## SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

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#### FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): July 31, 2003

NEWELL RUBBERMAID INC.

(Exact Name of Registrant as Specified in its Charter)

Delaware
(State or Other
Jurisdiction

1-9608 (Commission File Number) 36-3514169 (IRS Employer Identification No.)

of Incorporation)

Deerfield Corporate Centre One 13010 Morris Road, Suite 100 Alpharetta, Georgia (Address of Principal Executive Offices)

30004 (Zip Code)

Registrant's telephone number, including area code: (770) 670-2232

ITEM 7. FINANCIAL STATEMENTS, PRO FORMA FINANCIAL INFORMATION AND EXHIBITS

(c) Exhibits.

Exhibit

Number Description

99.1 Press Release, dated July 31, 2003, issued by Newell Rubbermaid Inc., and Additional Financial Information

ITEM 9. REGULATION FD DISCLOSURE (ALSO BEING PROVIDED UNDER NEW ITEM 12. RESULTS OF OPERATIONS AND FINANCIAL CONDITION).

The information in this Report, including the Exhibit attached hereto, is furnished pursuant to Item 9 and Item 12 of this Form 8-K. Consequently, it is not deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liabilities of that section. It may only be incorporated by reference in another filing under the Exchange Act or Securities Act of 1933 if such subsequent filing specifically references this Form 8-K.

On July 31, 2003, Newell Rubbermaid Inc. (the "Company") reported its results for the second fiscal quarter ended June 30, 2003. The Company's press release, dated July 31, 2003, is attached as Exhibit 99.1

The press release contains non-GAAP financial measures. For purposes of SEC Regulation G, a "non-GAAP financial measure" is a numerical measure of a registrant's historical or future financial performance, financial position or cash flows that excludes amounts, or is subject to adjustments that have the effect of excluding amounts, that are included in the most directly comparable measure calculated and presented in accordance with GAAP in the statement of income, balance sheet or statement of cash flows of the issuer; or includes amounts, or is subject to adjustments that have the effect of including amounts, that are excluded from the most directly comparable measure so calculated and presented. Operating and statistical measures and certain ratios and other statistical measures are not non-GAAP  $\,$ financial measures. For purposes of the definition,  $\ensuremath{\mathsf{GAAP}}$  refers to generally accepted accounting principles in the United States. Pursuant to the requirements of Regulation G, the Company has provided, as a part of the press release, a reconciliation of each of the non-GAAP financial measures to the most directly comparable GAAP financial measure. (For certain other statistical measures that are not non-GAAP financial measures, the Company has provided other supplemental information, also as part of the press release.)

The Company has used the financial measures that are included in the

investors because they permit investors to view the Company's performance using the same tools that Company management uses and to gauge the Company's progress in achieving its stated goals.

The Company's management believes that the individual measures are also useful to investors for more specific reasons:

Operating income, net income and gross margin, excluding restructuring and other charges, as a percentage of sales. -- These measures are also useful to investors because they provide information with respect to operating income, net income and gross margin related to continuing operations after the restructuring plan is completed.

Free cash flow: Cash flow provided by operations, net of dividends and capital expenditures. -- This measure is also useful to investors because it is an indication of amounts of cash flow that may be available for further investment in future growth initiatives.

Operating profit from internal growth: Change in operating profit attributable to net sales growth of businesses the Company has owned longer than one year, including minor acquisitions and divestitures. -- This measure also assists investors in understanding the extent to which changes in comparable operating profit is attributable to Company operations that have been owned longer than a year.

Diluted earnings per share, excluding restructuring and other charges. -- This measure is also useful to investors because it provides information with respect to earnings per share, both historical and expected, related to continuing operations after the restructuring plan is completed.

The other purpose for which the Company uses free cash flow and earnings per share, excluding restructuring and other charges, is as two of the performance goals that help determine the amount, if any, of cash bonuses for corporate management employees under the Company's management cash bonus plan.

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#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

NEWELL RUBBERMAID INC.

Date: July 31, 2003 By: /s/ Dale L. Matschullat

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Dale L. Matschullat

Vice President - General Counsel

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#### EXHIBIT INDEX

Exhibit No. Description

Press Release, dated July 31, 2003, issued by Newell Rubbermaid Inc., and Additional Financial Information 99.1

### PRESS RELEASE AND ADDITIONAL FINANCIAL INFORMATION

NEWELL RUBBERMAID SETS SECOND QUARTER REVENUE RECORD OF \$2 BILLION, UP 4%

- \* EARNINGS IN LINE WITH CONSENSUS
- \* ADOPTS MORE CONSERVATIVE FULL YEAR OUTLOOK

ATLANTA, July 31, 2003 - Newell Rubbermaid Inc. (NYSE: NWL) today announced its second quarter results, reporting record sales of \$1,976.1 million, an increase of 4.3% compared to the second quarter of 2002. Total sales improved due to the Lenox{R} hand tool and power tool accessory acquisition (formerly American Saw) in addition to 0.3% internal sales growth in businesses owned more than a year.

#### SECOND QUARTER RESULTS

Net income in the quarter was \$73.8 million, or \$0.27 per share in 2003, compared to \$88.6 million, or \$0.33 per share in the second quarter of 2002. Excluding charges, net income increased 10% to \$114.5 million in the quarter, versus \$104.0 million in 2002. Diluted earnings per share, calculated on the same basis, increased 8% to \$0.42 in the quarter, versus \$0.39 in 2002. A reconciliation of the results "as reported" to results "excluding charges" is attached to this press release.

"We are pleased to deliver solid quarterly results and we remain committed to investing in our long-term growth strategies, despite the short-term pressures we face. This was a challenging quarter for Newell Rubbermaid because of our planned exit from business with highrisk customers and from certain low-margin product lines, in addition to the added pressure from retailer inventory reductions." said Joseph Galli, Newell Rubbermaid's chief executive officer.

Mr. Galli added: "We continue to see significant progress from our strategies in the Sharpie and Irwin groups, but the progress is slower than we would like for some of our other businesses because of retailer inventory reductions, pricing pressure on opening price point products and the resources required to complete our restructuring projects. For those reasons we have been compelled to look more conservatively at our earnings guidance for the remainder of this year. Our fundamental strategies are sound, and looking further forward we are confident of the success we're seeing from our investment in high-growth, high-margin products and brands."

Internal sales growth, which excludes the impact of material acquisitions and divestitures made in the past year, increased 0.3%. The planned exit from high-risk customers reduced internal sales by 2.9% in the quarter, while foreign currency translation favorably impacted sales by 3.3%. Strong Power Brand sales were reported in the

quarter from the Calphalon{R} brand (up 22%), the Sharpie{R} brand (up 20%), and IRWIN{R} hand tools and power tool accessories (up 10%). These increases were principally from increased investment in TV advertising, the Phoenix in-store merchandising program, new product introductions and account review wins over the past year. Sales for Levolor{R} window furnishings, a part of the Irwin group declined double-digit due primarily to planned exits from low margin product lines. Additionally, sales for the U.S. picture frames business, part of the Caphalon Home group, also declined double-digit due primarily to the exit from high-risk customers and pricing pressures on opening price point products.

