaries to, keep insured by financially sound and reputable insurers all property of a character usually insured by corporations engaged in the same or similar business similarly situated against loss or damage of the kinds and in the amounts customarily insured against by such corporations and carry such other insurance as is usually carried by such corporations.
- 8.05 USE OF PROCEEDS. The proceeds of the Credit Extensions hereunder will be used solely for general corporate purposes, including (without limitation) commercial paper back-up and acquisitions (each of which uses shall be in compliance with all applicable legal and regulatory requirements, including, without limitation, Regulations G, U and X of the Board of Governors of the Federal Reserve System and the Securities Act of 1933, as amended, and the Securities Exchange Act of 1934, as amended, and the rules and regulations thereunder). The Company will not permit more than 25% of the value (as determined by any reasonable method) of its assets, nor more than 25% of the value (as determined by any reasonable method) of the assets of the Company and its Subsidiaries, to be represented by margin stock (within the meaning of Regulation U of the Board of Governors of the Federal Reserve System).
- 8.06 INDEBTEDNESS. The Company will not, nor will it permit any of its Subsidiaries to, incur, assume or suffer to exist obligations in respect of standby and performance letters of credit in an aggregate amount exceeding 5% of Total Consolidated Assets at any one time outstanding. The Company will not permit any of its Subsidiaries to create, issue, incur or assume, or suffer to exist, any Indebtedness, except: (i) Indebtedness existing on the Restatement Date, but not any renewals, extensions or refinancings of the same; (ii) Indebtedness owing to the Company; (iii) Indebtedness of any Person that becomes a Subsidiary of the Company after the Restatement Date so long as such Indebtedness exists at the time such Person becomes such a Subsidiary and was not incurred in anticipation thereof; (iv) Capital Lease Obligations in an aggregate amount not to exceed an amount equal to 5% of Total Consolidated Assets at any one time outstanding; (v) Indebtedness in respect of Committed Loans under this Agreement; and (vi) additional Indebtedness in an aggregate amount not to exceed an amount equal to 15% of Total Consolidated Assets at any one time outstanding.

### 8.07 FUNDAMENTAL CHANGES.

(a) The Company will not, and will not permit any of its Subsidiaries to, be a party to any merger or consolidation, and the Company will not, and will not permit any of its Subsidiaries or operating divisions (whether now owned or existing or hereafter acquired or designated) to, (x) sell, assign, lease or otherwise dispose of all or substantially all of its Property whether now owned or hereafter acquired or (y) sell, assign or otherwise dispose of any capital stock of any such Subsidiary, or permit any such Subsidiary to issue any capital stock, to any Person other than the Company or any of its

Wholly-Owned Subsidiaries if, after giving effect thereto, the Company does not own, directly or indirectly, a majority of the capital stock of such Subsidiary ("CONTROLLING STOCK DISPOSITION"); except that, so long as both before and after giving effect thereto no Default shall have occurred and be continuing:

- (i) the Company or any Subsidiary of the Company may be a party to any merger or consolidation if it shall be the surviving corporation;
- (ii) any such Subsidiary may be a party to any merger or consolidation with another such Subsidiary (or with any Person that becomes another such Subsidiary as a result of such merger or consolidation);
- (iii) any such Subsidiary may merge into, and any such Subsidiary or operating division may transfer any Property to, the Company;
- (iv) any such Subsidiary or operating division may transfer any Property to another such Subsidiary or operating division (or to any Person that becomes as part of such transfer another such Subsidiary or operating division);
  - (v) [Intentionally Omitted];
- (vi) the Company, any such Subsidiary or operating division may sell, assign, lease or otherwise dispose of any Non-Strategic Property; and
- (vii) the Company or any such Subsidiary or operating division may make sales, assignments and other dispositions of Property (including Controlling Stock Dispositions) and any such Subsidiary may become a party to a merger or consolidation (each such sale, assignment, disposition, Controlling Stock Disposition, merger or consolidation, other than those described in clauses (i) through (vi) hereof, a "DISPOSITION") if the Property that was the subject of any such Disposition, together with the Property that was the subject of all Dispositions during the Disposition Period for such Disposition, did not produce revenue that was greater in amount than an amount equal to 10% of the revenue of the Company and its Subsidiaries (determined on a consolidated basis without duplication in accordance with GAAP) for the twelve-month period ending on the Determination Date for such Disposition (for which purpose, a Controlling Stock Disposition with respect to any such Subsidiary shall be deemed to be the disposition of Property of such Subsidiary that produced all of the revenues of such Subsidiary).
- (b) Notwithstanding anything in clauses (i)-(vii) of Section  $8.07\,(a)$  hereof to the contrary:
  - (i) the Company will not, and will not permit any of its Subsidiaries or operating divisions (whether now owned or existing or hereafter acquired or designated) to, sell, lease,

assign, transfer or otherwise dispose of (whether in one transaction or in a series of transactions) any of its Property (whether now owned or hereafter acquired) if such sale, assignment, lease or other disposition (whether in one transaction or in a series of transactions) shall have a Material Adverse Effect; and

(ii) no Wholly-Owned Subsidiary of the Company shall be a party to any merger or consolidation with, or shall sell, lease, assign, transfer or otherwise dispose of any substantial part of its Property to, any Subsidiary of the Company that is not a Wholly-Owned Subsidiary of the Company.

8.08 LIENS. The Company shall not, and shall not permit any of its Subsidiaries to, create, assume or suffer to exist any Lien upon any of its property or assets, now owned or hereafter acquired, securing any Indebtedness or other obligation except: (i) Liens outstanding on the Restatement Date and listed in Schedule II hereto; (ii) Liens for taxes or other governmental charges not yet delinquent; (iii) Liens in respect of Property acquired or constructed or improved by the Company or any such Subsidiary after the Restatement Date which Liens exist or are created at the time of acquisition or completion of construction or improvement of such Property or within six months thereafter to secure Indebtedness assumed or incurred to finance all or any part of the purchase price or cost of construction or improvement of such Property, but any such Lien shall cover only the Property so acquired or constructed and any improvements thereto (and any real property on which such Property is located); (iv) Liens on Property of any corporation that becomes a Subsidiary of the Company after the Restatement Date, provided that such Liens are in existence at the time such corporation becomes a Subsidiary of the Company and were not created in anticipation thereof; (v) Liens on Property acquired after the Restatement Date, provided that such Liens were in existence at the time such Property was acquired and were not created in anticipation thereof; (vi) Liens imposed by law, such as mechanics, materialmen, landlords, warehousemen and carriers Liens, and other similar Liens, securing obligations incurred in the ordinary course of business which are not past due for more than thirty days or which are being contested in good faith by appropriate proceedings and for which appropriate reserves have been established; (vii) Liens under workmen's compensation, unemployment insurance, social security or similar legislation; (viii) Liens, deposits, or pledges to secure the performance of bids, tenders, contracts (other than contracts for the payment of money), leases, public or statutory obligations, surety, stay, appeal, indemnity, performance or other similar bonds, or other similar obligations arising in the ordinary course of business; (ix) judgment and other similar Liens arising in connection with court proceedings, provided the execution or other enforcement of such Liens is effectively stayed and the claims secured thereby are being actively contested in good faith and by appropriate proceedings; (x) easements, rights-of-way, restrictions and other similar encumbrances which, in the aggregate, do not materially interfere with the occupation, use and enjoyment by the Company or any such Subsidiary of the Property encumbered thereby in the normal course of its business or materially impair the value of the Property subject

thereto; (xi) Liens securing obligations of any such Subsidiary to the Company or another Subsidiary of the Company; (xii) Liens securing obligations of the Company pursuant to Receivables Sale Agreements; and (xiii) other Liens securing Indebtedness in an aggregate amount which does not exceed 5% of Total Consolidated Assets.

- 8.09 LINES OF BUSINESSES. Neither the Company nor any of its Subsidiaries shall engage to any significant extent in any line or lines of business other than the lines of business in which they are engaged on the Restatement Date and any other line or lines of business directly related to the manufacture, distribution and/or sale of consumer or industrial products (collectively, "PERMITTED ACTIVITIES"). Notwithstanding the foregoing, the Company and its Subsidiaries may engage in other lines of business as a result of the acquisition of any Person primarily engaged in Permitted Activities so long as the Company uses its best efforts to come into compliance with the first sentence of this Section 8.09 within a reasonable period of time after such acquisition.
  - 8.10 [Intentionally omitted].
- $8.11\,$  TOTAL INDEBTEDNESS TO TOTAL CAPITAL. The Company shall not permit the ratio of Total Indebtedness to Total Capital at any time to be greater than 0.65 to 1.

SECTION 9. EVENTS OF DEFAULT. If one or more of the following events (herein called "EVENTS OF DEFAULT") shall occur and be continuing:

- (a) Any Borrower shall default in the payment when due of any principal of or interest on any Loan or any other amount payable by it hereunder; or
- (b) The Company or any of its Subsidiaries shall default in the payment when due of any principal of or interest on any of its other Indebtedness aggregating \$25,000,000 or more; or any event specified in any note, agreement, indenture or other document evidencing or relating to any Indebtedness aggregating \$25,000,000 or more shall occur if the effect of such event is to cause, or (with the giving of any notice or the lapse of time or both) to permit the holder or holders of such Indebtedness (or a trustee or agent on behalf of such holder or holders) to cause, such Indebtedness to become due prior to its stated maturity or to permit termination of the commitment to lend pursuant to any such instrument or agreement; or
- (c) Any representation, warranty or certification made or deemed made by the Company herein or in any Designation Letter or by the Company in any certificate furnished to any Bank or the Administrative Agent pursuant to the provisions hereof or thereof, shall prove to have been false or misleading as of the time made or furnished in any material respect; or
- (d) The Company shall default in the performance of any of its obligations under Section 8.01(f) or 8.05 through 8.11

(inclusive) hereof; or the Company shall default in the performance of any of its other obligations in this Agreement and such default shall continue unremedied for a period of 30 days after notice thereof to the Company by the Administrative Agent or any Bank (through the Administrative Agent); or

