## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

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#### FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): January 29, 2004

NEWELL RUBBERMAID INC.

(Exact Name of Registrant as Specified in its Charter)

DELAWARE 1-9608 36-3514169

(State or Other Jurisdiction (Commission (IRS Employer of Incorporation) File Number) Identification No.)

Deerfield Corporate Centre One 13010 Morris Road, Suite 100

Registrant's telephone number, including area code: (770) 670-2232

#### ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS.

(c) Exhibits.

Exhibit

Number Description

99.1 Press Release, dated January 29, 2004, issued by Newell Rubbermaid Inc., and Additional Financial Information

#### ITEM 12. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

The information in this Report, including the Exhibit attached hereto, is furnished pursuant to Item 12 of this Form 8-K. Consequently, it is not deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liabilities of that section. It may only be incorporated by reference in another filing under the Exchange Act or Securities Act of 1933 if such subsequent filing specifically references this Form 8-K.

On January 29, 2004, Newell Rubbermaid Inc. (the "Company") reported its results for the fourth fiscal quarter ended December 31, 2003 and the fiscal year ended December 31, 2003. The Company's press release, dated January 29, 2004, is attached as Exhibit 99.1.

The press release contains non-GAAP financial measures. For purposes of SEC Regulation G, a "non-GAAP financial measure" is a numerical measure of a registrant's historical or future financial performance, financial position or cash flows that excludes amounts, or is subject to adjustments that have the effect of excluding amounts, that are included in the most directly comparable measure calculated and presented in accordance with GAAP in the statement of income, balance sheet or statement of cash flows of the issuer; or includes amounts, or is subject to adjustments that have the effect of including amounts, that are excluded from the most directly comparable measure so calculated and presented. Operating and statistical measures and certain ratios and other statistical measures are not non-GAAP financial measures. For purposes of the definition, GAAP refers to generally accepted accounting principles in the United States. Pursuant to the requirements of Regulation G, the Company has provided, as a part of the press release, a reconciliation of each of the non-GAAP financial measures to the most directly comparable GAAP financial measure. (For certain other statistical measures that are not non-GAAP financial measures, the Company has provided other supplemental information, also as part of the press release.)

The Company has used the financial measures that are included in the press release for several years, both in presenting its results to stockholders and the investment community and in its internal

evaluation and management of its businesses. The Company's management believes that these measures -- including those that are "non-GAAP financial measures" -- and the information they provide are useful to investors because they permit investors to view the Company's performance using the same tools that Company management uses and to gauge the Company's progress in achieving its stated goals.

The Company's management believes that the individual measures are also useful to investors for more specific reasons:

Operating income, net income and gross margin, excluding restructuring and other charges, as a percentage of sales. -- These measures are also useful to investors because they provide information with respect to operating income, net income and gross margin related to continuing operations after the restructuring plan is completed.

Free cash flow: Cash flow provided by operations, net of dividends and capital expenditures. -- This measure is also useful to investors because it is an indication of amounts of cash flow that may be available for further investment in future growth initiatives.

Diluted earnings per share, excluding restructuring and other charges. -- This measure is also useful to investors because it provides information with respect to earnings per share, both historical and expected, related to continuing operations after the restructuring plan is completed.

The other purpose for which the Company uses free cash flow and earnings per share, excluding restructuring and other charges, is as two of the performance goals that help determine the amount, if any, of cash bonuses for corporate management employees under the Company's management cash bonus plan.

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#### SIGNATURES

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Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

NEWELL RUBBERMAID INC.

Date: January 29, 2004 By: /s/ Dale L. Matschullat

Dale L. Matschullat Vice President - General Counsel & Corporate Secretary 4

### EXHIBIT INDEX

Description Exhibit No.

Press Release, dated January 29, 2004, issued by Newell Rubbermaid Inc., and Additional Financial Information 99.1

EXHIBIT 99.1

[NEWELL RUBBERMAID LOGO]

JANUARY 29, 2004

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#### NEWELL RUBBERMAID REPORTS FOURTH QUARTER AND FULL YEAR 2003 RESULTS

- \* Delivered Strong Free Cash Flow and Inventory Improvement
- Internal Sales Grow 2.3% in the Fourth Quarter
- \* Continued Progress on Divestitures

ATLANTA, JANUARY 29, 2004 - Newell Rubbermaid Inc. (NYSE: NWL) today announced its fourth quarter and full year 2003 results, delivering net sales, earnings and free cash flow at the high-end of its fourth quarter estimates.

#### FOURTH QUARTER RESULTS

Net loss in the quarter was \$211.6 million, or a loss of \$0.77 per share in 2003, compared to net income of \$95.8 million, or \$0.36 per share in the fourth quarter of 2002. Net income, excluding charges in the fourth quarter, was \$110.8 million versus \$132.3 million in the fourth quarter of 2002. Diluted earnings per share, calculated on the same basis, was \$0.40 compared to \$0.49 in the fourth quarter 2002. A reconciliation of the results "as reported" to results "excluding charges" is attached to this press release.

Free cash flow was a record \$242.1 million in the fourth quarter, compared to \$176.6 million in the fourth quarter of 2002. This strong performance was largely driven by improvement in working capital management, as the company eliminated \$205 million or 19 days of inventory from the level at September 30, 2003. The company defines free cash flow as cash generated from operations, net of capital expenditures and dividends.

"Last year was challenging for Newell Rubbermaid, however, our team made progress in the transformation of this company, as we continued the execution of our restructuring plan. We are moving quickly to reconfigure our portfolio, exiting low-margin product lines and pursuing the divestiture of non-strategic businesses. When we exit 2004, we believe this company will be a much leaner organization that is ready to maximize shareholder value" said Joseph Galli, Newell Rubbermaid CEO.

Net sales in the fourth quarter of 2003 were \$2.1 billion, compared to \$2.0 billion in the fourth quarter of 2002, an increase of 3.9%. Foreign currency translation was a benefit to sales of 3.7% during the quarter, while pricing declined 1.8%.

[NEWELL RUBBERMAID LOGO]

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Internal sales growth, which excludes the impact of material acquisitions and divestitures, increased 2.3% for the quarter. News from the groups include:

- \* Irwin Strong sales growth was seen in the Irwin hand tools and power tool accessories businesses. The launch of the Strait-line{R} laser products was extremely successful and was a key driver of the fourth quarter sales performance in the hand tools division.
- \* Rubbermaid Rubbermaid Home Organization delivered strong internal sales growth during the quarter. The division was able to sell higher than expected levels of existing stock of discontinued product lines in December. This was part of the company's previously announced plan to exit certain low-margin product lines.
- \* Sharpie Despite the continued sales weakness in the commercial writing business, the Sharpie group was able to offset those declines through its retail channels.
- \* Calphalon Home In the Calphalon Home group, the on-going sales declines seen in the picture frames and low-end cookware businesses, continued in the fourth quarter. In high-end cookware, Calphalon{R} One {TM} Infused Anodized cookware was successfully launched during this quarter.

