## SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the Quarterly Period Ended March 31, 2000

Commission File Number 1-9608

NEWELL RUBBERMAID INC.

(Exact name of registrant as specified in its charter)

DELAWARE (State or other jurisdiction of incorporation or organization) 36-3514169 (I.R.S. Employer Identification No.)

29 East Stephenson Street Freeport, Illinois 61032-0943 (Address of principal executive offices) (Zip Code)

(815) 235-4171 (Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days.

es /x/ No

Number of shares of Common Stock outstanding (net of treasury shares) as of May 8, 2000: 266,531,372

1

PART I. FINANCIAL INFORMATION Item 1. Financial Statements

# NEWELL RUBBERMAID INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (Unaudited, in thousands, except per share data)

THREE MONTHS ENDED MARCH 31,

	2000	1999	
Net sales	\$1,550,844	\$1,516,193	
Cost of products sold	1,142,360	1,092,885	
GROSS INCOME	408,484	423,308	
Selling, general and	200, 600	252 265	
administrative expenses	239,608 763	259,965	
Restructuring costs		178,024	
Goodwill amortization and other	13,222	12,038	
OPERATING INCOME (LOSS)	154,891	(26,719)	

Nonoperating expenses: Interest expense Other, net	27,849 3,107	25,261 3,042
Net nonoperating expenses	30,956	28,303
INCOME (LOSS) BEFORE INCOME TAXES Income taxes	123,935 47,715	(55,022) 23,977
NET INCOME (LOSS)	\$ 76,220 ======	\$ (78,999) ======
Earnings (loss) per share: Basic Diluted	\$ 0.28 0.28	\$(0.28) (0.28)
Dividends per share	\$ 0.21	\$ 0.20
Weighted average shares outstanding: Basic Diluted	274,059 274,059	281,447 281,447

See notes to consolidated financial statements.

2

# NEWELL RUBBERMAID INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (Unaudited, in thousands)

	MARCH 31, 2000		DECEMBER 31, 1999	% OF TOTAL
ASSETS				
CURRENT ASSETS				
Cash and cash equivalents	\$ 8,028	0.1%	\$ 102,164	1.5%
Accounts receivable, net	1,130,110	16.9%	1,178,423	17.5%
Inventories, net	1,168,486	17.5%	1,034,794	15.4%
Deferred income taxes	237,449	3.6%	250,587	3.7%
Prepaid expenses and other	151,284	2.3%	172,601	2.6%
TOTAL CURRENT ASSETS	2,695,357	40.4%	2,738,569	40.7%
MARKETABLE EQUITY SECURITIES	9,620	0.1%	10,799	0.2%
OTHER LONG-TERM INVESTMENTS	68,034	1.0%	65,905	1.0%
OTHER ASSETS	302,498	4.5%	335,699	5.0%
PROPERTY, PLANT AND				
EQUIPMENT, NET	1,565,358	23.5%	1,548,191	23.0%
TRADE NAMES AND GOODWILL	2,037,121		2,024,925	30.1%
TOTAL ASSETS	\$6,677,988 =======	100.0% =====	\$6,724,088 ======	100.0% =====

See notes to consolidated financial statements.

# NEWELL RUBBERMAID INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (CONT.) (Unaudited, in thousands)

	MARCH 31, 2000	% OF TOTAL	DECEMBER 31, 1999	% OF TOTAL
LIABILITIES AND STOCKHOLDERS' EQUITY CURRENT LIABILITIES				
Notes payable Accounts payable Accrued compensation Other accrued liabilities Income taxes Current portion of long-term debt	90,270 783,263 5,244	5.4% 1.3% 11.7% 0.1%	\$ 97,291 376,596 113,373 892,481 - 150,142	5.6% 1.7% 13.3%
TOTAL CURRENT LIABILITIES	1,557,732	23.3%	1,629,883	24.2%
LONG-TERM DEBT OTHER NONCURRENT LIABILITIES DEFERRED INCOME TAXES MINORITY INTEREST COMPANY-OBLIGATED MANDATORILY REDEEMABLE CONVERTIBLE PREFERRED	1,877,109 355,255 83,948 1,114	5.3% 1.3% 0.0%	354,107 85,655 1,658	5.3% 1.3% 0.0%
SECURITIES OF A SUBSIDIARY TRUST  STOCKHOLDERS' EQUITY Common stock - authorized shares, 800.0 million at \$1 par value; Outstanding shares: 2000 282.1 million	500,000 282,118		·	
1999 282.0 million Treasury Stock Additional paid-in capital Retained earnings Accumulated other comprehensive	213,652 2,353,620	3.2% 35.2%	(2,760) 213,112 2,334,609	3.2% 34.7%
income	(140,671)	(2.1)%	(129,981) 	(1.9)%
TOTAL STOCKHOLDERS' EQUITY	2,302,830	34.5%	2,697,006	40.1%
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$6,677,988 =======			

See notes to consolidated financial statements.

4

# NEWELL RUBBERMAID INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited, in thousands)

#### FOR THE THREE MONTHS ENDED MARCH 31, 2000 1999 OPERATING ACTIVITIES: \$ (78,999) Net income (loss) \$ 76,220 Adjustments to reconcile net income (loss) to net cash provided by operating activities: Depreciation and amortization 77,083 70,040 12,498 (2,573) Deferred income taxes 16,809 0ther 35,492 Changes in current accounts, excluding the effects of acquisitions: Accounts receivable 61,623 20,834 (135, 967) 17, 837 (40,660) Inventories Other current assets 984 (50,525) Accounts payable (32, 115)

Accrued liabilities and other	(100,474)	(70,134)
NET CASH USED IN OPERATING ACTIVITIES	(25,868)	(96,159)
INVESTING ACTIVITIES:		
Acquisitions, net	(54,445)	(727)
Expenditures for property, plant and equipment Disposals of non-current assets	(81,188)	(78,119)
and other	11,989	18,794
NET CASH USED IN		
INVESTING ACTIVITIES	\$ (123,644)	\$ (60,052)

5

# NEWELL RUBBERMAID INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (CONT.) (Unaudited, in thousands)

	FOR THE THREE MONTHS ENDED  MARCH 31,			
	2000	1999 		
FINANCING ACTIVITIES:  Proceeds from issuance of debt Payments on notes payable	\$ 574,537	\$ 615,401		
and long-term debt Common stock repurchased Proceeds from exercised stock	(58,823) (402,962)	(438,522) -		
options and other Cash dividends	405 (57,149)	22,097 (56,625)		
NET CASH PROVIDED BY FINANCING ACTIVITIES	56,008	142,351		
Exchange rate effect on cash	(632)	(2,836)		
DECREASE IN CASH AND CASH EQUIVALENTS	(94,136)	(16,696)		
Cash and cash equivalents at beginning of year	102,164	86,554		
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 8,028 ======	\$ 69,858 =======		
Supplemental cash flow disclosures - Cash paid during the period for: Income taxes Interest	\$ 24,738 \$ 44,396	\$ 9,130 \$ 41,795		

See notes to consolidated financial statements.

## NEWELL RUBBERMAID INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 1 - GENERAL INFORMATION

The condensed financial statements included herein have been prepared by the Company, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission, and reflect all adjustments necessary to present a fair statement of the results for the periods reported, subject to normal recurring year-end adjustments, none of which is expected to be material. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations, although the Company believes that the disclosures are adequate to make the information presented not misleading. It is suggested that these condensed financial statements be read in conjunction with the financial statements and the notes thereto included in the Company's latest Annual Report on Form 10-K.

On March 24, 1999, Newell Co. ("Newell") completed a merger with Rubbermaid Incorporated ("Rubbermaid") in which Rubbermaid became a wholly-owned subsidiary of Newell. Simultaneously with the consummation of the merger, Newell changed its name to Newell Rubbermaid Inc. (the "Company"). The merger was accounted for as a pooling of interests and the financial statements were restated to retroactively combine Rubbermaid's financial statements with those of Newell as if the merger had occurred at the beginning of the earliest period presented.

NOTE 2 - ACQUISITIONS AND MERGERS

2000

On January 24, 2000, the Company acquired Mersch SA ("Mersch"), a manufacturer and supplier of picture frames in Europe. Mersch operates as part of Newell Frames and Albums Europe.

1999

On April 2, 1999, the Company purchased Ateliers 28 ("Ateliers"), a manufacturer and marketer of decorative and functional drapery hardware in Europe. Ateliers operates as part of Newell Window Fashions Europe.

On October 18, 1999, the Company purchased a controlling interest in Reynolds S.A. ("Reynolds"), a manufacturer and marketer of writing instruments in Europe. Reynolds operates as part of Sanford International. As of December 31, 1999, the Company owned 100% of Reynolds.

7

On October 29, 1999, the Company acquired the consumer products division of McKechnie plc ("McKechnie"), a manufacturer and marketer of drapery hardware and window furnishings, shelving and storage products, cabinet hardware and functional trims. The drapery hardware and window furnishings portion of McKechnie is operated as part of Newell Window Fashions Europe. The remaining portion of McKechnie operates as a separate division, Newell Hardware Europe.

On December 29, 1999, the Company acquired Ceanothe Holding ("Ceanothe"), a manufacturer of picture frames and photo albums in Europe. Ceanothe operates as part of Newell Frames and Albums Europe.

For these and for other minor acquisitions, the Company paid \$434.4 million in cash and assumed \$38.9 million of debt. The transactions were accounted for as purchases; therefore, results of operations are included in the accompanying consolidated financial statements since their respective acquisition dates. The acquisition costs were allocated on a preliminary basis to the fair market value of assets acquired and liabilities assumed and resulted in trade names and goodwill of approximately \$266.2 million.

The Company began to formulate an integration plan for these acquisitions as of their respective acquisition dates. These plans may include exit costs for certain plants and product lines and employee terminations associated with the integration of Ateliers into Newell Window Fashions Europe, Reynolds into Sanford International, McKechnie into Newell Window Fashions Europe and Newell Hardware Europe and Ceanothe and Mersch into Newell Frames and Albums Europe. The integration of Ateliers was finalized during the first quarter of 2000 and resulted in total integration liabilities of \$4.6 million.