- (e) The Company or any of its Significant Subsidiaries shall admit in writing its inability to, or be generally unable to, pay its debts as such debts become due; or
- (f) The Company or any of its Significant Subsidiaries shall (i) apply for or consent to the appointment of, or the taking of possession by, a receiver, custodian, trustee or liquidator of itself or of all or a substantial part of its property, (ii) make a general assignment for the benefit of its creditors, (iii) commence a voluntary case under the Bankruptcy Code (as now or hereafter in effect), (iv) file a petition seeking to take advantage of any other law relating to bankruptcy, insolvency, reorganization, winding-up, or composition or readjustment of debts, (v) fail to controvert in a timely and appropriate manner, or acquiesce in writing to, any petition filed against it in an involuntary case under the Bankruptcy Code, or (vi) take any corporate action for the purpose of effecting any of the foregoing; or
- (g) A proceeding or case shall be commenced against the Company or any of its Significant Subsidiaries without its application or consent, in any court of competent jurisdiction, seeking (i) its liquidation, reorganization, dissolution or winding-up, or the composition or readjustment of its debts, (ii) the appointment of a trustee, receiver, custodian, liquidator or the like of it or of all or any substantial part of its assets, or (iii) similar relief in respect of it under any law relating to bankruptcy, insolvency, reorganization, winding-up, or composition or adjustment of debts, and such proceeding or case shall continue undismissed, or an order, judgment or decree approving or ordering any of the foregoing shall be entered and continue unstayed and in effect, for a period of 60 days; or an order for relief against it shall be entered in an involuntary case under the Bankruptcy Code; or
- (h) A final judgment or judgments for the payment of money in excess of \$20,000,000 in the aggregate shall be rendered by a court or courts against the Company and/or any of its Subsidiaries and the same shall not be discharged (or provision shall not be made for such discharge), or a stay of execution thereof shall not be procured, within 30 days from the date of entry thereof and the Company or the relevant Subsidiary shall not, within said period of 30 days, or such longer period during which execution of the same shall have been stayed, appeal therefrom and cause the execution thereof to be stayed during such appeal; or
- (i) An event or condition specified in Section 8.01(e) hereof shall occur or exist with respect to any Plan or Multi-

employer Plan of the Company and, as a result of such event or condition, together with all other such events or conditions, the Company or any ERISA Affiliate shall incur or in the opinion of the Majority Banks shall be reasonably likely to incur a liability to a Plan, a Multiemployer Plan or PBGC (or any combination of the foregoing) which is, in the determination of the Majority Banks, material in relation to the consolidated financial position of the Company and its Subsidiaries (taken as a whole); or

(j) During any period of 25 consecutive calendar months (i) individuals who were directors of the Company on the first day of such period and (ii) other individuals whose election or nomination to the Board of Directors of the Company was approved by at least a majority of the individuals referred to in clause (i) above and (iii) other individuals whose election or nomination to the Board of Directors of the Company was approved by at least a majority of the individuals referred to in clauses (i) and (ii) above shall no longer constitute a majority of the Board of Directors of the Company;

THEREUPON: (i) in the case of an Event of Default (other than one referred to in clause (f) or (g) of this Section 9 in respect of the Company) (x) the Administrative Agent may and, upon request of the Majority Banks, shall, by notice to the Company, cancel the Commitments and (y) the Administrative Agent may and, upon request of Banks holding at least 66-2/3% of the aggregate unpaid principal amount of Loans then outstanding shall, by notice to the Company, declare the principal amount of and the accrued interest on the Loans, and all other amounts payable by the Company or any other Borrower hereunder and under the Notes, to be forthwith due and payable, whereupon such amounts shall be immediately due and payable without presentment, demand, protest or other formalities of any kind, all of which are hereby expressly waived by the Company and each other Borrower; and (ii) in the case of the occurrence of an Event of Default referred to in clause (f) or (g) of this Section 9 in respect of the Company, the Commitments shall be automatically cancelled and the principal amount then outstanding of, and the accrued interest on, the Loans and all other amounts payable by the Company or any other Borrower hereunder and under the Notes shall become automatically immediately due and payable without presentment, demand, protest or other formalities of any kind, all of which are hereby expressly waived by the Company and each other Borrower.

In addition, in the case of the occurrence of any event of the type referred to in clause (f) or (g) of this Section 9 in respect of any Designated Borrower, the principal amount then outstanding of, and accrued interest on, the Loans and other amounts payable by such Designated Borrower hereunder and under its Notes shall automatically become immediately due and payable without presentment, demand, protest or other formalities of any kind, all of which are hereby expressly waived by such Designated Borrower and the Company.

SECTION 10. THE ADMINISTRATIVE AGENT.

10.01 APPOINTMENT, POWERS AND IMMUNITIES. Each Bank hereby irrevocably (but subject to Section 10.08 hereof) appoints and authorizes the Administrative Agent to act as its agent hereunder with such powers as are specifically delegated to the Administrative Agent by the terms of this Agreement together with such other powers as are reasonably incidental thereto. The Administrative Agent (which term as used in this sentence and in Section 10.05 and the first sentence of Section 10.06 hereof shall include reference to its Affiliates and its own and its affiliates' officers, directors, employees and agents): (a) shall have no duties or responsibilities except those expressly set forth in this Agreement and shall not by reason of this Agreement be a trustee for any Bank; (b) shall not be responsible to the Banks for any recitals, statements, representations or warranties contained in this Agreement or in any certificate or other document referred to or provided for in, or received by any of them under, this Agreement or for the value, validity, effectiveness, genuineness, enforceability or sufficiency of this Agreement, any Note or any other document referred to or provided for herein or for any failure by the Company or any other Person to perform any of its obligations hereunder or thereunder; (c) shall not be required to initiate or conduct any litigation or collection proceedings hereunder; and (d) shall not be responsible for any action taken or omitted to be taken by it hereunder or under any other document or instrument referred to or provided for herein or in connection herewith, except for its own gross negligence or willful misconduct. The Administrative Agent may employ agents and attorneys-in-fact and shall not be responsible for the negligence or misconduct of any such agents or attorneys-in-fact selected by it with reasonable care.

Agent shall be entitled to rely upon any certification, notice or other communication (including any thereof by telephone, telex, telegram or cable) believed by it to be genuine and correct and to have been signed or sent by or on behalf of the proper Person or Persons, and upon advice and statements of legal counsel, independent accountants and other experts selected by the Administrative Agent. As to any matters not expressly provided for by this Agreement, the Administrative Agent shall in all cases be fully protected in acting, or in refraining from acting, hereunder in accordance with instructions signed by the Majority Banks, and such instructions of the Majority Banks and any action taken or failure to act pursuant thereto shall be binding on all the Banks.

10.03 DEFAULTS. The Administrative Agent shall not be deemed to have knowledge of the occurrence of a Default unless the Administrative Agent has received notice from a Bank or the Company specifying such Default and stating that such notice is a "Notice of Default". In the event that the Administrative Agent receives such a notice of the occurrence of a Default, the Administrative Agent shall give prompt notice thereof to the Banks. The Administrative Agent shall (subject to Section 10.07 hereof) take such action with respect to such Default as shall be directed by the Majority Banks, provided that, unless and until the Administrative Agent shall have received such directions, the Administrative Agent may (but shall not be obligated to) take such action, or refrain from taking such action,

with respect to such Default as it shall deem advisable in the best interest of the Banks.

10.04 RIGHTS AS A BANK. With respect to its Commitment and the Loans made by it, Chase (and any successor acting as Administrative Agent), in its capacity as a Bank hereunder shall have the same rights and powers hereunder as any other Bank and may exercise the same as though it were not acting as the Administrative Agent, and the term "Bank" or "Banks" shall, unless the context otherwise indicates, include the Administrative Agent in its individual capacity. Chase (and any successor acting as Administrative Agent) and its Affiliates may (without having to account therefor to any Bank) accept deposits from, lend money to and generally engage in any kind of banking, trust or other business with the Company (and any of its affiliates) as if it were not acting as the Administrative Agent, and Chase and its Affiliates may accept fees and other consideration from the Company for services in connection with this Agreement or otherwise without having to account for the same to the Banks.

10.05 INDEMNIFICATION. The Banks agree to indemnify the Administrative Agent (to the extent not reimbursed under Section 12.03 hereof, but without limiting the obligations of the Company under said Section 12.03), ratably in accordance with their respective Commitments, for any and all liabilities, obligations, losses, damages, penalties, actions, judgments, suits, costs, expenses or disbursements of any kind and nature whatsoever which may be imposed on, incurred by or asserted against the Administrative Agent in any way relating to or arising out of this Agreement or any other documents contemplated by or referred to herein or the transactions contemplated hereby (including, without limitation, the costs and expenses which the Company is obligated to pay under Section 12.03 hereof but excluding, unless a Default has occurred and is continuing, normal administrative costs and expenses incident to the performance of its agency duties hereunder) or the enforcement of any of the terms hereof, or of any such other documents, provided that no Bank shall be liable for any of the foregoing to the extent they arise from the gross negligence or willful misconduct of the party to be indemnified.

10.06 NON-RELIANCE ON ADMINISTRATIVE AGENT AND OTHER BANKS. Each Bank agrees that it has, independently and without reliance on the Administrative Agent or any other Bank, and based on such documents and information as it has deemed appropriate, made its own credit analysis of the Company and its Subsidiaries and decision to enter into this Agreement and that it will, independently and without reliance upon the Administrative Agent or any other Bank, and based on such documents and information as it shall deem appropriate at the time, continue to make its own analysis and decisions in taking or not taking action under this Agreement. The Administrative Agent shall not be required to keep itself informed as to the performance or observance by any Obligor of this Agreement or any other document referred to or provided for herein or to inspect the properties or books of the Company or any Subsidiary of the Company. Except for notices, reports and other documents and information expressly required to be furnished to the Banks by the Administrative Agent

hereunder, the Administrative Agent shall not have any duty or responsibility to provide any Bank with any credit or other information concerning the affairs, financial condition or business of the Company or any Subsidiary of the Company (or any of their affiliates) which may come into the possession of the Administrative Agent or any of its Affiliates.

10.07 FAILURE TO ACT. Except for action expressly required of the Administrative Agent hereunder the Administrative Agent shall in all cases be fully justified in failing or refusing to act hereunder unless it shall be indemnified to its satisfaction by the Banks against any and all liability and expense which may be incurred by it by reason of taking or continuing to take any such action.

10.08 RESIGNATION OR REMOVAL OF ADMINISTRATIVE AGENT. Subject to the appointment and acceptance of a successor Administrative Agent as provided below, the Administrative Agent may resign at any time by giving notice thereof to the Banks and the Company and the Administrative Agent may be removed at any time with or without cause by the Majority Banks. Upon any such resignation or removal, the Majority Banks shall have the right to appoint a successor Administrative Agent. If no successor Administrative Agent shall have been so appointed by the Majority Banks and shall have accepted such appointment within 30 days after the retiring Administrative Agent's giving of notice of resignation or the Majority Banks' removal of the retiring Administrative Agent, then the retiring Administrative Agent may, on behalf of the Banks, appoint a successor Administrative Agent, which shall be a bank which has an office in New York, New York with a combined capital and surplus of at least \$100,000,000. Upon the acceptance of any appointment as Administrative Agent hereunder by a successor Administrative Agent, such successor Administrative Agent shall thereupon succeed to and become vested with all the rights, powers, privileges and duties of the retiring Administrative Agent, and the retiring Administrative Agent shall be discharged from its duties and obligations hereunder. After any retiring Administrative Agent's resignation or removal hereunder as Administrative Agent, the provisions of this Section 10 shall continue in effect for its benefit in respect of any actions taken or omitted to be taken by it while it was acting as the Administrative Agent.

