# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 8-K

Current Report<br>Pursuant to Section 13 or 15(d)<br>of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): February 10, 2020

## NEWELL BRANDS INC.

(Exact name of registrant as specified in its charter)

| Delaware <br> (State or Other Jurisdiction of Incorporation) | 1-9608 | $\begin{gathered} \text { 36-3514169 } \\ \text { (IRS Employer } \\ \text { Identification Number) } \end{gathered}$ |
| :---: | :---: | :---: |
|  | (Commission File Number) |  |
|  | 6655 Peachtree Dunwoody Road, Atlanta, Georgia 30328 <br> (Address of principal executive offices including zip code) |  |
|  | (770) 418-7000 <br> (Registrant's telephone number, including area code) |  |
|  | Securities registered pursuant to Section 12(b) of the Act: |  |
| TITLE OF EACH CLASS | TRADING SYMBOL | NAME OF EXCHANGE ON WHICH REGISTERED |
| Common stock, \$1 par value per share | NWL | Nasdaq Stock Market LLC |
| Securities registered pursuant to Section 12(g) of the Act: None |  |  |

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
$\square \quad$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square \quad$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square \quad$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square \quad$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
Indicate by check mark whether the registrant is an emerging growth company as defined in as defined in Rule 405 of the Securities Act of 1933 ( $\$ 230.405$ of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 ( $\$ 240.12 b-2$ of this chapter).

Emerging growth company
If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. $\square$

## Item 2.02. Results of Operations and Financial Condition.

As previously disclosed, in the second half of 2019, Newell Brands Inc. (the "Company") decided not to pursue the sale of Rubbermaid Commercial Products; Rubbermaid Outdoor, Closet, Refuse and Garage Products (the "Commercial Business"); the Mapa/Spontex ("Mapa") business and Quickie business. To provide certain supplemental information for investors, the Company has recasted its unaudited condensed consolidated statements of operations for each quarter and for full year fiscal 2018 as well as for first, second and third quarters through September 30 of fiscal 2019, to classify the Commercial Business, Mapa and Quickie Businesses in continuing operations in each of the above referenced periods.

The information in this Form 8-K shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 , regardless of any general incorporation language in such filing

Item 9.01. Financial Statements and Exhibits.
(d) Exhibits

## xhibit

 No.Exhibit Description
99.1 Recasted Condensed Consolidated Statement of Operations (Unaudited) 2018-2019

101 Cover Page Interactive Data File - the cover page XBRL tags are embedded within the Inline XBRL document.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

NEWELL BRANDS INC.

## NEWELL BRANDS INC.

PROFORMA CONDENSED CONSOLIDATED STATEMENT OF OEPRATIONS (UNAUDITED)
(Amounts in millions, except per share data)

|  | For the three months ended March 31, 2018 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As <br> Reported <br> GAAP <br> (1) |  | Commercial <br> Business, Mapa and Quickie (2) |  | As <br> Recasted <br> GAAP |  | Normalization <br> Adjustments <br> (3) |  | As <br> Recasted <br> Normalized |  | Proforma Adjustments <br> (4) |  | PROFORMA |  |
| Net sales | \$ | 1,811.5 | \$ | 361.8 | \$ | 2,173.3 | \$ | - | \$ | 2,173.3 | \$ | - | \$ | 2,173.3 |
| Cost of products sold |  | 1,206.2 |  | 249.0 |  | 1,455.2 |  | 2.8 |  | 1,458.0 |  | - |  | 1,458.0 |
| Gross profit |  | 605.3 |  | 112.8 |  | 718.1 |  | (2.8) |  | 715.3 |  | - |  | 715.3 |
| Selling, general and administrative expenses |  | 626.3 |  | 55.4 |  | 681.7 |  | (69.5) |  | 612.2 |  | 0.5 |  | 612.7 |
| Restructuring costs, net |  | 5.4 |  | 2.2 |  | 7.6 |  | (7.6) |  | - |  | - |  | - |
| Impairment of goodwill, intangibles and other assets |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| Operating income (loss) |  | (26.4) |  | 55.2 |  | 28.8 |  | 74.3 |  | 103.1 |  | (0.5) |  | 102.6 |
| Non-operating (income) expenses, net |  | 114.7 |  | 0.3 |  | 115.0 |  | 0.4 |  | 115.4 |  | - |  | 115.4 |
| Income (loss) before income taxes |  | (141.1) |  | 54.9 |  | (86.2) |  | 73.9 |  | (12.3) |  | (0.5) |  | (12.8) |
| Income tax expense (benefit) (5) |  | (86.4) |  | 14.1 |  | (72.3) |  | 16.5 |  | (55.8) |  | (0.1) |  | (55.9) |
| Income (loss) from continuing operations |  | (54.7) |  | 40.8 |  | (13.9) |  | 57.4 |  | 43.5 |  | (0.4) |  | 43.1 |
| Income (loss) from discontinued operations, net of tax |  | 108.0 |  | (40.8) |  | 67.2 |  | 27.2 |  | 94.4 |  | - |  | 94.4 |
| Net income (loss) | \$ | 53.3 | \$ | - | \$ | 53.3 | \$ | 84.6 | \$ | 137.9 | \$ | (0.4) | \$ | 137.5 |


| BASIC | 486.0 |  | 486.0 |  | 486.0 |  | 486.0 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DILUTED | 486.0 |  | 486.0 |  | 487.0 |  | 487.0 |  |
| Earnings (loss) per share: |  |  |  |  |  |  |  |  |
| Basic: |  |  |  |  |  |  |  |  |
| Income (loss) from continuing operations | \$ | (0.11) | \$ | (0.03) | \$ | 0.09 | \$ | 0.09 |
| Income from discontinued operations | 0.22 |  | 0.14 |  | 0.19 |  | 0.19 |  |
| Net income | \$ | 0.11 | \$ | 0.11 | \$ | 0.28 | \$ | 0.28 |
| Diluted: |  |  |  |  |  |  |  |  |
| Income (loss) from continuing operations | \$ | (0.11) | \$ | (0.03) | \$ | 0.09 | \$ | 0.09 |
| Income from discontinued operations |  | 0.22 |  | 0.14 |  | 0.19 |  | 0.19 |
| Net income | \$ | 0.11 | \$ | 0.11 | \$ | 0.28 | \$ | 0.28 |

(1) As reported on the Company's Quarterly Report on Form 10-Q for the three-months period ending March 31, 2019.
(2) Due to a change in strategy, management recommended and in July 2019 the Company's Board of Directors approved the decision not to continue pursuing the sale of the majority of the Rubbermaid Commercial Products, Rubbermaid Outdoor, Closet, Refuse and Garage ("Commercial Business").

Management also concluded in October 2019 not to continue pursuing the sale of the Mapa/Spontex ("Mapa") and Quickie businesses. Based on the financial profile of these businesses, as compared to the expected proceeds, the Company determined that retention of these businesses would maximize their value to the Company.
(3) Normalization adjustments include $\$ 65.1$ million of acquisition amortization costs (\$30.7 million of which is reported in discontinued operations); \$21.6 million of bad debt related to a customer in the Baby business; $\$ 7.9$ million of restructuring ( $\$ 0.3$ million of which is reported in discontinued operations); $\$ 6.0$ million of costs related to the proxy contest; acquisition related costs of $\$ 5.6$ million; divestiture costs of $\$ 4.8$ million ( $\$ 2.9$ million of which is reported in discontinued operations) primarily related to the planned and completed divestitures; fire-related losses, net of insurance recoveries of $\$(2.8)$ million in the Writing business; gain on disposition of $\$ 0.6$ million for a working capital adjustment related to the Tools business; and $\$ 0.3$ million of pension settlement costs ( $\$ 0.1$ million of which is reported in discontinued operations).
(4) Depreciation and amortization expense related to the Commercial Business, and the Mapa and Quickie businesses that would have been recorded had these been continuously classified as held and used.
(5) The Company determined the tax effect of the items excluded from normalized results by applying the estimated effective rate for the applicable jurisdiction in which the pre-tax items were incurred, and for which realization of the resulting tax benefit, if any, is expected. In certain situations in which an item excluded from normalized results impacts income tax expense, the Company uses a "with" and "without" approach to determine normalized income tax expense.