Gross margins decreased to 25.4% from 28.3% in the fourth quarter of 2002, due primarily to unfavorable pricing and the absorption impact from lower manufacturing volumes, offset partially by productivity.

Excluding charges, gross margins declined to 25.7% from 28.4%.

As part of its previously announced restructuring plan, the company recorded a fourth quarter pre-tax restructuring charge of \$79.0 million primarily related to severance and facility exit costs in connection with the company's streamlining and productivity initiatives, and other charges of \$18.8 million primarily related to product line exits and the sale of a business.

The company made significant progress in the fourth quarter related to its strategy to divest certain under performing non-strategic assets. The company recorded a non-cash impairment charge of approximately \$289.4 million, in the fourth quarter of 2003, related to non-core businesses targeted for sale. These businesses contributed approximately \$875 million in sales in 2003. The sale of these businesses could have an adverse impact on pre-tax earnings of \$44 - \$52 million (\$0.11 - \$0.13) and on cash flow for the year. The company expects to provide earnings and cash flow impact related to a particular business, if and when, the potential sales occur.

#### FULL YEAR RESULTS

Net sales for the full year 2003 were \$7.8 billion compared to \$7.5 billion in 2002, an increase of 4.0%. Foreign currency translation was a benefit to sales of 3.1% for the year, while pricing declined 1.9%. Internal sales were flat for the full year 2003.

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Gross margins for the full year decreased to 26.7% from 27.6% in 2002, due primarily to unfavorable pricing and the absorption impact from lower manufacturing volumes, offset partially by productivity. Excluding charges, gross margins declined to 26.9% from 27.8%.

Net loss for the full year 2003 was \$46.6 million, or \$0.17 loss per share, compared to a net loss of \$203.4 million, or \$0.76 loss per share in 2002. Excluding charges, net income for 2003 was \$408.0 million versus \$423.2 million for 2002. Diluted earnings per share, calculated on the same basis, were \$1.49 versus \$1.58 for 2002.

In addition, for the full year 2003, as part of its previously announced restructuring plan, the company recorded a pre-tax restructuring charge of \$245.0 million primarily related to severance and facility exit costs in connection with the company's streamlining and productivity initiatives, and other charges of \$48.7 million, related primarily product line exit costs and loss on the sale of businesses. A reconciliation of the results "as reported" to results "excluding charges" is attached to this press release.

### PENSION LIABILITIES

As previously disclosed, the company recorded a non-cash charge to shareholders equity of \$114.5 million in the fourth quarter to record the minimum pension liability related to the under-funded status of the pension plan. This charge did not impact earnings or cash flow in 2003.

#### OUTLOOK

For 2004, the company expects its full year 2004 internal sales to decline 1% - 3% and expects diluted earnings per share to be in the range of \$1.48 to \$1.58. This range excludes restructuring charges of \$43 - \$63 million (\$0.11 - \$0.16 per share) and other charges of \$10 - \$20 million (\$0.03 - \$0.05 per share) primarily related to product line exits and charges of \$70 - \$90 million (\$0.25 - \$0.33 per share) primarily for foreign currency translation adjustments related to the divestiture of non-core businesses targeted for sale. This guidance does not include the impact of any potential divestitures.

For the first quarter 2004, the company expects internal sales to decline 1% - 3% and diluted earnings per share to be in the range of \$0.16 - \$0.20. This range excludes restructuring charges of \$25 - \$35 million (\$0.06 - \$0.09 per share) and other charges of \$5 - \$10 million (\$0.01 - \$0.03 per share) primarily related to product line exits and charges of \$70 - \$90 million (\$0.25 - \$0.33 per share) primarily for foreign currency translation adjustments related to the divestiture of non-core business targeted for sale. This guidance does not include the impact of any potenial divestitures.

	1st Quarter	Full Year
Diluted earnings per share	(\$0.23)-(\$0.19)	\$1.02 - \$1.12
Excluding:		
Restructuring charges Other charges (primarily product line exits)	\$0.06 - \$0.09 \$0.26 - \$0.36	\$0.11 - \$0.16 \$0.28 - \$0.38
Diluted earnings per share, excluding charges	\$0.16 - \$0.20 ========	\$1.48 - \$1.58 =========

The company expects free cash flow for the full year to be \$200 to \$250 million. Expected free cash flow is calculated as follows: cash flow from operations (estimated to be \$680-\$730 million), less capital expenditures (estimated to be approximately \$250 million), less expected dividends of approximately \$230 million.

#### CONFERENCE CALL

The company's fourth quarter and full year 2003 earnings conference call is scheduled for today, January 29 at 9:30 ET. To participate on the call, please RSVP domestically at (800) 240-1339 or internationally at (706) 645-6914. A dial-in number will be provided at that time. To listen to the web cast, use the link provided under Investor Relations on Newell Rubbermaid's corporate home page at www.newellrubbermaid.com.

A replay will be available approximately two hours after the call concludes through February 29, 2004 and may be accessed domestically at (800) 642-1687 or internationally at (706) 645-9291. Conference call identification number 4816429 is required to access the replay.

#### CAUTION CONCERNING FORWARD-LOOKING STATEMENTS

The statements contained in this press release that are not historical in nature are forward-looking statements. Forward-looking statements are not guarantees since there are inherent difficulties in predicting future results, and actual results could differ materially from those expressed or implied in the forward looking statements. For a list of major factors that could cause actual results to differ materially from those projected, refer to Newell Rubbermaid's third quarter 2003 Form 10-Q, Exhibit 99.1, filed with the Securities and Exchange Commission.

[NEWELL RUBBERMAID LOGO]

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#### NON-GAAP FINANCIAL

This release contains non-GAAP financial measures within the meaning of Regulation G promulgated by the Securities and Exchange Commission. Included in this release is a reconciliation of the differences between these non-GAAP financial measures with the most directly comparable financial measures calculated in accordance with GAAP.