The company added that cost savings of \$25 million in the quarter and the 2003 Lenox acquisition contributed to the expansion of gross margins to 27.8% in 2003 versus 27.5% in 2002. Excluding charges, gross margins improved to 27.9% in 2003 versus 27.5% in 2002.

Operating income was \$140.5 million, or 7.1% of sales, in 2003 versus \$181.7 million, or 9.6% of sales, in 2002. The decline was primarily from increased restructuring charges. Excluding charges, operating income increased 5% to \$200.7 million, or 10.2% of sales, versus \$191.5 million, or 10.1% of sales, in 2002.

As part of its previously announced restructuring plan, the company recorded second quarter pre-tax restructuring charges of \$57.9 million and other restructuring related charges of \$2.3 million. During the quarter the company exited seven facilities in connection with the movement of production to lower cost facilities and countries. To date, 69 facilities have been exited under the plan.

In the quarter, the company consumed free cash flow of \$52 million versus generating \$55 million in the second quarter of 2002. The company defines free cash flow as cash generated from operations, net of capital expenditures and dividends. The company pointed to increased strategic investments in capital for new product development

and productivity initiatives, increased cash restructuring charges and increased inventory levels as the primary factors for the decrease in free cash flow. The increased inventory levels were the result of increased safety stock levels related to restructuring programs and new product launches, and the impact of retailer inventory reductions. A reconciliation of free cash flow to cash flow provided by operating activities is attached to this press release.

#### SIX-MONTH RESULTS

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Net sales for the first six months of 2003 were a record \$3.7 billion, up 6.3% from \$3.5 billion for the first six months of 2002. Internal sales growth, which excludes the impact of material acquisitions and divestitures made in the past year, declined 0.2%. The planned exit of high-risk customers reduced internal sales by 2.8%, while foreign

currency translation favorably impacted sales by 3.1% for the first six months.

Net income for the first six months of 2003 was \$89.8 million, or \$0.33 per share in 2003, compared to a net loss of \$375.4 million, or \$1.40 loss per share in 2002. Excluding charges, net income for the first six months of 2003 increased 12% to \$188.0 million versus \$167.9 million in 2002. Diluted earnings per share, calculated on the same basis, increased 10% to \$0.69 in the first six months of 2002 versus \$0.63 in 2002.

In the first six months of 2003, the company recorded a pre-tax restructuring charge of \$117.6 million and other divestiture and restructuring related charges of \$27.8 million.

#### OTHER ITEMS OF NOTE FROM THE QUARTER

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- \* The integration of Lenox is ahead of plan and is substantially complete. Sales in the second quarter were up 6% over the prior year when Newell Rubbermaid did not own the company.
- \* The Rubbermaid{R} Tough Tools{TM} launch is underway and initial results are promising. The Tough Tools collection was designed for and provides solutions to the most common household projects. It features stylish, high-quality hand tools with ergonomic rubberized grips for do-it-vourselfers
- household projects. It features stylish, high-quality hand tools with ergonomic rubberized grips for do-it-yourselfers.

  \* The Calphalon Culinary Center, Toronto, opened its doors in June 2003. This is the second cooking school launched by Calphalon, following the success of the Chicago center. These cooking schools are part of the company's focus on grass roots marketing through the integration of Calphalon products into demonstration and hands-on cooking classes.

## OUTLOOK

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For the third quarter of 2003, the company expects diluted earnings per share of \$0.40 - \$0.44, excluding restructuring charges of \$30 - \$50 million, and other non-recurring charges related to product line exit costs of \$4 - \$6 million.

For the full year 2003, the company has revised and narrowed its previously stated \$1.77 - \$1.87 diluted earnings per share guidance to \$1.60 - \$1.68, excluding restructuring charges of \$190 - \$210 million, and other charges related to product line exit costs of \$40 - \$50 million. The Company now expects full year 2003 internal sales growth to be between zero and two percent.

The revised guidance is due primarily to softer than expected sales outlook for the Company's picture frame businesses, pricing pressure on opening price point business and retailer inventory reductions. Additionally, the company is increasing its investment in its previously announced restructuring plan to \$460-\$480 million from its previous guidance of \$350 million. Approximately \$40 million of the restructuring increase is due to currency translation from projects completed or in the process of being completed in Europe, for which currencies have strengthened against the US dollar. The remainder of the increased investment is related to additional high-return projects for the American Tool acquisition and supply chain streamlining projects identified since the plan was established in 2001. The company still expects to complete charges related to the restructuring plan by June 2004.

#### A RECONCILIATION OF THE 2003 EARNINGS OUTLOOK IS AS FOLLOWS:

	3rd Quarter	Full Year 
Diluted earnings per share Excluding:	\$0.26 - \$0.36	\$0.96 - \$1.11
Restructuring charges Product line exits, acquisition,	\$0.07 - \$0.12	\$0.47 - \$0.52
divestiture charges	\$0.01 - \$0.02	\$0.10 - \$0.12

Free cash flow for the full year is now expected to be \$200 to \$250 million for the year. Expected free cash flow is calculated as follows: cash flow from operations (estimated to be \$750 - \$800 million), less capital expenditures (estimated to be approximately \$325 million), less expected dividends of approximately \$230 million.

#### CONFERENCE CALL

The company's second quarter earnings conference call is scheduled for today, July 31, 2003 at 10:00 a.m. EDT. To participate on the call, please RSVP domestically at (800) 240-1339 or internationally at (706) 645-6914 to obtain the dial-in number for the call. The company's call will also be web cast. To access the web cast, use the link provided under the Investor Relations section on the company's home page at www.newellrubbermaid.com.

A replay will be available approximately one hour after the call concludes through August 31, 2003 and may be accessed domestically at (800) 642-1687 or internationally at (706) 645-9291. The conference call identification number is 1425502.

#### CAUTION CONCERNING FORWARD-LOOKING STATEMENTS

The statements contained in this press release that are not historical in nature are forward-looking statements. Forward-looking statements are not guarantees since there are inherent difficulties in predicting future results, and actual results could differ materially from those expressed or implied in the forward-looking statements. For a list of major factors that could cause actual results to differ materially from those projected, refer to Newell Rubbermaid's first quarter 2003 10-Q, Exhibit 99.1, filed with the Securities and Exchange Commission.

#### ABOUT NEWELL RUBBERMAID

Newell Rubbermaid Inc. is a global marketer of consumer products with 2002 sales of over \$7 billion and a powerful brand family including Sharpie{R}, Paper Mate{R}, Parker{R}, Waterman{R}, Colorific{R}, Rubbermaid{R}, Stain Shield{R}, Blue Ice{R}, TakeAlongs{R}, Roughneck{R}, Brute{R}, Calphalon{R}, Little Tikes{R}, Graco{R}, Levolor{R}, Kirsch{R}, Shur-Line{R}, BernzOmatic{R}, Goody{R}, Vise-Grip{R}, Quick-Grip{R}, IRWIN $\{R\}$ , Lenox $\{R\}$ , and Marathon $\{R\}$ . The company is headquartered in Atlanta, Georgia and employs approximately 44,000 people worldwide.

This press release and additional financial information about the company's 2003 second quarter results are available under the Investor Relations section of the company's website at www.newellrubbermaid.com.