## NEWELL BRANDS INC.

PROFORMA CONDENSED CONSOLIDATED STATEMENT OF OEPRATIONS (UNAUDITED)
(Amounts in millions, except per share data)

|  | For the three months ended June 30, 2018 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As Reported GAAP (1) |  | Commercial Business, Mapa and Quickie (2) |  | As <br> Recasted GAAP |  | Normalization Adjustments(3) |  | As <br> Recasted <br> Normalized |  | Proforma Adjustments (4) |  | PROFORMA |  |
| Net sales | \$ | 2,201.6 | \$ | 402.3 | \$ | 2,603.9 | \$ | - | \$ | 2,603.9 | \$ | - | \$ | 2,603.9 |
| Cost of products sold |  | 1,426.8 |  | 267.9 |  | 1,694.7 |  | 2.4 |  | 1,697.1 |  | 6.6 |  | 1,703.7 |
| Gross profit |  | 774.8 |  | 134.4 |  | 909.2 |  | (2.4) |  | 906.8 |  | (6.6) |  | 900.2 |
| Selling, general and administrative expenses |  | 613.6 |  | 55.6 |  | 669.2 |  | (55.9) |  | 613.3 |  | 1.0 |  | 614.3 |
| Restructuring costs, net |  | 45.7 |  | 0.9 |  | 46.6 |  | (46.6) |  | - |  | - |  | - |
| Impairment of goodwill, intangibles and other assets |  | 31.6 |  | - |  | 31.6 |  | (31.6) |  | - |  | - |  | - |
| Operating income (loss) |  | 83.9 |  | 77.9 |  | 161.8 |  | 131.7 |  | 293.5 |  | (7.6) |  | 285.9 |
| Non-operating (income) expenses, net |  | 107.3 |  | 0.1 |  | 107.4 |  | 11.0 |  | 118.4 |  | - |  | 118.4 |
| Income (loss) before income taxes |  | (23.4) |  | 77.8 |  | 54.4 |  | 120.7 |  | 175.1 |  | (7.6) |  | 167.5 |
| Income tax expense (benefit) (5) |  | 53.0 |  | (28.4) |  | 24.6 |  | (53.6) |  | (29.0) |  | (2.1) |  | (31.1) |
| Income (loss) from continuing operations |  | (76.4) |  | 106.2 |  | 29.8 |  | 174.3 |  | 204.1 |  | (5.5) |  | 198.6 |
| Income (loss) from discontinued operations, net of tax |  | 208.1 |  | (106.2) |  | 101.9 |  | 72.8 |  | 174.7 |  | - |  | 174.7 |
| Net income (loss) | \$ | 131.7 | \$ | - | \$ | 131.7 | \$ | 247.1 | \$ | 378.8 | \$ | (5.5) | \$ | 373.3 |


| Weighted average common shares outstanding: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BASIC | 486.2 |  | 486.2 |  | 486.2 |  | 486.2 |  |
| DILUTED |  | 486.2 |  | 487.0 |  | 487.0 |  | 487.0 |
| Earnings (loss) per share: |  |  |  |  |  |  |  |  |
| Basic: |  |  |  |  |  |  |  |  |
| Income (loss) from continuing operations | \$ | (0.16) | \$ | 0.06 | \$ | 0.42 | \$ | 0.41 |
| Income from discontinued operations |  | 0.43 |  | 0.21 |  | 0.36 |  | 0.36 |
| Net income | \$ | 0.27 | \$ | 0.27 | \$ | 0.78 | \$ | 0.77 |
| Diluted: |  |  |  |  |  |  |  |  |
| Income (loss) from continuing operations | \$ | (0.16) | \$ | 0.06 | \$ | 0.42 | \$ | 0.41 |
| Income from discontinued operations |  | 0.43 |  | 0.21 |  | 0.36 |  | 0.36 |
| Net income | \$ | 0.27 | \$ | 0.27 | \$ | 0.78 | \$ | 0.77 |

(1) As reported on the Company's Quarterly Report on Form 10-Q for the three-months period ending June 30, 2019.
(2) Due to a change in strategy, management recommended and in July 2019 the Company's Board of Directors approved the decision not to continue pursuing the sale of the majority of the Commercial Business.

Management also concluded in October 2019 not to continue pursuing the sale of the Mapa and Quickie businesses. Based on the financial profile of these businesses, as compared to the expected proceeds, the Company determined that retention of these businesses would maximize their value to the Company.
(3) Normalization adjustments include impairment charges of $\$ 485.6$ million; $\$ 31.6$ million for fixed assets and $\$ 454.0$ million reported in discontinued operations related to goodwill of businesses held for sale; gain on disposition of $\$ 461.2$ million, reported in discontinued operations related to the sale of the Waddington business (gain of $\$ 597.6$ million) and Rawlings business (loss of $\$ 136.4$ million); $\$ 48.4$ million of restructuring and restructuring-related charges (\$1.6 million of which is reported in discontinued operations); $\$ 42.2$ million of acquisition amortization costs ( $\$ 8.9$ million of which is reported in discontinued operations); divestiture costs of $\$ 17.0$ million ( $\$ 14.8$ million of which is reported in discontinued operations) primarily related to planned and completed divestitures; $\$ 11.3$ million of gain on legacy Jarden investment; $\$ 10.7$ million of costs related to the proxy contest; acquisition related costs of $\$ 5.6$ million; $\$ 3.9$ million of bad debt related to a customer in the Baby business; fire-related losses net of insurance recoveries of $\$(2.4)$ million in the Writing business; and $\$ 0.4$ million of pension settlement costs ( $\$ 0.1$ million of which is reported in discontinued operations).
(4) Depreciation and amortization expense related to the Commercial Business, and the Mapa and Quickie businesses that would have been recorded had these been continuously classified as held and used.
(5) The Company determined the tax effect of the items excluded from normalized results by applying the estimated effective rate for the applicable jurisdiction in which the pre-tax items were incurred, and for which realization of the resulting tax benefit, if any, is expected. In certain situations in which an item excluded from normalized results impacts income tax expense, the Company uses a "with" and "without" approach to determine normalized income tax expense.

## NEWELL BRANDS INC.

PROFORMA CONDENSED CONSOLIDATED STATEMENT OF OEPRATIONS (UNAUDITED)
(Amounts in millions, except per share data)

|  | For the three months ended September 30, 2018 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | As <br> eported <br> AAP (1) | Mapa |  | As Recasted GAAP |  | Normalization Adjustments (3) |  | As <br> Recasted <br> Normalized |  | Proforma <br> Adjustments <br> (4) |  | PROFORMA |  |
| Net sales | \$ | 2,548.7 | \$ | 121.3 | \$ | 2,670.0 | \$ | - | \$ | 2,670.0 | \$ | - | \$ | 2,670.0 |
| Cost of products sold |  | 1,633.3 |  | 83.8 |  | 1,717.1 |  | 4.0 |  | 1,721.1 |  | 9.8 |  | 1,730.9 |
| Gross profit |  | 915.4 |  | 37.5 |  | 952.9 |  | (4.0) |  | 948.9 |  | (9.8) |  | 939.1 |
| Selling, general and administrative expenses |  | 604.4 |  | 18.7 |  | 623.1 |  | (38.2) |  | 584.9 |  | 1.3 |  | 586.2 |
| Restructuring costs, net |  | 12.4 |  | 0.9 |  | 13.3 |  | (13.3) |  | - |  | - |  | - |
| Impairment of goodwill, intangibles and other assets |  | 8,133.7 |  | 1.8 |  | 8,135.5 |  | $(8,135.5)$ |  | - |  | - |  | - |
| Operating income (loss) |  | (7,835.1) |  | 16.1 |  | (7,819.0) |  | 8,183.0 |  | 364.0 |  | (11.1) |  | 352.9 |
| Non-operating (income) expenses, net |  | 109.8 |  | (1.0) |  | 108.8 |  | (0.2) |  | 108.6 |  | - |  | 108.6 |
| Income (loss) before income taxes |  | $(7,944.9)$ |  | 17.1 |  | $(7,927.8)$ |  | 8,183.2 |  | 255.4 |  | (11.1) |  | 244.3 |
| Income tax expense (benefit) (5) |  | $(1,219.6)$ |  | 7.0 |  | $(1,212.6)$ |  | 1,144.3 |  | (68.3) |  | (3.1) |  | (71.4) |
| Income (loss) from continuing operations |  | $(6,725.3)$ |  | 10.1 |  | $(6,715.2)$ |  | 7,038.9 |  | 323.7 |  | (8.0) |  | 315.7 |
| Income (loss) from discontinued operations, net of tax |  | (585.7) |  | (10.1) |  | (595.8) |  | 638.9 |  | 43.1 |  | - |  | 43.1 |
| Net income (loss) | \$ | (7,311.0) | \$ | - | \$ | (7,311.0) | \$ | 7,677.8 | \$ | 366.8 | \$ | (8.0) | \$ | 358.8 |