#### ABOUT THE COMPANY

Newell Rubbermaid Inc. is a global marketer of consumer products with 2003 sales of over \$7 billion and a powerful brand family including Sharpie{R}, Paper Mate{R}, Parker{R}, Waterman{R}, Colorific{R}, Rubbermaid{R}, Stain Shield{TM}, Blue Ice{R}, TakeAlongs{TM}, Roughneck{R}, Brute{R}, Calphalon{R}, Little Tikes{R}, Graco{R}, Levolor{R}, Kirsch{R}, Shur-Line{R}, BernzOmatic{R}, Goody{R}, Vise-Grip{R}, Quick-Grip{R}, IRWIN{R}, Lenox{R} and Marathon{R}. The company is headquartered in Atlanta, Georgia and employs approximately 40,000 employees worldwide.

This press release and additional financial information about the company's 2003 fourth quarter and full year results are available on the company's web site at www.newellrubbermaid.com.

## CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED) (in millions, except per share data)

Reconciliation of Results "As Reported" to Results "Excluding Charges"

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Inree	MONTHS	Fnaea	December	31

	2003						
	As Reported	Charges (1)	Excl. Charges	As Reported	Charges (2)	Excl. Charges	% Change
Net sales Cost of products sold	\$2,092.8 1,561.2	(7.1)	\$2,092.8 1,554.1	\$2,013.6 1,443.9	(1.5)	\$2,013.6 1,442.4	3.9%
GROSS MARGIN % of sales	531.6 25.4%	7.1	538.7 25.7%	569.7 28.3%	1.5	571.2 28.4%	(5.7)%
Selling, general &    administrative expense    % of sales Impairment Charge Restructuring costs	350.3 16.7% 289.4 79.0	(2.5) (289.4) (79.0)	347.8 16.6% -	336.4 16.7% 52.9	(0.5)	335.9 16.7%	3.5%
OPERATING INCOME % of sales	(187.1) (8.9)%	378.0	190.9 9.1%	180.4 9.0%	54.9	235.3 11.7%	(18.9)%
Nonoperating expenses: Interest expense Interest income Other	34.3 (2.2) 4.6	(9.2)	34.3 (2.2) (4.6)	33.6 (0.4) 4.2	0.3	33.6 (0.4) 4.5	
	36.7	(9.2)	27.5	37.4	0.3	37.7	(27.1)%
INCOME BEFORE TAXES AND CUMULATIVE EFFECT OF ACCOUNTING CHANGE % of sales	(223.8) (10.7)%	387.2	163.3 7.8%	143.0 7.1%	54.6	197.6 9.8%	(17.4)%
Income taxes Effective rate	(12.2) 5.5%	64.7	52.5 32.1%	47.2 33.0%	18.1	65.3 33.0%	(19.6)%
INCOME BEFORE CUMULATIVE EFFECT ON OF ACCOUNTING CHANGE % of sales	(211.6) (10.1)%	322.5	110.8 4.8%	95.8 4.8%	36.5	132.3 6.6%	(16.2)%
Cumulative effect of accounting change	-	-	-	-	-	-	

## Three Months Ended December 31,

	2003			2002									
	As	Reported	Cł	narges (1)		Excl. harges	Re	As eported		narges (2)		Excl. harges	% Change
NET INCOME		(211.6)	\$	322.5	\$	110.8	\$	95.8		36.5	\$	132.3	(16.2)%
% of sales		(10.1)%				5.3%		4.8%				6.6%	
EARNINGS PER SHARE BEFORE CUMULATIVE EFFECT OF ACCOUNTING CHANGE: Basic Diluted	\$ \$	(0.77) (0.77)	\$	1.17 1.17	\$ \$	0.40 0.40	\$	0.36 0.36	\$	0.13 0.13	\$	0.49 0.49	(18.4)% (18.1)%
EARNINGS (LOSS) PER SHARE CUMULATIVE EFFECT OF ACCOUNTING CHANGE Basic Diluted	\$ \$	<u>-</u>	\$	Ī.	\$ \$	- -	\$ \$	<u>-</u>	\$	-	\$	- -	NA NA
EARNINGS (LOSS) PER SHARE Basic Diluted	\$ \$	(0.77) (0.77)		1.17 1.17	\$	0.40 0.40	\$ \$	0.36 0.36	\$ \$	0.13 0.13	\$ \$	0.49 0.49	(18.4)% (18.1)%
Average shares outstanding Basic Diluted		274.4 274.4		274.4 274.4		274.4 274.4		267.4 268.2		267.4 268.2		267.4 268.2	2.6% 2.3%

- (1) Charges excluded from "as reported" results for 2003 are restructuring, acquisition or divestiture related charges. These charges consist of \$7.1 million in restructuring related costs associated with product line exits (shown in costs of products sold), \$2.4 million of restructuring costs related to relocation of property and equipment (shown in selling, general and administrative expenses), \$79.0 million of restructuring costs related to exiting certain facilities (shown in restructuring costs), and \$289.4 million in impairment charges related to non-core businesses targeted for sale, and \$9.2 million related primarily to the loss on the sale of assets (shown in other).
- (2) Charges excluded from "as reported" results for 2002 are restructuring or acquisition related charges. These charges consist of \$1.5 million in restructuring related costs associated with product line exits (shown in costs of products sold), \$0.5 million of restructuring costs related to relocation of property and equipment (shown in selling, general and administrative expenses), \$52.9 million of restructuring charges related to exiting certain facilities (shown in restructuring costs), \$0.3 of acquisition related transaction costs (shown in other).

# NEWELL RUBBERMAID INC. CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED) (in millions, except per share data)

#### EXCLUDING CHARGES RECONCILIATION

AS REPORTED		

AS REPORTED	Twelve Months Ended December 31,								
		2003			2002				
	As Reported	Charges (1)	Excl. Charges	As Reported	Charges (2)	Excl. Charges	% Change		
Net sales Cost of products sold	\$7,750.0 5,682.8	(15.1)	\$7,750.0 5,667.7	\$7,453.9 5,394.2	(13.8)	\$7,453.9 5,380.4	4.0%		
GROSS MARGIN % of sales	2,067.2 26.7%	15.1	2,082.3 26.9%	2,059.7 27.6%	13.8	2,073.5 27.8%	0.4%		
Selling, general & administrative expense % of sales Impairment Charge	1,352.9 17.5% 289.4	(3.3) (289.4)	1,349.6 17.4%	1,307.3 17.5%	(7.4)	1,299.9 17.4%	3.8%		
Restructuring costs	245.0	(245.0)		122.7	(122.7)				
OPERATING INCOME % of sales	179.9 2.3%	552.8	732.7 9.5%	629.7 8.4%	143.9	773.6 10.4%	(5.3)%		
Nonoperating expenses: Interest expense Interest income Other	145.9 (5.8) 19.7	- (30.3)	145.9 (5.8) (10.6)	142.1 (4.8) 23.9	- (23.7)	142.1 (4.8) 0.2			
	159.8	(30.3)	129.5	161.2	(23.7)	137.5	(5.8)%		
INCOME BEFORE TAXES AND CUMULATIVE EFFECT OF ACCOUNTING CHANGE % of sales	20.1 0.3%	583.1	603.1 7.8%	468.5 6.3%	167.6	636.1 8.5%	(5.2)%		
Income taxes Effective rate	66.7 331.8%	128.4	195.1 32.3%	157.0 33.5%	55.9	212.9 33.5%			
INCOME BEFORE CUMULATIVE EFFECT OF ACCOUNTING CHANGE	(46.6)	454.7	408.0	311.5	111.7	423.2			