Newell Rubbermaid Inc. Atlanta, Georgia

Securities Listed NYSE Common Stock (Symbol: NWL)

www.newellrubbermaid.com

At Newell Rubbermaid:

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> Newell Rubbermaid Inc. CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED) (in millions, except per share data)

As Reported

Three Months Ended June 30, Six Months Ended June 30, 2003 2002 % Change 2003 2002 % Change

Net sales	\$1,976.1	\$1,895.0	4.3%	<del>\$3,712.5</del>	\$3,492.0	6.3%
Cost of products sold	1,426.1	1,374.4		2,699.1	2,552.3	
ODOCC THOME	550.0	520.0	5.6%	1 010 1	939.7	7 00/
GROSS INCOME  % of sales	<del>550.0</del> 27.8%	520.6 27.5%	5.6%	1,013.4 27.3%	939.7 26.9%	7.8%
<del>% 01 Sales</del>	27.8%	27.5%		27.3%	<del>26.9%</del>	
<del>Selling, general &amp;</del>						
administrative expense	<del>351.6</del>	330.0	6.5%	674.2	629.2	7.2%
<del>% of sales</del>	17.8%	17.4%		18.2%	18.0%	
Restructuring costs	57.9	8.9		117.6	18.6	
- OPERATING INCOME	140.5	181.7	(22.7)%	221.6	291.9	(24.1)%
<del>% of sales</del>	7.1%	9.6%		6.0%	8.4%	
Nonoperating expenses:						
- Interest expense	28.6	29.3		60.6	<del>54.4</del>	
- Interest income	(1.0)	(1.1)		(2.6)	(1.8)	
- Other	3.7	19.2		30.6	27.8	
	31.3	47.4	(34.0)%	88.6	80.4	10.2%
	31.3	47.4	(34.0)%			10.2%
- INCOME BEFORE TAXES AND CUMULATIVE						
	100.0	404.0	(40 7)0/	400.0	044 5	(07.4)0
EFFECT OF ACCOUNTING CHANGE	109.2	134.3	(18.7)%	133.0	211.5	(37.1)%
— % of sales	5.5%	7.1%		3.6%	6.1%	
Income taxes	35.4	45.7	(22.6)%	43.2	72.0	(40.0)%
Effective rate	32.4%	34.0%	(22.0)%	32.5%	34.0%	(4010)/0
- NET INCOME BEFORE CUMULATIVE EFFECT - OF ACCOUNTING CHANGE - % of sales	\$ 73.8 3.7%	\$ 88.6 4.7%	(16.7)%	\$ 89.8 2.4%	\$ 139.5 4.0%	(35.6)%
Cumulative effect of accounting change					<del>(514.9)</del>	
— NET INCOME / (LOSS)	<del>\$ 73.8</del>	\$ 88.6	(16.7)%	\$ 89.8	<del>\$ (375.4)</del>	NA.
— % of sales	3.7%	4.7%		2.4%	(10.8)%	
EARNINGS PER SHARE BEFORE CUMULATIVE EFFECT OF ACCOUNTING CHANGE:  - Basic	\$ 0.27	<del>\$ 0.33</del>	(18.2)%	\$ 0.33	\$ 0.52	(36.5)%
- Diluted	\$ 0.27	\$ 0.33	(18.2)%	<del>\$ 0.33</del>	<del>\$ 0.52</del>	(36.5)%
EARNINGS (LOSS) PER SHARE CUMULATIVE EFFECT OF ACCOUNTING CHANGE:						
- Basic	\$	\$		<del></del>	<del>\$ (1.93)</del>	<del>N</del> A
- Diluted	-\$	-\$			<del>\$ (1.92)</del>	NA
EARNINGS (LOSS) PER SHARE: - Basic	\$ 0.27	\$ 0.33	(18.2\%	\$ 0.33	\$ (1.41)	NA.
— Diluted	\$ 0.27 \$ 0.27		(18.2)%	<del>\$ 0.33</del>	\$ (1.40)	NA NA
Average shares outstanding:	274.2	267.0	0.7%	272.0	200.0	2 001
- Basic	274.2	<del>267.0</del>	2.7%	273.8	<del>266.9</del>	<del>2.6%</del>
- Diluted	274.7	268.0	2.5%	274.2	267.8	2.4%

Excluding charges Reconciliation

Three Months Ended June 30,

	2003			<del>2002</del>			
	As Reported	Charges(1)	Excl. Charges	As Reported	Charges(2)	Excl. Charges	% Change
Net sales Cost of products sold	\$1,976.1 1,426.1	(2.1)	\$ 1,976.1 1,424.0	\$1,895.0 1,374.4	(0.8)	\$1,895.0 1,373.6	4.3%
GROSS MARGIN  * of sales	550.0 27.8%	2.1	552.1 27.9%	520.6 27.5%	0.8	521.4 27.5%	5.9%
Selling, general & administrative expense % of sales Restructuring costs	351.6 17.8% 57.9	<del>(0.2)</del> <del>(57.9)</del>	351.4 17.8%	330.0 17.4% 8.9	(8.9)	329.9 17.4%	6.5%
OPERATING INCOME % of sales	140.5 7.1%	60.2	200.7 10.2%	181.7 9.6%	9.8	191.5 10.1%	4.8%

