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FORM 8-K
CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) July 24, 1995

NEWELL CO
(Exact name of registrant as specified in its charter)

| Delaware | 1-9608 | 36-3514169 |
| :---: | :---: | :---: |
| (State or other | (Commission | (IRS Employer |
| jurisdiction of | File Number) | Identification No.) |

29 East Stephenson Street, Freeport, Illinois 61032
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code (815) 235-4171

Item 5. Other Events.
Newell Co. issued a news release dated July 24, 1995
announcing its results for the second quarter and the six months ended June 30, 1995. A copy of the news release is attached as Exhibit 99.

Item 7. Financial Statements, Pro Forma Financial Information and Exhibits.
(c) Exhibits.
(99) News Release dated July 24, 1995.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934 , the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

NEWELL CO.
(Registrant)

Date: August 10, 1995
By: --------- William T. Alldredge
William T. Alldredge Vice President -- Finance

## EXHIBIT INDEX

## Exhibit

No. Description

News Release dated July 24, 1995

## NEWS RELEASE

NEWELL CO. REPORTS RECORD SALES AND EARNINGS SALES AND EARNINGS UP $25 \%$ IN THE QUARTER

FREEPORT, IL, July 24, 1995 -- Newell announced today that sales and earnings reached record highs for the second quarter and six months ended June 30, 1995.

For the 1995 second quarter, net sales were a record $\$ 621.3$ million, up $26 \%$ from $\$ 493.5$ million achieved in the second quarter of 1994. Net income in the quarter increased $25 \%$ to $\$ 54.9$ million from $\$ 44.0$ million and earnings per share were 35 cents, a $25 \%$ increase from 28 cents achieved in the second quarter of 1994.

The increase in sales for the quarter is primarily attributable to contributions from Eberhard Faber, Newell Europe, and the Del Mar and LouverDrape operations of Levolor Home Fashions, all acquired in 1994. The increases in net income and earnings per share for the quarter are primarily attributable to contributions from the 1994 acquisitions (net of interest expense) and a reduction in other nonoperating expenses vs. 1994.

For the first six months, sales were up $26 \%$ to $\$ 1,177.9$ million from $\$ 937.0$ million in 1994. Net income was $\$ 91.0$ million, up $21 \%$ from $\$ 75.5$ million in 1994. Earnings per share were 58 cents, up $21 \%$ from 48 cents in 1994.

The increase in sales for the first half is also attributable to the acquisitions of Eberhard Faber, Newell Europe, and the Del Mar and LouverDrape operations. The increases in net income and earnings per
share for the first half are primarily attributable to contributions form the 1994 acquisitions (net of interest expense), improved profitability at businesses owned for more than two years (core businesses) and a reduction in other nonoperating expenses vs. 1994.

William P. Sovey, Newell's Vice Chairman and CEO, stated, "We're very pleased that, thanks to contributions from acquisitions and a very good effort on the part of our core businesses, we were able to post strong results in a sluggish first half retail environment. As the performance of our recent acquisitions improves and we generate increased internal growth, we are confident that we can meet our growth targets for the remainder of the year."

Newell manufactures and markets high-volume staple consumer
hardware, home furnishings, and office products.

NEWELL CO.
CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED) (in millions except per share data)

Three Months Ended June 30, Six Months Ended June 30,
Net Sales
Cost of products sold

GROSS INCOME
$\%$ of sales

Selling, general \&
administrative expense
OPERATING INCOME
\% of sales

| 1995 | 1994 | \% Change |
| :---: | :---: | :---: |
| \$621.3 | \$493.5 | 25.9\% |
| 431.8 | 333.6 |  |
| 189.5 | 159.9 | 18.5\% |
| 30.5\% | 32.4\% |  |


| 1995 | 1994 | \% Change |
| :---: | :---: | :---: |
| \$1,177.9 | \$937.0 | 25.7\% |
| 821.6 | 642.3 |  |
| 356.3 | 294.7 | 20.9\% |
| 30.2\% | 31.5\% |  |


| 88.4 | 74.8 |  |
| :---: | :---: | :---: |
| -------- | $18.8 \%$ |  |
| 101.1 | 85.1 |  |
| $16.3 \%$ | $17.2 \%$ |  |


| 181.8 | 151.8 |  |
| :---: | :---: | :---: |
| ---------- |  |  |
| 174.5 | 142.9 | $22.1 \%$ |
| $14.8 \%$ | $15.3 \%$ |  |

Nonoperating expenses:

| Interest expense | 12.4 | 6.3 |  | 24.2 | $\begin{aligned} & 11.8 \\ & (0.5) \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Income | (0.6) | (0.3) |  | (0.9) |  | $(0.5)$ |
| Goodwill | 4.3 | 3.5 |  | 9.1 | 7.1 |  |
| Other | (6.5) | (1.0) |  | (9.6) | (4.6) |  |
|  | 9.6 | 8.5 |  | 22.8 | 13.8 |  |
| INCOME BEFORE TAXES | 91.5 | 76.6 | 19.5\% | 151.7 | 129.1 | 17.5\% |
| \% of sales | 14.7\% | 15.5\% |  | 12.9\% | 13.8\% |  |
| Income taxes | 36.6 | 32.6 |  | 60.7 | 53.6 |  |
| Effective rate | 40.0\% | 42.6\% |  | 40.0\% | 41.5\% |  |
| NET INCOME | \$54.9 | \$44.0 | 24.8\% | \$91. 0 | \$75.5 | 20.5\% |
| \% of sales | 8.8\% | 8.9\% |  | 7.7\% | 8.1\% |  |
| EARNINGS PER SHARE | \$0.35 | \$0.28 | 25.0\% | \$0.58 | \$0.48 | 20.8\% |
| Average shares outstanding | 158.0 | 157.8 | 0.1\% | 158.0 | 157.7 | 0.2\% |