AS REPORTED	Twelve Months Ended December 31,
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		2003			2002		
	As Reported	Charges (1)	Excl. Charges	As Reported	Charges (2)	Excl. Charges	% Change
% of sales	(0.6)%		5.3%	4.2%		5.7%	
Cumulative effect of accounting change	-	-	-	\$ (514.9)	514.9	-	

NET INCOME	\$ (46.6)	\$ 454.7	\$ 408.0	\$ (203.4)	\$ 626.6	\$ 423.2	(3.6)%
% of sales	(0.6)%		5.3%	(2.7)%		5.7%	
EARNINGS PER SHARE BEFORE CUMULATIVE EFFECT OF ACCOUNTING CHANGE Basic Diluted	\$ (0.17) \$ (0.17)	\$ 1.66 \$ 1.66	\$ 1.49 \$ 1.49	\$ 1.17 \$ 1.16	\$ 0.42 \$ 0.42	\$ 1.58 \$ 1.58	(6.1)% (5.8)%
EARNINGS (LOSS) PER SHARE CUMULATIVE EFFECT OF ACCOUNTING CHANGE: Basic	¢	<b>¢</b>	¢ .	\$ (1.93)	\$ 1.93	<b>¢</b>	NA
Diluted	\$ - \$ -	\$ - \$ -	\$ - \$ -	\$ (1.92)	\$ 1.92	\$ - \$ -	NA
EARNINGS (LOSS) PER SHARE Basic Diluted	\$ (0.17) \$ (0.17)	\$ 1.66 \$ 1.66	\$ 1.49 \$ 1.49	\$ (0.76) \$ (0.76)	\$ 2.35 \$ 2.34	\$ 1.58 \$ 1.58	(6.1)% (5.8)%
Average shares outstanding Basic Diluted	274.1 274.1	274.1 274.1	274.1 274.1	267.1 268.0	267.1 268.0	267.1 268.0	2.6% 2.4%

- (1) Charges excluded from "as reported" results for 2003 are restructuring, acquisition or divestiture related charges. These charges consist of \$15.1 million in restructuring related toosts associated with product line exits (shown in costs of products sold), \$3.3 million of restructuring related costs to relocation of property and equipment (shown in selling, general and administrative expenses), \$245.0 million of restructuring costs related to exiting certain facilities (shown in restructuring costs), \$289.4 million in impairment charges related to non-core businesses targeted for sale, \$30.3 million, which is primarily the loss on the sale of the Cosmolab division (shown in other).
- (2) Charges excluded from "as reported" results for 2002 are restructuring or acquisition related charges and the cumulative effect of an accounting change related to the adoption of SFAS No. 142. These charges consist of \$13.8 million in restructuring related costs for product line exits (shown in costs of products sold), \$7.4 million of acquisition related charges (shown in selling, general and administrative expenses), \$122.7 million of restructuring charges related to exiting certain facilities (shown in restructuring costs), other charges of \$23.7 million, primarily acquisition related transaction costs (shown in other) and \$514.9 million of charges related to the writedown of impaired goodwill in connection with the adoption of SFAS No. 142.

# Newell Rubbermaid Inc. CONSOLIDATED BALANCE SHEETS (UNAUDITED) (in millions)

	December 31, 2003	December 31, 2002
Assets:		
Cash and cash equivalents	\$ 144.4	\$ 55.1
Accounts receivable, net	1,442.6	1,377.7
Inventories, net	1,066.3	1,196.2
Deferred income taxes	152.7	213.5
Prepaid expenses and other	194.2	237.5
Total Current Assets	3,000.2	3,080.0
Other assets	211.7	302.2
Property, Plant and Equipment, net	1,761.1	1,812.8
Goodwill, net	1,989.0	1,847.3
Deferred income taxes	68.1	-
Other intangibles, net	450.6	362.1
Total Assets	\$ 7,480.7 ======	\$ 7,404.4 =======
Liabilities and Stockholders' Equity:		
Notes payable	\$ 21.9	\$ 25.2
Accounts payable	Ψ 21.3 777.4	686.6
Accrued compensation	131.1	153.5
Other accrued liabilities	996.3	1,165.4
Income taxes	81.8	159.7
Current portion of long-term debt	13.5	424.0
Total Current Liabilities	2,022.0	2,614.4
Long-term debt	2,868.6	2,372.1
Other long-term liabilities	572.1	348.4
Deferred income taxes and other	1.7	6.0
Stockholders' Equity	2,016.3	2,063.5
Total Liabilities and Stockholders' Equity	\$ 7,480.7	\$ 7,404.4
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	For The Twelve Months 2003	Ended December 31, 2002
Operating Activities: Net income (loss)	\$ (46.6)	\$(203.4)
Adjustments to reconcile net income (loss) to net cash	\$ (40.0)	\$(203.4)
provided by operating activities:		
Depreciation and amortization	278.2	280.7
Non-cash restructuring charges	138.3	74.9
Deferred taxes	(11.5)	48.3
Cumulative effect of change in accounting	-	514.9 -
Loss on Sale of Business Non-cash impairment charge	29.7 289.4	-
Other	26.1	9.8
Changes in current accounts, excluding	20.1	3.0
the effects of acquisitions:		
Accounts receivable	33.4	2.8
Inventories	179.4	12.9
Other current assets	32.8	(42.1)
Accounts payable Accrued liabilities and other	62.0	136.0
Accrued liabilities and other	(238.1)	34.1
Net cash provided by operating activities	\$ 773.2	\$ 868.9
Investing activities:		
Acquisitions, net	\$ (460.0)	\$(242.2)
Expenditures for property, plant and equipment	(300.0)	(252.1)
Disposals of non-current assets and other	43.9	7.8
Net cash used in investing activities	\$ (716.1)	\$(486.5)
Financing Activities:		
Proceeds from issuance of debt	\$1,044.0	\$ 772.0
Proceeds from issuance of stock	200.1	- (004 =)
Payments on notes payable and long-term debt Cash dividends	(989.6)	(901.5)
Proceeds from exercised stock options and other	(230.9) 7.8	(224.4) 19.0
Proceeds from exercised stock options and other	7.0	
Net cash provided by (used in) financing activities	\$ 31.4	(334.9)
Exchange rate effect on cash	\$0.8	\$ 0.8
Increase (decrease) in cash and cash equivalents	89.3	48.3
Cash and cash equivalents at beginning of year	55.1	6.8
Cash and cash equivalents at end of period	\$ 144.4	\$ 55.1
·	======	======