Interest income	28.6		28.6	29.3		<del>29.3</del>	
Other Other	<del>(1.0)</del> 3.7		<del>(1.0)</del> 3.7	(1.1) 19.2	(13.6)	<del>(1.1)</del> 5.6	
Gener							
	31.3		31.3	47.4	<del>(13.6)</del>	33.8	(7
INCOME BEFORE TAXES AND							
CUMULATIVE EFFECT OF							
ACCOUNTING CHANGE % of sales	109.2 5.5%	60.2	169.4 8.6%	134.3 7.1%	23.4	<del>157.7</del> <del>8.3%</del>	7
% 01 3a1c3	3.5%		0.0%	7.1/0		0.5%	
Income taxes Effective rate	35.4 32.5%	19.5	54.9 32.5%	45.7 34.0%	8.0	<del>53.7</del> <del>34.0%</del>	2
ETTECETAGE	<del>32.5%</del>		<del>32.5%</del>	34.0%		34.0%	
INCOME BEFORE CUMULATIVE							
— EFFECT OF ACCOUNTING CHANGE—  % of sales	73.8 3.7%	40.7	114.5 5.8%	88.6 4.7%	15.4	194.0 5.5%	10
Cumulative effect of accounting change	<del>g</del> 				_		
NET INCOME	¢ 72.0	¢ 40 7	¢ 114 E	Ф 00 6	¢ 15 /	¢ 104.0	10
NET INCOME	<del>\$ 73.8</del> =======	\$ 40.7 =====	\$ 114.5 	<del>\$ 88.6</del> ======	\$ 15.4 =====	<del>\$ 104.0</del> 	10
% of sales	3.7%		5.8%	4.7%		5.5%	
EARNINGS PER SHARE BEFORE CUMULATIVE EFFECT OF ACCOUNTING CHANGE: Basic	\$ 0.27	<del>\$ 0.15</del>	\$ 0.42	\$ 0.33	<del>\$ 0.06</del>	\$ 0.39	<del>7</del>
Diluted	<del>\$ 0.27</del>	<del>\$ 0.15</del>	\$ 0.42	<del>\$ 0.33</del>	<del>\$ 0.06</del>	\$ 0.39	7
-EARNINGS (LOSS) PER SHARE -CUMULATIVE EFFECT OF -ACCOUNTING CHANGE:							
Basic	\$ -	\$ -	\$ -	\$ -	\$ -	<del></del>	
Diluted	-\$		\$	\$		\$	
Diluted							
Average shares outstanding:	274 2		274 2	267.0		267.0	2
	<del>274.2</del> <del>274.7</del>		274.2 274.7	<del>267.0</del> <del>268.0</del>		267.0 268.0	_
Average shares outstanding: Basic	274.7  "as reported"  of \$2.1 milli million of res administrative	ion in restru Structuring c Screenses),	274.7  2003 are restrueturing costs related to	cturing, acqui	ct line exits property and	268.0  restiture related  restiture related  restiture related  restiture related  restiture related	l chai
Average shares outstanding: Basic Diluted  (1) Charges excluded from These charges consist products sold), \$0.2 selling, general and facilities (shown in	274.7  "as reported" of \$2.1 milli million of res administrative restructuring	ion in restru structuring c cexpenses), costs).	274.7  274.7  2003 are restructuring costs related to \$57.9 million of	268.0 cturing, acqui lated to produ relocation of restructuring	et line exits property and costs relate	268.0  restiture related	- 2 - cha - of - in -tain
Average shares outstanding:  Basic Diluted  (1) Charges excluded from These charges consist products sold), \$0.2   selling, general and facilities (shown in	274.7  "as reported" of \$2.1 milli million of res administrative restructuring  "as reported"	ton in restrustructuring costs), costs).	274.7  274.7  2003 are restructuring costs related to \$57.9 million of \$57.9 are restru	268.0  cturing, acquilated to produce to pro	ct line exits property and costs relate uisition rela	268.0  restiture related (state) to the costs equipment (shown in costs equipment (shown in costs) to exiting cer	d char cof lin tain
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Average shares outstanding: Basic Diluted  (1) Charges excluded from These charges consist products sold), \$0.2 selling, general and facilities (shown in  (2) Charges excluded from charges consist of \$0 costs of products sol expenses), \$8.9 milli	"as reported" of \$2.1 milli million of res administrative restructuring  "as reported" .8 million in d), \$0.1 million of restructuring	ton in restructuring of expenses), costs).  ' results for restructuring of acquisturing charge	274.7  2003 are restru ecturing costs re osts related to s57.9 million of  2002 are restru g and acquisitio ition related ch	eturing, acquilated to produce to produce the relocation of restructuring or account of related cost arges (shown iting certain for account of the restructuring or account of the restructure of the res	ct line exits property and costs relate uisition rela s for product n selling, ge acilities (sh	restiture related (shown in costs equipment (showr in certain eer exiting eer exits (shown in restructure)	l cha c of rin tain nese own i
Average shares outstanding:  Basic Diluted  (1) Charges excluded from These charges consist products sold), \$0.2 selling, general and facilities (shown in  (2) Charges excluded from charges consist of \$0 costs of products sol	"as reported" of \$2.1 milli million of res administrative restructuring  "as reported" .8 million in d), \$0.1 milli on of restruct	ton in restructuring of expenses), costs).  ' results for restructuring of acquisturing charge	274.7  2003 are restru ecturing costs re osts related to s57.9 million of  2002 are restru g and acquisitio ition related ch	eturing, acquilated to produce to produce the relocation of restructuring or account of related cost arges (shown iting certain for account of the restructuring or account of the restructure of the res	ct line exits property and costs relate uisition rela s for product n selling, ge acilities (sh	restiture related (shown in costs equipment (showr in certain eer exiting eer exits (shown in restructure)	l cha c of l in tain nese own i
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1,019.6