| Weighted average common shares outstanding: | 471.0 |  | 471.0 |  | 471.0 |  | 471.0 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BASIC | 471.0 |  | 471.0 |  | 471.3 |  | 471.3 |  |
| DILUTED |  |  |  |  |  |  |  |  |
| Earnings (loss) per share: |  |  |  |  |  |  |  |  |
| Basic: |  |  |  |  |  |  |  |  |
| Income (loss) from continuing operations | \$ | (14.28) | \$ | (14.26) | \$ | 0.69 | \$ | 0.67 |
| Income (loss) from discontinued operations |  | (1.24) |  | (1.26) |  | 0.09 |  | 0.09 |
| Net income (loss) | \$ | (15.52) | \$ | (15.52) | \$ | 0.78 | \$ | 0.76 |
| Diluted: |  |  |  |  |  |  |  |  |
| Income (loss) from continuing operations | \$ | (14.28) | \$ | (14.26) | \$ | 0.69 | \$ | 0.67 |
| Income (loss) from discontinued operations |  | (1.24) |  | (1.26) |  | 0.09 |  | 0.09 |
| Net income (loss) | \$ | (15.52) | \$ | (15.52) | \$ | 0.78 | \$ | 0.76 |

(1) As reported on the Company's Quarterly Report on Form 10-Q for the three-months period ending September 30, 2019.
(2) Management concluded in October 2019 not to continue pursuing the sale of the Mapa and Quickie businesses. Based on the financial profile of these businesses, as compared to the expected proceeds, the Company determined that retention of these businesses would maximize their value to the Company.
(3) Normalization adjustments include $\$ 8.8$ billion ( $\$ 4.5$ billion related to goodwill, $\$ 4.3$ billion to tradenames) of which $\$ 627.0$ million was reported in discontinued operations primarily related to businesses held for sale; $\$ 32.6$ million of acquisition amortization costs; gain on disposition of $\$ 27.5$ million, reported in discontinued operations related to the sale of the Goody business (gain of $\$ 20.4$ million), Waddington business (gain of $\$ 5.7$ million) and Rawlings business (gain of $\$ 1.4$ million); $\$ 14.2$ million of restructuring and restructuring-related charges ( $\$ 0.9$ million of which is reported in discontinued operations); divestiture costs of $\$ 10.0$ million ( $\$ 6.1$ million of which is reported in discontinued operations) primarily related to planned and completed divestitures; fire-related losses, net of insurance recoveries of $\$(4.0)$ million in the Writing business; acquisition related costs of $\$ 1.7$ million; and $\$ 0.3$ million of pension settlement costs ( $\$ 0.1$ million of which is reported in discontinued operations).
(4) Depreciation and amortization expense related to the Commercial Business, and the Mapa and Quickie businesses that would have been recorded had these been continuously classified as held and used.
(5) The Company determined the tax effect of the items excluded from normalized results by applying the estimated effective rate for the applicable jurisdiction in which the pre-tax items were incurred, and for which realization of the resulting tax benefit, if any, is expected. In certain situations in which an item excluded from normalized results impacts income tax expense, the Company uses a "with" and "without" approach to determine normalized income tax expense.

## NEWELL BRANDS INC.

PROFORMA CONDENSED CONSOLIDATED STATEMENT OF OEPRATIONS (UNAUDITED)
(Amounts in millions, except per share data)

|  | For the three months ended December 31, 2018 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As <br> Reported <br> GAAP (1) |  | Commercial <br> Business, Mapa and Quickie (1) (2) |  | As <br> Recasted GAAP |  | Normalization Adjustments(3) |  | As <br> Recasted <br> Normalized |  | Proforma Adjustments |  | PROFORMA |  |
| Net sales | \$ | 2,340.6 | \$ | 366.2 | \$ | 2,706.8 | \$ | - | \$ | 2,706.8 | \$ | - | \$ | 2,706.8 |
| Cost of products sold |  | 1,528.9 |  | 240.4 |  | 1,769.3 |  | 1.3 |  | 1,770.6 |  | 10.6 |  | 1,781.2 |
| Gross profit |  | 811.7 |  | 125.8 |  | 937.5 |  | (1.3) |  | 936.2 |  | (10.6) |  | 925.6 |
| Selling, general and administrative expenses |  | 619.2 |  | 54.6 |  | 673.8 |  | (56.1) |  | 617.7 |  | 1.3 |  | 619.0 |
| Restructuring costs, net |  | 18.0 |  | 1.3 |  | 19.3 |  | (19.3) |  | - |  | - |  | - |
| Impairment of goodwill, intangibles and other assets |  | 156.7 |  | 13.3 |  | 170.0 |  | (170.0) |  | - |  | - |  | - |
| Operating income (loss) |  | 17.8 |  | 56.6 |  | 74.4 |  | 244.1 |  | 318.5 |  | (11.9) |  | 306.6 |
| Non-operating (income) expenses, net |  | 107.7 |  | (1.2) |  | 106.5 |  | (3.4) |  | 103.1 |  | - |  | 103.1 |
| Income (loss) before income taxes |  | (89.9) |  | 57.8 |  | (32.1) |  | 247.5 |  | 215.4 |  | (11.9) |  | 203.5 |
| Income tax expense (benefit) (5) |  | (226.7) |  | 128.1 |  | (98.6) |  | 172.1 |  | 73.5 |  | (3.2) |  | 70.3 |
| Income (loss) from continuing operations |  | 136.8 |  | (70.3) |  | 66.5 |  | 75.4 |  | 141.9 |  | (8.7) |  | 133.2 |
| Income from discontinued operations, net of tax |  | 71.3 |  | 45.7 |  | 117.0 |  | 46.5 |  | 163.5 |  | - |  | 163.5 |
| Net income (loss) | \$ | 208.1 | \$ | (24.6) | \$ | 183.5 | \$ | 121.9 | \$ | 305.4 | \$ | (8.7) | \$ | 296.7 |


| BASIC | 451.5 |  | 451.5 |  | 451.5 |  | 451.5 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DILUTED | 451.8 |  | 451.8 |  | 451.8 |  | 451.8 |  |
| Earnings (loss) per share: |  |  |  |  |  |  |  |  |
| Basic: |  |  |  |  |  |  |  |  |
| Income from continuing operations | \$ | 0.30 | \$ | 0.15 | \$ | 0.32 | \$ | 0.30 |
| Income from discontinued operations |  | 0.16 |  | 0.26 |  | 0.36 |  | 0.36 |
| Net income | \$ | 0.46 | \$ | 0.41 | \$ | 0.68 | \$ | 0.66 |
| Diluted: |  |  |  |  |  |  |  |  |
| Income from continuing operations | \$ | 0.30 | \$ | 0.15 | \$ | 0.32 | \$ | 0.30 |
| Income from discontinued operations |  | 0.16 |  | 0.26 |  | 0.36 |  | 0.36 |
| Net income | \$ | 0.46 | \$ | 0.41 | \$ | 0.68 | \$ | 0.66 |

(1) The above unaudited Consolidated Statement of Operations for the three months ended December 31, 2018 has been revised for immaterial out-of-period adjustments, the Company identified during the first quarter of 2019. The Company disclosed additional information in its Quarterly Report on Form 10-Q for the threemonths period ending September 30, 2019 and will disclose a revised Consolidated Statement of Operations for the year ended December 31, 2018 in the 2019 Annual Report on Form 10-K.
(2) Due to a change in strategy, management recommended and in July 2019 the Company's Board of Directors approved the decision not to continue pursuing the sale of the majority of the Commercial Business.