## NEWELL RUBBERMAID INC. CACULATION OF FREE CASH FLOW (1)

FREE CASH FLOW (IN MILLIONS):	For The Three Months En 2003 	ded December 31, 2002
Net cash provided by Operating Activities Expenditures for Property, Plant & Equipment Cash Dividends	\$ 352.8 (52.9) (57.8)	\$ 299.7 (66.9) (56.2)
Free Cash Flow	\$ 242.1 ======	\$ 176.6 =======
FREE CASH FLOW (IN MILLIONS):	For The Twelve Months E 2003 	nded December 30, 2002
Net cash provided by Operating Activities Expenditures for Property, Plan & Equipment Cash Dividends	\$ 773.2 (300.0) (230.9)	\$ 868.9 (252.1) (224.4)
Free Cash Flow	\$ 242.3 =======	\$ 392.4 =======

(1)

		2003					2002							
	Excluding Charges Reconciliation (1)					Excluding Charges Reconciliation (1)				Year-over-year changes				
	Not	Re-	Ex-	Ex	Opera-		Opera-	Ex-	Ex	Opera-	Net S		Operati	ng Incom
	Net Sales	OI	cluded Charges		Margin	Net Sales	OI	charges	Charges OI	Margin	\$	% 	\$	%
<del></del>				<b></b>	2 =0/	<b>.</b>		<b></b>					• • •	
Rubbermaid	\$ 718.0 294.4	\$ 67.4 29.8	\$ 0.5	\$ 67.9 30.9	9.5% 10.5%	\$ 710.1 301.9	\$ 61.0	\$ 5.0 2.5	\$ 66.0	9.3%	<del>\$ 7.9</del>	1.1%	\$ 1.9 2.6	9.2%
Sharpie Irwin	482.1	<del>29.8</del> <del>39.6</del>	2.7	42.2	8.8%	301.9	25.8 20.0	2.5	28.3 22.4	9.4% 6.8%	<del>(7.5)</del> <del>151.0</del>	<del>(2.5)%</del> 45.6%	19.9	9.2% 88.8%
Calphalon Home	<del>482.1</del> <del>241.9</del>	39.6 11.2	0.1	42.3 11.3	4.7%	253.9	20.6	0.1	22.4 20.7	8.2%	<del>(12.0)</del>	45.8% (4.7)%	<del>(9.4)</del>	<del>88.8%</del> <del>(45.4)%</del>
Restructuring														
<del>- Costs</del>		(59.7	<del>) 59.7</del>				(9.7	9.7						
<del>Corporate</del>		(7.2	<del>)</del>	(7.2)			(7.5	<del>)</del>	(7.5)				0.3	
Total	\$1,736.4	\$ 81.1	\$64.1	145.2	8.4%	\$1,597.0	<del>\$110.2</del>	\$19.7	\$129.9	8.1%	\$139.4	8.7%	\$15.3	11.8%
Core businesses	1,573.4	66.2	64.1	130.3	8.3%	1,586.7	111.5	\$19.7	\$131.2	8.3%	(13.3)	(0.8)%	(0.9)	<del>(0.7)</del> %
— Divestitures	163.0	14.9		14.9		10.3	(1.3	)——	(1.3)		152.7		16.2	
								<b>010</b> 7	<b>#</b> 4.00 0		****		\$15.3	11.8%
Total	\$1,736.4 ======	\$ 81.1 =====	\$64.1 ===== 2003	\$145.2 =====	8.4%	\$1,597.0 ======	\$110.2 =====	\$19.7 ===== 2002	\$129.9 =====	8.1%	\$139.4 =====	8.7% =====	\$±5.3 =====	=====
Total	\$1,736.4 ======	Excl	2003 uding Ch	arges	8.4%	\$1,597.0 ======	Excl	2002	arges	8.1%				
Total	\$1,736.4 ======	Excl	2003	arges	8.4%	\$1,597.0 ======	Excl	2002	arges	8.1%			ear chan	
Total		Exc1 Reco	2003 uding Ch nciliati	arges	- Opera-		Excl Recoi	2002 uding Ch	arges on (1)			ar over y	ear chan	
Total	\$1,736.4	Exc1 Reco	2003 uding Ch	arges on (1) Ex Charges	- Opera-	Net	Exc1	2002 uding Ch	arges on (1) Ex Charges		Yea	ar over y	ear chan	<del></del>
<del>Q2:</del>	Net Sales	Excl Reco Re ported OI	2003 uding Ch nciliati Ex cluded Charges	arges on (1) Ex Charges	Opera S ting Margin	Net Sales	Exclu Recou Opera ting OI	2002 uding Ch nciliati  Ex- cluded charges	arges on (1) Ex Charges	Opera ting Margin	Yec	ar over y Gales	ear chan	ges ng Incomo
Q2:	Net Sales	Excl Reco Re- ported 0I	2003  uding Ch nciliati  Ex cluded Charges	arges on (1)  Ex Charges 0I	Opera- S ting Margin 5.4%	Net Sales	Exclusive Apera ting OI \$51.8	2002 uding Ch nciliati Ex- cluded charges	arges on (1) Ex Charges 0I	Operating Margin 7.1%	Yet - \$	ar over y Gales 1.8%	ear chand	ges ng Incomo
<del>Q2:</del> <del>Rubbermaid</del> <del>Sharpie</del>	Net Sales \$ 751.2 485.2	Excl Reco Re- ported OI \$ 39.9	2003  uding Ch nciliati  Ex- cluded Charges  \$ 0.3	arges on (1)  EX Charges OI  \$40.2	Opera- 5 ting Margin 5.4% 22.2%	Net Sales \$ 738.3	Excl Recor Opera ting OI \$51.8	2002 uding Ch nciliati  Ex- cluded charges	arges on (1)  Ex Charges 01  \$ 52.5 96.5	Operating Margin 7.1% 20.8%	Yes  Net 5	ar over y Cales  1.8% 4.6%	ear_chand	ges  ng Income
<del>Q2:</del> Rubbermaid Sharpie Irwin	Net Sales	Excl Reco Re- ported 0I	2003  uding Ch nciliati  Ex cluded Charges	arges on (1)  Ex Charges 0I	Opera- S ting Margin 5.4%	Net Sales	Exclusive Apera ting OI \$51.8	2002 uding Ch nciliati Ex- cluded charges	arges on (1) Ex Charges 0I	Operating Margin 7.1%	Yes Net 5 \$ 12.9 21.2 73.3	ar over y Gales 1.8%	ear_change Operation \$ \$(12.3) 11.2 15.1	ges ng Incomo