The final adjustments to the purchase price allocations are not expected to be material to the consolidated financial statements.

The unaudited consolidated results of operations for the three months ended March 31, 2000 and 1999 on a pro forma basis, as though the Mersch, Ateliers, Reynolds, McKechnie and Ceanothe businesses had been acquired on January 1, 1999, are as follows (in millions, except per share amounts):

On March 24, 1999, the Company completed the Rubbermaid merger. The merger qualified as a tax-free exchange and was accounted for as a pooling of interests. Newell issued .7883 Newell Rubbermaid shares

8

for each outstanding share of Rubbermaid common stock. A total of 119.0 million shares (adjusted for fractional and dissenting shares) of the Company's common stock were issued as a result of the merger, and Rubbermaid's outstanding stock options were converted into options to purchase approximately 2.5 million Newell Rubbermaid common shares.

No adjustments were made to the net assets of the combining companies to adopt conforming accounting practices or fiscal years other than adjustments to eliminate the accounting effects related to Newell's purchase of Rubbermaid's office products business ("Eldon") in 1997. Because the Newell Rubbermaid merger was accounted for as a pooling of interests, the accounting effects of Newell's purchase of Eldon were eliminated as if Newell had always owned it.

#### NOTE 3 - RESTRUCTURING COSTS

In the first quarter of 2000, the Company recorded a planned pretax restructuring charge of \$0.8 million (\$0.5 million after taxes) related primarily to costs associated with facility closures from recent non-Rubbermaid acquisitions. During 1999, the Company recorded pre-tax charges of \$246.4 million (\$195.7 million after tax) related primarily to the integration of the Rubbermaid businesses into Newell. The charges consisted of \$39.9 million in merger transaction costs, \$101.9 million in employee severance and termination benefit costs and \$104.6 million in facility and product line exit costs.

The merger transaction costs related primarily to investment banking, legal and accounting costs for the merger between Newell and Rubbermaid. Employee severance and termination benefit costs related to benefits for approximately 750 employees terminated during 1999. Such costs included \$80.9 million in termination payments in accordance with employment agreements made to former Rubbermaid executives and \$21.0 million in severance and termination costs at Rubbermaid's former headquarters (\$5.5 million), Rubbermaid Home Products division (\$6.9 million), Rubbermaid Europe division (\$4.0 million), Little Tikes division (\$2.7 million), Rubbermaid Commercial Products division (\$0.7 million) and Newell divisions (\$1.2 million). The facility and product line exit costs consisted of \$72.0 million of impaired Rubbermaid centralized computer software costs, which were abandoned as a result of converting Rubbermaid onto existing Newell centralized computer software, and \$32.6 million in exit costs relating to discontinued product lines (\$4.8 million), the closure of seven Rubbermaid facilities (\$10.2 million), write-off of assets associated with abandoned projects (\$10.3 million), write-off of impaired assets (\$5.7 million) and other miscellaneous exit costs (\$1.6 million).

As of March 31, 2000, \$14.8 million of reserves remain for the 1999 restructuring program. These reserves consist primarily of \$6.3 million for exit costs associated with the closure of four facilities, \$5.9 million in contractual future maintenance costs on abandoned Rubbermaid computer software, \$2.4 million for exit costs associated

	March 31, 2000	December 31 1999	
Materials and supplies	\$ 266.5	\$ 240.0	
Work in process	166.5	149.5	
Finished products	735.5	645.3	
	\$ 1,168.5	\$ 1,034.8	
	=======	=======	

#### NOTE 5 - LONG-TERM MARKETABLE EQUITY SECURITIES

Long-term Marketable Equity Securities classified as available for sale are carried at fair value with adjustments to fair value reported separately, net of tax, as a component of stockholders' equity (and excluded from earnings). Gains and losses on the sales of Long-term Marketable Equity Securities are based upon the average cost of the securities sold. Long-term Marketable Equity Securities are summarized as follows (in millions):

		ch 31, 000 	December 31, 1999		
Aggregate market value Aggregate cost	\$	9.6 11.0	\$	10.8 10.6	
Unrealized pre-tax gain (loss)	\$	(1.4)	\$	0.2	
	===	======	===	=====	

10

#### NOTE 6 - PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment consisted of the following (in  $\mbox{millions}$ ):

	March 31, 2000	December 31, 1999
Land	\$ 62.0	\$ 63.4
Buildings and improvements	705.6	691.3
Machinery and equipment	2,202.9	2,200.7
	2,970.5	2,955.4
Allowance for depreciation	(1,405.1)	(1,407.2)
	\$ 1,565.4	\$ 1,548.2
	=======	=======

Replacements and improvements are capitalized. Expenditures for maintenance and repairs are charged to expense. The components of depreciation are provided by annual charges to income calculated to amortize, principally on the straight-line basis, the cost of the depreciable assets over their depreciable lives. Estimated useful lives determined by the Company are: buildings and improvements (5-40 years) and machinery and equipment (2-15 years).

#### NOTE 7 - LONG-TERM DEBT

Long-term debt consisted of the following (in millions):

March 31,	December 31,
2000	1999

Medium-term notes	\$ 1,159.5	\$ 859.5
Commercial paper	854.0	718.5
Other long-term debt	13.9	27.9
	2,027.4	1,605.9
Current portion	(150.3)	(150.1)
	\$ 1,877.1	\$ 1,455.8
	=======	=======

At March 31, 2000, \$854.0 million (principal amount) of commercial paper was outstanding. The entire amount is classified as long-term debt because the total commercial paper is not expected to be repaid within one year.

11

#### NOTE 8 - EARNINGS PER SHARE

The earnings per share amounts are computed based on the weighted average monthly number of shares outstanding during the year. "Basic" earnings per share is calculated by dividing net income by weighted average shares outstanding. "Diluted" earnings per share is calculated by dividing net income by weighted average shares outstanding, including the assumption of the exercise and/or conversion of all potentially dilutive securities ("in the money" stock options and company-obligated mandatorily redeemable convertible preferred securities of a subsidiary trust). A reconciliation of the difference between basic and diluted earnings per share for the first quarters of 2000 and 1999 is shown below (in millions, except per share data):

	asic lethod	he Money" Options(1)	Pre	ertible eferred rities(1)	Diluted ethod(1)
First Quarter, 2000					
Net Income Weighted average	\$ 76.2	\$ N/A	\$	N/A	\$ 76.2
shares outstanding	274.1	N/A		N/A	274.1
Earnings per Share	\$ 0.28	N/A		N/A	\$ 0.28
First Quarter, 1999					
Net Loss Weighted average	\$ (79.0)	\$ N/A	\$	N/A	\$ (79.0)
shares outstanding	281.4	N/A		N/A	281.4
Loss per Share	\$ (0.28)	N/A		N/A	\$ (0.28)

(1) Diluted earnings per share for the three months ended March 31, 2000 and 1999 exclude the impact of "in the money" stock options and convertible preferred securities because they are antidilutive.

#### NOTE 9 - COMPREHENSIVE INCOME

The following tables display Comprehensive Income and the components of Accumulated Other Comprehensive Income, in millions:

Comprehensive Income:	Three months ende 2000	d March 31, 1999
Net income (loss) Unrealized loss on	\$ 76.2	\$ (79.0)
marketable securities	(1.0)	(1.4)

12

		=======	=======
	Total Comprehensive Income (loss)	\$ 65.5	\$(110.8)
Foreign currency translation (9.7) (30.4			
	Foreign currency translation	(9.7)	(30.4)

	Net Unrealized Gains/(Losses) on Securities	Foreign Currency Translation	Accumulated Other Comprehensive Income
Balance at December 31, 1999 Change during three months ended	\$ 0.1	\$ (130.1)	\$ (130.0)
March 31, 2000	(1.0)	(9.7)	(10.7)
Balance at March 31, 2000	\$ (0.9) ======	\$ (139.8) ======	\$ (140.7) ======

#### NOTE 10 - INDUSTRY SEGMENT INFORMATION

To take full advantage of continuing global growth opportunities, the Company is implementing a management structure responsible for maximizing procurement, manufacturing and distribution synergies on a global basis. Based on this management structure, the Company is reporting its results in six business segments: Plastic Storage & Organization; Home Decor; Office Products; Infant/Juvenile Care & Play; Food Preparation, Cooking & Serving and Hardware & Tools. The segment results were as follows, in millions:

	Three months	
Net Sales	ended	March 31,
	2000	1999
Plastic Storage & Organization	410.1	447.2
Home Decor	313.5	293.8
Office Products	253.7	243.5
Infant/Juvenile Care & Play	231.0	221.9
Food Preparation, Cooking		
& Serving	173.0	173.0
Hardware & Tools	169.5	136.8
	\$1,550.8	\$1,516.2
	=======	=======

13

Operating Income	Three ended 2000	
Plastic Storage & Organization	43.0	48.3
Home Decor	29.1	31.6
Office Products	36.8	31.1
Infant/Juvenile Care & Play	30.1	20.3
Food Preparation, Cooking		
& Serving	16.9	19.3
Hardware & Tools	20.6	20.4
Corporate	(20.8)	(19.7)
·		
	155.7	151.3
Restructuring costs	(0.8)	(178.0)
· ·		
	\$154.9	\$(26.7)
	=======	=======
Thereis Sinkle Accepts	Marrata Od	Baranda a Od
Identifiable Assets	•	December 31,
	2000	1999
Plastic Storage & Organization		1,155.3
Home Decor	824.9	818.0
Office Products	696.5	720.9
Infant/Juvenile Care & Play	463.7	433.9
Food Preparation, Cooking		
& Serving	537.4	539.8
Hardware & Tools	387.3	376.4
Corporate	2,590.9	2,679.8
•		
	\$6,678.0	\$6,724.1
	======	=======

Operating income is net sales less cost of products sold and selling, general and administrative expenses, but is not affected either by nonoperating (income) expenses or by income taxes. Nonoperating (income) expenses consist principally of net interest expense. In calculating operating income for individual business

segments, certain headquarter expenses of an operational nature are allocated to business segments primarily on a net sales basis. Trade names and goodwill amortization is considered a corporate expense and not allocated to business segments. All intercompany transactions have been eliminated and transfers of finished goods between areas are not significant. Corporate assets primarily include trade names and goodwill, equity investments and deferred tax assets.