27.5%

939.7

26.9%

947.2

<del>27.1%</del>

GROSS MARGIN

% of sales

1,013.4

27.3%

% of sales Restructuring costs OPERATING INCOME	18.2%			629.2	, ,		
		· ·- •	18.1%	18.0%		<del>17.9%</del>	
ODEDATING INCOME	117.6	(117.6)		18.6	(18.6)		
	221.6	124.3	345.9	291.9	29.5	321.4	7.6%
% of sales	6.0%		9.3%	8.4%		9.2%	_ 110/0
	-		-	-		-	
Nonoperating expenses:							
<u>Interest expense</u>	60.6		60.6	54.4		<del>54.4</del>	
Interest income	(2.6)	(24.4)	(2.6)	(1.8)	(40.0)	<del>(1.8)</del>	
Other Other	30.6	(21.1)	9.5	27.8	(13.6)	<del>14.2</del>	
	88.6	(21.1)	67.5	80.4	(13.6)	66.8	1.0%
		(21.1)	<del>01</del> .5	00.4	(13.0)	00.0	I. 0/0
INCOME BEFORE TAXES AND							
CUMULATIVE EFFECT OF							
ACCOUNTING CHANGE	133.0	145.4	278.4	211.5	43.1	254.6	9.3
% of sales	3.6%		7.5%	6.1%		7.3%	
T	10.0	47.0	20.4	72.0	44 7	06.7	
Income taxes  Effective rate	43.2 32.5%	47.2	90.4 32.5%	72.0 34.0%	14.1	<del>86.7</del> 34.0%	
ETTUCELVE TALE	<u>32.3%</u>		32.3%	34.0%		<del>34.0%</del>	
INCOME BEFORE CUMULATIVE							
EFFECT OF ACCOUNTING			188.0	139.5		A 407 0	12.0
CHANGE	89.8	98.2	100.0	100.0	28.4	<del> </del>	
	89.8 2.4%	98.2	5.1%	4.0%	28.4	\$ 167.9 4.8%	
CHANGE % of sales		98.2 			28.4	Ψ ±00	
CHANGE % of sales  Cumulative effect of accounting		98.2		4.0%		Ψ ±00	
CHANGE % of sales					514.9	Ψ ±00	
CHANGE % of sales  Cumulative effect of accounting change		\$ 98.2		(514.9)		4.8%	12.(
CHANGE % of sales  Cumulative effect of accounting	2.4%		5.1%	4.0%	514.9	Ψ ±00	12.
CHANGE % of sales  Cumulative effect of accounting change	2.4%		5.1%	(514.9) \$ (375.4)	514.9	4.8% ————————————————————————————————————	<del>12.</del> (
CHANGE  % of sales  Cumulative effect of accounting change  NET INCOME  % of sales	\$ 89.8 ====== 2.4%		\$ 188.0	(514.9) \$ (375.4)	514.9	\$ 167.9	12.(
CHANGE  % of sales  Cumulative effect of accounting change  NET INCOME  % of sales  EARNINGS PER SHARE BEFORE CUMULE	\$ 89.8 ====== 2.4%		\$ 188.0	(514.9) \$ (375.4)	514.9	\$ 167.9	12.(
CHANGE  % of sales  Cumulative effect of accounting change  NET INCOME  % of sales	\$ 89.8 ====== 2.4%		\$ 188.0	(514.9) \$ (375.4)	514.9	\$ 167.9	
CHANGE  % of sales  Cumulative effect of accounting change  NET INCOME  % of sales  EARNINGS PER SHARE BEFORE CUMULEFFECT OF ACCOUNTING CHANGE:	\$ 89.8 ===== 2.4%	\$ 98.2	\$ 188.0 ===================================	\$\\\((375.4\)\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	\$543.3 =====	\$ 167.9 ====================================	9.! 9.!
CHANGE  % of sales  Cumulative effect of accounting change  NET INCOME  % of sales  EARNINGS PER SHARE BEFORE CUMULEFFECT OF ACCOUNTING CHANGE: Basic	\$ 89.8 ======= 2.4%	\$ 98.2	\$ 188.0 ====================================	\$ (375.4) = (375.4) = (10.8)%	\$543.3 ======	\$ 167.9 ====================================	9.4
CHANGE  % of sales  Cumulative effect of accounting change  NET INCOME  % of sales  EARNINGS PER SHARE BEFORE CUMULEFFECT OF ACCOUNTING CHANGE: Basic	\$ 89.8 ======= 2.4%	\$ 98.2	\$ 188.0 ====================================	\$ (375.4) = (375.4) = (10.8)%	\$543.3 ======	\$ 167.9 ====================================	9.
CHANGE  % of sales  Cumulative effect of accounting change  NET INCOME  % of sales  EARNINGS PER SHARE BEFORE CUMULEFFECT OF ACCOUNTING CHANGE: Basic	\$ 89.8 ======= 2.4%	\$ 98.2	\$ 188.0 ====================================	\$ (375.4) = (375.4) = (10.8)%	\$543.3 ======	\$ 167.9 ====================================	9.
CHANGE  % of sales  Cumulative effect of accounting change  NET INCOME  % of sales  EARNINGS PER SHARE BEFORE CUMULEFFECT OF ACCOUNTING CHANGE: Basic Diluted  EARNINGS (LOSS) PER SHARE CUMULATIVE EFFECT OF	\$ 89.8 ======= 2.4%	\$ 98.2	\$ 188.0 ====================================	\$ (375.4) = (375.4) = (10.8)%	\$543.3 ======	\$ 167.9 ====================================	9.
CHANGE % of sales  Cumulative effect of accounting change NET INCOME % of sales  EARNINGS PER SHARE BEFORE CUMULEFFECT OF ACCOUNTING CHANGE: Basic Diluted  EARNINGS (LOSS) PER SHARE CUMULATIVE EFFECT OF ACCOUNTING CHANGE:	\$ 89.8 ======= 2.4%	\$ 98.2	\$ 188.0 ====================================	\$ 0.52 \$ 0.52	\$543.3 ======	\$ 167.9 ====================================	9.
CHANGE % of sales  Cumulative effect of accounting change NET INCOME % of sales  EARNINGS PER SHARE BEFORE CUMULEFFECT OF ACCOUNTING CHANGE: Basic Diluted  EARNINGS (LOSS) PER SHARE CUMULATIVE EFFECT OF ACCOUNTING CHANGE: Basic	\$ 89.8 ======= 2.4%	\$ 98.2	\$ 188.0 ====================================	\$ (375.4) ====== (10.8)% \$ 0.52 \$ 0.52 \$ 0.52	\$514.9 \$543.3 ====== \$ 0.11 \$ 0.11	\$ 167.9 ====================================	9.
CHANGE % of sales  Cumulative effect of accounting change NET INCOME % of sales  EARNINGS PER SHARE BEFORE CUMULEFFECT OF ACCOUNTING CHANGE: Basic Diluted  EARNINGS (LOSS) PER SHARE CUMULATIVE EFFECT OF ACCOUNTING CHANGE:	\$ 89.8 ======= 2.4%	\$ 98.2	\$ 188.0 ====================================	\$ 0.52 \$ 0.52	\$543.3 ====== \$ 0.11 \$ 0.11	\$ 167.9 ====================================	9.
CHANGE  # of sales  Cumulative effect of accounting change  NET INCOME  # of sales  EARNINGS PER SHARE BEFORE CUMULEFFECT OF ACCOUNTING CHANGE: Basic Diluted  EARNINGS (LOSS) PER SHARE CUMULATIVE EFFECT OF ACCOUNTING CHANGE: Basic Diluted	\$ 89.8 ======= 2.4%	\$ 98.2	\$ 188.0 ====================================	\$ (375.4) ====== (10.8)% \$ 0.52 \$ 0.52 \$ 0.52	\$514.9 \$543.3 ====== \$ 0.11 \$ 0.11	\$ 167.9 ====================================	9.
CHANGE  % of sales  Cumulative effect of accounting change  NET INCOME  % of sales  EARNINGS PER SHARE BEFORE CUMULEFFECT OF ACCOUNTING CHANGE: Basic Diluted  EARNINGS (LOSS) PER SHARE CUMULATIVE EFFECT OF ACCOUNTING CHANGE: Basic Diluted  EARNINGS (LOSS) PER SHARE CUMULATIVE EFFECT OF ACCOUNTING CHANGE: Basic Diluted  EARNINGS (LOSS) PER SHARE:	\$ 89.8 ======= 2.4%	\$ 98.2	\$ 188.0 ====================================	\$ (375.4) ====== (10.8)% \$ 0.52 \$ 0.52 \$ 0.52	\$514.9 \$543.3 ====== \$ 0.11 \$ 0.11	\$ 167.9 ====================================	9.· 9.·
CHANGE  % of sales  Cumulative effect of accounting change  NET INCOME  % of sales  EARNINGS PER SHARE BEFORE CUMULEFFECT OF ACCOUNTING CHANGE: Basic Diluted  EARNINGS (LOSS) PER SHARE CUMULATIVE EFFECT OF ACCOUNTING CHANGE: Basic Diluted  EARNINGS (LOSS) PER SHARE: Basic	\$ 80.8 ======= 2.4% LATIVE \$ 0.33 \$ 0.33	\$ 98.2	\$ 188.0 ====================================	\$ (375.4) ====== (10.8)% \$ 0.52 \$ 0.52 \$ 0.52	\$514.9 \$543.3 ====== \$ 0.11 \$ 0.11	\$ 167.9 ====================================	9. 9.
CHANGE  % of sales  Cumulative effect of accounting change  NET INCOME  % of sales  EARNINGS PER SHARE BEFORE CUMULEFFECT OF ACCOUNTING CHANGE: Basic Diluted  EARNINGS (LOSS) PER SHARE CUMULATIVE EFFECT OF ACCOUNTING CHANGE: Basic Diluted  EARNINGS (LOSS) PER SHARE CUMULATIVE EFFECT OF ACCOUNTING CHANGE: Basic Diluted  EARNINGS (LOSS) PER SHARE:	\$ 89.8 ======= 2.4%	\$ 98.2	\$ 188.0 ====================================	\$ (375.4) ====== (10.8)% \$ 0.52 \$ 0.52 \$ 0.52	\$514.9 \$543.3 ====== \$ 0.11 \$ 0.11	\$ 167.9 ====================================	9.
CHANGE % of sales  Cumulative effect of accounting change NET INCOME  **NET INCOME  **Of sales  EARNINGS PER SHARE BEFORE CUMULEFFECT OF ACCOUNTING CHANGE: Basic Diluted  EARNINGS (LOSS) PER SHARE CUMULATIVE EFFECT OF ACCOUNTING CHANGE: Basic Diluted  EARNINGS (LOSS) PER SHARE: Basic Diluted  EARNINGS (LOSS) PER SHARE: Basic Diluted	\$ 80.8 ======= 2.4% LATIVE \$ 0.33 \$ 0.33	\$ 98.2	\$ 188.0 ====================================	\$ (375.4) ====== (10.8)% \$ 0.52 \$ 0.52 \$ 0.52	\$514.9 \$543.3 ====== \$ 0.11 \$ 0.11	\$ 167.9 ====================================	9 9
CHANGE  % of sales  Cumulative effect of accounting change  NET INCOME  % of sales  EARNINGS PER SHARE BEFORE CUMULEFFECT OF ACCOUNTING CHANGE: Basic Diluted  EARNINGS (LOSS) PER SHARE CUMULATIVE EFFECT OF ACCOUNTING CHANGE: Basic Diluted  EARNINGS (LOSS) PER SHARE: Basic	\$ 80.8 ======= 2.4% LATIVE \$ 0.33 \$ 0.33	\$ 98.2	\$ 188.0 ====================================	\$ (375.4) ====== (10.8)% \$ 0.52 \$ 0.52 \$ 0.52	\$514.9 \$543.3 ====== \$ 0.11 \$ 0.11	\$ 167.9 ====================================	9 9