<del>Q2:</del> Rubbermaid Sharpie Irwin Calphalon Home	Net Sales \$ 751.2 485.2 520.5	Excl- Recorded OI \$ 30.0 107.6 55.6	2003  uding Ch nciliati  Ex- cluded Charges  \$ 0.3 0.1 1.1	arges on (1) Ex Charges OI \$40.2 107.7 56.7	Opera- 5 ting Margin 5.4% 22.2% 10.9%	Net Sales \$ 738.3 464.0 447.2	Excl Record Opera ting OI \$51.8 96.5 41.2	2002  uding Ch nciliati  Ex- cluded charges  \$0.7 0.0 0.4	arges on (1)  Ex Charges OI  \$ 52.5 96.5 41.6	Operating Margin 7.1% 20.8% 9.3%	Yes Net 5 \$ 12.9 21.2 73.3	1.8% 4.6%	ear_change Operation \$ \$(12.3) 11.2 15.1	ges ng Income
Q2: Rubbermaid Sharpie Irwin Calphalon Home Restructuring Costs	Net Sales \$ 751.2 485.2 520.5	Excl- Recorded OI \$ 30.0 107.6 55.6	2003  uding Ch nciliati  Ex cluded Charges  \$ 0.3 0.1 1.1 0.8	arges on (1) Ex Charges OI \$40.2 107.7 56.7	Opera- 5 ting Margin 5.4% 22.2% 10.9%	Net Sales \$ 738.3 464.0 447.2	Excl Record Opera ting OI \$51.8 96.5 41.2	2002  uding Ch nciliati  Ex- cluded charges  \$0.7 0.0 0.4	arges on (1)  Ex Charges OI  \$ 52.5 96.5 41.6	Operating Margin 7.1% 20.8% 9.3%	Yes Net 5 \$ 12.9 21.2 73.3	1.8% 4.6%	ear_change Operation \$ \$(12.3) 11.2 15.1	ges ng Income
Q2: Rubbermaid Sharpie Irwin Calphalon Home Restructuring Costs	Net Sales \$ 751.2 485.2 520.5	Excl. Recol Reported OI  \$ 39.9 197.6 55.6 1.6	2003  uding Ch nciliati  Ex cluded Charges  \$ 0.3 0.1 1.1 0.8	arges on (1) Ex Charges OI \$40.2 107.7 56.7	Opera- 5 ting Margin 5.4% 22.2% 10.9%	Net Sales \$ 738.3 464.0 447.2	Exclusion	2002  uding Ch nciliati  Ex- cluded charges  \$0.7 0.0 0.4	arges on (1)  Ex Charges OI  \$ 52.5 96.5 41.6	Operating Margin 7.1% 20.8% 9.3%	Yes Net 5 \$ 12.9 21.2 73.3	1.8% 4.6%	ear_change Operation \$ \$(12.3) 11.2 15.1	ges ng Income
Q2: Rubbermaid Sharpie Irwin Calphalon Home Restructuring Costs	Net Sales \$ 751.2 485.2 520.5	Exel- Recol Re- ported OI \$ 39.9 107.6 55.6 1.6	2003  uding Ch nciliati  Ex cluded Charges  \$ 0.3 0.1 1.1 0.8	arges on (1) Ex Charges OI \$40.2 107.7 56.7 2.4	Opera- 5 ting Margin 5.4% 22.2% 10.9% 1.1%	Net Sales \$ 738.3 464.0 447.2	Exclusion	2002  uding Ch nciliati  Ex- cluded charges  \$0.7 0.0 0.4	* 52.5 96.5 41.6	Operating Margin 7.1% 20.8% 9.3%	Yec Net 5 \$ \$ 12.9 21.2 73.3 (26.3)	1.8% 4.6%	**************************************	ges ng Income
Q2: Rubbermaid Sharpie Irwin Calphalon Home Restructuring Costs Corporate Total  Core businesses	Net Sales \$ 751.2 485.2 520.5 219.2	Excl Recol Reported OI \$ 39.9 107.6 55.6 1.6 (57.9 (6.3	2003  uding Ch nciliati  Ex cluded Charges  \$ 0.3 0.1 1.1 0.8  ) 57.9 )	**************************************	Opera- 5 ting Margin  5.4% 22.2% 10.9% 1.1%	Net Sales \$ 738.3 464.0 447.2 245.5	#51.8 96.5 41.2 8.8 (8.9) (7.7)	2002  uding Ch nciliati  Ex- cluded -charges  \$0.7 0.0 0.4 (0.3)  8.9	arges on (1) Ex Charges OI \$ 52.5 96.5 41.6 8.5	Operating Margin 7.1% 20.8% 9.3% 3.5%	Yec Net 5 \$ \$ 12.9 21.2 73.3 (26.3)	1.8% 4.6% 10.7)%	ear change	ges ng Income % (23.4)% 11.6% 36.3% (71.8)%
Q2: Rubbermaid Sharpie Irwin Calphalon Home Restructuring Costs Corporate	Net Sales \$ 751.2 485.2 520.5 219.2	Excl Recol Reported OI \$ 39.9 107.6 55.6 1.6 (57.9 (6.3	2003  uding Ch nciliati  Ex- cluded Charges  \$ 0.3 0.1 1.1 0.8  ) 57.9  ) \$60.2	**************************************	Opera- 5 ting Margin  5.4% 22.2% 10.9% 1.1%	Net Sales \$ 738.3 464.0 447.2 245.5	#51.8 96.5 41.2 8.8 (8.9) (7.7)	2002  uding Ch nciliati  Ex- cluded -charges  \$0.7 0.0 0.4 (0.3)  8.9	* 52.5 96.5 41.6 8.5	Operating Margin 7.1% 20.8% 9.3% 3.5%	* 12.9 21.2 73.3 (26.3)	1.8% 4.6% (10.7)%	**************************************	36.3% (71.8)%

<sup>(1)</sup> Excludes charges for restructuring and acquisition related charges, the loss on the sale of Cosmolab, and in the first———quarter of 2002, the adoption of SFAS No. 142.—See the reconciliation of these charges to "as reported" earnings on the———Statements of Operations——Excluding Charges.