#### SECTION 11. GUARANTEE.

11.01 GUARANTEE. The Company hereby guarantees to each Bank and the Administrative Agent and their respective successors and assigns the prompt payment in full when due (whether at stated maturity, by acceleration, by optional prepayment or otherwise) of the principal of and interest on the Loans made by the Banks to, and the Notes held by each Bank of, any Designated Borrower and all other amounts from time to time owing to the Banks or the Administrative Agent by any Designated Borrower under this Agreement pursuant to its Designation Letter and under the Notes, in each case strictly in accordance with the terms thereof (such obligations being herein collectively called the "GUARANTEED OBLIGATIONS"). The Company hereby further agrees that if any Designated Borrower shall fail to pay in

full when due (whether at stated maturity, by acceleration, by optional prepayment or otherwise) any of the Guaranteed Obligations, the Company will promptly pay the same, without any demand or notice whatsoever, and that in the case of any extension of time of payment or renewal of any of the Guaranteed Obligations, the same will be promptly paid in full when due (whether at extended maturity, by acceleration or otherwise) in accordance with the terms of such extension or renewal.

11.02 OBLIGATIONS UNCONDITIONAL. The obligations of the Company hereunder are unconditional irrespective of (a) the value, genuineness, validity, regularity or enforceability of any of the Guaranteed Obligations, (b) any modification, amendment or variation in or addition to the terms of any of the Guaranteed Obligations or any covenants in respect thereof or any security therefor, (c) any extension of time for performance or waiver of performance of any covenant of any Designated Borrower or any failure or omission to enforce any right with regard to any of the Guaranteed Obligations, (d) any exchange, surrender, release of any other guaranty of or security for any of the Guaranteed Obligations, or (e) any other circumstance with regard to any of the Guaranteed Obligations which may or might in any manner constitute a legal or equitable discharge or defense of a surety or guarantor, it being the intent hereof that the obligations of the Company hereunder shall be absolute and unconditional under any and all circumstances.

The Company hereby expressly waives diligence, presentment, demand, protest, and all notices whatsoever with regard to any of the Guaranteed Obligations and any requirement that the Administrative Agent or any Bank exhaust any right, power or remedy or proceed against any Designated Borrower hereunder or under the Designation Letter of such Designated Borrower or any Note of such Designated Borrower or any security for any of the Guaranteed Obligations.

- 11.03 REINSTATEMENT. The guarantee in this Section 11 shall be automatically reinstated if and to the extent that for any reason any payment by or on behalf of any Designated Borrower in respect of the Guaranteed Obligations is rescinded or must be otherwise restored by any holder(s) of any of the Guaranteed Obligations, whether as a result of any proceedings in bankruptcy or reorganization or otherwise.
- 11.04 SUBROGATION. Until the termination of the Commitments and the payment in full of the principal of and interest on the Loans and all other amounts payable to the Administrative Agent or any Bank hereunder, the Company hereby irrevocably waives all rights of subrogation or contribution, whether arising by operation of law (including, without limitation, any such right arising under the Federal Bankruptcy Code) or otherwise, by reason of any payment by it pursuant to the provisions of this Section 11.
- 11.05 REMEDIES. The Company agrees that, as between the Company on the one hand and the Banks and the Administrative Agent on the other hand, the obligations of any Designated Borrower guaranteed

under this Agreement may be declared to be forthwith due and payable, or may be deemed automatically to have been accelerated, as provided in Section 9 hereof, for purposes of Section 11.01 hereof notwithstanding any stay, injunction or other prohibition (whether in a bankruptcy proceeding affecting such Designated Borrower or otherwise) preventing such declaration as against such Designated Borrower and that, in the event of such declaration or automatic acceleration such obligations (whether or not due and payable by such Designated Borrower) shall forthwith become due and payable by the Company for purposes of said Section 11.01.

 $11.06\,$  CONTINUING GUARANTEE. The guarantee in this Section 11 is a continuing guarantee and shall apply to all Guaranteed Obligations whenever arising.

#### SECTION 12. MISCELLANEOUS.

- 12.01 WAIVER. No failure on the part of the Administrative Agent or any Bank to exercise and no delay in exercising, and no course of dealing with respect to, any right, power or privilege under this Agreement, any Designation Letter or any Note shall operate as a waiver thereof, nor shall any single or partial exercise of any right, power or privilege under this Agreement, any Designation Letter or any Note preclude any other or further exercise thereof or the exercise of any other right, power or privilege. The remedies provided herein and therein are cumulative and not exclusive of any remedies provided by
- 12.02 NOTICES. All notices and other communications provided for herein (including, without limitation, any modifications of, or requests, demands, waivers or consents under, this Agreement) shall be given or made by telex, telecopy, telegraph, cable or in writing and telexed, telecopied, telegraphed, cabled, mailed or delivered to the intended recipient at (i) in the case of the Company or the Administrative Agent, the "Address for Notices" specified below its name on the signature pages hereof and (ii) in the case of each Bank, the address (or telecopy) set forth in its Administrative Questionnaire; or, as to any party, at such other address as shall be designated by such party in a notice to each other party. Except as otherwise provided in this Agreement, all such communications shall be deemed to have been duly given when transmitted by telex or telecopier, delivered to the telegraph or cable office or personally delivered or, in the case of a mailed notice, upon receipt, in each case given or addressed as aforesaid. Each Designated Borrower hereby agrees that each notice or other communication provided for herein may be furnished to the Company or by the Company on its behalf in the manner specified above and each Designated Borrower further agrees that failure of the Company to deliver to such Designated Borrower any notice furnished in accordance with this Section 12.02 shall not affect the validity of such notice.
- 12.03 EXPENSES, ETC. The Company agrees to pay or reimburse each of the Banks and the Administrative Agent for paying: (a) the reasonable fees and expenses of Milbank, Tweed, Hadley & McCloy, special New York counsel to the Banks and the Administrative

Agent, in connection with (i) the preparation, execution and delivery of this Agreement, the Designation Letters and the Notes, the making of the Loans hereunder and (ii) any amendment, modification or waiver (whether or not such amendment, modification or waiver shall become effective) of any of the terms of this Agreement or any of the Notes; (b) all reasonable costs and expenses of the Banks and the Administrative Agent (including reasonable counsels' fees) in connection with the enforcement of this Agreement, any Designation Letter or any of the Notes; and (c) all transfer, stamp, documentary or other similar taxes, assessments or charges levied by any governmental or revenue authority in respect of this Agreement, any Designation Letter, any of the Notes or any other document referred to herein.

The Company hereby agrees to indemnify the Administrative Agent and each Bank and their respective directors, officers, employees and agents from, and hold each of them harmless against, any and all losses, liabilities, claims, damages, costs, expenses, taxes or penalties incurred by any of them arising out of, by reason of or as a consequence of (i) any representation or warranty made or deemed to be made by the Company in Section 7 hereof or in any Designation Letter proving to have been false or misleading as of the time made in any material respect or (ii) any investigation or litigation or other proceedings (including any threatened investigation or litigation or other proceedings) relating to any actual or proposed use by the Company or any Subsidiary of the Company of the proceeds of any of the Loans, including, without limitation, the reasonable fees and disbursements of counsel incurred in connection with any such investigation or litigation or other proceedings (but excluding any such losses, liabilities, claims, damages, costs, expenses, taxes or penalties incurred by reason of the gross negligence or willful misconduct of the Person to be indemnified).

12.04 AMENDMENTS, ETC. Except as otherwise expressly provided in this Agreement, any provision of this Agreement may be amended or modified only by an instrument in writing signed by the Company, the Administrative Agent and the Majority Banks, or by the Company, and the Administrative Agent acting with the consent of the Majority Banks, and any provision of this Agreement may be waived by the Majority Banks or by the Administrative Agent acting with the consent of the Majority Banks; provided that no amendment, modification or waiver shall, unless by an instrument signed by all of the Banks or by the Administrative Agent acting with the consent of all of the Banks: (i) increase or extend the term, or extend the time or waive any requirement for the reduction or termination, of the Commitments, (ii) extend the date fixed for the payment of any principal of or interest on any Loan, (iii) reduce the amount of any principal of any Loan or the rate at which interest or any fee is payable hereunder, (iv) alter the terms of Section 11 hereof or release the Company from any of its obligations thereunder, (v) alter the terms of this Section 12.04, (vi) amend the definition of the term "Majority Banks" or modify in any other manner the number or percentage of the Banks required to make any determinations or waive any rights hereunder or to modify any provision hereof, (vii) amend the definition of the term "Alternative Currency" or (viii) waive any

of the conditions precedent set forth in Section 6 hereof; and provided, further, that any amendment of Section 10 hereof, or which increases the obligations or alters the rights of the Administrative Agent hereunder, shall require the consent of the Administrative Agent.

#### 12.05 ASSIGNMENTS AND PARTICIPATIONS.

- (a) No Obligor may assign any of its rights or obligations hereunder or under the Notes without the prior consent of all of the Banks and the Administrative Agent.
- (b) No Bank may assign all or any part of its Loans, its Notes or its Commitment without the prior consent of the Company and the Administrative Agent, which consents will not be unreasonably withheld; provided that, (i) without the consent of the Company or the Administrative Agent, any Bank may assign to any of its Affiliates or to another Bank all or (subject to the further clauses below) any portion of its Commitment; (ii) any such partial assignment shall be not less than \$5,000,000 and in multiples of \$1,000,000 in excess thereof; and (iii) such assigning Bank shall also simultaneously assign the same proportion of each of its Committed Loans then outstanding. Upon written notice to the Company and the Administrative Agent of an assignment permitted by the preceding sentence (which notice shall identify the assignee, the amount of the assigning Bank's Commitment and Loans assigned in detail reasonably satisfactory to the Administrative Agent) and upon the effectiveness of any assignment consented to by the Company and the Administrative  $% \left( 1\right) =\left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left($ Agent, the assignee shall have, to the extent of such assignment (unless otherwise provided in such assignment with the consent of the Company and the Administrative Agent), the obligations, rights and benefits of a Bank hereunder holding the Commitment and Loans (or portions thereof) assigned to it (in addition to the Commitment and Loans, if any, theretofore held by such assignee) and the assigning Bank shall, to the extent of any such Commitment assignment, be released from its Commitment (or portions thereof) so assigned. Upon the effectiveness of any assignment referred to in this Section 12.05(b), the assigning Bank or the assignee Bank shall pay to the Administrative Agent a transfer fee in an amount equal to \$3,000.
- (c) A Bank may sell or agree to sell to one or more other Persons a participation in all or any part of its Commitment or its Loans, in which event each such participant shall be entitled to the rights and benefits of the provisions of Section 8.01(g) hereof with respect to its participation as if (and the Company shall be directly obligated to such participant under such provisions as if) such participant were a "Bank" for purposes of said Section, but shall not have any other rights or benefits under this Agreement or such Bank's Notes (the participant's rights against such Bank in respect of such participation to be those set forth in the agreement (the "PARTICIPATION AGREEMENT") executed by such Bank in favor of the participant). All amounts payable by the Company to any Bank under Section 5 hereof shall