14

#### NOTE 11 - ACCOUNTING FOR DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

Effective January 1, 2001, the Company will adopt SFAS No. 133 "Accounting for Derivative Instruments and Hedging Activities." Management believes that the adoption of this statement will not be material to the consolidated financial statements.

15

PART I

Item 2.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION

Results of Operations

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The following table sets forth for the periods indicated items

	Three Months Ended March 31,	
	2000	
Net sales Cost of products sold	100.0% 73.7%	100.0% 72.1%
GROSS INCOME	26.3%	27.9%
Selling, general and administrative expenses	15.5%	17.1%
Restructuring costs	0.0%	11.7%
Goodwill amortization and other	0.8%	0.9%
OPERATING INCOME (LOSS)	10.0% 	(1.8)%
Nonoperating expenses:    Interest expense    Other, net  Net nonoperating	1.8% 0.2%	1.7% 0.1%
expenses	2.0%	1.8%
INCOME (LOSS) BEFORE INCOME TAXES Income taxes	8.0% 3.1%	(3.6)%
NET INCOME (LOSS)	4.9% =====	(5.2)% =====

See notes to consolidated financial statements.

16

Three Months Ended March 31, 2000 Vs. Three Months Ended March 31, 1999

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Net sales for the first three months of 2000 were \$1,550.8 million, representing an increase of \$34.6 million or 2.3% from \$1,516.2 million in the comparable quarter of 1999.

To take full advantage of continuing global growth opportunities, the Company is implementing a management structure responsible for maximizing procurement, manufacturing and distribution synergies on a global basis. Based on this management structure, the Company is reporting its results in six business segments: Plastic Storage & Organization; Food Preparation, Cooking & Serving; Infant/Juvenile Care & Play; Home Decor; Hardware & Tools and Office Products. Their results in the first quarter are as follows:

Percentage

Net Sales	2000	1999 	Increase/Decrease
Plastic Storage & Organization	\$410.1	\$447.2	(8.3)%
Food Preparation, Cooking and Serving	173.0	173.0	0.0%
Infant/Juvenile Care & Play	231.0	221.9	4.1%
Former Household Products Segment	814.1	842.1	(3.3)%
Home Decor	313.5	293.8	6.7%
Hardware & Tools	169.5	136.8	23.9%
Former Hardware & Home Furnishings Segment	483.0	430.6	12.2%
Office Products	253.7	243.5	4.2%
Total	\$1,550.8	\$1,516.2 ======	2.3%

Sales for Plastic Storage & Organization were impacted by negative foreign currency translation, product line rationalization and lower than expected sales at Rubbermaid Home Products. Results for Home Decor, Hardware & Tools and Office Products include the McKechnie, Reynolds, Ceanothe and Mersch acquisitions.

17

Gross income as a percentage of net sales in the first three months of 2000 was 26.3% or \$408.5 million versus 27.9% or \$423.3 million in the comparable quarter of 1999. Gross margins improved due to integration cost savings at Rubbermaid Home Products, Rubbermaid Europe and Little Tikes; however, this was more than offset by negative foreign currency translation and increased raw material costs in 2000.

Selling, general and administrative expenses ("SG&A") in the first three months of 2000 were 15.5% of net sales or \$239.6 million versus 17.1% or \$260.0 million in the comparable quarter of 1999. SG&A declined as a result of integration cost savings at Rubbermaid Home Products, Rubbermaid Europe, Little Tikes, Panex and Rotring, and tight spending control at the rest of the Company's core businesses.

In the first quarter of 2000, the Company recorded a planned pretax restructuring charge of \$0.8 million (\$0.5 million after taxes) related primarily to costs associated with facility closures from recent non-Rubbermaid acquisitions. In the first quarter of 1999, the Company recorded a pre-tax restructuring charge of \$178.0 million (\$154.0 million after taxes). The pre-tax charge in 1999 related to the Rubbermaid acquisition, and included \$33.4 million of merger costs (investment banking, legal and accounting fees), executive severance costs of \$83.1 million and a \$61.5 million write-off of impaired Rubbermaid capitalized computer software costs. Concurrent with the merger with Rubbermaid, the Company decided to integrate all Rubbermaid businesses into Newell's existing information systems, resulting in an impairment of Rubbermaid's capitalized software asset.

Goodwill amortization and other in the first three months of 2000 were 0.8% of net sales or \$13.2 million versus 0.9% or \$12.0 million in the comparable quarter of 1999.

Operating income in the first three months of 2000 was 10.0% of net sales or \$154.9 million versus an operating loss of \$26.7 million (or 1.8% of net sales) in the comparable quarter of 1999. Excluding restructuring costs, operating income in the first quarter of 2000 was 10.0% or \$155.7 million versus 10.0% or \$151.3 million in the first quarter of 1999. Substantial integration cost savings during the first quarter of 2000 were offset by higher raw material costs and negative foreign currency translation.

Net nonoperating expenses in the first three months of 2000 were 2.0% of net sales or \$31.0 million versus 1.8% of net sales or \$28.3 million in the comparable quarter of 1999.

Excluding restructuring costs in 2000 and 1999, the effective tax was 38.5% in the first quarter of 2000 versus 39.0% in the first quarter of 1999.

Net income for the first three months of 2000 was 4.9% of net sales or \$76.2 million versus a net loss of 5.2% of net sales or \$79.0

18

million in the first three months of 1999. Diluted earnings (loss) per share were \$0.28 in the first quarter of 2000 compared to \$(0.28) in the first quarter of 1999. Excluding restructuring costs, net income was \$76.7 million or \$0.28 per share in the first quarter of 2000 versus \$75.0 million or \$0.27 in the first quarter of 1999.

Liquidity and Capital Resources

#### Sources:

The Company's primary sources of liquidity and capital resources include cash provided from operations and use of available borrowing facilities.

Net cash used in operating activities in the first three months of 2000 was \$25.9 million compared to \$96.2 million for the comparable

period of 1999. The decrease in net cash used in operating activities in the first quarter of 2000 versus the first quarter of 1999 is primarily due to the year over year decrease in cash restructuring costs.

The Company has short-term foreign and domestic uncommitted lines of credit with various banks which are available for short-term financing. Borrowings under the Company's uncommitted lines of credit are subject to discretion of the Lender. The Company's uncommitted lines of credit do not have a material impact on the Company's liquidity. Borrowings under the Company's uncommitted lines of credit at March 31, 2000 totaled \$167.0 million.

During 1997, the Company amended its revolving credit agreement to increase the aggregate borrowing limit to \$1.3 billion, at a floating interest rate. The revolving credit agreement will terminate in August 2002. At March 31, 2000, there were no borrowings under the revolving credit agreement.

In lieu of borrowings under the Company's revolving credit agreement, the Company may issue up to \$1.3 billion of commercial paper. The Company's revolving credit agreement provides the committed backup liquidity required to issue commercial paper. Accordingly, commercial paper may only be issued up to the amount available for borrowing under the Company's revolving credit agreement. At March 31, 2000, \$854.0 million (principal amount) of commercial paper was outstanding. The entire amount is classified as long-term debt.

On March 24, 2000, the Company issued \$300.0 million (principal amount) of 3-Year Medium Term Notes pursuant to our universal shelf program. The securities mature on March 24, 2003, and bear a 3-month floating interest rate based on 3-month LIBOR +22 basis points. The initial interest rate was 6.5%. Proceeds were used to pay down

19

commercial paper. Including this financing, the Company had outstanding at March 31, 2000, a total of \$1,159.5 million (principal amount) of Medium Term Notes. The maturities on these notes range from 3 to 30 years at an average interest rate of 6.3%.

A universal shelf registration statement became effective in July 1999. As of March 31, 2000, \$449.5 million of Company debt and equity securities may be issued under the shelf.

#### Uses:

The Company's primary uses of liquidity and capital resources include acquisitions, dividend payments and capital expenditures.

Cash used in acquiring businesses was \$54.4 million and \$0.7 million in the first three months of 2000 and 1999, respectively. In the first quarter of 2000, the Company acquired Mersch and other minor acquisitions. This acquisition was accounted for as a purchase and was paid for with proceeds obtained from the issuance of commercial paper.

Cash used for restructuring activities was \$0.8 million and \$116.5 million in the first three months of 2000 and 1999, respectively. Cash payments in 1999 represent primarily employee termination benefits and other merger expenses. There are no remaining cash payments to be made associated with the restructuring charges reflected in the consolidated financial statements.

Capital expenditures were \$81.2 million and \$78.1 million in the first three months of 2000 and 1999, respectively.

Aggregate dividends paid during the first three months of 2000 and 1999 were \$57.1 million (\$0.21 per share) and \$56.6 million (\$0.20 per share), respectively.

During the first quarter of 2000, the Company repurchased 15.5 million shares of its common stock at an average price of \$26 per share, for a total purchase price of \$403.0 million.

Retained earnings increased in the first three months of 2000 by \$19.0 million. Retained earnings decreased in the first three months of 1999 by \$135.6 million. The decrease in 1999 was primarily due to restructuring costs of \$178.0 million (\$154.0 million after taxes).

Working capital at March 31, 2000, was \$1,137.6 million compared to \$1,108.7 million at December 31, 1999. The current ratio at March 31, 2000 was 1.73:1 compared to 1.68:1 at December 31, 1999.

Total debt to total capitalization (total debt is net of cash and cash equivalents, and total capitalization includes total debt,

convertible preferred securities and stockholders' equity) was .44:1 at March 31, 2000 and .33:1 at December 31, 1999.

The Company believes that cash provided from operations and available borrowing facilities will continue to provide adequate support for the cash needs of existing businesses; however, certain events, such as significant acquisitions, could require additional external financing.