### NEWELL RUBBERMAID INC. FINANCIAL WORKSHEET

		2003  Excluding Charges  Reconciliation (1)					2002 Excluding Charges Reconciliation (1)							
											<del>Year over year changes</del>			<del>s</del>
	Not	Re-	EX-	Ex	<del>Opera</del>	Not	<del>Opera</del>	EX-	Ex	Opera-	Net Sa	les	Operating	Income
	Sales	OI	<del>Cluded</del> <del>Charges</del>		Margin	Net Sales	ting OI	<del>charges</del>	Charges OI	Margin	\$	%	\$	<del>%</del>
93														
Rubbermaid	\$767.8	\$58.8	\$0.6	\$59.4	7.7%	\$ 759.3	<del>\$ 77.</del>		\$ 79.1	10.4%	\$ 8.5	1.1%	\$(19.7)	(24.9)%
<del>Sharpie</del>	389.1	62.8		62.8	16.1%	412.1	74		75.4	18.3%	(23.0)	(5.6)%	(12.0)	(16.7)%
<del>Irwin                                    </del>	521.2	71.0	0.6	71.6	13.7%	479.3	32.	<del>3 5.1</del>	<del>37.9</del>	7.9%	41.9	8.7%	33.7	<del>88.9%</del>

Calphalon Home 266.6 12.2 0.9 13.1 4.9% 297.6 31.3 0.7 32.0 10.8% (31.0) (10.4)% (18.9) (59.1)%

<del>- Costs</del> <del>Corporate</del>		<del>(48.4)</del> <del>(10.9)</del>	48.4	(10.9)			<del>(51.2</del> <del>(7.5</del>		(7.5)				(3.4)	-
Total	\$1,944.7	\$145.5	<del>\$50.5</del>	\$196.0	10.1%	\$1,948.3	\$157.4	\$59.5	216.9	11.1%	<del>\$(3.6)</del>	(0.2)%	<del>\$(20.9)</del>	(9.6)%
Core businesses	\$1,895.1	\$130.2	\$50.5	\$180.7	9.5%	\$1,937.2	\$158.4	\$59.5	\$217.9	11.2%	(42.1)	(2.2)%	(37.2)	(16.7)%
<del>Divestitures</del>	49.6	15.3	<del>-</del>	15.3		11.1	(1.0	) -	(1.0)		38.5		16.3	
Total	\$1,944.7 	\$145.5 	\$50.5 =====	\$196.0 	10.1%	\$1,948.3 	\$157.4 	\$59.5 =====	\$216.9 =====	11.1%	<del>\$(3.6)</del>	(0.2)% =====	<del>\$(20.9)</del>	(9.6)% =====
			2003					<del>2002</del>						
		Exclu Recon	<del>ding Ch</del> <del>ciliati</del>	arges on (1)			Exclu- Recon	ding Cha	arges on (1)		Yeaı	<del>r-over-ye</del>	<del>ear chang</del>	<del>es</del>
		Re-	Ex-	Ex	<del>Opera</del>		Opera-		Ex Charges	Opera-	Net Sa	ales	<del>Operatin</del>	g Income
	Not	ported	bobulo	Charge	tina	Not								
	Net Sales	<del>ported</del> <del>OI</del>	<del>cluded</del> <del>Charges</del>	Charges OI	ting Margin	Net Sales		charges		Margin	\$	<del>%</del>	<del>\$</del>	<del>%</del>
Rubbermaid Sharpie Irwin									) \$69.4		\$47.6 (10.8) 98.0 (55.6)	% 6.4% (2.6)% 20.9% (14.2)%	\$ \$(39.2) (3.9) 30.0 (33.9)	— (56.5)% — (4.8)% — 84.7%
Q4: Rubbermaid Sharpie Irwin Calphalon Home Restructuring Costs Corporate	\$786.4 404.2 567.7	\$30.2 75.9 59.5	\$ 1.1 5.9 2.5	\$ 30.2 77.0	3.8% 19.0% 11.5% 7.2%	\$738.8 415.0 469.7	\$ 69.8 81.2 33.3	\$(0.4) (0.3) 2.1 0.6	) \$69.4 ) 80.9 35.4	9.4% 19.5% 7.5%	<del>(10.8)</del> <del>98.0</del>	20.9%	<del>(3.9)</del> 30.0	— (56.5)% — (4.8)% — 84.7%
Rubbermaid Sharpie Irwin Calphalon Home Restructuring — Gosts	\$786.4 404.2 567.7	\$30.2 75.9 59.5 21.6 (79.0) (295.3)	\$ 1.1 5.9 2.5 79.0 289.5	\$ 30.2 77.0 65.4 24.1	3.8% 19.0% 11.5% 7.2%	\$738.8 415.0 469.7	\$ 69.8 81.2 33.3 57.4 (52.9 (8.4	\$(0.4) (0.3) 2.1 0.6	) \$69.4 ) 80.9 35.4 58.0	9.4% 19.5% 7.5%	<del>(10.8)</del> <del>98.0</del>	20.9%	(3.9) 30.0 (33.9)	(56.5)% (4.8)% 84.7% (58.4)%
Rubbermaid Sharpie Irwin Calphalon Home Restructuring Costs Corporate	\$786.4 404.2 567.7 334.5	\$30.2 75.9 59.5 21.6 (79.0) (295.3)	\$ 1.1 5.9 2.5 79.0 289.5	\$ 30.2 77.0 65.4 24.1 (5.8)	3.8% 19.0% 11.5% 7.2%	\$738.8 415.0 469.7 390.1	\$ 69.8 81.2 33.3 57.4 (52.9 (8.4	\$(0.4) (0.3) 2.1 0.6 ) 52.9 )	) \$69.4 ) 80.9 35.4 58.0	9.4% 19.5% 7.5% 14.9%	(10.8) 98.0 (55.6)	20.9% (14.2)%	(3.9) 30.0 (33.9) 	(56.5)% (4.8)% 84.7% (58.4)%