be determined as if such Bank had not sold or agreed to sell any participations and as if such Bank were funding all of its Loans in the same way that it is funding the portion of its Loans in which no participations have been sold. In no event shall a Bank that sells a participation be obligated to the participant under the Participation Agreement to take or refrain from taking any action hereunder or under such Bank's Notes except that such Bank may agree in the Participation Agreement that it will not, without the consent of the participant, agree to (i) the increase, or the extension of the term, or the extension of the time or waiver of any requirement for the reduction or termination, of such Bank's Commitment, (ii) the extension of any date fixed for the payment of principal of or interest on any participated Loan or any portion of any fees payable to the participant, (iii) the reduction of any payment of principal of any participated Loan, (iv) the reduction of the rate at which either interest or (if the participant is entitled to any part thereof) fees are payable hereunder to a level below the rate at which the participant is entitled to receive interest or fees (as the case may be) in respect of such participation or (v) any modification, supplement or waiver hereof or of any of the other Basic Documents to the extent that the same, under the terms hereof or thereof, requires the consent of each Bank.

- (d) In addition to the assignments and participations permitted under the foregoing provisions of this Section 12.05, a Bank may assign and pledge all or any portion of its Loans and its Notes to any Federal Reserve Bank as collateral security pursuant to Regulation A and any Operating Circular issued by such Federal Reserve Bank. No such assignment shall release the Bank from its obligations hereunder.
- (e) A Bank may furnish any information concerning the Company or any of its Subsidiaries in the possession of such Bank from time to time to assignees and participants (including prospective assignees and participants).

12.06 SURVIVAL. The obligations of any Borrower under Sections 5.01, 5.05 and 5.06 hereof, the obligations of the Banks under Section 10.05 hereof and the obligations of the Company under Section 12.03 hereof shall survive the repayment of the Loans and the termination of the Commitments. In addition, each representation and warranty made, or deemed to be made, by a notice of borrowing of Loans hereunder shall survive the making of such Loans, and no Bank shall be deemed to have waived, by reason of making any Loan, any Default or Event of Default which may arise by reason of such representation or warranty proving to have been false or misleading, notwithstanding that such Bank or the Administrative Agent may have had notice or knowledge or reason to believe that such representation or warranty was false or misleading at the time such Loan was made.

12.07 CAPTIONS. Captions and section headings appearing herein are included solely for convenience of reference and are not intended to affect the interpretation of any provision of this Agreement.

- 12.08 COUNTERPARTS. This Agreement may be executed in any number of counterparts, each of which shall be identical and all of which, when taken together, shall constitute one and the same instrument, and any of the parties hereto may execute this Agreement by signing any such counterpart.
- 12.09 GOVERNING LAW; JURISDICTION; SERVICE OF PROCESS; WAIVER OF JURY TRIAL; ETC.
- (a) THIS AGREEMENT SHALL BE GOVERNED BY, AND CONSTRUED IN ACCORDANCE WITH, THE LAW OF THE STATE OF NEW YORK. ANY LEGAL ACTION OR PROCEEDING ARISING OUT OF OR RELATING TO THIS AGREEMENT OR THE TRANSACTIONS CONTEMPLATED HEREBY, AND ANY ACTION OR PROCEEDING TO EXECUTE OR OTHERWISE ENFORCE ANY JUDGMENT OBTAINED IN CONNECTION THEREWITH, MAY BE INSTITUTED IN THE SUPREME COURT OF THE STATE OF NEW YORK, COUNTY OF NEW YORK OR IN THE U.S. DISTRICT COURT FOR THE SOUTHERN DISTRICT OF NEW YORK, AND EACH OBLIGOR IRREVOCABLY AND UNCONDITIONALLY SUBMITS GENERALLY (BUT NON-EXCLUSIVELY) TO THE JURISDICTION OF EACH SUCH COURT. THE COMPANY IRREVOCABLY CONSENTS TO THE SERVICE OF ANY AND ALL PROCESS IN ANY SUCH ACTION OR PROCEEDING BY THE MAILING OF COPIES OF SUCH PROCESS TO THE COMPANY AT ITS ADDRESS SET FORTH UNDERNEATH ITS SIGNATURE HERETO. EACH DESIGNATED BORROWER HEREBY AGREES THAT SERVICE OF PROCESS IN ANY SUCH ACTION OR PROCEEDING BROUGHT IN NEW YORK MAY BE MADE UPON SUCH DESIGNATED BORROWER BY SERVICE UPON THE COMPANY AT THE "ADDRESS FOR NOTICES" SPECIFIED BELOW ITS NAME ON THE SIGNATURE PAGES HEREOF AND EACH DESIGNATED BORROWER HEREBY IRREVOCABLY APPOINTS THE COMPANY AS ITS AUTHORIZED AGENT ("PROCESS AGENT") TO ACCEPT, ON BEHALF OF ITS PROPERTY SUCH SERVICE OF PROCESS IN NEW YORK. EACH OBLIGOR AGREES THAT A FINAL JUDGMENT IN ANY SUCH ACTION OR PROCEEDING SHALL BE CONCLUSIVE AND MAY BE ENFORCED IN OTHER JURISDICTIONS BY SUIT ON THE JUDGMENT OR IN ANY OTHER MANNER PROVIDED BY LAW. EACH OBLIGOR IRREVOCABLY WAIVES, TO THE FULLEST EXTENT PERMITTED BY LAW, ANY OBJECTION WHICH IT MAY NOW OR HEREAFTER HAVE TO THE LAYING OF THE VENUE OF ANY SUCH PROCEEDING BROUGHT IN SUCH A COURT AND ANY CLAIM THAT ANY SUCH PROCEEDING BROUGHT IN SUCH A COURT HAS BEEN BROUGHT IN AN INCONVENIENT FORUM. EACH OBLIGOR FURTHER AGREES THAT ANY SUCH ACTION OR PROCEEDING AGAINST THE ADMINISTRATIVE AGENT AND/OR ANY OF THE BANKS SHALL BE BROUGHT ONLY IN THE SUPREME COURT OF THE STATE OF NEW YORK, COUNTY OF NEW YORK OR IN THE U.S. DISTRICT COURT FOR THE SOUTHERN DISTRICT OF NEW YORK AND THE ADMINISTRATIVE AGENT AND THE BANKS HEREBY CONSENT TO THE JURISDICTION OF SUCH COURTS FOR SUCH PURPOSE.
- (b) EACH OF THE OBLIGORS, THE ADMINISTRATIVE AGENT AND THE BANKS HEREBY IRREVOCABLY WAIVES, TO THE FULLEST EXTENT PERMITTED BY LAW, ANY AND ALL RIGHT TO TRIAL BY JURY IN ANY LEGAL PROCEEDING ARISING OUT OF OR RELATING TO THIS AGREEMENT OR THE TRANSACTIONS CONTEMPLATED HEREBY.
- 12.10 SUCCESSORS AND ASSIGNS. This Agreement shall be binding upon and inure to the benefit of the parties hereto and their respective successors and permitted assigns.
- 12.11 JUDGMENT CURRENCY. This is an international loan transaction in which the specification of Dollars or an Alternative

Currency, as the case may be (the "SPECIFIED CURRENCY"), any payment in New York City or the country of the Specified Currency, as the case may be (the "SPECIFIED PLACE"), is of the essence, and the Specified Currency shall be the currency of account in all events relating to Loans denominated in the Specified Currency. The payment obligations of the Obligors under this Agreement and the Notes shall not be discharged by an amount paid in another currency or in another place, whether pursuant to a judgment or otherwise, to the extent that the amount so paid on conversion to the Specified Currency and transfer to the Specified Place under normal banking procedures does not yield the amount of the Specified Currency at the Specified Place due hereunder. If for the purpose of obtaining judgment in any court it is necessary to convert a sum due hereunder in the Specified Currency into another currency (the "SECOND CURRENCY"), the rate of exchange which shall be applied shall be that at which in accordance with normal banking procedures the Administrative Agent could purchase the Specified Currency with the Second Currency on the Business Day next preceding that on which such judgment is rendered. The obligation of each Obligor in respect of any such sum due from it to the Administrative Agent or any Bank hereunder (an "ENTITLED PERSON") shall, notwithstanding the rate of exchange actually applied in rendering such judgment, be discharged only to the extent that on the Business Day following receipt by such Entitled Person of any sum adjudged to be due hereunder or under the Notes in the Second Currency such Entitled Person may in accordance with normal banking procedures purchase and transfer to the Specified Place the Specified Currency with the amount of the Second Currency so adjudged to be due; and each Obligor hereby, as a separate obligation and notwithstanding any such judgment, agrees to indemnify such Entitled Person against, and to pay such Entitled Person on demand in the Specified Currency, any difference between the sum originally due to such Entitled Person in the Specified Currency and the amount of the Specified Currency so purchased and transferred.

12.12 EUROPEAN MONETARY UNION. (a) If, as a result of the implementation of European monetary union, (i) any European Currency ceases to be lawful currency of the nation issuing the same and is replaced by a European common currency (the "EURO"), or (ii) any European Currency and the Euro are at the same time recognized by any governmental authority of the nation issuing such European Currency as lawful currency of such nation and the Administrative Agent or the Majority Banks shall so request in a notice delivered to the Company, then any amount payable hereunder by any party hereto in such Currency shall instead be payable in the Euro and the amount so payable shall be determined by translating the amount payable in such European Currency to the Euro at the exchange rate recognized by the European Central Bank for the purpose of implementing European monetary union. Prior to the occurrence of the event or events described in clause (i) or (ii) of the preceding sentence, each amount payable hereunder in any European Currency will, except as otherwise provided herein, continue to be payable only in that Currency.

(b) The Company agrees, at the request of any Bank, to compensate such Bank for any loss, cost, expense or reduction in return that such Bank shall reasonably determine shall be incurred or

sustained by such Bank as a result of the implementation of European monetary union and that would not have been incurred or sustained but for the transactions provided for herein. A certificate of a Bank setting forth such Bank's determination of the amount or amounts necessary to compensate such Bank shall be delivered to the Company and shall be conclusive absent manifest error so long as such determination is made on a reasonable basis. The Company shall pay such Bank the amount shown as due on any such certificate within 10 days after receipt thereof.