Market Risk

The Company's market risk is impacted by changes in interest rates, foreign currency exchange rates, and certain commodity prices. Pursuant to the Company's policies, natural hedging techniques and derivative financial instruments may be utilized to reduce the impact of adverse changes in market prices. The Company does not hold or issue derivative instruments for trading purposes, and has no material sensitivity to changes in market rates and prices on its derivative financial instrument positions.

The Company's primary market risk is interest rate exposure, primarily in the United States. The Company manages interest rate exposure through its conservative debt ratio target and its mix of fixed and floating rate debt. Interest rate exposure was reduced significantly in 1997 from the issuance of \$500 million 5.25% Company-Obligated Mandatorily Redeemable Convertible Preferred Securities of a Subsidiary Trust, the proceeds of which reduced commercial paper. Interest rate swaps may be used to adjust interest rate exposures when appropriate based on market conditions, and, for qualifying hedges, the interest differential of swaps is included in interest expense.

The Company's foreign exchange risk management policy emphasizes hedging anticipated intercompany and third-party commercial transaction exposures of one year duration or less. The Company focuses on natural hedging techniques of the following form: 1) offsetting or netting of like foreign currency flows, 2) structuring foreign subsidiary balance sheets with appropriate levels of debt to reduce subsidiary net investments and subsidiary cash flows subject to conversion risk, 3) converting excess foreign currency deposits into U.S. dollars or the relevant functional currency and 4) avoidance of risk by denominating contracts in the appropriate functional currency. In addition, the Company utilizes forward contracts and purchased options to hedge commercial and intercompany transactions. Gains and losses related to qualifying hedges of commercial transactions are deferred and included in the basis of the underlying transactions. Derivatives used to hedge intercompany transactions are marked to market with the corresponding gains or losses included in the consolidated statements of income.

21

Due to the diversity of its product lines, the Company does not have material sensitivity to any one commodity. The Company manages commodity price exposures primarily through the duration and terms of its vendor contracts.

The amounts shown below represent the estimated potential economic loss that the Company could incur from adverse changes in either interest rates or foreign exchange rates using the value-at-risk estimation model. The value-at-risk model uses historical foreign exchange rates and interest rates to estimate the volatility and correlation of these rates in future periods. It estimates a loss in fair market value using statistical modeling techniques and including substantially all market risk exposures (specifically excluding equity-method investments). The fair value losses shown in the table below have no impact on results of operations or financial condition as they represent economic not financial losses.

	March 31, 2000	Time Period	Confidence Level
(In millions)			

Interest rates

\$7.1

1 day

95%

The 95% confidence interval signifies the Company's degree of confidence that actual losses would not exceed the estimated losses shown above. The amounts shown here disregard the possibility that interest rates and foreign currency exchange rates could move in the Company's favor. The value-at-risk model assumes that all movements in these rates will be adverse. Actual experience has shown that gains and losses tend to offset each other over time, and it is highly unlikely that the Company could experience losses such as these over an extended period of time. These amounts should not be considered projections of future losses, since actual results may differ significantly depending upon activity in the global financial markets.

#### EURO CURRENCY CONVERSION

On January 1, 1999, the "Euro" became the common legal currency for 11 of the 15 member countries of the European Union. On that date, the participating countries fixed conversion rates between their existing sovereign currencies ("legacy currencies") and the Euro. January 4, 1999, the Euro began trading on currency exchanges and became available for non-cash transactions, if the parties elect to use it. The legacy currencies will remain legal tender through December 31, 2001. Beginning January 1, 2002, participating countries will introduce Euro-denominated bills and coins, and effective July 1, 2002, legacy currencies will no longer be legal tender.

After the dual currency phase, all businesses in participating countries must conduct all transactions in the Euro and must convert their financial records and reports to be Euro-based. The Company has commenced an internal analysis of the Euro conversion process to prepare its information technology systems for the conversion and analyze related risks and issues, such as the benefit of the decreased exchange rate risk in cross-border transactions involving participating countries and the impact of increased price transparency on cross-border competition in these countries.

The Company believes that the Euro conversion process will not have a material impact on the Company's businesses or financial condition on a consolidated basis.

#### FORWARD LOOKING STATEMENTS

Forward-looking statements in this Report are made in reliance upon the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements may relate to, but are not limited to, such matters as sales, income, earnings per share, return on equity, capital expenditures, dividends, capital structure, free cash flow, debt to capitalization ratios, interest rates, internal growth rates, Euro conversion plans and related risks, pending legal proceeding and claims (including environmental matters), future economic performance, operating income improvements, synergies, management's plans, goals and objectives for future operations and growth or the assumptions relating to any of the forward-looking information. The Company cautions that forward-looking statements are not guarantees since there are inherent difficulties in predicting future results, and that actual results could differ materially from those expressed or implied in the forward-looking statements. Factors that could cause actual results to differ include, but are not limited to, those matters set forth in the Company's Annual Report on Form 10-K, the documents incorporated by reference therein and on Exhibit 99 in thereto.

PART I.

Item 3.

#### QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The information required by this item is incorporated herein by reference to the section entitled "Market Risk" in the Company's Management's Discussion and Analysis of Results of Operations and Financial Condition (Part I, Item 2).

24

#### PART II. OTHER INFORMATION

#### Item 1. Legal Proceedings

The Company is subject to certain legal proceedings and claims, including the environmental matters described below, that have arisen in the ordinary conduct of its business or have been assumed by the Company when it purchased certain businesses.

As of March 31, 2000, the Company was involved in various matters concerning federal and state environmental laws and regulations, including matters in which the Company has been identified by the U.S. Environmental Protection Agency and certain state environmental agencies as a potentially responsible party ("PRP") at contaminated sites under the Federal Comprehensive Environmental Response, Compensation and Liability Act ("CERCLA") and equivalent state laws.

In assessing its environmental response costs, the Company has considered several factors, including: the extent of the Company's volumetric contribution at each site relative to that of other PRPs; the kind of waste; the terms of existing cost sharing and other applicable agreements; the financial ability of other PRPs to share in the payment of requisite costs; the Company's prior experience with similar sites; environmental studies and cost estimates available to the Company; the effects of inflation on cost estimates; and the extent to which the Company's and other parties' status as PRPs is disputed.

Based on information available to it, the Company's estimate of environmental response costs associated with these matters as of March 31, 2000 ranged between \$18.4 million and \$22.6 million. As of March 31, 2000, the Company had a reserve equal to \$21.3 million for such environmental response costs in the aggregate. No insurance recovery was taken into account in determining the Company's cost estimates or reserve, nor do the Company's cost estimates or reserve reflect any discounting for present value purposes.

Because of the uncertainties associated with environmental investigations and response activities, the possibility that the Company could be identified as a PRP at sites identified in the future that require the incurrence of environmental response costs and the possibility of additional sites as a result of businesses acquired, actual costs to be incurred by the Company may vary from the Company's estimates.

Subject to difficulties in estimating future environmental response costs, the Company does not expect that any amount it may have to pay in connection with environmental matters in excess of amounts reserved will have a material adverse effect on its consolidated financial statements.

25

The Company is involved in a legal proceeding relating to the importation and distribution of vinyl mini-blinds made with plastic containing lead stabilizers. In 1996, the Consumer Product Safety Commission found that such stabilizers deteriorate over time from exposure to sunlight and heat, causing lead dust to form on mini-blind surfaces and presenting a health risk to children under six years of age.

In December 1998, 13 companies, including a subsidiary of the Company, were named as defendants in a case involving the importation and distribution of vinyl mini-blinds containing lead. The case, filed as a Massachusetts class action in the Superior Court, alleges misrepresentation, breaches of express and implied warranties, negligence, loss of consortium and violation of Massachusetts consumer protection laws. The plaintiffs seek injunctive relief, unspecified damages, compensatory damages for personal injury and court costs.

As of March 31, 2000, eight complaints were filed against the Company and certain of its officers and directors in the U.S. District  $\,$ Court for the Northern District of Illinois on behalf of a purported class consisting of persons who purchased common stock of the Company, Newell Co. or Rubbermaid Incorporated during the period from October 21, 1998 through September 3, 1999 or exchanged shares of Rubbermaid common stock for the Company's common stock as part of the Newell Rubbermaid merger. The complaints allege that during the relevant time period the defendants violated Sections 10(b), 14(a) and 20(a) of the Securities Exchange Act as a result of, among other allegations, issuing false and misleading statements concerning the Company's financial condition and results of operations. Subsequent to March 31, 2000, the eight cases were consolidated before a single judge in the United States District Court for the Northern District of Illinois, Eastern Division. The court has appointed lead plaintiffs, has approved counsel for the lead plaintiffs, has set a date for the filing of an amended and consolidated complaint and has set a briefing schedule on defendants' anticipated motion to dismiss that complaint when it is filed. The Company believes that these claims are without merit and intends to vigorously defend these lawsuits.

Although management of the Company cannot predict the ultimate outcome of these matters with certainty, it believes that their ultimate resolution, including any amounts it may have to pay in excess of amounts reserved, will not have a material effect on the Company's consolidated financial statements.

#### Item 6. Exhibits and Reports on Form 8-K

- (a) Exhibits:
- 3.2 Amendment to By-laws and Amended By-Laws of Newell Rubbermaid Inc., as amended through May 11, 2000

26

- 12. Statement of Computation of Ratio of Earnings to Fixed Charges
- 27. Financial Data Schedule
- (b) Reports on Form 8-K:

Registrant filed a Report on Form 8-K dated March 1, 2000, filing the Company's Consolidated Financial Statements and the Management's Discussion and Analysis of Financial Condition and Results of Operations of Newell Rubbermaid Inc. for the fiscal year ended December 31, 1999.

27

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

NEWELL RUBBERMAID INC. Registrant

Date: May 15, 2000 /s/ Dale L. Matschullat

Dale L. Matschullat Vice President - Finance

Date: May 15, 2000 /s/ Brett E. Gries

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Brett E. Gries

Vice President - Accounting & Audit

**AMENDMENT** 

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DELAWARE BY-LAWS

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NEWELL RUBBERMAID INC.