# Newell Rubbermaid Inc. — CONSOLIDATED BALANCE SHEETS (UNAUDITED) — (in millions)

Assets:	June 30, 2003	<del>June 3</del> 4
Cash and cash equivalents	\$ 35.4	<del>\$ 10.:</del>
Accounts receivable, net	1,455.1	1,429.
Inventories, net	1,365.1	<del>1,290.</del>
Deferred income taxes	202.3	224.
Prepaid expenses and other	221.7	208.

Total Current Assets 3,279.6 3,162.4

Other Assets	313.3	308.9
Property, Plant and Equipment, net	1,847.2	1,776.5
Deferred Income Taxes	10.9	
Goodwill, net	2,308.4	1,851.3
Other Intangibles, net	368.2	298.4
Total Assets	\$8,127.6 	<del>\$7,397.5</del>
Liabilities and Stockholders' Equity:		
Notes payable	<del>\$ 37.4</del>	<del>\$ 30.5</del>
Accounts payable	863.0	655.8
Accrued compensation	107.9	123.9
Other accrued liabilities	1,085.3	917.5
Income taxes	134.3	141.9
Current portion of long-term debt	129.8	300.2
Total Current Liabilities	2,357.7	2,169.8
Long-Term Debt	2,547.0	2,216.5
Other Long-Term Liabilities	400.1	402.0
Deferred Income Taxes	_	83.4
Company-Obligated Mandatorily Redeemable		
<u>Convertible Securities of a Subsidiary Trust</u>	500.0	500.0
Stockholders' Equity	2,322.8	<del>2,025.8</del>
Total Liabilities and Stockholders' Equity	\$8,127.6	\$7,397.5

	<del>ll Rubbermaid Inc.</del>	
	<del>EMENTS OF CASH FLOW (UNA</del>	<del>JDITED)</del>
	<del>(in millions)</del>	
	For The Six Mont	the Endod lu
	2003	2002
	2003	2002
Operating Activities:	Φ 00 0	<b>A</b> (075
Net income	\$ 89.8	<del>\$ (375.4</del>
Adjustments to reconcile net income to net cash		
provided by operating activities:		
Depreciation and amortization	<del>137.6</del>	<del>146.4</del>
Non-eash restructuring charges	62.9	6.3
Deferred taxes	0.1	38.3
Cumulative effect of change in accounting		514.9
Other	42.8	13.3
Changes in current accounts, excluding	.2.0	1011
the effects of acquisitions:		
Accounts receivable	(14.3)	(53.2
	( - /	<b>\</b>
<u>Inventories</u>	(141.3)	(87.3
Other current assets	8.5	(13.6
Accounts payable	161.2	132.0
Accrued liabilities and other	(205.9)	(23.2
Net cash provided by operating activities	<del>\$ 141.4</del>	\$ 298.7
Investing activities:		
Acquisitions, net of cash acquired	\$ (458.7)	\$ (228.8
Expenditures for property, plant and equipment	(188.4)	(101.7
Disposals of non-current assets and other	10.2	6.9
Not each used in investing activities	¢ (626 0)	¢ (222 :
Net cash used in investing activities	\$ (636.9)	<del>\$ (323.1</del>
Financing Activities:		
Proceeds from issuance of debt	\$1,036.1	<del>\$ 520.8</del>
Proceeds from issuance of stock	200.1	
Payments on notes payable and long-term debt	(651.4)	(391.0
Cash dividends	<del>(115.2)</del>	<del>(112.</del> :
Proceeds from exercised stock options and other	4.7	9
Net cash provided by financing activities	\$ 474.3	\$ 27.3
Exchange rate effect on eash	r 1 F	\$ 0.0
Decrease (increase) in each and each equivalents	Ψ 1.5 (10.7)	<del>*************************************</del>
Decrease (increase) in cash and cash equivalents	(19.7)	3.0
Cash and cash equivalents at beginning of year	55.1	6.8
Cash and eash equivalents at end of period	\$ 35.4	\$ 10.1
·		

# Newell Rubbermaid Inc. Calculation of Free Cash Flow (in millions)

Newell Rubbermaid Inc.

FREE CASH FLOW (\$MILLIONS): (1)	<del>Q2 2003</del>	<del>Q2 2002</del>	YTD 2003	YTD 2002
Net cash provided by Operating Activiites Expenditures for Property, Plant & Equipment Cash Dividends	\$ 100.9 (95.2) (57.5)	\$ 176.2 (65.2) (56.1)	\$\frac{141.4}{(188.4)} (115.2)	\$ 298.7 (101.2) (112.1)
Free Cash Flow	\$ (51.8) ======	\$ 54.9 ======	<del>\$ (162.2)</del>	\$ 85.4 ======

(1) Free eash flow is defined as eash flows provided by operating activities less eash expenditures for property, plant and equipment and eash dividends.

	2003	and 2002	Financi	al Info	
EPS RECONCILIATION: (1)	<del>Q1</del>	<del>Q2</del>	<del>03</del>	<del>Q4</del>	YTD
2002 Diluted EPS, excluding charges Acquisition contribution Internal growth / Other Changes	\$ 0.24 0.01 0.02	\$ 0.39 0.02 0.01			\$ 0.63 
2003 Diluted EPS, excluding charges	\$ 0.27	\$ 0.42			\$ 0.69

inancing costs:       \$ 28.6 \$ 29.3 \$ (0.7) \$ 60.6 \$ 54.4         Interest expense       \$ 28.6 \$ 29.3 \$ (0.7) \$ 60.6 \$ 54.4         Interest income       (1.0) (1.1) 0.1 (2.6) (1.8)         Minority interest in income of subsidiary (QUIPS coupon)       6.7 6.7 - 13.4 13.4	<del>\$</del> (
— Interest income (1.0) (1.1) 0.1 (2.6) (1.8) — Minority interest in income of	<del>(</del>
Minority interest in income of	
	,
ther miscellaneous:	
	(
Other (1.0) (1.0) (0.8) 0.7	<del>- (</del>
<u>Currency translation</u> (2.0) (1.3) (0.7) (3.1) 0.8	-

(1) Excludes charges for restructuring and acquisition related charges, the loss on the sale of Cosmolab, and in the first quarter of 2002, the adoption of SFAS No. 142. See the reconciliation of earnings excluding these charges to "as reported" earnings on the Statement of Operations Excluding Charges.