- (c) The parties hereto agree, at the time of or at any time following the implementation of European monetary union, to use reasonable efforts to enter into an agreement amending this Agreement in order to reflect the implementation of such monetary union, to permit (if feasible) the Euro to qualify as an Alternative Currency under the terms and conditions of the definition of such term and to place the parties hereto in the position with respect to the settlement of payments of the Euro as they would have been with respect to the settlement of the Currencies it replaced.
- 12.13 OUTSTANDING LOANS. Any outstanding Money Market Loans under the Existing Credit Agreement owing to any of the Banks on the Amendment Effective Date shall be deemed to be Competitive Loans hereunder. The principal of and accrued interest on all other outstanding Money Market Loans under the Existing Credit Agreement shall be repaid in full, together with any amounts owing under Section 5.05 of the Existing Credit Agreement with respect thereto, on the Amendment Effective Date.
- 12.14 EXISTING DESIGNATED BORROWERS AND APPROVED DESIGNATED BORROWERS. The parties hereto hereby acknowledge and agree that, as of the Amendment Effective Date, (i) Newell Investments, Inc. will continue to be an Approved Designated Borrower and (ii) the following Foreign Subsidiaries will continue as Designated Borrowers:
  - (1) Newell Consumer Products GmbH (formerly Corning Consumer GmbH);
  - (2) Newell Holdings U.K. Limited;
  - (3) Newell Limited (formerly Corning Consumer Limited);
  - (4) Newell Holdings France S.A.S.;
  - (5) Newell S.A. (formerly Corning Consumer S.A.);
  - (6) Newell Industries Canada, Inc.;
  - (7) Berol Limited;
  - (8) Newell Holdings Spain S.A.; and
  - (9) Sani Sweden AB;

in each case until a Termination Letter with respect thereto has been furnished to the Administrative Agent.  $\,$ 

 $\,$  IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be duly executed as of the day and year first above written.

NEWELL CO.

By /s/ C.R. Davenport

Name: C.R. Davenport
Title: Vice President-Treasurer

Address for Notices:

Newell Co. 29 East Stephenson Street Freeport, Illinois 61032

Attn: Ronn L. Claussen, Assistant Treasurer

Telecopy No.: 815-233-8060

Telephone No.: 815-233-8051

THE ADMINISTRATIVE AGENT

THE CHASE MANHATTAN BANK, as Administrative Agent

By /s/ Carol A. Ulmer

Name: Carol A. Ulmer Title: Vice President

Address for Notices:

The Chase Manhattan Bank Loan and Agency Services Group 1 Chase Manhattan Plaza 8th Floor New York, New York 10081

Attention: Christina R. Gould

Telecopier No.: (212) 552-5777 Telephone No.: (212) 552-7684 BANKS

THE CHASE MANHATTAN BANK

By /s/ Carol A. Ulmer

Name: Carol A. Ulmer Title: Vice President

BANK OF AMERICA NATIONAL TRUST and SAVINGS ASSOCIATION

By /s/ R. Guy Stapleton

Name: R. Guy Stapleton Title: Managing Director

ROYAL BANK OF CANADA

By /S/ Preston B. Jones

Name: Preston B. Jones Title: Senior Manager -Corporate Banking

FIRST NATIONAL BANK OF CHICAGO

By /s/ Sarah Faulkner Pagliane

Name: Sarah Faulkner Pagliane

Title: Authorized Agent

THE NORTHERN TRUST COMPANY

By /s/ Julie J. Wigdale

Name: Julie J. Wigdale Title: Vice President

#### BANQUE NATIONALE DE PARIS CHICAGO BRANCH

By /s/ Wm. J. Krummen

Name: William J. Krummen Title: Vice President and Manager

By /s/ JoEllen Bender

Name: JeEllen Bender Title: Vice President and Manager

CIBC INC.

By /s/ David C. Quon

Name: David C. Quon
Title: Managing Director
CIBC Wood Gundy
Securities Corp.,

As Agent

MELLON BANK, N.A.

By /s/ M. James Barry III

Name: M. James Barry III Title: Vice President

PNC BANK, NATIONAL ASSOCIATION

By /s/ Richard T. Jander

Name: Richard T. Jander Title: Vice President THE BANK OF TOKYO-MITSUBISHI, LTD. CHICAGO BRANCH

By /s/ Tokutaro Sekine

Name: Tokutaro Sekine Title: General Manager

WACHOVIA BANK, N.A.

By /s/ Elizabeth Schrock

Name: Elizabeth Schrock Title: Vice President

COMMERZBANK AKTIENGESELLSCHAFT, CHICAGO BRANCH

By /s/ Mark Monson

Name: Mark Monson Title: Vice President

By /s/ Maria Cualoping

Name: Maria Cualoping Title: Assistant Treasurer

ISTITUTO BANCARIO SAN PAOLO DI TORINO SPA

By /s/ William DeAngelo

Name: William DeAngelo
Title: First Vice President

By /s/ Carlo Persico

Name: Carlo Persico Title: Deputy General Manager

SOCIETE GENERALE

By /s/ Eric E.O. Siebert, Jr.

Name: Eric E.O. Siebert, Jr.

Title: Corporate Banking Manager - Midwest

By /s/ Steven R. Fercho

Name: Steven R. Fercho Title: Vice President

BANK OF NEW YORK

By /s/ John R. Ciulla

Name: John R. Ciulla Title: Assistant Vice President

THE DAI-ICHI KANGYO BANK, LTD., CHICAGO BRANCH

By /s/ Seiichiro Ino

Name: Seiichiro Ino Title: Vice President

THE SUMITOMO BANK, LIMITED

By /s/John H. Kemper

Name: John H. Kemper Title: Senior Vice President

#### BANCA COMMERCIALE ITALIANA

By /s/ Julian M. Teodori

Name: Julian M. Teodori Title: Seniro Vice President & Manager

By /s/ Matthew A. Trujillo

Name: Matthew A. Trujillo Title: Vice President

BANCA NATIONALE DEL LAVORO S.p.A. NEW YORK BRANCH

By /s/ Giuliano Violetta

Name: Giuliano Violetta Title: First Vice President

By /s/ Roberto Mancone

Name: Roberto Mancone Title: Ass. Vice President

CREDIT ITALIANO

By /s/ Peiriuigi Malrardi

Name: Peiriuigi Malrardi Title: Assistant Vice President

DEN DANSKE BANK

By /s/ Mogens Sondergaard

Name: Mogens Sondergaard Title: Vice President

By /s/ John O'Neil

Name: John O'Neil Title: Vice President

FIRSTAR BANK MILWAUKEE, N.A.

By /s/ R. Bruce Anthony

Name: R. Bruce Anthony Title: Assistant vice President

SUN TRUST BANK

By /s/ Christopher H. Colter

Name: Christopher H. Colter Title: Banking Officer

By /s/ Linda L. Dash

Name: Linda L. Dash Title: Vice President

BANK ONE, ILLINOIS, N.A.

By /s/ Robert J. Louvar

Name: Robert J. Louvar Title: Vice President Corporate Banking

## Commitments

### Bank Commitment

The Chase Manhattan Bank\$ 125,000,000.	.00
Bank of America National Trust and	
Savings Association 110,000,000.00	
Royal Bank of Canada	110,000,000.00
The First National Bank of Chicago	110,000,000.00
The Northern Trust Company	75,000,000.00
Banque Nationale de Paris,	
Chicago Branch	60,000,000.00
CIBC Inc.	60,000,000.00
Mellon Bank, N.A.	60,000,000.00
PNC Bank, N.A.	60,000,000.00
The Bank of Tokyo-Mitsubishi, Ltd.	• ,
Chicago Branch	60,000,000.00
Wachovia Bank, N.A.	60,000,000.00
Commerzbank AG, Chicago Branch	35,000,000.00
Instituto Bancario San Paolo di To	orino
S.p.A.	35,000,000.00
Societe Generale	35,000,000.00
The Bank of New York	35,000,000.00
The Dai-Ichi Kangyo Bank, Ltd., Ch	nicago
Branch	35,000,000.00
The Sumitomo Bank, Ltd.,	
Chicago Branch	35,000,000.00
Banca Commerciale Italiana	30,000,000.00
Banca Nationale del Lavoro S.p.A.,	
York Branch	30,000,000.00
Credito Italiano S.p.A., New York	
Branch	30,000,000.00
Den Danske Bank, New York Branch	30,000,000.00
Firstar Bank Milwaukee, N.A.	30,000,000.00
Sun Trust Bank, Atlanta	30,000,000.00
Bank One, Illinois, NA	20,000,000.00
m-+-1	ć1 200 000 000 00
Total	\$1,300,000,000.00

75 SCHEDULE I

LIST OF INDEBTEDNESS

	Lender or Trustee	Type of Arrangement	Maximum or Original Amount (\$)	Outstanding Amount (\$) As of 6/30/97
		NEWELL CO.		
1.	The Chase Manhattan Bank	Commercial Paper	\$900,000,000	\$846,000,000
2.	The Northern Trust Co.	Line of Credit	15,000,000	0
3.	The Chase Manhattan Bank	Line of Credit	250,000,000	250,000,000
4.	Sanwa Bank, Ltd.	Line of Credit	25,000,000	0
5.	Pittsburgh National Bank	Discretionary Note	20,000,000	6,000,000
6.	Royal Bank of Canada	Line of Credit	21,000,000	0
7.	Societe Generale	Line of Credit	25,000,000	0
8.	The Chase Manhattan Bank	Medium-Term Notes	0	263,000,000
9.	The Chase Manhattan Bank (as Agent)	Revolver	900,000,000	0
10.	. (All items *)	Parent Guarantees		
11.	. The Chase Manhattan Bank (Trustee)	Medium-Term Notes	500,000,000	0
		STUART HALL COMPANY, I	NC.	
1.	See Schedule II			
		W.T. ROGERS COMPANY		
1.	See Schedule II			
	1	NEWELL HOLDINGS FRANCE S	.A.S.	
*	Royal Bank of Canada	Line of Credit	17,146,014	17,146,014
	NI	EWELL INDUSTRIES CANADA,	INC.	
*	Royal Bank of Canada	Line of Credit	7,241,000	7,241,000
		NEWELL INVESTMENTS IN	С.	
*	Barclays Bank	Line of Credit	9,387,139	9,387,139
*	Banca Nazionale del Lavoro	Line of Credit	10,094,963	10,094,963

76

\* Banca Nazionale del Lavoro Line of Credit 4,164,983 4,164,983

BEROL S.A. DE C.V. (MEXICO)