#### AMENDMENT NO. 13

(Article III, Section 3.2, as amended by the Board of Directors on May 11, 2000)

Section 3.2 of the By-Laws has been amended to change the number of directors of the Company from fifteen to twelve and now shall read as follows:

ARTICLE III

#### **DIRECTORS**

3.2 NUMBER, TENURE AND QUALIFICATION. The number of directors of the Corporation shall be twelve, and the term  ${\sf Corporation}$ of office of each director shall be as set forth in the Restated Certificate of Incorporation, as amended. A director may resign at any time upon written notice to the Corporation. Directors need not be stockholders of the Corporation.

29

BY-LAWS

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NEWELL RUBBERMAID INC.

(a Delaware corporation) (as amended May 11, 2000)

ARTICLE I

#### **OFFICES**

- 1.1 REGISTERED OFFICE. The registered office of the Corporation in the State of Delaware shall be located in the City of Dover and County of Kent. The Corporation may have such other offices, either within or without the State of Delaware, as the Board of Directors may designate or the business of the Corporation may require from time to time.
- 1.2 PRINCIPAL OFFICE IN ILLINOIS. The principal office of the Corporation in the State of Illinois shall be located in the City of Freeport and County of Stephenson.

#### ARTICLE II

#### **STOCKHOLDERS**

2.1 ANNUAL MEETING. The annual meeting of stockholders shall beheld each year at such time and date as the Board of Directors may designate prior to the giving of notice of such meeting, but if no such designation is made, then the annual meeting of stock holders

shall be held on the second Wednesday in May of each year for the election of directors and for the transaction of such other business as may come before the meeting. If the day fixed for the annual meeting shall be a legal holiday, such meeting shall be held on the next succeeding business day.

- 2.2 SPECIAL MEETINGS. Special meetings of the stockholders, for any purpose or purposes, may be called by the Chairman, by the Board of Directors or by the President.
- 2.3 PLACE OF MEETING. The Board of Directors may designate anyplace, either within or without the State of Delaware, as the place of meeting for any annual meeting or for any special meeting called by the Board of Directors. If no designation is made, or if a special meeting be otherwise called, the place of meeting shall be the principal office of the Corporation in the State of Illinois.

30

- $2.4\,$  NOTICE OF MEETING. Written notice stating the place, date and hour of the meeting, and, in the case of a special meeting, the purpose or purposes for which the meeting is called, shall be given not less than ten nor more than sixty days before the date of the meeting, or in the case of a merger or consolidation of the Corporation requiring stockholder approval or a sale, lease or exchange of substantially all of the Corporation's property and assets, not less than twenty nor more than sixty days before the date of meeting, to each stockholder of record entitled to vote at such meeting. If mailed, notice shall be deemed given when deposited in the United States mail, postage prepaid, directed to the stockholder at his address as it appears on the records of the Corporation. When a meeting is adjourned to another time or place, notice need not be given of the adjourned meeting if the time and place thereof are announced at the meeting at which the adjournment is taken, unless the adjournment is for more than thirty days, or unless, after adjournment, a new record date is fixed for the adjourned meeting, in either of which cases notice of the adjourned meeting shall be given to each stockholder of record entitled to vote at the meeting.
- 2.5 FIXING OF RECORD DATE. For the purpose of determining the stockholders entitled to notice of or to vote at any meeting of stockholders or any adjournment thereof, or to express consent (to the extent permitted, if permitted) to corporate action in writing without a meeting, or entitled to receive payment of any dividend or other distribution or allotment of any rights, or entitled to exercise any rights in respect of any change, conversion or exchange of stock or for the purpose of any other lawful action, the Board of Directors may fix, in advance, a record date, which shall not be more than sixty nor less than ten days before the date of such meeting, nor more than sixty days prior to any other action. If no record date is fixed, the record date for determining stockholders entitled to notice of or to vote at a meeting of stockholders shall be the close of business on the day next preceding the day on which notice is given, or, if notice is waived, at the close of business on the day next preceding the day on which the meeting is held, and the record date for determining stockholders for any other purpose shall be the close of business on the day on which the Board of Directors adopts the resolution relating thereto. A determination of stockholders of record entitled to notice of or to vote at a meeting of stockholders shall apply to any adjournment of the meeting unless the Board of Directors fixes a new record date for the adjourned meeting.
- 2.6 VOTING LISTS. The officer who has charge of the stock ledger of the Corporation shall prepare and make, at least ten days before every meeting of stockholders, a complete list of the stockholders entitled to vote at the meeting, arranged in alphabetical order, and showing the address of each stockholder and the number of shares registered in his name, which list, for a period of ten days prior to such meeting, shall be kept on file either at a place within the city where the meeting is to be held and which place shall be specified in the notice of the meeting, or, if not so specified, at

31

the place where the meeting is to be held, and shall be open to the examination of any stockholder, for any purpose germane to the meeting, at any time during ordinary business hours. Such lists shall also be produced and kept at the time and place of the meeting during the whole time thereof, and may be inspected by any stockholder who is present. The stock ledger shall be the only evidence as to who are the stockholders entitled to examine the stock ledger, the list of

stockholders entitled to vote, or the books of the Corporation, or to vote in person or by proxy at any meeting of stockholders.

- 2.7 QUORUM. The holders of shares of stock of the Corporation entitled to cast a majority of the total votes that all of the outstanding shares of stock of the Corporation would be entitled to cast at the meeting, represented in person or by proxy, shall constitute a quorum at any meeting of stockholders; provided, that if less than a majority of the outstanding shares of capital stock are represented at said meeting, a majority of the shares of capital stock so represented may adjourn the meeting. If a quorum is present, the affirmative vote of a majority of the votes entitled to be cast by the holders of shares of capital stock represented at the meeting shall be the act of the stockholders, unless a different number of votes is required by the General Corporation Law, the Certificate of Incorporation or these By-Laws. At any adjourned meeting at which a quorum shall be present, any business may be transacted which might have been transacted at the original meeting. Withdrawal of stockholders from any meeting shall not cause failure of a duly constituted quorum at that meeting.
- 2.8 PROXIES. Each stockholder entitled to vote at a meeting of stockholders or to express consent or dissent to corporate action in writing without a meeting may authorize another person or persons to act for such stockholder by proxy, but no such proxy shall be voted or acted upon after three years from its date, unless the proxy provides for a longer period. Without limiting the manner in which a stockholder may authorize another person or persons to act for such stockholder as proxy pursuant to the foregoing sentence, a stockholder may validly grant such authority (i) by executing a writing authorizing another person or persons to act for such stockholder as proxy or (ii) by authorizing another person or persons to act for such stockholder as proxy by transmitting or authorizing the transmission of a telegram, cablegram, or other means of electronic transmission to the person who will be the holder of the proxy or to a proxy solicitation firm, proxy support service organization or like agent duly authorized by the person who will be the holder of the proxy to receive such transmission, provided that any such telegram, cablegram or other means of electronic transmission must either set forth or be submitted with information from which it can be determined that the telegram, cablegram or other electronic transmission was authorized by the stockholder, or by any other means permitted under the Delaware General Corporation Law.

32

- 2.9 VOTING OF STOCK. Each stockholder shall be entitled to such vote as shall be provided in the Certificate of Incorporation, or, absent provision therein fixing or denying voting rights, shall be entitled to one vote per share with respect to each matter submitted to a vote of stockholders.
- 2.10 VOTING OF STOCK BY CERTAIN HOLDERS. Persons holding stock in a fiduciary capacity shall be entitled to vote the shares so held. Persons whose stock is pledged shall be entitled to vote, unless in the transfer by the pledgor on the books of the Corporation he has expressly empowered the pledgee to vote thereon, in which case only the pledgee or his proxy may represent such stock and vote thereon. Stock standing in the name of another corporation, domestic or foreign, may be voted by such officer, agent or proxy as the charter or by-laws of such corporation may prescribe or, in the absence of such provision, as the board of directors of such corporation may determine. Shares of its own capital stock belonging to the Corporation or to another corporation, if a majority of the shares entitled to vote in the election of directors of such other corporation is held by the Corporation, shall neither be entitled to vote nor counted for quorum purposes, but shares of its capital stock held by the Corporation in a fiduciary capacity may be voted by it and counted for quorum purposes.
- 2.11 VOTING BY BALLOT. Voting on any question or in any election may be by voice vote unless the presiding officer shall order or any stockholder shall demand that voting be by ballot.

#### ARTICLE III

#### **DIRECTORS**

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- 3.1 GENERAL POWERS. The business of the Corporation shall be managed by its Board of Directors.
- 3.2 NUMBER, TENURE AND QUALIFICATION. The number of directors of the Corporation shall be twelve, and the term of office of each director shall be as set forth in the Restated Certificate of

Incorporation, as amended. A director may resign at any time upon written notice to the Corporation. Directors need not be stockholders of the Corporation.

3.3 REGULAR MEETINGS. A regular meeting of the Board of Directors shall be held without other notice than this By-Law, immediately after, and at the same place as, the annual meeting of stockholders. The Board of Directors may provide, by resolution, the time and place, either within or without the State of Delaware, for the holding of additional regular meetings without other notice than such resolution.