#### Newell Rubbermaid Inc. Financial Worksheet

	2003				
	Net Sales	Reported OI	Excluded Charges	Ex Charges 01	Operating Margin
— <del>Q1:</del> — Rubbermaid — Sharpie	\$ 718.0 294.4	\$ 67.4 29.8	\$ 0.5 1.1	\$ 67.9 30.9	9.5 <del>%</del> <del>10.5%</del>

Irwin	482.1	39.6	2.7	42.3	8.8%
Calphalon Home	241.9	11.2	0.1	11.3	4.7%
Restructuring Costs		(59.7)	<del>59.7</del>		
Corporate		<del>(7.2)</del>		<del>(7.2)</del>	
Total	\$ 1,736.4	\$ 81.1	\$ 64.1	145.2	8.4%
Core businesses	1,573.4	66.2	64.1	<del></del> <del>130.3</del>	8.3%
Acquisitions / Divestitures	1,373.4	14.9	<del></del>	14.9	0.5%
Total	\$ 1,736.4	\$ 81.1	\$ 64.1	\$ 145.2	8.4%
			<del>2002</del>		
		Excluding			
			Charges Reconcil		Operation
	Net Sales	Excluding Reported OI		iation (1)  Ex Charges OI	Operatir Margir
<del>01:</del>	Net Sales	Reported	Charges Reconcil	Ex Charges	Operatir Margir
<del>Q1:</del> <del>Rubbermai</del> d	Net Sales \$ 710.1	Reported	Charges Reconcil	Ex Charges	Operati: Margi:
		Reported 0I	Charges Reconcil  Excluded Charges	Ex Charges 01	<del>Margir</del>
Rubbermaid Sharpie Irwin	\$ 710.1	Reported 01 \$ 61.0	Charges Reconcil Excluded Charges	EX Charges 01 \$ 66.0	Margi
Rubbermaid Sharpie	\$ 710.1 301.9	Reported 01 \$ 61.0 25.8	Charges Reconcil Excluded Charges \$ 5.0 2.5	Ex Charges 01  \$ 66.0 28.3	9.3% 9.4%
Rubbermaid Sharpie Irwin	\$ 710.1 301.9 331.1	* 61.0 25.8 20.0 20.6 (9.7)	Excluded Charges  \$ 5.0 2.5 2.4	### Charges ### 01  ### 66.0 ### 28.3 ### 22.4	9.3% 9.4% 6.8%
Rubbermaid Sharpie Irwin Galphalon Home	\$ 710.1 301.9 331.1	# 61.0 25.8 20.0 20.6	Excluded Charges  \$ 5.0 2.5 2.4 0.1	### Charges ### 01  ### 66.0 ### 28.3 ### 22.4	9.4% 6.8%
Rubbermaid Sharpie Irwin Galphalon Home Restructuring Costs	\$ 710.1 301.9 331.1	* 61.0 25.8 20.0 20.6 (9.7)	Excluded Charges  \$ 5.0 2.5 2.4 0.1	\$ 66.0 28.3 22.4 20.7	9.3% 9.4% 6.8%

111.5

<del>\$ 110.2</del>

(1.3)

19.7

19.7

\$ 131.2

\$ 129.9

(1.3)

8.3%

8.1%

		<del></del>	<del>'ear cha</del>	<del>inges</del>	
	Net Sa	ales		Operating	<del>Income</del>
	\$	%		\$	<del>%</del>
<del>Q1:</del>					
Rubbermaid	\$ 7.9	1.1%	\$	1.9	2.9%
<del>Sharpie                                    </del>	(7.5)	(2.5)%		2.6	9.2%
<del>Irwin                                    </del>	151.0	45.6%		19.9	88.8%
Calphalon Home	(12.0)	(4.7)%		(9.4)	(45.4)%
Restructuring Costs					
Corporate				0.3	
Total	\$ 139.4	8.7%	\$	15.3	11.8%
Core businesses	 (13.3)	(0.8)%	==	(0.9)	(0.7)%
Acquisitions / Divestitures	152.7	(1 0).0		16.2	(011)
Total	\$ 139.4	8.7%	\$	15.3	11.8%

1,586.7

\$ 1,597.0

10.3

Core businesses
Acquisitions / Divestitures

Total

			2003		
		Excluding	Charges Reconcil	<del>iation (1)</del>	
	Net Sales	Reported OI	Excluded Charges	Ex Charges 01	Operating Margin
<del>-Q2:</del> <del>Rubbermaid</del>	\$ 751.2	\$ 39.9	\$ 0.3	<del>*************************************</del>	<del>5.4%</del>
Sharpie Irwin Calphalon Home	485.2 520.5 219.2	197.6 55.6 1.6	0.1 1.1 0.8	107.7 56.7 2.4	22.2% 10.9% 1.1%
Restructuring Costs Corporate	21312	(57.9) (6.3)	<del>57.9</del>		111/0
Total	\$ 1,976.1	\$ 140.5	\$ 60.2	200.7	10.2%

- Core businesses	\$ 1,888.7	\$ 124.5	\$ 60.2	\$ 184.7	9.8%
Acquisitions / Divestitures	87.4	16.9		16.0	
Total	¢ 1 076 1	¢ 140 E	\$ 60.2	\$ 200 7	10 2%
TOTAL	<del>Φ 1,970.1</del>	φ 1 <del>40.5</del>	<del>φ 00.2</del>	<del>φ 200.7</del>	10.2%

			2002		
		Excluding	Charges Reconcil	<del>iation (1)</del>	
	Net Sales	Reported 0I	Excluded Charges	Ex Charges 01	Operating Margin
<del>02:</del>					
Rubbermaid	\$ 738.3	\$ 51.8	\$ 0.7	\$ 52.5	7.1%
Sharpie	464.0	96.5	0.0	96.5	20.8%
<del>Irwin</del>	447.2	41.2	0.4	41.6	9.3%
<del>Calphalon Home</del>	245.5	8.8	(0.3)	8.5	3.5%
Restructuring Costs		(8.9)	8.9		
Corporate		<del>(7.7)</del>		(7.7)	
Total	\$ 1,895.0	\$ 181.7 	\$ 9.7	191.4	10.1%
Core businesses	\$ 1,882.9	\$ 180.9	\$ 9.7	\$ 190.6	10.1%
Acquisitions / Divestitures	12.1	0.8		0.8	
Total	\$ 1,895.0	\$ 181.7	\$ 9.7	<del>\$ 191.4</del>	10.1%