\* Bank of America Line of Credit (MXP)135,000,000 0

Banamex Line of Credit 50,000,000 (MXP)13,000,000

77

SCHEDULE II

#### LIST OF CERTAIN LIENS

Lender or Trustee	Type of Arrangement	Property Covered	Balance Outstanding 6/30/95
	STUART HALL COMPANY,	INC.	
The CIT Group	Various Promissory Notes Total \$8,790,744	Equipment	\$ 3,986,673
	W.T. ROGERS COMPA	NY	
IDS Financial Corp.	IDS \$1,298,650 10.625% Due May 1, 1999	Real Property	1,079,793

# 78 SCHEDULE III SUBSIDIARIES

Name of Subsidiary	Jurisdiction of Organization	Percent Owned	Ownership
Ashland Products, Inc. Anchor Hocking Corporation	Delaware Delaware	100 100	Newell Co. Newell Operating Company
Anchor Hocking Consumer Glass Company	Delaware	100	Anchor Hocking Corporation
Counselor Borg Scale Company Berol Corporation	Delaware Delaware	100 100	Anchor Hocking Corporation Newell Co.
Eberhard Faber, Inc.	Delaware	100	Faber-Castell Corporation
Berol Blue Ribbon Corp.	Kentucky	100	Berol Corporation
Eberhard Faber, Inc. Berol Trademarks, Inc.	New Jersey Delaware	100 100	Faber-Castell Corporation Berol Corporation
DeComex USA	Delaware	100	Intercraft Company
Faber-Castell Canada Ltd. Empire Leasing Company	Ontario, Canada Delaware	100 76 25	Faber-Castell Corporation Berol Corporation Berol Canada
Faber-Castell Corporation	New Jersey	100	Newell Co.
Goody Products, Inc. Kirsch, Inc.	Delaware Delaware	100 100	Newell Co. Newell Co.
Intercraft Company	Delaware	100	Newell Co.
Lee-Rowan Company Newell Australia Pty, Ltd.	Missouri Australia	100 100	Newell Co. Newell Investments Inc.
Newell Finance Company	Delaware	100	Newell Operating Company
Newell Holdings Spain, Inc. Newell Holdings France S.A.S.	Delaware France	100 1 99	Newell Investments Inc. Newell Operating Company Newell Investments Inc.
Newell Holdings U.K. Limited	U.K.	100	Newell Investments Inc.
NSM Industries, Inc. Newell Iberica S.A.	New Jersey Spain	100 100	Faber-Castell Corporation Newell S.A.
Newell Industries Canada, Inc.	Ontario, Canada	100	Newell Operating Company
Newell International Corporation Limited	Jamaica	100	Newell Co.

Name of Subsidiary	Jurisdiction of Organization	Percent Owned	Ownership
Newell Investment Co.	Ontario, Canada	100	Newell Co.
Newell Investments Inc.	Delaware	100	Newell Operating Company
Newell Limited	U.K.	100	Newell Holdings U.K. Limited
Newell Operating Company	Delaware	77.5 22.5	Newell Co. Anchor Hocking Corporation
Newell Puerto Rico, Ltd.	Delaware	100	Anchor Hocking Corporation
Newell S.A.	France	99 1	Newell Holdings France S.A.S. Nominees, as required by statute
Newell S.p.A.	Italy	100	Newell S.A.
Newell Window Furnishings, Inc.	Delaware	100	Newell Operating Company
N.V. Newell Benelux S.A.	Belgium	99 1	Newell S.A. Nominees, as required by statute
Plastics, Inc.	Delaware	100	Anchor Hocking Corporation
Pen and Pencil, Inc. Sterling Plastics Co.	Illinois New York	100 100	Newell Co. Sanford Corporation
Philips Industries, Inc.	New York	100	Newell Co.
Stuart Hall Company, Inc. Rolodex de Puerto Rico	Missouri	100 100	Newell Co. Sterling Plastics Co.
Sanford Investment Company	Delaware	21.29 35.37 43.34	Berol Corporation Faber-Castell Corporation Pen and Pencil, Inc.
Sanford L.P.	Illinois (limited part.)	1.62 98.38	Newell Operating Company Sanford Investment Company
Berol S.A.	Colombia S. America	43.41 14.00 16.91 13.00 12.88	Berol Pen Ember Investment Furth Loral Terbal
Berol SA de CV	Mexico	81.35 18.48 .17	Berol Newell Co. General Public
Decorel SA de CV Berol Limited	Mexico U.K.	100 100	Intercraft Company Berol

Name of Subsidiary	Jurisdiction of Organization	Percent Owned	Ownership
Newell Consumer Products	Germany	100	Newell Investments Inc.
Sani Kirsch, Inc. & Co. K.G.	Germany	100	Newell Consumer Products GmBh
Newell Holdings SA	Spain	99 1	Newell Holdings Spain, Inc. Newell Investments Inc.
Home Fittings Espana, SA	Spain	99 1	Newell Holdings Spain SA Newell Holdings Spain, Inc.
Commercial Decorating SA	Italy	100	Home Fittings Espana SA
Home Fittings de Portugal Decoracao Limitaoa	Portugal	100	Home Fittings Espana SA
Hofesa France SA	France	99.9	Home Fittings Espana SA
Hofesa UK PLC Sani Sweden AB	U.K. Sweden	100 100	Home Fittings Espana SA Newell Investments Inc.
AB Sani-Maskiner	Sweden	100	Sani Sweden AB
Sani Kirsch Sweden Newell de Mexico SA de CV	Sweden Mexico	100 99.99	Sani Sweden AB Newell Investments Inc.
Eberhard Faber-Sanford Company (Venezuela)	Delaware	100	Newell Investments Inc.
Newell Ireland	Ireland	100	Newell Industries Canada

[FORM OF OPINION OF SPECIAL COUNSEL TO NEWELL]

[\_\_\_\_], 1997

Each of the Banks party
to the Amended and Restated
Credit Agreement referred to
below and The Chase Manhattan
Bank, as Administrative Agent

Ladies and Gentlemen:

We have acted as special counsel to Newell Co., a corporation organized under the laws of Delaware (the "COMPANY"), in connection with the Amended and Restated Credit Agreement dated as of June 12, 1995, amended and restated as of August 5, 1997 (the "AMENDED AND RESTATED CREDIT AGREEMENT") among the Company, the Banks party thereto and The Chase Manhattan Bank, in its capacity as agent for said Banks. All capitalized terms used but not defined herein have the respective meanings given to such terms in the Amended and Restated Credit Agreement.

In rendering the opinions expressed below, we have examined:

- (a) the Amended and Restated Credit Agreement;
- (b) the Notes (if any) of the Company (collectively with the documents referred to in the foregoing lettered clause, the "CREDIT DOCUMENTS"); and
- (c) such corporate records of the Company and such other documents as we have deemed necessary as a basis for the opinions expressed below.

In our examination, we have assumed the genuineness of all signatures, the authenticity of all documents submitted to us as originals and the conformity with authentic original documents of all documents submitted to us as copies. With respect to matters of fact, we have relied upon statements of governmental officials and upon representations made in or pursuant to the Credit Documents and certificates of appropriate representatives of the Company.

In rendering the opinions expressed below, we have assumed, with respect to all of the documents referred to in this opinion letter, that (except, to the extent set forth in the opinions expressed below, as to the Company):

- (i) such documents have been duly authorized by, have been duly executed and delivered by, and constitute legal, valid, binding and enforceable obligations of, all of the parties to such documents;
- (ii) all signatories to such documents have been duly authorized; and
- (iii) all of the parties to such documents are duly organized and validly existing and have the power and authority (corporate or other) to execute, deliver and perform such documents.

Based upon and subject to the foregoing and subject also to the comments and qualifications set forth below, and having considered such questions of law as we have deemed necessary as a basis for the opinions expressed below, we are of the opinion that:

- 1. The Company is a corporation duly incorporated, validly existing and in good standing under the laws of Delaware.
- 2. The Company has all requisite corporate power to execute and deliver, and to perform its obligations under, each Credit Document to which it is a party. The Company has all requisite corporate power to borrow under the Amended and Restated Credit Agreement.
- 3. The execution, delivery and performance by the Company of each Credit Document and the borrowings by and guarantee of the Company, have been duly authorized by all necessary corporate action on the part of the Company.
- 4. Each Credit Document has been duly executed and delivered by the Company.
- 5. While the matter is not free from doubt, under Illinois conflict of laws principles, the stated choice of New York law in the Notes and in Section 12.09(a) of the Amended and Restated Credit Agreement should be given effect by the courts of the State of Illinois. However, if the Credit Documents were governed by and construed in accordance with the law of the State of Illinois, each Credit Document (assuming, in the case of the Notes,

execution and delivery thereof for value) would constitute the legal, valid and binding obligation of the Company, enforceable against the Company in accordance with its terms, except in each case as such enforceability may be limited by (a) bankruptcy, insolvency, reorganization, moratorium, fraudulent conveyance or other similar laws relating to the enforcement of creditors' rights generally or by general principles of equity (whether considered in a suit at law or in equity and including, without limitation, (i) the possible unavailability of specific performance, injunctive relief or any other equitable remedy and (ii) concepts of materiality, reasonableness, good faith and fair dealing), or (b) in the case of Section 11.02 of the Amended and Restated Credit Agreement, restrictions imposed by law or public policy limiting a person's right to waive the benefits of certain legal rights.

- 6. No authorization, approval or consent of, and no filing or registration with, any governmental or regulatory authority or agency of the United States of America or the State of Illinois is required on the part of the Company for the execution, delivery or performance by the Company of the Credit Documents or for any borrowings by, or guarantee of, the Company.
- 7. The execution, delivery and performance by the Company of its obligations under each Credit Document and the borrowing by, and guarantee of, the Company do not (a) violate any provision of the charter or by-laws of the Company, (b) violate any applicable law, rule or regulation, (c) violate any order, writ, injunction or decree of any court or governmental authority or agency or any arbitral award applicable to the Company of which we have knowledge or (d) result in a breach of, constitute a default under, require any consent under, or result in the acceleration or required prepayment of any indebtedness pursuant to the terms of, any "Material Contract" (as defined below), or result in the creation or imposition of any Lien upon any Property of the Company pursuant to the terms of any Material Contract. For purposes hereof, the term "Material Contract" means each agreement or instrument filed as an exhibit to, or incorporated by reference in, the most recent Annual Report to the Securities and Exchange Commission ("SEC") on Form 10-K of the Company or any report filed by the Company since the date of such Annual Report with the SEC under Section 13 of the Securities Exchange Act of 1934, as amended.