33

- 3.4 SPECIAL MEETINGS. Special meetings of the Board of Directors may be called by or at the request of the Chief Executive Officer or any two directors. The person or persons authorized to call special meetings of the Board of Directors may fix any place, either within or without the State of Delaware, as the place for holding any special meeting of the Board of Directors called by him or them
- 3.5 NOTICE. Notice of any special meeting of directors, unless waived, shall be given, in accordance with Section 3.6 of the By-Laws, in person, by mail, by telegram or cable, by telephone, or by any other means that reasonably may be expected to provide similar notice. Notice by mail and, except in emergency situations as described below, notice by any other means, shall be given at least two (2) days before the meeting. For purposes of dealing with an emergency situation, as conclusively determined by the director(s) or officer(s) calling the meeting, notice may be given in person, by telegram or cable, by telephone, or by any other means that reasonably may be expected to provide similar notice, not less than two hours prior to the meeting. If the secretary shall fail or refuse to give such notice, then the notice may be given by the officer(s) or director(s) calling the meeting. Any meeting of the Board of Directors shall be a legal meeting without any notice thereof having been given, if all the directors shall be present at the meeting. The attendance of a director at any meeting shall constitute a waiver of notice of such meeting, and no notice of a meeting shall be required to be given to any director who shall attend such meeting. Neither the business to be transacted at, nor the purpose of, any regular or special meeting of the Board of Directors need be specified in the notice or waiver of notice of such meeting.
- 3.6 NOTICE TO DIRECTORS. If notice to a director is given by mail, such notice shall be deemed to have been given when deposited in the United States mail, postage prepaid, addressed to the director at his address as it appears on the records of the Corporation. If notice to a director is given by telegram, cable or other means that provide written notice, such notice shall be deemed to have been given when delivered to any authorized transmission company, with charges prepaid, addressed to the director at his address as it appears on the records of the Corporation. If notice to a director is given by telephone, wireless, or other means of voice transmission, such notice shall be deemed to have been given when such notice has been transmitted by telephone, wireless or such other means to such number or call designation as may appear on the records of the Corporation for such director.
- 3.7 QUORUM. Except as otherwise required by the General Corporation Law or by the Certificate of Incorporation, a majority of the number of directors fixed by these By-Laws shall constitute a quorum for the transaction of business at any meeting of the Board of Directors, provided that, if less than a majority of such number of directors are present at said meeting, a majority of the directors

34

present may adjourn the meeting from time to time without further notice. Interested directors may be counted in determining the presence of a quorum at a meeting of the Board of Directors or of a committee thereof.

- 3.8 MANNER OF ACTING. The vote of the majority of the directors present at a meeting at which a quorum is present shall be the act of the Board of Directors.
- 3.9 ACTION WITHOUT A MEETING. Any action required or permitted to be taken at any meeting of the Board of Directors, or of any committee thereof, may be taken without a meeting if all the

members of the Board or committee, as the case may be, consent thereto in writing, and the writing or writings are filed with the minutes of proceedings of the Board or committee.

- 3.10 VACANCIES. Vacancies on the Board of Directors, newly created directorships resulting from any increase in the authorized number of directors or any vacancies in the Board of Directors resulting from death, disability, resignation, retirement, disqualification, removal from office or other cause shall be filled in accordance with the provisions of the Certificate of Incorporation.
- 3.11 COMPENSATION. The Board of Directors, by the affirmative vote of a majority of directors then in office, and irrespective of any personal interest of any of its members, shall have authority to establish reasonable compensation of all directors for services to the Corporation as directors, officers, or otherwise. The directors maybe paid their expenses, if any, of attendance at each meeting of the Board and at each meeting of any committee of the Board of which they are members in such manner as the Board of Directors may from time to time determine.
- 3.12 PRESUMPTION OF ASSENT. A director of the Corporation who is present at a meeting of the Board of Directors or at a meeting of any committee of the Board at which action on any corporate matter is taken shall be conclusively presumed to have assented to the action taken unless his dissent shall be entered in the minutes of the meeting or unless he shall file his written dissent to such action with the person acting as the secretary of the meeting before the adjournment thereof or shall forward such dissent by registered mail to the Secretary of the Corporation within 24 hours after the adjournment of the meeting. Such right to dissent shall not apply to a director who voted in favor of such action.
- 3.13 COMMITTEES. By resolution passed by a majority of the whole Board, the Board of Directors may designate one or more committees, each such committee to consist of two or more directors of the Corporation. The Board may designate one or more directors as alternate members of any committee, who may replace any absent or disqualified member of any meeting of the committee. Any such committee, to the extent provided in the resolution or in these

35

By-Laws, shall have and may exercise the powers of the Board of Directors in the management of the business and affairs of the Corporation, and may authorize the seal of the Corporation to be affixed to all papers which may require it. In the absence or disqualification of any member of such committee or committees, the member or members thereof present at the meeting and not disqualified from voting, whether or not he or they constitute a quorum, may unanimously appoint another member of the Board of Directors to act at the meeting in the place of such absent or disqualified member.

3.14 CHAIRMAN AND VICE CHAIRMEN. The Board of Directors may from time to time designate from among its members a Chairman of the Board and one or more Vice Chairmen. The Chairman shall preside at all meetings of the Board of Directors. In the absence of the Chairman of the Board, the Chief Executive Officer and the President and Chief Operating Officer, and, in their absence, a Vice Chairman (with the longest tenure as Vice Chairman), shall preside at all meetings of the Board of Directors. The Chairman and each of the Vice Chairmen shall have such other responsibilities as may from time to time be assigned to each of them by the Board of Directors.

#### ARTICLE IV

#### **OFFICERS**

- $4.1\,$  NUMBER. The officers of the Corporation shall be a Chief Executive Officer, a President and Chief Operating Officer, one or more Group Presidents (the number thereof to be determined by the Board of Directors), one or more vice presidents (the number thereof to be determined by the Board of Directors), a Treasurer, a Secretary and such Assistant Treasurers, Assistant Secretaries or other officers as may be elected by the Board of Directors.
- 4.2 ELECTION AND TERM OF OFFICE. The officers of the Corporation shall be elected annually by the Board of Directors at the first meeting of the Board of Directors held after each annual meeting of stockholders. If the election of officers shall not be held at such meeting, such election shall be held as soon thereafter as conveniently may be. New offices may be created and filled at any meeting of the Board of Directors. Each officer shall hold office until his successor is elected and has qualified or until his earlier resignation or removal. Any officer may resign at any time upon written notice to the Corporation. Election of an officer shall not

of itself create contract rights, except as may otherwise be provided by the General Corporation Law, the Certificate of Incorporation or these By-Laws.

4.3 REMOVAL. Any officer elected by the Board of Directors maybe removed by the Board of Directors whenever in its judgement the best interests of the Corporation would be served thereby, but such

36

removal shall be without prejudice to the contract rights, if any, of the person so removed.

 $4.4\,$  VACANCIES. A vacancy in any office occurring because of death, resignation, removal or otherwise, may be filled by the Board of Directors.

#### 4.5 [INTENTIONALLY OMITTED.]

4.6 THE CHIEF EXECUTIVE OFFICER. The Chief Executive Officer shall be the principal executive officer of the Corporation. Subject only to the Board of Directors, he shall be in charge of the business of the Corporation; he shall see that the resolutions and directions of the Board of Directors are carried into effect except in those instances in which that responsibility is specifically assigned to some other person by the Board of Directors; and, in general, he shall discharge all duties incident to the office of the chief executive officer of the Corporation and such other duties as may be prescribed by the Board of Directors from time to time. In the absence of the Chairman of the Board, the Chief Executive Officer shall preside at all meetings of the Board of Directors. The Chief Executive Officer shall have authority to vote or to refrain from voting any and all shares of capital stock of any other corporation standing in the name of the Corporation, by the execution of a written proxy, the execution of a written ballot, the execution of a written consent or otherwise, and, in respect to any meeting of the stockholders of such other corporation, and, on behalf of the Corporation, may waive any notice of the calling of any such meeting. The Chief Executive Officer or, in his absence, the President and Chief Operating Officer, the Vice President-Finance, the Vice President-Controller, the Treasurer or such other person as the Board of Directors or one of the preceding named officers shall designate, shall call any meeting of the stockholders of the Corporation to order and shall act as chairman of such meeting. In the event that no one of the Chief Executive Officer, the President and Chief Operating Officer, the Vice President-Finance, the Vice President-Controller, the Treasurer or a person designated by the Board of Directors or by one of the preceding named officers, is present, the meeting shall not be called to order until such time as there shall be present the Chief Executive Officer, the President and Chief Operating Officer, the Vice President-Finance, the Vice President-Controller, the Treasurer or a person designated by the Board of Directors or by one of the preceding named officers. The chairman of any meeting of the stockholders of this Corporation shall have plenary power to set the agenda, determine the procedure and rules of order, and make definitive rulings at meetings of the stockholders. The Secretary or an Assistant Secretary of the Corporation shall act as secretary at all meetings of the stockholders, but in the absence of the Secretary or an Assistant Secretary, the chairman of the meeting may appoint any person to act as secretary of the meeting.

37

4.7 THE PRESIDENT AND CHIEF OPERATING OFFICER. The President and Chief Operating Officer shall be the principal operating officer of the Corporation and, subject only to the Board of Directors and to the Chief Executive Officer, he shall have the general authority over and general management and control of the property, business and affairs of the Corporation. In general, he shall discharge all duties incident to the office of the principal operating officer of the Corporation and such other duties as may be prescribed by the Board of Directors and the Chief Executive Officer from time to time. In the absence of the Chairman of the Board and the Chief Executive Officer, the President and Chief Operating Officer shall preside at all meetings of the Board of Directors. In the absence of the Chief Executive Officer or in the event of his disability, or inability to act, or to continue to act, the President and Chief Operating Officer shall perform the duties of the Chief Executive Officer, and when so acting, shall have all of the powers of and be subject to all of the restrictions upon the office of Chief Executive Officer. Except in

those instances in which the authority to execute is expressly delegated to another officer or agent of the Corporation or a different mode of execution is expressly prescribed by the Board of Directors or these By-Laws, he may execute for the Corporation certificates for its shares (the issue of which shall have been authorized by the Board of Directors), and any contracts, deeds, mortgages, bonds, or other instruments that the Board of Directors has authorized, and he may (without previous authorization by the Board of Directors) execute such contracts and other instruments as the conduct of the Corporation's business in its ordinary course requires, and he may accomplish such execution in each case either individually or with the Secretary, any Assistant Secretary, or any other officer there unto authorized by the Board of Directors, according to the requirements of the form of the instrument. The President and Chief Operating Officer shall have authority to vote or to refrain from voting any and all shares of capital stock of any other corporation standing in the name of the Corporation, by the execution of a written proxy, the execution of a written ballot, the execution of a written consent or otherwise, and, in respect of any meeting of stockholders of such other corporation, and, on behalf of the Corporation, may waive any notice of the calling of any such meeting.