			<del>Year-over-y</del>	<del>ear changes</del>	
		Net S	ales	Operating	<del>g Income</del>
		\$	%	\$	<del>%</del>
<del></del>					
Rubbermaid	\$	12.9	1.8%	\$ (12.3)	(23.4)
Sharpie		21.2	4.6%	<u>11.2</u>	11.6
Irwin		73.3	16.4%	<del>15.1</del>	36.3
<del>Calphalon Home</del>		(26.3)	(10.7)%	(6.1)	(71.8)
Restructuring Costs					
Corporate				1.4	
Total	\$	81.1	4.3%	\$ 9.3	4.9
Core businesses	==	5.8	0.3%	(5.9)	(3.1)
Acquisitions / Divestitures		75.3	210/0	15.2	(0.1)
Total	\$	81.1	4.3%	\$ 9.3	4.9

			<del>2003</del>		
		Excluding	Charges Reconcil	<del>iation (1)</del>	
	Net Sales	Reported 0I	Excluded Charges	Ex Charges 01	Operating Margin
YTD:					
Rubbermaid	<del>\$ 1,469.2</del>	<del>\$ 107.3</del>	\$ 0.8	<del>\$ 108.1</del>	7.4%
<del>Sharpie                                    </del>	779.6	137.4	1.2	138.6	<del>17.8%</del>
<del>Irwin                                    </del>	1,002.6	95.2	3.8	99.0	9.9%
<del>Calphalon Home</del>	461.1	12.8	0.9	13.7	3.0%
Restructuring Costs		(117.6)	117.6		
Corporate		(13.5)	_	<del>(13.5)</del>	
Total	\$ 3,712.5	\$ 221.6 	\$ 124.3 	345.9 	9.3%
Core businesses	\$ 3,462.1	\$ 190.7	\$ 124.3	\$ 315.0	9.1%
<del>Acquisitions / Divestitures —</del>	250.4	30.9	_	30.9	
Total	\$ 3,712.5	\$ 221.6	\$ 124.3	\$ 345.9	9.3%

		<u>Excluding</u>	Charges Reconcil	<del>iation (1)</del>	
	Net Sales	Reported 0I	Excluded Charges	Ex Charges 0I	Operating Margin
YTD:					
Rubbermaid	\$ 1,448.3	\$ 112.8	\$ 5.7	\$ 118.5	8.2%
<del>Sharpie                                    </del>	765.9	122.3	2.5	124.8	16.3%
<del>Irwin</del>	778.3	61.6	2.8	64.0	8.2%
<del>Calphalon Home</del>	499.4	29.4	(0.2)	29.2	5.8%
Restructuring Costs		(18.6)	18.6		
<del>Corporate</del>		<del>(15.2)</del>	_	<del>(15.2)</del>	
Total	\$ 3,492.0	\$ 291.9 	<del>\$ 29.4</del>	321.3	9.2%
Core businesses	\$ 3,469.6	\$ 292.4	<del>======</del> <del>\$ 29.4</del>	<del>======</del> \$ 321.8	9.3%
Acquisitions / Divestitures	22.4	(0.5)		(0.5)	
Total	\$ 3,492.0	\$ 291.9	\$ 29.4	\$ 321.3	9.2%

<del>/ear changes</del>	
Operating	<del>Income</del>
\$	<del>%</del>
<del>\$ (10.4)</del>	(8.8)
13.8	11.1
35.0	54.7%
(15.5)	(53.1)
1.7	
<del>\$ 24.6</del>	7.7
(6.8)	(2.1)
31.4	,
\$ 24.6	7.7

(1) Excludes charges for restructuring and acquisition related charges, the loss on the sale of Cosmolab, and in the first quarter of 2002, the adoption of SFAS No. 142. See the reconciliation of these charges to "as reported" earnings on the Statements of Operations—Excluding Charges.

— Newell Rubbermaid — Sales and Operating Income — Three Months Ended June 30, 2003

#### CURRENCY ANALYSIS

BY SEGMENT		2003		2002	Year over y	<del>ear Increases</del>	
	Sales as Reported	Currency Impact	Adjusted Sales	Sales as Reported	Excluding Currency	Including Currency	Currency Impact
Rubbermaid	\$ 751.2	<del>\$ (14.9)</del>	<del>\$ 736.3</del>	<del>\$ 738.2</del>	<del></del>	1.8%	2.0%
<del>Sharpie</del>	485.2	(15.9)	469.3	464.0	1.1%	4.6%	3.4%
Irwin	520.5	(24.0)	496.5	447.3	11.0%	16.4%	5.4%
Calphalon Home	219.2	<del>(7.3)</del>	211.9	245.5	(13.7)%	(10.7)%	3.0%
Total Company	<del>\$1,976.1</del>	<del>\$ (62.1)</del>	<del>\$1,914.0</del>	<del>\$1,895.0</del>	1.0%	4.3%	3.3%

United States Canada	\$1,391.2 96.2	<del>\$ (9.0)</del>	\$1,391.2 87.2	\$1,380.0 81.7	0.8% 6.7%	9.8% 17.7%	<del>0.0%</del> <del>11.0%</del>
North America	1,487.4	(9.0)	1,478.4	1,461.7	1.1%	1.8%	0.6%
Europe	384.5	(59.9)	324.6	328.4	(1.2)%	17.1%	18.2%
Central & South America	72.1	9.8	81.9	76.0	7.8%	(5.1)%	(12.9)
All Other	32.1	(3.0)	29.1	28.9	0.7%	11.1%	<del>10.4%</del>
Total Company	\$1,976.1	<del>\$(62.1)</del>	<del>\$1,914.0</del>	\$1,895.0	1.0%	4.3%	3.3%

NEWELL RUBBERMAID
SALES AND OPERATING INCOME
SIX MONTHS ENDED JUNE 30, 2003

#### CURRENCY ANALYSIS

BY SEGMENT		2003		2002	<del>Year-over-ye</del>	<del>ar Increases</del>	
	Sales as Reported	Gurrency Impact	Adjusted Sales	Sales as Reported	Excluding Currency	Including Currency	Currency Impact
Rubbermaid	\$1,469.2	<del>\$(26.1)</del>	\$1,443.1	\$1,448.4	(0.4)%	1.4%	1.8%
<del>Sharpie</del>	779.6	(21.9)	757.7	765.9	(1.1)%	1.8%	2.9%
Irwin	1,002.6	(45.7)	956.9	778.3	22.9%	28.8%	5.9%
Calphalon Home	461.1	(15.6)	445.5	499.4	(10.8)%	(7.7)%	3.1%
Total Company	\$3,712.5	\$(109.3)	\$3,603.2	\$3,492.0	3.2%	6.3%	3.1%
United States	\$2 626 A	¢	¢2 626 4	¢2 EE4 2	2 99/	2 99/	0.0%
United States Canada	\$2,626.4 170.6	<del>\$</del> (13.2)	\$2,626.4 157.4	\$2,554.2 145.4	2.8% 8.3%	2.8% 17.3%	0.0% 9.1%
		\$ (13.2) (13.2)					
Canada	170.6		157.4	145.4	8.3%	17.3%	9.1%
North America	2,797.0 731.4	(13.2)	2,783.8	145.4 	8.3% 3.1%	17.3% 3.6%	9.1%
North America  Europe	2,797.0 731.4	(13.2)	2,783.8 616.0	2,699.6 620.6	8.3% 3.1% (0.7)%	17.3% 3.6% 17.9%	9.1% 0.5% 18.6%