Management also concluded in October 2019 not to continue pursuing the sale of the Mapa and Quickie businesses. Based on the financial profile of these businesses, as compared to the expected proceeds, the Company determined that retention of these businesses would maximize their value to the Company.
(3) Normalization adjustments include impairment charges of $\$ 553.4$ million ( $\$ 161.4$ million related to goodwill, $\$ 390.0$ million to other intangible assets, $\$ 2.0$ million for other assets), $\$ 383.4$ million was reported in discontinued operations, primarily related to businesses held for sale; reported in discontinued operations is a net gain of $\$ 342.3$ million, primarily related to the sale of the Fishing (gain of $\$ 371.6$ million) and Jostens (loss of $\$ 32.1$ million) businesses; $\$ 32.5$ million of acquisition amortization costs; $\$ 30.6$ million of restructuring and restructuring-related charges ( $\$ 0.4$ million of which is reported in discontinued operations); divestiture costs of $\$ 30.4$ million ( $\$ 20.2$ million of which is reported in discontinued operations) primarily related to planned and completed divestitures; debt extinguishment costs, net of $\$ 4.1$ million; acquisition related costs of $\$ 2.5$ million; and gain of $\$ 1.3$ million related to a sale of a small subsidiary; fire-related losses, net of insurance recoveries of $\$(1.3)$ million in the Writing business; $\$ 0.6$ million of pension settlement costs.
(4) Depreciation and amortization expense related to the Commercial Business, and the Mapa and Quickie businesses that would have been recorded had these been continuously classified as held and used.
(5) The Company determined the tax effect of the items excluded from normalized results by applying the estimated effective rate for the applicable jurisdiction in which the pre-tax items were incurred, and for which realization of the resulting tax benefit, if any, is expected. In certain situations in which an item excluded from normalized results impacts income tax expense, the Company uses a "with" and "without" approach to determine normalized income tax expense.

## NEWELL BRANDS INC.

PROFORMA CONDENSED CONSOLIDATED STATEMENT OF OEPRATIONS (UNAUDITED)
(Amounts in millions, except per share data)

|  | For the twelve months ended December 31, 2018 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As <br> Revised <br> GAAP (1) |  | Commercial Business, Mapa and Quickie (2) |  | As Recasted GAAP |  | Normalization <br> Adjustments (3) |  | As <br> Recasted <br> Normalized |  | Proforma Adjustments |  | PROFORMA |  |
| Net sales | \$ | 8,630.9 | \$ | 1,523.1 | \$ | 10,154.0 | \$ | - | \$ | 10,154.0 | \$ | - | \$ | 10,154.0 |
| Cost of products sold |  | 5,622.1 |  | 1,014.2 |  | 6,636.3 |  | 10.5 |  | 6,646.8 |  | 27.0 |  | 6,673.8 |
| Gross profit |  | 3,008.8 |  | 508.9 |  | 3,517.7 |  | (10.5) |  | 3,507.2 |  | (27.0) |  | 3,480.2 |
| Selling, general and administrative expenses |  | 2,434.8 |  | 213.0 |  | 2,647.8 |  | (219.7) |  | 2,428.1 |  | 4.1 |  | 2,432.2 |
| Restructuring costs, net |  | 80.5 |  | 6.3 |  | 86.8 |  | (86.8) |  | - |  | - |  | - |
| Impairment of goodwill, intangibles and other assets |  | 8,322.0 |  | 15.1 |  | 8,337.1 |  | $(8,337.1)$ |  | - |  | - |  | - |
| Operating income (loss) |  | $(7,828.5)$ |  | 274.5 |  | (7,554.0) |  | 8,633.1 |  | 1,079.1 |  | (31.1) |  | 1,048.0 |
| Non-operating (income) expenses, net |  | 439.2 |  | (1.5) |  | 437.7 |  | 7.8 |  | 445.5 |  | - |  | 445.5 |
| Income (loss) before income taxes |  | $(8,267.7)$ |  | 276.0 |  | $(7,991.7)$ |  | 8,625.3 |  | 633.6 |  | (31.1) |  | 602.5 |
| Income tax expense (benefit) (5) |  | $(1,478.1)$ |  | 119.2 |  | $(1,358.9)$ |  | 1,279.3 |  | (79.6) |  | (8.5) |  | (88.1) |
| Income (loss) from continuing operations |  | $(6,789.6)$ |  | 156.8 |  | $(6,632.8)$ |  | 7,346.0 |  | 713.2 |  | (22.6) |  | 690.6 |
| Income (loss) from discontinued operations, net of tax |  | (152.9) |  | (156.8) |  | (309.7) |  | 785.4 |  | 475.7 |  | - |  | 475.7 |
| Net income (loss) | \$ | $(6,942.5)$ | \$ | - | \$ | $(6,942.5)$ | \$ | 8,131.4 | \$ | 1,188.9 | \$ | (22.6) | \$ | 1,166.3 |


| Weighted average common shares outstanding: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| BASIC | 473.7 | 473.7 | 473.7 | 473.7 |
| DILUTED | 473.7 | 473.7 | 474.3 | 474.3 |

Earnings (loss) per share:

| Basic: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income (loss) from continuing operations | \$ | (14.33) | \$ | (14.00) | \$ | 1.51 | \$ | 1.46 |
| Income (loss) from discontinued operations |  | (0.32) |  | (0.65) |  | 1.00 |  | 1.00 |
| Net income (loss) | \$ | (14.65) | \$ | (14.65) | \$ | 2.51 | \$ | 2.46 |
| Diluted: |  |  |  |  |  |  |  |  |
| Income (loss) from continuing operations | \$ | (14.33) | \$ | (14.00) | \$ | 1.51 | \$ | 1.46 |
| Income (loss) from discontinued operations |  | (0.32) |  | (0.65) |  | 1.00 |  | 1.00 |
| Net income (loss) | \$ | (14.65) | \$ | (14.65) | \$ | 2.51 | \$ | 2.46 |

(1) The above unaudited Consolidated Statement of Operations for the twelve months ended December 31, 2018 has been revised for immaterial out-of-period adjustments, the Company identified during the first quarter of 2019. The Company disclosed additional information in its Quarterly Report on Form 10-Q for the threemonths period ending September 30, 2019 and will disclose a revised Consolidated Statement of Operations for the year ended December 31, 2018 in the 2019 Annual Report on Form 10-K.
(2) Due to a change in strategy, management recommended and in July 2019 the Company's Board of Directors approved the decision not to continue pursuing the sale of the majority of the Commercial Business.