The foregoing opinions are subject to the following additional comments and qualifications:

- A. The enforceability of the second sentence of Section 12.03 of the Amended and Restated Credit Agreement may be limited by laws limiting the enforceability of provisions exculpating or exempting a party, or requiring indemnification of a party for, liability for its own action or inaction, to the extent the action or inaction involves gross negligence, recklessness, willful misconduct or unlawful conduct.
- B. The enforceability of provisions in the Credit Documents to the effect that terms may not be waived or modified except in writing may be limited under certain circumstances.
- C. We express no opinion as to (i) the effect of the laws of any jurisdiction in which any Bank is located (other than Illinois) that limit the interest, fees or other charges such Bank may impose, (ii) the third sentence of Section 4.05(b) of the Amended and Restated Credit Agreement (iii) Section 12.11 of the Amended and Restated Credit Agreement, and (iv) the second sentence of Section 12.09(a) of the Amended and Restated Credit Agreement, insofar as such sentence relates to the subject matter jurisdiction of the United States District Court for the Southern District of New York to adjudicate any controversy related to the Credit Documents, and the third and fifth sentences of Section 12.09(a) of the Amended and Restated Credit Agreement.
- D. As used herein, the phrase "of which we have knowledge" means the actual knowledge of the undersigned attorney, and the other attorneys of this firm with direct involvement with the Credit Documents, as to matters such attorneys have provided substantive legal advice.
- E. For purposes of our opinion in the first sentence of paragraph 5 above, we have also assumed that giving effect to each such stated choice of New York law does not violate any public policy of the State of Illinois and that there is a reasonable basis for the parties' choice of New York law.
- F. We point out with reference to obligations stated to be payable in an Alternative Currency that (a) a New York statute provides that a judgment rendered by a court of the State of New York in respect of an obligation denominated in a currency other than Dollars would be rendered in such other currency and would be converted into Dollars at the rate of exchange prevailing on the date of entry of the judgment and (b) a judgment rendered by a Federal court sitting in the State of New York in respect of an obligation

denominated in a currency other than Dollars may be expressed in Dollars, but we express no opinion as to the rate of exchange such Federal court would apply.

The foregoing opinions are limited to matters involving the Federal laws of the United States of America, the Delaware General Corporation Law and the law of the State of Illinois, and we do not express any opinion as to the laws of any other jurisdiction. This opinion is limited in all respects to the facts and law existing on the date of this opinion letter and, by rendering our opinion, we do not undertake to advise you of any changes in such facts or law which may occur after the date of this opinion letter.

At the request of our client, this opinion letter is, pursuant to Section 6.01(c) of the Amended and Restated Credit Agreement, provided to you by us in our capacity as counsel to the Company and may not be relied upon by any Person for any purpose other than in connection with the transactions contemplated by the Amended and Restated Credit Agreement without, in each instance, our prior written consent.

Very truly yours,

SCHIFF HARDIN & WAITE

By:	

86 EXHIBIT A-2

[FORM OF OPINION OF GENERAL COUNSEL TO THE COMPANY]

[\_\_\_\_], 1997

To the Banks Party to the Amended and Restated Credit Agreement referred to Below and The Chase Manhattan Bank, as Administrative Agent

Ladies and Gentlemen:

I am the Vice President and General Counsel of Newell Co. (the "COMPANY") and am rendering the opinion contained herein in connection with the Amended and Restated Credit Agreement (the "AMENDED AND RESTATED CREDIT AGREEMENT"), dated as of June 12, 1995, amended and restated as of August 5, 1997 among the Company, the Banks party thereto and The Chase Manhattan Bank, as Administrative Agent. Terms defined in the Amended and Restated Credit Agreement are used herein as defined therein.

In rendering the opinion expressed below, I have examined the originals or copies of such corporate and stockholder records, agreements and instruments of the Company, certificates of public officials and of officers of the Company and such other documents and papers as I have deemed necessary as a basis for the opinion hereinafter expressed. In such examination, I have assumed the genuineness of all signatures, the authenticity of documents submitted to me as originals and the conformity to the original documents of all documents submitted to me as copies. With respect to matters of fact, I have relied upon representations and certificates of public officials and of officers of the Company, including the representations made by the Company in the Amended and Restated Credit Agreement.

Based upon the foregoing and subject to the qualifications set forth below, and having due regard for such legal considerations as I have deemed relevant, I am of the opinion that, to my knowledge, there are no legal or arbitral proceedings, and no proceedings by or before any governmental or regulatory authority or agency, pending or threatened against the Company or any of its Subsidiaries which could be reasonably expected to have a Material Adverse Effect.

This opinion has been rendered solely to you for your use in connection with the Amended and Restated Credit Agreement. No other person or entity shall be entitled to rely hereon without my prior written consent.

Very truly yours,

EXHIBIT B

[FORM OF OPINION OF SPECIAL NEW YORK COUNSEL TO THE BANKS AND THE ADMINISTRATIVE AGENT]

[\_\_\_\_], 1997

Each of the Banks party to the Amended and Restated Credit Agreement referred to below and The Chase Manhattan Bank, as Administrative Agent

Ladies and Gentlemen:

We have acted as your special New York counsel in connection with the Amended and Restated Credit Agreement dated as of June 12, 1995, amended and restated as of August 5, 1997 (the "AMENDED AND RESTATED CREDIT AGREEMENT") among Newell Co., a corporation organized under the laws of Delaware (the "COMPANY"), the Banks party thereto and The Chase Manhattan Bank, in its capacity as agent for said Banks (the "ADMINISTRATIVE AGENT"), providing for, among other things, the making of loans by the Banks in an aggregate principal amount not to exceed \$1,300,000,000. All capitalized terms used but not defined herein have the respective meanings given to such terms in the Amended and Restated Credit Agreement.

In rendering the opinions expressed below, we have examined:

- (a) the Amended and Restated Credit Agreement; and
- (b) the Notes (if any) being executed and delivered to the Banks on the Amendment Effective Date (herein, the "NOTES")

The Amended and Restated Credit Agreement and the Notes are collectively referred to as the "CREDIT DOCUMENTS".

In our examination, we have assumed the authenticity of all documents submitted to us as originals and the conformity with authentic original documents of all documents submitted to us as copies. When relevant facts were not independently established, we have relied upon representations made in the Credit Documents.

In rendering the opinions expressed below, we have assumed, with respect to the Credit Documents, that:

- (i) the Credit Documents have been duly authorized by, have been duly executed and delivered by, and (except to the extent set forth below, as to the Company) constitute legal, valid, binding and enforceable obligations of, all of the parties to such documents;
- (ii) all signatories to the Credit Documents have been duly authorized; and
- (iii) all of the parties to the Credit Documents are duly organized and validly existing and have the power and authority (corporate or other) to execute, deliver and perform the Credit Documents.

In addition, we have assumed that:

- (i) all Banks party to the Existing Credit Agreement on the Amendment Effective Date are party to the Amended and Restated Credit Agreement; and
- (ii) upon delivery of this legal opinion, all of the conditions precedent set forth in Section 6.01 of the Amended and Restated Credit Agreement to the effectiveness of the Amended and Restated Credit Agreement shall have been satisfied.

Based upon and subject to the foregoing and subject also to the comments and qualifications set forth below, and having considered such questions of law as we have deemed necessary as a basis for the opinions expressed below, we are of the opinion that each Credit Document (assuming, in the case of the Notes of the Company, execution and delivery thereof for value) constitutes the legal, valid and binding obligation of the Company enforceable against the Company in accordance with its terms, except as may be limited by bankruptcy, insolvency, reorganization, moratorium or other similar laws relating to or affecting the rights of creditors generally and except as the enforceability of the Credit Documents is subject to the application of general principles of equity (regardless of whether considered in a proceeding in equity or at law), including, without limitation, (a) the possible unavailability of specific performance, injunctive relief or any other equitable remedy and (b) concepts of materiality, reasonableness, good faith and fair dealing.

 $\label{eq:theorem} \mbox{ The foregoing opinions are subject to the following comments and qualifications:}$ 

- A. The enforceability of Section 12.03 of the Amended and Restated Credit Agreement may be limited by laws limiting the enforceability of provisions exculpating or exempting a party, or requiring indemnification of a party for, liability for its own action or inaction, to the extent the action or inaction involves gross negligence, recklessness, willful misconduct or unlawful conduct.
- B. The enforceability of provisions in the Amended and Restated Credit Documents to the effect that terms may not be waived or modified except in writing may be limited under certain circumstances.
- C. We express no opinion as to (i) the effect of the laws of any jurisdiction in which any Bank is located (other than the State of New York) that limit the interest, fees or other charges such Bank may impose, (ii) the third sentence of Section 4.05(b) of the Amended and Restated Credit Agreement (iii) Section 12.11 of the Amended and Restated Credit Agreement, (iv) the second sentence of Section 12.09(a) of the Amended and Restated Credit Agreement, insofar as such sentence relates to the subject matter jurisdiction of the United States District Court for the Southern District of New York to adjudicate any controversy related to the Credit Documents and (v) the waiver of inconvenient forum set forth in Section 12.09(a) of the Amended and Restated Credit Agreement with respect to proceedings in the United States District Court for the Southern District of New York.
- D. We point out with reference to obligations stated to be payable in an Alternative Currency that (a) a New York statute provides that a judgment rendered by a court of the State of New York in respect of an obligation denominated in a currency other than Dollars would be rendered in such other currency and would be converted into Dollars at the rate of exchange prevailing on the date of entry of the judgment and (b) a judgment rendered by a Federal court sitting in the State of New York in respect of an obligation denominated in a currency other than Dollars may be expressed in Dollars, but we express no opinion as to the rate of exchange such Federal court would apply.

The foregoing opinions are limited to matters involving the Federal laws of the United States of America and the law of the State of New York, and we do not express any opinion as to the laws of any other jurisdiction.

This opinion letter is, pursuant to Section 6.01(d) of the Amended and Restated Credit Agreement, provided to you by us in our capacity as your special New York counsel and may not be

relied upon by any Person for any purpose other than in connection with the transactions contemplated by the Amended and Restated Credit Agreement without, in each instance, our prior written consent.

Very truly yours,

CDP/RJW

[THIS PAGE INTENTIONALLY LEFT BLANK]

Guarantee Agreement

EXHIBIT D

[FORM OF COMPETITIVE BID REQUEST]

COMPETITIVE BID REQUEST

[\_\_\_\_\_, 19\_\_]

The Chase Manhattan Bank, as Administrative Agent Agent Bank Services New York, New York 10081

Attention:

Ladies and Gentlemen:

Reference is made to the Amended and Restated Credit Agreement dated as of June 12, 1995, amended and restated as of August 5, 1997 (as amended, supplemented and otherwise modified and in effect from time to time, the "AMENDED AND RESTATED CREDIT AGREEMENT") among Newell Co., a Delaware corporation, the Banks party thereto and The Chase Manhattan Bank, as Administrative Agent. Terms used but not defined herein have the respective meanings given to such terms under the Amended and Restated Credit Agreement. This Competitive Bid Request is being delivered to the Administrative Agent pursuant to Section 2.03(b) of the Amended and Restated Credit Agreement.