- 4.8 THE GROUP PRESIDENTS. Each of the Group Presidents shall have general authority over and general management and control of the property, business and affairs of certain businesses of the corporation. Each of the Group Presidents shall report to the President and Chief Operating Officer or such other officer as may be determined by the Board of Directors or the President and Chief Operating Officer and shall have such other duties and responsibilities as may be assigned to him by the President and Chief Operating Officer and the Board of Directors from time to time.
- 4.9 THE VICE PRESIDENTS. Each of the Vice Presidents shall report to the President and Chief Operating Officer or such other officer as may be determined by the Board of Directors or the

38

President and Chief Operating Officer. Each Vice President shall have such duties and responsibilities as from time to time may be assigned to him by the President and Chief Operating Officer and the Board of Directors.

- 4.10 THE TREASURER. The Treasurer shall: (i) have charge and custody of and be responsible for all funds and securities of the corporation; receive and give receipts for monies due and payable to the Corporation from any source whatsoever, and deposit all such monies in the name of the Corporation in such banks, trust companies or other depositories as shall be selected in accordance with the provisions of Article V of these By-Laws; (ii) in general, perform all the duties incident to the office of Treasurer and such other duties as from time to time may be assigned to him by the President and Chief Operating Officer or the Board of Directors. In the absence of the Treasurer, or in the event of his incapacity or refusal to act, or at the direction of the Treasurer, any Assistant Treasurer may perform the duties of the Treasurer.
- 4.11 THE SECRETARY. The Secretary shall: (i) record all of the proceedings of the meetings of the stockholders and Board of Directors in one or more books kept for the purpose; (ii) see that all notices are duly given in accordance with the provisions of these By-Laws or as required by law; (iii) be custodian of the corporate records and of the seal of the Corporation and see that the seal of the Corporation is affixed to all certificates for shares of capital stock prior to the issue thereof and to all documents, the execution of which on behalf of the Corporation under its seal is duly authorized in accordance with he provisions of these By-Laws; (iv) keep a register of the post office address of each stockholder which shall be furnished to the Secretary by such stockholder; (v) have general charge of the stock transfer books of the Corporation and (vi) in general, perform all duties incident to the office of Secretary and such other duties as from time to time may be assigned to him by the President and Chief Operating Officer or the Board of Directors. In the absence of the Secretary, or in the event of his incapacity or refusal to act, or at the direction of the Secretary, any Assistant Secretary may perform the duties of Secretary.

#### ARTICLE V

### CONTRACTS, LOANS, CHECKS AND DEPOSITS

5.1 CONTRACTS. Except as otherwise determined by the Board of Directors or provided in these By-Laws, all deeds and mortgages made by the Corporation and all other written contracts and agreements to which the Corporation shall be a party shall be executed in its name by the Chief Executive Officer, the President and Chief Operating

39

- 5.2 LOANS. No loans shall be contracted on behalf of the Corporation and no evidences of indebtedness shall be issued in its name unless authorized by a resolution of the Board of Directors. Such authority may be general or confined to specific instances.
- 5.3 CHECKS, DRAFTS, ETC. All checks, drafts or other orders for the payment of money, notes or other evidences of indebtedness issued in the name of the Corporation, shall be signed by such officer or officers, agent or agents of the Corporation and in such manner as shall from time to time be determined by resolution of the Board of Directors.
- 5.4 DEPOSITS. All funds of the Corporation not otherwise employed shall be deposited from time to time to the credit of the Corporation in such banks, trust companies or other depositories as the Board of Directors may select.

#### ARTICLE VI

## CERTIFICATES FOR SHARES OF CAPITAL STOCK AND THEIR TRANSFER

6.1 SHARE OWNERSHIP; TRANSFERS OF STOCK. Shares of the capital stock of the Corporation may be certificated or uncertificated. Owners of shares of the capital stock of the Corporation shall be recorded in the books of the Corporation and ownership of such shares shall be evidenced by a certificate or book entry notation in the books of the Corporation. If shares are represented by certificates, such certificates shall be in such form as may be determined by the Board of Directors. Certificates shall be signed by the Chief Executive Officer or the President and Chief Operating Officer or any Vice President and by the Treasurer or the Secretary or an Assistant Secretary. If any such certificate is countersigned by a transfer agent other than the Corporation or its employee, or by a registrar other than the Corporation or its employee, any other signature on the certificate may be a facsimile. In case any officer, transfer agent or registrar who has signed or whose facsimile signature has been placed upon a certificate shall have ceased to be such officer, transfer agent or registrar before such certificate is issued, it may be issued by the Corporation with the same effect as if he were such officer, transfer agent or registrar at the date of issue. All certificates for shares of capital stock shall be consecutively numbered or otherwise identified. The name of the person to whom the shares represented thereby are issued, with the number of shares and date of issue, shall be entered on the books of the Corporation. certificate surrendered to the Corporation for transfer shall be cancelled and no new certificate or other evidence of new shares shall be issued until the former certificate for alike number of shares shall have been surrendered and cancelled, except that in case of a lost, destroyed or mutilated certificate, a new certificate or other evidence of new shares may be issued therefor upon such terms

40

and indemnity to the Corporation as the Board of Directors may prescribe. Uncertificated shares shall be transferred in the books of the Corporation upon the written instruction originated by the appropriate person to transfer the shares.

6.2 TRANSFER AGENTS AND REGISTERS. The Board of Directors may appoint one or more transfer agents or assistant transfer agents and one or more registrars of transfers, and may require all certificates for shares of capital stock of the Corporation to bear the signature of a transfer agent and a registrar of transfers. The Board of Directors may at any time terminate the appointment of any transfer agent or any assistant transfer agent or any registrar of transfers.

#### ARTICLE VII

### LIABILITY AND INDEMNIFICATION

#### 7.1 LIMITED LIABILITY OF DIRECTORS.

(a) No person who was or is a director of this Corporation shall be personally liable to the Corporation or its stockholders for

monetary damages for breach of fiduciary duty as a director, except for liability (i) for breach of the duty of loyalty to the Corporation or its stockholders; (ii) for acts of omissions not in good faith or that involve intentional misconduct or known violation of law; (iii) under Section 174 of the General Corporation Law; or (iv) for any transaction from which the director derived any improper personal benefit. If the General Corporation Law is amended after the effective date of the By-Law to further eliminate or limit, or to the effective date of this By-Law to further eliminate or limit, or to authorize further elimination or limitation of, the personal liability of a director to this Corporation or its stockholders shall be eliminated or limited to the full extent permitted by the General Corporation Law, as so amended. For purposes of this By-Law, "fiduciary duty as a director" shall include any fiduciary duty arising out of serving at the request of this Corporation as a director of another corporation, partnership, joint venture, trust or other enterprise, and any liability to such other corporation, partnership, joint venture, trust or other enterprise, and any liability to this Corporation in its capacity as a security holder, joint venturer, partner, beneficiary, creditor, or investor of or in any such other corporation, partnership, joint venture, trust or other enterprise.

(b) Any repeal or modification of the foregoing paragraph by the stockholders of this Corporation shall not adversely affect the elimination or limitation of the personal liability of a director for any act or omission occurring prior to the effective date of such repeal or modification. This provision shall not eliminate or limit the liability of a director for any act or omission occurring prior to the effective date of this By-Law.

41

- 7.2 LITIGATION BROUGHT BY THIRD PARTIES. The Corporation shall indemnify any person who was or is a party or is threatened to be made a party to any threatened, pending or completed action, suit or proceeding, whether civil, criminal, administrative or investigative(other than an action by or in the right of the Corporation) by reason of the fact that he is or was or has agreed to become a director or officer of the Corporation; or is or was serving or has agreed to serve at the request of the Corporation as a director or officer of another corporation, partnership, joint venture, trust or other enterprise, or by reason of any action alleged to have been taken or omitted in such capacity, against costs, charges and other expenses (including attorneys' fees) ("Expenses"), judgements, fines and amounts paid in settlement actually and reasonably incurred by him in connection with such action, suit or proceeding and any appeal thereof if he acted in good faith and in a manner he reasonably believed to be in or not opposed to the best interests of the Corporation, and, with respect to any criminal action or proceeding, had no reasonable cause to believe his conduct was unlawful. The termination of any action, suit or proceeding by judgement, order, settlement, conviction, or plea of nolo contendere or its equivalent, shall not, of itself, create a presumption that the person did not act in good faith and in a manner he reasonably believed to be in or not opposed to the best interests of the Corporation, and, with respect to any criminal action or proceeding, had reasonable cause to believe that his conduct was unlawful. For purposes of this By-Law, "serving or has agreed to serve at the request of the Corporation as a director or officer of another corporation, partnership, joint venture, trust or other enterprise" shall include any service by a director or officer of the Corporation as a director, officer, employee, agent or fiduciary of such other corporation, partnership, joint venture trust or other enterprise, or with respect to any employee benefit plan (or its participants or beneficiaries) of the Corporation or any such other enterprise.
- 7.3 LITIGATION BY OR IN THE RIGHT OF THE CORPORATION. The Corporation shall indemnify any person who was or is a party or is threatened to be made a party to any threatened, pending or completed action or suit by or in the right of the Corporation to procure a judgment in its favor by reason of the fact that he is or was or has agreed to become a director or officer of the Corporation, or is or was serving or has agreed to serve at the request of the Corporation as a director or officer of another corporation, partnership, joint venture, trust or other enterprise, or by reason of any action alleged to have been taken or omitted in such capacity against Expenses actually and reasonably incurred by him in connection with the investigation, defense or settlement of such action or suit and any appeal thereof if he acted in good faith and in a manner he reasonably believed to be in or not opposed to the best interests of the Corporation and except that no indemnification shall be made in respect of any claim, issue or matter as to which such person shall have been adjudged to be liable to the Corporation unless and only to the extent that the Court of Chancery of Delaware or the court in

which such action or suit was brought shall determine upon application that, despite the adjudication of liability but in view of all the circumstances of the case, such person is fairly and reasonably entitled to indemnity for such Expenses as the Court of Chancery of Delaware or such other court shall deem proper.