Management also concluded in October 2019 not to continue pursuing the sale of the Mapa and Quickie businesses. Based on the financial profile of these businesses, as compared to the expected proceeds, the Company determined that retention of these businesses would maximize their value to the Company.
(3) Normalization adjustments include impairment charges of $\$ \$ 9.8$ billion ( $\$ 5.1$ billion related to goodwill, $\$ 4.7$ billion to other intangible assets, $\$ 41.1$ million for other assets), $\$ 1.5$ billion was reported in discontinued operations, primarily related to businesses held for sale; reported in discontinued operations is a net gain of $\$ 831.0$ million, primarily related to the sale of the Fishing, Jostens, Goody and Rawlings businesses; $\$ 172.3$ million of acquisition amortization costs ( $\$ 39.5$ million of which is reported in discontinued operations); \$101.1 million of restructuring and restructuring-related charges (\$3.2 million of which is reported in discontinued operations); divestiture costs of $\$ 62.2$ million ( $\$ 44.0$ million of which is reported in discontinued operations) primarily related to planned and completed divestitures; $\$ 25.5$ million of bad debt related to a customer in the Baby business; $\$ 16.7$ million of costs related to the proxy contest; acquisition related costs of $\$ 15.4$ million; $\$ 11.3$ million gain on legacy Jarden investment; fire-related losses, net of insurance recoveries of $\$(10.5)$ million in the Writing business; debt extinguishment costs, net of $\$ 4.1$ million; gain of $\$ 1.9$ million related to the sale of Tools business and a small subsidiary and $\$ 1.6$ million of pension settlement costs ( $\$ 0.3$ million of which is reported in discontinued operations).
(4) Depreciation and amortization expense related to the Commercial Business, and the Mapa and Quickie businesses that would have been recorded had these been continuously classified as held and used.
(5) The Company determined the tax effect of the items excluded from normalized results by applying the estimated effective rate for the applicable jurisdiction in which the pre-tax items were incurred, and for which realization of the resulting tax benefit, if any, is expected. In certain situations in which an item excluded from normalized results impacts income tax expense, the Company uses a "with" and "without" approach to determine normalized income tax expense.

## NEWELL BRANDS INC.

PROFORMA CONDENSED CONSOLIDATED STATEMENT OF OEPRATIONS (UNAUDITED)
(Amounts in millions, except per share data)

|  | For the three months ended March 31, 2019 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As <br> Reported <br> GAAP <br> (1) |  | Commercial Business, Mapa and Quickie (2) |  | As <br> Recasted GAAP |  | Normalization Adjustments (3) |  | As <br> Recasted <br> Normalized |  | Proforma Adjustments |  | PROFORMA |  |
| Net sales | \$ | 1,712.1 | \$ | 329.7 | \$ | 2,041.8 | \$ | - | \$ | 2,041.8 | \$ | - | \$ | 2,041.8 |
| Cost of products sold |  | 1,168.3 |  | 218.9 |  | 1,387.2 |  | (2.2) |  | 1,385.0 |  | 9.6 |  | 1,394.6 |
| Gross profit |  | 543.8 |  | 110.8 |  | 654.6 |  | 2.2 |  | 656.8 |  | (9.6) |  | 647.2 |
| Selling, general and administrative expenses |  | 517.9 |  | 50.8 |  | 568.7 |  | (46.8) |  | 521.9 |  | 1.1 |  | 523.0 |
| Restructuring costs, net |  | 10.9 |  | - |  | 10.9 |  | (10.9) |  | - |  | - |  | - |
| Impairment of goodwill, intangibles and other assets |  | - |  | 63.0 |  | 63.0 |  | (63.0) |  | - |  | - |  | - |
| Operating income (loss) |  | 15.0 |  | (3.0) |  | 12.0 |  | 122.9 |  | 134.9 |  | (10.7) |  | 124.2 |
| Non-operating (income) expenses, net |  | 103.5 |  | 2.3 |  | 105.8 |  | (20.5) |  | 85.3 |  | - |  | 85.3 |
| Income (loss) before income taxes |  | (88.5) |  | (5.3) |  | (93.8) |  | 143.4 |  | 49.6 |  | (10.7) |  | 38.9 |
| Income tax expense (benefit) (5) |  | (16.7) |  | (2.9) |  | (19.6) |  | 26.4 |  | 6.8 |  | (2.9) |  | 3.9 |
| Income (loss) from continuing operations |  | (71.8) |  | (2.4) |  | (74.2) |  | 117.0 |  | 42.8 |  | (7.8) |  | 35.0 |
| Income (loss) from discontinued operations, net of tax |  | (79.4) |  | 2.4 |  | (77.0) |  | 95.1 |  | 18.1 |  | - |  | 18.1 |
| Net income (loss) | \$ | (151.2) | \$ | - | \$ | (151.2) | \$ | 212.1 | \$ | 60.9 | \$ | (7.8) | \$ | 53.1 |


| BASIC | 423.0 |  | 423.0 |  | 423.0 |  | 423.0 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DILUTED | 423.0 |  | 423.0 |  | 423.4 |  | 423.4 |  |
| Earnings (loss) per share: |  |  |  |  |  |  |  |  |
| Basic: |  |  |  |  |  |  |  |  |
| Income (loss) from continuing operations | \$ | (0.17) | \$ | (0.18) | \$ | 0.10 | \$ | 0.08 |
| Income (loss) from discontinued operations |  | (0.19) |  | (0.18) |  | 0.04 |  | 0.04 |
| Net income (loss) | \$ | (0.36) | \$ | (0.36) | \$ | 0.14 | \$ | 0.12 |
| Diluted: |  |  |  |  |  |  |  |  |
| Income (loss) from continuing operations | \$ | (0.17) | \$ | (0.18) | \$ | 0.10 | \$ | 0.08 |
| Income (loss) from discontinued operations |  | (0.19) |  | (0.18) |  | 0.04 |  | 0.04 |
| Net income (loss) | \$ | (0.36) | \$ | (0.36) | \$ | 0.14 | \$ | 0.12 |

(1) As reported on the Company's Quarterly Report on Form 10-Q for the three-months period ending March 31, 2019.
(2) Due to a change in strategy, management recommended and in July 2019 the Company's Board of Directors approved the decision not to continue pursuing the sale of the majority of the Commercial Business

Management also concluded in October 2019 not to continue pursuing the sale of the Mapa and Quickie businesses. Based on the financial profile of these businesses, as compared to the expected proceeds, the Company determined that retention of these businesses would maximize their value to the Company.
(3) Normalization adjustments include impairment charges of $\$ 174.7$ million ( $\$ 111.7$ million is reported in discontinued operations) related to goodwill and other intangible assets; acquisition amortization costs of $\$ 33.0$ million; restructuring and restructuring related costs of $\$ 17.6$ million (reversal of $\$ 0.2$ million is reported in discontinued operations); loss of $\$ 17.1$ million due to changes in the fair value of certain investments; divestiture costs of $\$ 8.4$ million ( $\$ 2.4$ million of which is reported in discontinued operations) primarily related to planned and completed divestitures; net gain on disposition of $\$ 5.2$ million (reported in discontinued operations) for working capital adjustments related to the sale of the Waddington, Jostens and Fishing businesses; Argentina hyperinflationary adjustment of $\$ 4.5$ million; acquisition related costs of $\$ 1.4$ million and $\$ 0.6$ million of other charges, primarily related to fees for certain legal proceedings.
(4) Depreciation and amortization expense related to the Commercial Business, and the Mapa and Quickie businesses that would have been recorded had these been continuously classified as held and used.
(5) The Company determined the tax effect of the items excluded from normalized results by applying the estimated effective rate for the applicable jurisdiction in which the pre-tax items were incurred, and for which realization of the resulting tax benefit, if any, is expected. In certain situations in which an item excluded from normalized results impacts income tax expense, the Company uses a "with" and "without" approach to determine normalized income tax expense.