The undersigned hereby requests that the Banks submit, as provided in Section 2.03(c) of the Amended and Restated Credit Agreement, Competitive Bids for the proposed Competitive Borrowing(s) described below:

Competitive Bid Request

Borrowing

Borrower Date Currency Amount \* Type \*\* Period \*\*\*

Please notify, as provided in Section 2.03(b) of the Amended and Restated Credit Agreement, the Banks of this Competitive Bid Request.

Very truly yours,

NEWELL CO.

By\_\_\_\_\_\_Name: Title:

Competitive Bid Request

<sup>\*</sup>Each amount must be \$5,000,000 or an integral multiple of \$1,000,000 in excess thereof or the Dollar Equivalent thereof.

<sup>\*\*</sup>Insert either "Margin" (in the case of Competitive LIBOR Loans) or "Rate" (in the case of Set Rate Loans).

<sup>\*\*\*1, 2, 3</sup> or 6 months (in the case of a Competitive LIBOR Loan) or a period of up to 180 days after the making of the Loan the last day of which is a Business Day (in the case of a Set Rate Loan).

[FORM OF COMPETITIVE BID]

Competitive Bid

[\_\_\_\_\_, 19\_\_]

The Chase Manhattan Bank, as Administrative Agent Agent Bank Services New York, New York 10081

Attention:

Ladies and Gentlemen:

Reference is made to the Amended and Restated Credit Agreement dated as of June 12, 1995, amended and restated as of August 5, 1997 (as amended, supplemented and otherwise modified and in effect from time to time, the "AMENDED AND RESTATED CREDIT AGREEMENT") among Newell Co., a Delaware corporation, the Banks party thereto and The Chase Manhattan Bank, as Administrative Agent. Terms used but not defined herein have the respective meanings given to such terms under the Amended and Restated Credit Agreement. This Competitive Bid is being delivered to the Administrative Agent pursuant to Section 2.03(c) of the Amended and Restated Credit Agreement.

In response to the Competitive Bid Request of the Company dated [\_\_\_\_\_, 19\_\_], the undersigned hereby submits, as provided in Section 2.03(c) of the Amended and Restated Credit Agreement, Competitive Bid(s) for the proposed Competitive Borrowing(s) described below:

Competitive Bid

Borrower	Date	Currency	Amount *	Type **	Period ***	Rate ***
	Borrowing				In	terest

Please notify, as provided in Section  $2.03\,(d)$  of the Amended and Restated Credit Agreement, the Company of this Competitive Bid.

We understand and agree that the offer(s) set forth above, subject to the satisfaction of the applicable conditions set forth in the Amended and Restated Credit Agreement, irrevocably obligate(s) us to make the Competitive Loan(s) for which any offer(s) [IS] [ARE] accepted, in whole or in part (subject to the third sentence of Section 2.03(e) of the Amended and Restated Credit Agreement and any Competitive Loan Limit specified above).

Very truly yours,

[NAME OF BANK]

By\_\_\_\_\_Name: Title:

- \*Each amount must be per Section 2.03(c)(ii) or an integral multiple of \$1,000,000 or the Foreign Currency Equivalent thereof.
- \*\*Insert either "Margin" (in the case of Competitive LIBOR Loans) or "Rate" (in the case of Set Rate Loans).
- \*\*\*1, 2, 3 or 6 months (in the case of a Competitive LIBOR Loan) or a period of up to 180 days after the making of the Loan the last day of which is a Business Day (in the case of a Set Rate Loan).
- \*\*\*\*For a Competitive LIBOR Loan, specify margin over or under the LIBO Rate determined for the applicable Interest Period as a percentage (rounded to the nearest 1/10,000th of 1%) and whether "PLUS" or "MINUS". For a Set Rate Loan, specify rate of interest per annum (rounded to the nearest 1/10,000th of 1%).

Competitive Bid

[FORM OF DESIGNATION LETTER]

[DATE]

To The Chase Manhattan Bank, as Administrative Agent Agent Bank Services New York, New York 10081

Attention:

Ladies and Gentlemen:

We make reference to the Amended and Restated Credit Agreement (as amended, supplemented and otherwise modified and in effect from time to time, the "AMENDED AND RESTATED CREDIT AGREEMENT") dated as of June 12, 1995, amended and restated as of August 5, 1997 among Newell Co. (the "COMPANY"), the banks party thereto (the "BANKS") and The Chase Manhattan Bank, as Administrative Agent (in such capacity, the "ADMINISTRATIVE AGENT"). Terms defined in the Amended and Restated Credit Agreement are used herein as defined therein.

The Company hereby designates [\_\_\_\_\_] (the "DESIGNATED BORROWER"), a Wholly-Owned Subsidiary of the Company and a corporation duly incorporated under the laws of [STATE/COUNTRY], as a Borrower in accordance with Section 2.04 of the Amended and Restated Credit Agreement until such designation is terminated in accordance with said Section 2.04, entitled to borrower Competitive Loans.

The Designated Borrower hereby accepts the above designation and hereby expressly and unconditionally accepts the obligations of a Borrower under the Amended and Restated Credit Agreement, adheres to the Amended and Restated Credit Agreement and agrees and confirms that, upon your execution and return to the Company of the enclosed copy of this letter, it shall be a Borrower for purposes of the Amended and Restated Credit Agreement and agrees to be bound by and to perform and comply with the terms and provisions of the Amended and Restated Credit Agreement applicable to it as if it had originally executed the Amended and Restated Credit Agreement. The Designated Borrower hereby authorizes and empowers the Company to act as its representative and attorney-in-fact for the purposes of signing documents and giving and receiving notices (including notices of borrowing under Section 2 of the Amended and Restated Credit Agreement) and other communications in connection with the Amended and Restated Credit Agreement and the transactions contemplated thereby and for the purposes of modifying or

Designation Letter

amending any provision of the Amended and Restated Credit Agreement and further agrees that the Administrative Agent and each Bank may conclusively rely on the foregoing authorization.

The Company hereby represents and warrants to the Administrative Agent and each Bank that, before and after giving effect to this Designation Letter, (i) the representations and warranties set forth in Section 7 of the Amended and Restated Credit Agreement are true and correct on the Restatement Date as if made on and as of the date hereof and (ii) no Default has occurred and is continuing.

The Designated Borrower hereby agrees that this Designation Letter, the Amended and Restated Credit Agreement and the Notes shall be governed by, and construed in accordance with, the law of the State of New York. The Designated Borrower hereby submits to the nonexclusive jurisdiction of the United States District Court for the Southern District of New York and of any New York state court sitting in New York City for the purposes of all legal proceedings arising out of or relating to this Designation Letter, the Amended and Restated Credit Agreement or the transactions contemplated thereby. The Designated Borrower irrevocably waives, to the fullest extent permitted by law, any objection which it may now or hereafter have to the laying of the venue of any such proceeding brought in such a court and any claim that any such proceeding brought in such a court has been brought in an inconvenient forum. The Designated Borrower further agrees that service of process in any such action or proceeding brought in New York may be made upon it by service upon the Company at the "Address for Notices" specified below its name on the signature pages to the Amended and Restated Credit Agreement and the Approved Borrower hereby irrevocably appoints the Company as its authorized agent ("PROCESS AGENT") to accept, on behalf of it and its property such service of process in  $\operatorname{New}$ York.

THE DESIGNATED BORROWER IRREVOCABLY WAIVES, TO THE FULLEST EXTENT PERMITTED BY LAW, ANY AND ALL RIGHT TO TRIAL BY JURY IN ANY LEGAL PROCEEDING ARISING OUT OF OR RELATING TO THIS DESIGNATION LETTER, THE AMENDED AND RESTATED CREDIT AGREEMENT OR THE TRANSACTIONS CONTEMPLATED THEREBY.

Anything herein to the contrary notwithstanding, the Company and the Designated Borrower hereby agree that unless and until the Designated Borrower becomes an Approved Designated Borrower as aforesaid, Committed Loans are not available to the

Designation Letter

Designated Borrower under the Amended and Restated Credit Agreement; and the Administrative Agent hereby agrees on behalf of the Banks that the provisions of Section 5.06(a) of the Amended and Restated Credit Agreement are not applicable to the Designated Borrower, unless and until the Designated Borrower becomes an Approved Designated Borrower.

[The Company hereby requests that the Designated Borrower be approved as an Approved Designated Borrower. Subject to the approval of all of the Banks (to be evidenced by your signing at the place below indicated and returning to the Company the enclosed copy of this letter) such Designated Borrower will become an Approved Designated Borrower entitled to borrow both Committed Loans and Competitive Loans.]

NEWELL CO.

By\_\_\_\_\_\_\_Name:
\_\_\_\_\_\_Title:

[DESIGNATED BORROWER]

By\_\_\_\_\_\_\_Name:
\_\_\_\_\_\_Title:

[INSERT ADDRESS]

[Consent and Agree to the aforesaid Designated Borrower being an Approved Designated Borrower:

THE CHASE MANHATTAN BANK As Administrative Agent for and on behalf of the Banks  $\,$ 

Ву		
Name:		
Title:		
Date:		1

Designation Letter

EXHIBIT F-2

[FORM OF TERMINATION LETTER]

[DATE]

To The Chase Manhattan Bank, as Administrative Agent Agent Bank Services New York, New York 10081

Attention:

BORROWER1

Ladies and Gentlemen:

We make reference to the Amended and Restated Credit Agreement (as amended, supplemented and otherwise modified and in effect from time to time, the "AMENDED AND RESTATED CREDIT AGREEMENT") dated as of June 12, 1995, amended and restated as of August 5, 1997 among Newell Co. (the "COMPANY"), the banks party thereto (the "BANKS") and The Chase Manhattan Bank as Administrative Agent (in such capacity, the "ADMINISTRATIVE AGENT"). Terms defined in the Amended and Restated Credit Agreement are used herein as defined therein.

The Company hereby terminates the status as a Designated Borrower of [\_\_\_\_\_\_], a corporation incorporated under the laws of [STATE/COUNTY], in accordance with Section 2.04 of the Amended and Restated Credit Agreement, effective as of the date of receipt of this notice by the Administrative Agent. The undersigned hereby represent and warrant that all principal and interest on any Loan of the above-referenced Designated Borrower and all other amounts payable by such Designated Borrower pursuant to the Amended and Restated Credit Agreement have been paid in full on or prior to the date hereof. Notwithstanding the foregoing, this Termination Letter shall not affect any obligation which by the terms of the Amended and Restated Credit Agreement survives termination thereof.

ed Credit Agreement survives termination thereof.

NEWELL CO.

By

Name:
Title:

[INSERT NAME OF DESIGNATED

By

Name:
Title:

Name:
Title:

Termination Letter