- 7.4 SUCCESSFUL DEFENSE. To the extent that any person referred to in section 7.2 or 7.3 of these By-Laws has been successful on the merits or otherwise, including, without limitation, the dismissal of an action without prejudice, in defense of any action, suit or proceeding referred to therein or in defense of any claim, issue or matter therein, he shall be indemnified against Expenses actually and reasonably incurred by him in connection therewith.
- 7.5 DETERMINATION OF CONDUCT. Any indemnification under section 7.2 or 7.3 of these By-Laws (unless ordered by a court) shall be made by the Corporation only as authorized in the specific case upon a determination that indemnification of the director or officer is proper in the circumstances because he has met the applicable standard of conduct set forth in section 7.2 or 7.3. Such determination shall be made (i) by the Board of Directors by a majority vote of a quorum (as defined in these By-laws) consisting of directors who were not parties to such action, suit or proceeding, or (ii) if such quorum is not obtainable, or, even if obtainable a quorum of disinterested directors so directs, by independent legal counsel in a written opinion, or (iii) by the stockholders.
- 7.6 ADVANCE PAYMENT. Expenses incurred in defending a civil or criminal action, suit or proceeding shall be paid by the Corporation in advance of the final disposition of such action, suit or proceeding and any appeal upon receipt by the Corporation of an undertaking by or on behalf of the director or officer to repay such amount if it shall ultimately be determined that the is not entitled to be indemnified by the Corporation.
- 7.7 DETERMINATION OF ENTITLEMENT TO INDEMNIFICATION. The determination of the entitlement of any person to indemnification under section 7.2, 7.3 or 7.4 or to advancement of Expenses under section 7.6 of these By-Laws shall be made promptly, and in any event within 60 days after the Corporation has received a written request for payment from or on behalf of a director or officer and payment of amounts due under such sections shall be made immediately after such determination. If no disposition of such request is made within said 60 days or if payment has not been made within 10 days thereafter, or if such request is rejected, the right to indemnification or advancement of Expenses provided by this By-Law shall be enforceable by or on behalf of the director or officer in any court of competent jurisdiction. In addition to the other amounts due under this By-Law, Expenses incurred by or on behalf of a director or officer in successfully establishing his right to indemnification or advancement of Expenses, in whole or in part, in any such action (or settlement thereof) shall be paid by the Corporation.

43

- 7.8 BY-LAWS NOT EXCLUSIVE: CHANGE IN LAW. The indemnification and advancement of Expenses provided by these By-Laws shall not be deemed exclusive of any other rights to which those seeking indemnification or advancement of Expenses may be entitled under any law (common or statutory), the Certificate of Incorporation, agreement, vote of stockholders or disinterested directors or otherwise, both as to action in his official capacity and as to action in another capacity while holding such office, or while employed by or acting as a director or officer of the Corporation or as a director or officer of another corporation, partnership, joint venture, trust or other enterprise, and shall continue as to a person who has ceased to be a director or officer and shall inure to the benefit of the heirs, executors and administrators of such a person. Notwithstanding the provisions of these By-Laws, the Corporation shall indemnify or make advancement of Expenses to any person referred to in section 7.2 or 7.3 of this By-Law to the full extent permitted under the laws of Delaware and any other applicable laws, as they now exist or as they may be amended in the future.
- 7.9 CONTRACT RIGHTS. All rights to indemnification and advancement of Expenses provided by these By-Laws shall be deemed to be a contract between the Corporation and each director or officer of the Corporation who serves, served or has agreed to serve in such capacity, or at the request of the Corporation as director or officer of another corporation, partnership, joint venture, trust or other enterprise, at any time while these By-Laws and the relevant provisions of the General Corporation Law or other applicable law, if

any, are in effect. Any repeal or modification of these By-Laws, or any repeal or modification of relevant provisions of the Delaware General Corporation Law or any other applicable law, shall not in anyway diminish any rights to indemnification of or advancement of Expenses to such director or officer or the obligations of the Corporation.

- 7.10 INSURANCE. The Corporation shall have power to purchase and maintain insurance on behalf of any person who is or was or has to become a director or officer of the Corporation, or is or was serving or has agreed to serve at the request of the Corporation as a director or officer of another corporation, partnership, joint venture, trust or other enterprise, against any liability asserted against him and incurred by him in any such capacity, or arising out of his status as such, whether or not the Corporation would have the power to indemnify him against such liability under the provisions of these By-Laws.
- 7.11 INDEMNIFICATION OF EMPLOYEES OR AGENTS. The Board of Directors may, by resolution, extend the provisions of these By-Laws pertaining to indemnification and advancement of Expenses to any person who was or is a party or is threatened to be made a party to any threatened, pending or completed action, suit or proceeding by reason of the fact that he is or was or has agreed to become an employee, agent or fiduciary of the Corporation or is or was serving or has agreed to serve at the request of the Corporation as a

44

director, officer, employee, agent or fiduciary of another Corporation, partnership, joint venture, trust or other enterprise or with respect to any employee benefit plan (or its participants or beneficiaries) of the Corporation or any such other enterprise.

#### ARTICLE VIII

#### FISCAL YEAR

8.1 The fiscal year of the Corporation shall end on the thirty-first day of December in each year.

#### ARTICLE IX

#### DIVIDENDS

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9.1 The Board of Directors may from time to time declare, and the Corporation may pay, dividends on its outstanding shares of capital stock in the manner and upon the terms and conditions provided by law and its Certificate of Incorporation.

#### ARTICLE X

SEAL

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10.1 The Board of Directors shall provide a corporate seal which shall be in the form of a circle and shall have inscribed thereon the name of the Corporation and the words "Corporate Seal, Delaware."

#### ARTICLE XI

### WAIVER OF NOTICE

11.1 Whenever any notice whatever is required to be given under any provision of these By-Laws or of the Certificate of Incorporation or of the General Corporation Law, a written waiver thereof, signed by the person entitled to notice, whether before or after the time stated therein, shall be deemed equivalent to notice. Attendance of a person at a meeting of stockholders shall constitute a waiver of notice of such meeting, except when the stockholder attends a meeting for the express purpose of objecting, at the beginning of the meeting, to the transaction of any business because the meeting is not lawfully called or convened. Neither the business to be transacted at, nor the purpose of, any regular or special meeting of the stockholders need be specified in any written waiver of notice.

ARTICLE XII

### AMENDMENTS

12.1 These By-Laws may be altered, amended or repealed and new By-Laws may be adopted at any meeting of the Board of Directors of the Corporation by a majority of the whole Board of Directors.

EXHIBIT 11

# NEWELL RUBBERMAID INC. AND SUBSIDIARIES COMPUTATION OF EARNINGS PER SHARE OF COMMON STOCK (in thousands, except per share data)

	Three Months 2000	ended March 31, 1999 
Basic Earnings per Share: Net income (loss) Weighted average outstanding Basic Earnings (loss) per Share	\$ 76,220 274,059 \$ 0.28	\$(78,999) 281,447 \$ (0.28)
Diluted Earnings per Share:		
Net income (loss) Minority interest in income of	\$ 76,220	\$(78,999)
subsidiary trust, net of tax	N/A 	N/A 
Net income, assuming conversion of all applicable securities	\$ 76,220	\$(78,999)
Weighted average shares outstanding:	247,059	281,447
Incremental common shares applicable to common stock options based on the market price during the period	N/A	N/A
Average common shares issuable assuming conversion of the Company-Obligated Mandatorily Redeemable Convertible Preferred Securities of a Subsidiary		
Trust	N/A 	N/A
Weighted average shares outstanding assuming full dilution	247,059	281,447
Diluted Earnings (loss) per Share assuming conversion of all applicable securities(1)	\$ 0.28	\$ (0.28)

<sup>(1)</sup> Diluted earnings per share for the three months ended March 31, 2000 and March 31, 1999 exclude the impact of "in the money" stock options and convertible preferred securities because they are antidilutive.

EXHIBIT 12

# NEWELL RUBBERMAID INC. AND SUBSIDIARIES STATEMENT OF COMPUTATION OF RATIO OF EARNINGS TO FIXED CHARGES (in thousands, except ratio data)

	Three Months End 2000	led March 31, 1999
Earnings (loss) available to		
fixed charges: Income before income taxes	\$123,935	\$(55,022)
Fixed charges:	<b>4120,000</b>	Φ(00/022)
Interest expense	27,849	25,261
Portion of rent determined		
to be interest (1) Minority interest in	10,608	10,765
income of subsidiary trust	6,685	6,712
Eliminate equity in earnings	(2,174)	(1,820)
	\$166,903 ======	\$(14,104) ======
Fixed charges:		
Interest expense	27,849	25,261
Portion of rent determined		
to be interest (1)	10,608	10,765
Minority interest in income of subsidiary trust	6,685	6,712
Theome of Substatally trust		
	\$ 45,142	\$ 42,738
Ratio of earnings (loss) to fixed charges	======= 3.70	====== (0.33)
nacto of carnings (1000) to fixed charges	3.70	(0.55)

<sup>(1)</sup> A standard ratio of 33% was applied to gross rent expense to approximate the interest portion of short-term and long-term leases.

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This schedule contains summary financial information
            extracted from the Newell Rubbermaid Inc. and
            Subsidiaries Consolidated Balance Sheets and State-
            ments of Income and is qualified in its entirety by
            reference to such financial statements.
                   1,000
                   3-M0S
         DEC-31-2000
              MAR-31-2000
                          8,028
                        0
               1,130,110
                 (42,973)
                 1,168,486
            2,695,357
                      2,970,487
             (1,405,129)
              6,677,988
      1,557,732
                     1,877,109
         500,000
                         0
                      282,118
                  2,020,712
6,677,988
                     1,550,844
              408,484
                       1,142,360
               1,395,953
               30,956
               2,296
             27,849
               123,935
                   47,715
            76,220
                      0
                     0
                   76,220
                    0.28
                    0.28
```

Allowances for doubtful accounts are reported as contra accounts to accounts receivable. The corporate reserve for bad debts is a percentage of trade receivables based on the bad debts experienced in one or more past years, general economic conditions, the age of the receivables and other factors that indicate the element of uncollectibility in the receivables outstanding at the end of the period.

See notes to consolidated financial statements.