## NEWELL BRANDS INC.

PROFORMA CONDENSED CONSOLIDATED STATEMENT OF OEPRATIONS (UNAUDITED)
(Amounts in millions, except per share data)

|  | For the three months ended June 30, 2019 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As <br> Reported <br> GAAP <br> (1) |  | Commercial Business, Mapa and Quickie (2) |  | As <br> Recasted <br> GAAP |  | Normalization Adjustments (3) |  | As <br> Recasted <br> Normalized |  | Proforma <br> Adjustments <br> (4) |  | PROFORMA |  |
| Net sales | \$ | 2,116.5 | \$ | 364.1 | \$ | 2,480.6 | \$ | - | \$ | 2,480.6 | \$ | - | \$ | 2,480.6 |
| Cost of products sold |  | 1,369.9 |  | 245.3 |  | 1,615.2 |  | (9.5) |  | 1,605.7 |  | 9.4 |  | 1,615.1 |
| Gross profit |  | 746.6 |  | 118.8 |  | 865.4 |  | 9.5 |  | 874.9 |  | (9.4) |  | 865.5 |
| Selling, general and administrative expenses |  | 558.9 |  | 53.8 |  | 612.7 |  | (51.0) |  | 561.7 |  | 1.1 |  | 562.8 |
| Restructuring costs, net |  | 6.7 |  | 1.3 |  | 8.0 |  | (8.0) |  | - |  | - |  | - |
| Impairment of goodwill, intangibles and other assets |  | 2.9 |  | 11.0 |  | 13.9 |  | (13.9) |  | - |  | - |  | - |
| Operating income (loss) |  | 178.1 |  | 52.7 |  | 230.8 |  | 82.4 |  | 313.2 |  | (10.5) |  | 302.7 |
| Non-operating (income) expenses, net |  | 78.4 |  | - |  | 78.4 |  | (0.5) |  | 77.9 |  | - |  | 77.9 |
| Income (loss) before income taxes |  | 99.7 |  | 52.7 |  | 152.4 |  | 82.9 |  | 235.3 |  | (10.5) |  | 224.8 |
| Income tax expense (benefit) (5) |  | 16.7 |  | 12.7 |  | 29.4 |  | 31.5 |  | 60.9 |  | (2.8) |  | 58.1 |
| Income (loss) from continuing operations |  | 83.0 |  | 40.0 |  | 123.0 |  | 51.4 |  | 174.4 |  | (7.7) |  | 166.7 |
| Income (loss) from discontinued operations, net of tax |  | 6.8 |  | (40.0) |  | (33.2) |  | 48.6 |  | 15.4 |  | - |  | 15.4 |
| Net income (loss) | \$ | 89.8 | \$ | - | \$ | 89.8 | \$ | 100.0 | \$ | 189.8 | \$ | (7.7) | \$ | 182.1 |


| BASIC | 423.3 |  | 423.3 |  | 423.3 |  | 423.3 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DILUTED | 423.5 |  | 423.5 |  | 423.5 |  | 423.5 |  |
| Earnings (loss) per share: |  |  |  |  |  |  |  |  |
| Basic: |  |  |  |  |  |  |  |  |
| Income from continuing operations | \$ | 0.20 | \$ | 0.29 | \$ | 0.41 | \$ | 0.39 |
| Income (loss) from discontinued operations |  | 0.01 |  | (0.08) |  | 0.04 |  | 0.04 |
| Net income | \$ | 0.21 | \$ | 0.21 | \$ | 0.45 | \$ | 0.43 |
| Diluted: |  |  |  |  |  |  |  |  |
| Income from continuing operations | \$ | 0.20 | \$ | 0.29 | \$ | 0.41 | \$ | 0.39 |
| Income (loss) from discontinued operations |  | 0.01 |  | (0.08) |  | 0.04 |  | 0.04 |
| Net income | \$ | 0.21 | \$ | 0.21 | \$ | 0.45 | \$ | 0.43 |

(1) As reported on the Company's Quarterly Report on Form 10-Q for the three-months period ending June 30, 2019.
2) Due to a change in strategy, management recommended and in July 2019 the Company's Board of Directors approved the decision not to continue pursuing the sale of the majority of the Commercial Business.

Management also concluded in October 2019 not to continue pursuing the sale of the Mapa and Quickie businesses. Based on the financial profile of these businesses, as compared to the expected proceeds, the Company determined that retention of these businesses would maximize their value to the Company.
(3) Normalization adjustments include acquisition amortization costs of $\$ 32.1$ million; restructuring and restructuring related costs of $\$ 17.6$ million; impairment charges of $\$ 13.9$ million primarily related to goodwill and other intangible assets; divestiture costs of $\$ 9.8$ million ( $\$ 1.5$ million of which is reported in discontinued operations) primarily related to planned and completed divestitures; $\$ 9.0$ million of other charges, primarily related to fees for certain legal proceedings and a product recall; net loss on disposition of $\$ 7.1$ million (reported in discontinued operations) for working capital adjustments related to the sale of the Waddington, Jostens and Fishing businesses (gain of $\$ 9.3$ million), loss of $\$ 22.0$ million related to the disposition of Process Solutions and gain of $\$ 5.6$ million from the sale of Rexair business; loss of $\$ 0.8$ million due to changes in the fair value of certain investments; Argentina hyperinflationary adjustment of $\$ 0.8$ million and acquisition related costs of $\$ 0.4$ million.
(4) Depreciation and amortization expense related to the Commercial Business, and the Mapa and Quickie businesses that would have been recorded had these been continuously classified as held and used.
(5) The Company determined the tax effect of the items excluded from normalized results by applying the estimated effective rate for the applicable jurisdiction in which the pre-tax items were incurred, and for which realization of the resulting tax benefit, if any, is expected. In certain situations in which an item excluded from normalized results impacts income tax expense, the Company uses a "with" and "without" approach to determine normalized income tax expense.

## NEWELL BRANDS INC.

PROFORMA CONDENSED CONSOLIDATED STATEMENT OF OEPRATIONS (UNAUDITED)
(Amounts in millions, except per share data)

|  | For the three months ended September 30, 2019 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As <br> Reported <br> GAAP ( <br> (1) |  | Mapa and Quickie (2) |  | As <br> Recasted <br> GAAP |  | Normalization Adjustments (3) |  | As <br> Recasted <br> Normalized |  | Proforma Adjustments (4) |  | PROFORMA |  |
| Net sales | \$ | 2,450.6 | \$ | 118.0 | \$ | 2,568.6 | \$ | - | \$ | 2,568.6 | \$ | - | \$ | 2,568.6 |
| Cost of products sold |  | 1,639.9 |  | 81.8 |  | 1,721.7 |  | (49.3) |  | 1,672.4 |  | 1.9 |  | 1,674.3 |
| Gross profit |  | 810.7 |  | 36.2 |  | 846.9 |  | 49.3 |  | 896.2 |  | (1.9) |  | 894.3 |
| Selling, general and administrative expenses |  | 607.7 |  | 22.1 |  | 629.8 |  | (61.7) |  | 568.1 |  | 0.2 |  | 568.3 |
| Restructuring costs, net |  | 2.9 |  | - |  | 2.9 |  | (2.9) |  | - |  | - |  | - |
| Impairment of goodwill, intangibles and other assets |  | 834.9 |  | 236.5 |  | 1,071.4 |  | (1,071.4) |  | - |  | - |  | - |
| Operating income (loss) |  | (634.8) |  | (222.4) |  | (857.2) |  | 1,185.3 |  | 328.1 |  | (2.1) |  | 326.0 |
| Non-operating (income) expenses, net |  | 110.2 |  | 0.7 |  | 110.9 |  | (33.7) |  | 77.2 |  | - |  | 77.2 |
| Income (loss) before income taxes |  | (745.0) |  | (223.1) |  | (968.1) |  | 1,219.0 |  | 250.9 |  | (2.1) |  | 248.8 |
| Income tax expense (benefit) (5) |  | (291.1) |  | (36.1) |  | (327.2) |  | 272.5 |  | (54.7) |  | (0.6) |  | (55.3) |
| Income (loss) from continuing operations |  | (453.9) |  | (187.0) |  | (640.9) |  | 946.5 |  | 305.6 |  | (1.5) |  | 304.1 |
| Income (loss) from discontinued operations, net of tax |  | (171.9) |  | 187.0 |  | 15.1 |  | (11.9) |  | 3.2 |  | - |  | 3.2 |
| Net income (loss) | \$ | (625.8) | \$ | - | \$ | (625.8) | \$ | 934.6 | \$ | 308.8 | \$ | (1.5) | \$ | 307.3 |


| BASIC | 423.4 |  | 423.4 |  | 423.4 |  | 423.4 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DILUTED | 423.4 |  | 423.4 |  | 423.8 |  | 423.8 |  |
| Earnings (loss) per share: |  |  |  |  |  |  |  |  |
| Basic: |  |  |  |  |  |  |  |  |
| Income (loss) from continuing operations | \$ | (1.07) | \$ | (1.51) | \$ | 0.72 | \$ | 0.72 |
| Income (loss) from discontinued operations |  | (0.41) |  | 0.03 |  | 0.01 |  | 0.01 |
| Net income (loss) | \$ | (1.48) | \$ | (1.48) | \$ | 0.73 | \$ | 0.73 |
| Diluted: |  |  |  |  |  |  |  |  |
| Income (loss) from continuing operations | \$ | (1.07) | \$ | (1.51) | \$ | 0.72 | \$ | 0.72 |
| Income (loss) from discontinued operations |  | (0.41) |  | 0.03 |  | 0.01 |  | 0.01 |
| Net income (loss) | \$ | (1.48) | \$ | (1.48) | \$ | 0.73 | \$ | 0.73 |