	2003						2002							
	Excluding Charges Reconciliation (1)						Excluding Charges Reconciliation (1)				Year over year changes			
	Net	Re-	Ex- cluded	Ex Charges	Opera-	Net				Opera-			Operating Income	
	Sales	OI	Charges	OILUI GEE	- Margin		ting OI	charges		Margin	\$	<del>%</del>	<del>\$</del>	<del>%</del>
<del>YTD:</del>														
Rubbermaid	\$3,023.4	\$196.3	<del>\$ 1.4</del>	\$197.7	6.5%	\$2,946.5	\$260.2	\$6.9	\$267.1	9.1%	\$ 76.9	1.3%	<del>\$(69.4)</del>	(26.0)%
<del>Sharpie</del>	<del>1,572.8</del>	276.0	2.3	2/8.4	17.7%	<del>1,593.0</del>	<del>277.</del> 9	, 0.2	<del>251.1</del>	17.6%	<del>\$ (20.1)</del>	<del>(0.8)</del> %		<del>(1.0)</del> %
<del>Irwin</del>	<del>2,091.5</del>	225.7	10.3	200.0	11.3%	1,727.3				7.9%	\$ 364.2	21.2%	\$ 98.7	<del>71.9%</del>
Calphalon Home	1,062.3	46.6	4.3	50.8	4.8%	1,187.1	118.1	1.1	119.2	10.0%	\$(124.9)	(8.7)%	\$(68.4)	(57.4)%
Restructuring		(245.0)	<del>) 245.0</del>	1			(122 7	7) 100 7			Ф		¢	
Corporate		(319.7)	<del>) 245.0</del> <del>) 289.5</del>				(31.1	) 122.1	(31.1	<del>)</del>	\$		\$ 0.9	
Total	<del>\$7,750.0</del>	\$179.9	Ψ332.0	\$732.7	9.5%	\$7,453.9	\$629.7	<del>* \$143.9</del>	\$773.6	10.4%	\$ 296.1 	4.0%	<del>\$(40.9)</del>	(5.3)%
Core businesses Acquisitions/		\$118.9		\$671.7	9.1%	<del>\$7,404.1</del>		<del></del>		10.4%	\$ (3.3)		\$(101.6)	<del></del> <del>(13.1)</del> %
— Divestitures	349.2	61.0		61.0		49.8	0.3	<del></del>	0.3		299.4		60.7	
	\$7,750.0	<del>\$179.9</del>	<del>\$552.8</del>	\$732.7	9.5%	<del>\$7,453.9</del>	<del>\$629.7</del>	<del>*************************************</del>	\$773.6	10.4%	\$ 296.1	4.0%	\$(40.9)	(5.3)%

<sup>(1)</sup> Excludes charges for restructuring and acquisition related charges, the loss on the sale of Cosmolab, and in the first quarter of 2002, the adoption of SFAS No. 142. See the reconciliation of these charges to "as reported" earnings on the Statements of Operations — Excluding Charges.

<b>^</b>	Analysis

		200	93	2002	Increase (Decrease)		
By Segment							
	Sales as	Currency	Adjusted	Sales as	Excluding	<u>Including</u>	Currency
	Reported	Impact	Sales	Reported	<u>Currency</u>	Currency	
Rubbermaid	<del>\$ 786.4</del>	<del>\$(20.3)</del>	<del>\$ 766.1</del>	\$ 738.8	3.7%	6.4%	2.6%
Sharpie	404.2	<del>(19.7)</del>	384.5	415.0	(7.3)%	(2.6)%	5.1%
Irwin	567.7	<del>(25.3)</del>	542.4	469.7	<del>15.5%</del>	<del>20.9%</del>	4.7%
Calphalon Home	334.5	(9.1)	325.4	390.1	(16.6)%	(14.2)%	2.8%
Total Company	\$2,092.8 	<del>\$(74.4)</del>	\$2,018.4 	\$2,013.6	0.2%	3.9%	3.7%
By Geography							
United States	<del>\$1,501.3</del>	\$ -	<del>\$1,501.3</del>	<del>\$1,472.4</del>	2.0%	2.0%	0.0%
Canada	105.4	(17.5)	87.9	84.0	4.6%	25.5%	19.9%
North America	1,606.7	(17.5)	1,589.2	1,556.4	2.1%	3.2%	1.1%
Europe	375.8	(48.0)	327.8	363.7	(9.9)%	3.3%	14.6%
Central & South America	61.7	(2.3)	59.4	57.2	3.8%	7.9%	3.9%
All Other	48.7	<del>(6.7)</del>	42.0	36.3	<del>15.7%</del>	34.2%	16.0%
Total Company	\$2,092.9	\$(74.5)	\$2,018.4	\$2,013.6	0.2%	3.9%	3.7%

-Newell Rubbermaid -Sales and Operating Income -Twelve Months Ended December 31, 2003

### Currency Analysis

our ency Analysis				Year-o			
		20	93	2002	<u> Increase</u>		
By Segment	Sales as Reported	Currency Impact	Adjusted Sales	Sales as Reported	Exeluding Currency	Including Currency	Currency Impact
Rubbermaid Sharpie Irwin Galphalon Home	\$ 3,023.4 1,572.8 2,091.5 1,062.3	\$ (61.0) (51.1) (88.6) (30.4)	\$ 2,962.4 1,521.7 2,002.9 1,031.9	\$ 2,946.5 1,593.0 1,727.3 1,187.1	0.5% (4.5)% 16.0% (13.1)%	2.6% (1.3)% 21.1% (10.5)%	2.1% 3.4% 4.4% 2.9%
<del>Total Company</del>	\$ 7,750.0 	\$ (231.1) 	\$ 7,518.9 	\$ 7,453.9 	0.9%	4.0%	3.1%
By Geography							
United States	\$ 5,505.0	\$ -	<del>\$ 5,505.0</del>	\$ 5,454.2	0.9%	0.9%	0.0%
Canada	373.8	(41.7)	332.1	312.5	6.3%	19.6%	12.6%
North America	5,878.8	(41.7)	5,837.1	5,766.7	1.2%	1.9%	0.7%
Europe	1,466.0	(197.5)	1,268.5	1,331.3	(4.7)%	10.1%	<del>15.6%</del>
Central & South America	248.8	24.8	<del>273.6</del>	247.2	10.7%	9.6%	(9.1)%
All Other	<del>156.4</del>	(16.7)	139.7	108.7	28.5%	43.9%	12.0%
Total Company	\$ 7,750.0	\$ (231.1)	\$ 7,518.9	\$ 7,453.9	0.9%	4.0%	3.1%