(1) As reported on the Company's Quarterly Report on Form 10-Q for the three-months period ending September 30, 2019.
(2) Management concluded in October 2019 not to continue pursuing the sale of the Mapa and Quickie businesses. Based on the financial profile of these businesses, as compared to the expected proceeds, the Company determined that retention of these businesses would maximize their value to the Company.
(3) Normalization adjustments include impairment charges of $\$ 1.1$ billion primarily related to tradenames and customer relationships ( $\$ 976.5$ million) and goodwill ( $\$ 94.8$ million); $\$ 0.4$ million of which was reported in discontinued operations; cumulative depreciation and amortization catch-up of $\$ 39.7$ million related to the inclusion of the Commercial Business in continuing operations; acquisition amortization costs of $\$ 32.2$ million; a loss on extinguishment of debt of $\$ 29.0$ million; restructuring and restructuring related costs of $\$ 27.1$ million; divestiture costs of $\$ 9.2$ million ( $\$ 0.4$ million of which is reported in discontinued operations) primarily related to planned and completed divestitures; $\$ 5.0$ million of other charges, primarily related to fees for certain legal proceedings and a product recall; Argentina hyperinflationary adjustment of $\$ 4.6$ million; and net gain on dispositions of $\$ 2.4$ million reported in discontinued operations; loss of $\$ 1.1$ million due to changes in the fair value of certain investments and acquisition related costs of $\$ 0.1$ million.
(4) Depreciation and amortization expense related to the Commercial Business, and the Mapa and Quickie businesses that would have been recorded had these been continuously classified as held and used.
(5) The Company determined the tax effect of the items excluded from normalized results by applying the estimated effective rate for the applicable jurisdiction in which the pre-tax items were incurred, and for which realization of the resulting tax benefit, if any, is expected. In certain situations in which an item excluded from normalized results impacts income tax expense, the Company uses a "with" and "without" approach to determine normalized income tax expense.

NEWELL BRANDS INC.

## FINANCIAL WORKSHEET - SEGMENT REPORTING (UNAUDITED) <br> Amounts in millions

|  | For the three months ended March 31, 2019 |  |  |  |  |  | For the three months ended March 31, 2018 |  |  |  |  |  |  | Year over year changes |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Sales | Reported <br> Operating <br> Income (Loss) | Reported <br> Operating <br> Margin | Excluded Items [1] | Proforma <br> Operating Income (Loss) | Proforma <br> Operating <br> Margin | Net Sales |  | Reported <br> Operating Income (Loss) | Reported <br> Operating <br> Margin | Excluded <br> Items [2] | Proforma <br> Operating <br> Income (Loss) | Proforma <br> Operating <br> Margin | Net Sales |  | Proforma Operating Income (Loss) |  |
|  |  |  |  |  |  |  |  |  | \$ |  |  |  |  | \% | \$ | \% |
| APPLIANCES AND COOKWARE | \$ 329.5 | \$ (4.0) | (1.2)\% | \$ 2.4 | \$ (1.6) | (0.5)\% | \$ | 368.3 |  | \$ 9.0 | 2.4\% | \$ 1.7 | \$ 10.7 | 2.9\% | \$ (38.8) | (10.5)\% | \$ (12.3) | (115.0)\% |
| FOOD AND COMMERCIAL | 504.3 | 1.1 | 0.2 \% | 62.6 | 63.7 | 12.6 \% |  | 527.7 | 45.4 | 8.6\% | 7.0 | 52.4 | 9.9\% | (23.4) | (4.4)\% | 11.3 | 21.6 \% |
| HOME AND OUTDOOR LIVING | 626.6 | (1.5) | (0.2)\% | 13.8 | 12.3 | 2.0 \% |  | 669.7 | 7.8 | 1.2\% | 13.1 | 20.9 | 3.1\% | (43.1) | (6.4)\% | (8.6) | (41.1)\% |
| LEARNING AND DEVELOPMENT | 581.4 | 88.5 | 15.2 \% | 5.5 | 94.0 | 16.2 \% |  | 607.0 | 66.2 | 10.9\% | 24.0 | 90.2 | 14.9\% | (25.6) | (4.2)\% | 3.8 | 4.2 \% |
| OTHER | - | - | -\% | - | - | -\% |  | 0.6 | 0.9 | 150.0\% | - | 0.9 | 150.0\% | (0.6) | (100.0)\% | (0.9) | (100.0)\% |
| CORPORATE |  | (61.2) | -\% | 17.0 | (44.2) | -\% |  |  | (92.9) | -\% | 20.4 | (72.5) | -\% | - | -\% | 28.3 | 39.0 \% |
| RESTRUCTURING |  | (10.9) | -\% | 10.9 | - | -\% |  |  | (7.6) | -\% | 7.6 | - | -\% | - | -\% | - | -\% |
|  | \$2,041.8 | \$ 12.0 | 0.6 \% | \$112.2 | \$124.2 | 6.1 \% |  | ,173.3 | \$28.8 | 1.3\% | \$73.8 | \$102.6 | 4.7\% | $\underline{\text { \$(131.5) }}$ | (6.1)\% | \$ 21.6 | 21.1 \% |

(1) The three months ended March 31, 2019 excluded items consists of $\$ 63.0$ million of impairment charges for goodwill; $\$ 33.0$ million of acquisition amortization costs; $\$ 17.8$ million of restructuring and restructuring-related charges; $\$ 7.4$ million of transaction related costs; $\$ 1.7$ million Argentina hyperinflationary adjustment and legal fees related to certain proceedings and a charge of $\$ 10.7$ million for depreciation and amortization expense related to the Commercial Business, and the Mapa and Quickie businesses that would have been recorded had these been continuously classified as held and used.
(2) The three months ended March 31, 2018 excluded items consists of $\$ 34.4$ million of acquisition amortization costs; $\$ 21.6$ million of bad debt related to a customer in the Baby business; $\$ 7.5$ million transaction related costs; $\$ 7.6$ million of restructuring and restructuring-related charges; $\$ 6.0$ million of legal costs primarily related to the proxy contest; fire-related losses, net of insurance recovery of $\$(2.8)$ million and a charge of $\$ 0.5$ million for depreciation and amortization expense related to the Commercial Business, Mapa and Quickie that would have been recorded had these businesses been continuously classified as held and used.

NEWELL BRANDS INC.
FINANCIAL WORKSHEET - SEGMENT REPORTING (UNAUDITED)

(3) The three months ended June 30, 2019 excluded items consists of $\$ 32.1$ million of acquisition amortization costs; $\$ 17.6$ million of restructuring and restructuringrelated charges; $\$ 13.9$ million impairment charges mostly for goodwill; \$10.1 million related Argentina hyperinflationary adjustment, legal fees related to certain proceedings and a product recall; $\$ 8.7$ million of transaction related costs and $\$ 10.5$ million for depreciation and amortization expense related to the Commercial Business, and the Mapa and Quickie businesses that would have been recorded had these been continuously classified as held and used.
(4) The three months ended June 30, 2018 excluded items consists of $\$ 46.8$ million of restructuring and restructuring-related charges; $\$ 33.3$ million of acquisition amortization costs; $\$ 31.6$ million of impairment charges for fixed assets; $\$ 10.7$ million of legal costs primarily related to the proxy contest; $\$ 7.8$ million of transaction related costs; $\$ 3.9$ million of bad debt related to a customer in the Baby business; fire-related losses, net of insurance recovery of $\$(2.4)$ million and a charge of $\$ 7.6$ million for depreciation and amortization expense related to the Commercial Business, and the Mapa and Quickie businesses that would have been recorded had these been continuously classified as held and used.

## NEWELL BRANDS INC.

FINANCIAL WORKSHEET - SEGMENT REPORTING (UNAUDITED)
Amounts in millions

|  | For the three months ended September 30, 2019 |  |  |  |  |  | For the three months ended September 30, 2018 |  |  |  |  |  | Year over year changes |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Sal | Reported <br> Operating Income (Loss) | Reported <br> Operating <br> Margin | Excluded <br> Items [5] | Proforma <br> Operating <br> Income <br> (Loss) | Proforma <br> Operating <br> Margin | Net Sales | Reported Operating Income (Loss) | Reported <br> Operating <br> Margin | Excluded Items [6] | Proforma <br> Operating <br> Income <br> (Loss) | Proforma <br> Operating <br> Margin | Net Sales |  | Proforma Operating <br> Income (Loss) |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | \$ | \% |
| APPLIANCES AND COOKWARE | \$ 430.1 | (595.0) | (138.3)\% | \$ 612.0 | \$ 17.0 | 4.0\% | \$ 453.6 | \$(1,569.3) | (346.0)\% | \$1,606.1 | \$ 36.8 | 8.1\% | \$ (23.5) | (5.2)\% | \$(19.8) | (53.8)\% |
| FOOD AND COMMERCIAL | 591.2 | (188.5) | (31.9)\% | 292.6 | 104.1 | 17.6\% | 660.7 | $(1,680.3)$ | (254.3)\% | 1,803.2 | 122.9 | 18.6\% | (69.5) | (10.5)\% | (18.8) | (15.3)\% |
| HOME AND OUTDOOR LIVING | 723.2 | (180.7) | (25.0)\% | 244.5 | 63.8 | 8.8\% | 726.5 | $(4,300.4)$ | (591.9)\% | 4,382.9 | 82.5 | 11.4\% | (3.3) | (0.5)\% | (18.7) | (22.7)\% |
| LEARNING AND DEVELOPMENT | 824.1 | 182.1 | 22.1 \% | 7.1 | 189.2 | 23.0\% | 829.2 | (159.0) | (19.2)\% | 353.7 | 194.7 | 23.5\% | (5.1) | (0.6)\% | (5.5) | (2.8)\% |
| OTHER | - | - | -\% | - | - | -\% | - | 0.5 | -\% | - | 0.5 | -\% | - | -\% | (0.5) | (100.0)\% |
| CORPORATE |  | (72.2) | -\% | 24.1 | (48.1) | -\% |  | (97.2) | -\% | 12.7 | (84.5) | -\% | - | -\% | 36.4 | 43.1 \% |
| RESTRUCTURING |  | (2.9) | -\% | 2.9 | - | -\% |  | (13.3) | -\% | 13.3 | - | -\% | - | -\% | - | -\% |
|  | \$2,568.6 | \$(857.2) | (33.4)\% | \$1,183.2 | \$326.0 | 12.7\% | \$2,670.0 | \$(7,819.0) | (292.8)\% | \$8,171.9 | \$352.9 | 13.2\% | $\overline{\$(101.4)}$ | (3.8)\% | $\overline{\$(26.9)}$ | (7.6)\% |

(5)The three months ended September 30, 2019 excluded items consists of $\$ 1.1$ billion impairment charges, primarily related to tradenames; $\$ 39.7$ million of cumulative depreciation and amortization catch-up related to the inclusion of the Commercial Business in continuing operations; \$32.2 million of acquisition amortization costs; $\$ 27.1$ million of restructuring and restructuring-related charges; $\$ 8.9$ million of transaction related costs; $\$ 6.0$ million related to Argentina hyperinflationary adjustment, legal fees related to certain proceedings and a product recall and $\$ 2.1$ million for depreciation and amortization expense related to the Mapa and Quickie businesses that would have been recorded had these been continuously classified as held and used.
(6) The three months ended September 30, 2018 excluded items consists of $\$ 8.1$ billion of impairment charges for goodwil and tradenames; $\$ 32.6$ million of acquisition amortization costs; $\$ 13.3$ million of restructuring and restructuring-related charges; $\$ 5.6$ million of transaction related costs; fire-related losses, net of insurance recovery of $\$(4.0)$ million and a charge of $\$ 11.1$ million for depreciation and amortization expense related to the Commercial Business, and the Mapa and Quickie businesses that would have been recorded had these been continuously classified as held and used.

NEWELL BRANDS INC.
FINANCIAL WORKSHEET - SEGMENT REPORTING (UNAUDITED)
Amounts in millions

|  | For the three months ended December 31, 2018 |  |  |  |  |  |  |  | For the twelve months ended December 31, 2018 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  Reported <br>  Operating <br> Net Sales $\quad$ Income (Loss)  |  | Reported <br> Operating <br> Margin | Excluded <br> Items [7] |  | $\begin{gathered} \text { Proforma } \\ \text { Operating } \\ \text { Income (Loss) } \\ \hline \end{gathered}$ |  | Proforma <br> Operating <br> Margin |  Reported <br> Operating <br> Net Sales Income (Loss) |  | Reported <br> Operating <br> Margin | Excluded <br> Items | $\begin{gathered} \text { Proforma } \\ \text { Operating } \\ \text { Income (Loss) } \\ \hline \end{gathered}$ |  | Proforma <br> Operating <br> Margin |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| APPLIANCES AND COOKWARE | \$ 603.5 | \$ (46.1) | (7.6)\% | \$ | 108.7 | \$ | 62.6 | 10.4\% | \$ 1,818.6 | \$(1,596.3) | (87.8)\% | \$ 1,718.1 | \$ | 121.8 | 6.7\% |
| FOOD AND COMMERCIAL | 586.3 | 79.6 | 13.6 \% |  | 7.8 |  | 87.4 | 14.9\% | 2,403.6 | $(1,458.9)$ | (60.7)\% | 1,817.4 |  | 358.5 | 14.9\% |
| home And OUTDOOR LIVING | 808.8 | 45.5 | 5.6 \% |  | 62.0 |  | 107.5 | 13.3\% | 2,946.7 | $(4,237.7)$ | (143.8)\% | 4,497.0 |  | 259.3 | 8.8\% |
| LEARNING AND DEVELOPMENT | 706.7 | 135.2 | 19.1 \% |  | 3.6 |  | 138.8 | 19.6\% | 2,981.6 | 237.9 | 8.0 \% | 393.1 |  | 631.0 | 21.2\% |
| OTHER | 1.5 | 0.9 | 60.0 \% |  | - |  | 0.9 | 60.0\% | 3.5 | 3.8 | 108.6 \% | - |  | 3.8 | 108.6\% |
| CORPORATE | - | (121.4) | -\% |  | 30.8 |  | (90.6) | -\% | - | (416.0) | -\% | 89.6 |  | (326.4) | -\% |
| RESTRUCTURING | - | (19.3) | -\% |  | 19.3 |  | - | -\% | - | (86.8) | -\% | 86.8 |  | - | -\% |
|  | \$ 2,706.8 | \$ 74.4 | $2.7 \%$ | \$ | 232.2 | \$ | 306.6 | 11.3\% | \$10,154.0 | \$(7,554.0) | (74.4)\% | \$ 8,602.0 |  | 1,048.0 | 10.3\% |

(7) The three months ended December 31, 2018 excluded items consists of $\$ 170.0$ million of impairment charges for goodwill and tradenames; $\$ 32.5$ million of acquisition amortization costs; $\$ 30.2$ million of restructuring and restructuring-related charges; $\$ 12.7$ million of transaction related costs; fire-related losses, net of insurance recovery of $\$(1.3)$ million and a charge of $\$ 11.9$ million for depreciation and amortization expense related to the Commercial Business, and the Mapa and Quickie businesses that would have been recorded had these been continuously classified as held and used.

