JARDEN corporation

Jarden Investor Presentation

November 2015

Cautionary Statement

Please note that in this presentation, we may discuss events or results that have not yet occurred or been realized, commonly referred to as forward-looking statements. The Private Securities Litigation Reform Act of 1995 provides a safe harbor for forward-looking statements made by or on behalf of the Company. Such discussion and statements will often contain words such as expect, anticipate, believe, intend, plan and estimate. Such forward looking statements include statements regarding the Company's earnings per share and adjusted diluted earnings per share, expected or estimated revenue, meeting financial goals, segment earnings, net interest expense, income tax provision, cash flow from operations, restructuring costs and other non-cash charges, the outlook for the Company's markets and the demand for its products, consistent profitable growth, free cash flow, future revenues and gross, operating and EBITDA margin improvement requirement and expansion, organic net sales growth, performance trends, bank leverage ratio, the success of new product introductions, growth in costs and expenses, the impact of commodities, currencies and transportation costs and the Company's ability to manage its risk in these areas, repurchase of shares of common stock from time to time under the Company's stock repurchase program, our ability to raise new debt, and the impact of acquisitions, divestitures, restructurings, and other unusual items, including the Company's ability to integrate and obtain the anticipated results and synergies from its consummated acquisitions. These projections and statements are based on management's estimates and assumptions with respect to future events and financial performance and are believed to be reasonable, though are inherently uncertain and difficult to predict. Actual results could differ materially from those projected as a result of certain factors. A discussion of factors that could cause results to vary is included in the Company's periodic and other reports filed with the Securitie

This presentation also contains non-GAAP financial measures. For purposes of Regulation G, a non-GAAP financial measure is a numerical measure of a company's historical or future financial performance, financial position or cash flows that excludes amounts, or is subject to adjustments that have the effect of excluding amounts, that are included in the most directly comparable measure calculated and presented in accordance with GAAP in the statements of operations, balance sheets, or statements of cash flows of the Company; or includes amounts, or is subject to adjustments that have the effect of including amounts, that are excluded from the most directly comparable measure so calculated and presented. Pursuant to the requirements of Regulation G, the Company has provided reconciliations of the non-GAAP financial measures to the most directly comparable GAAP financial measures. These non-GAAP measures are provided because management of the Company uses these financial measures in monitoring and evaluating the Company's ongoing financial results and trends. Management uses this non-GAAP information as an indicator of business performance, and evaluates overall management with respect to such indicators. Additionally, the Company uses non-GAAP financial measures because the Company's credit agreement provides for certain adjustments in calculations used for determining whether the Company is in compliance with certain credit agreement covenants, including, but not limited to, adjustments relating to non-cash impairment charges of goodwill, intangibles and other assets, certain restructuring costs, acquisition-related and other costs, non-cash purchase accounting adjustments, elimination of manufacturer's profit in inventory. Venezuela related charges (deconsolidation, hyperinflationary and foreign exchange-related charges), non-cash stock-based compensation costs, gain (loss) on sale of certain assets, loss on early extinguishment of debt, non-cash original issue discount amortization and other items, as applicab

These non-GAAP measures should be considered in addition to, not a substitute for, measures of financial performance prepared in accordance with GAAP.

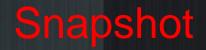






Jarden Overview





- A Diversified, Global Consumer Products Company
- Over 120 Trusted, Authentic Brands
- Seasonal Staples Product Portfolio
- Platform For Accelerating Growth Across Channels & Geographies
- Proven Track Record: Strong, Consistent Financial Performance
- Defined & Measurable Long-Term Financial Goals
- Strong Balance Sheet & Cash Flow Generation
- Strategic & Thoughtful Capital Deployment

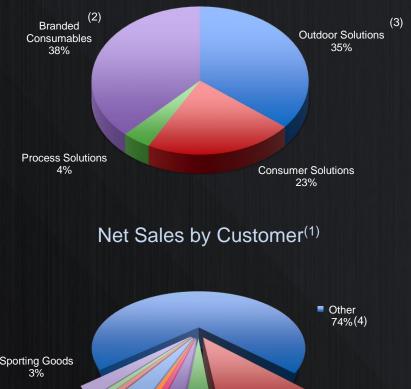
Our Largest Brands

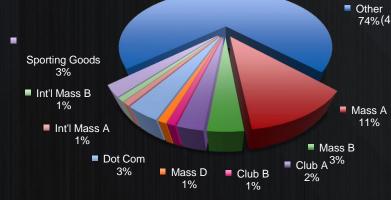


Operating Segments

Segment Breakdown⁽¹⁾

- Jarden is well diversified across operational segments and customers
- Manufacturing in 80+ plants across 16 countries
- Business operations in 40+ countries
- 35,000+ employees
- Focus on operational excellence









- Percentage breakdown based on latest fiscal year end net sales.
- Assumes Waddington Group Net Sales reported on a combined basis is part of the Branded Consumables segment.
- Assumes Jostens Net Sales reported on a combined basis is part of the Outdoor Solutions segment. Jostens latest fiscal year end sales included in Other.



2014 Net Sales of \$3.0 billion

2014 Segment Earnings Margin of 17.4%*

Brands which are synonymous with their categories

Strong, stable cash flow generation

Diversified product mix with leadership positions in most categories, expanding geographically across multiple new channels & through direct-to-consumer initiatives





Leading provider of primarily niche, affordable, consumable household staples used in and around the home



Note: Positions noted above refer to the U.S. market unless indicated otherwise.

*For a reconciliation of Non-GAAP numbers please refer to the Supplemental slides posted on Jarden's website, available for review at this meeting

*Baby Care category includes aggregate sales of pacifiers, sippy cups, bottles, and other oral development and feeding products. Gloves & Sponges includes home-use gloves and sponges in EU G5 market.



Outdoor Solutions

2014 Net Sales of \$2.7 billion

2014 Segment Earnings Margin of 11.0%*

World's largest sports equipment company

Leadership positions in US, Europe and Japan

Extensive distribution network spanning mass, sporting goods, specialty, academic & achievement, and team channels as well as direct-to-consumer initiatives





Global provider of innovative, recreational and high-performance products designed to maximize consumers' enjoyment of the outdoors





Note: Positions noted above refer to the U.S. market unless indicated otherwise.

*For a reconciliation of Non-GAAP numbers please refer to the Supplemental slides posted on Jarden's website, copies of which are available for review at this meeting

Consumer Solutions

2014 Net Sales of \$2.2 billion

2014 Segment Earnings Margin of 16.2%*

Strong portfolio of brands with leading positions across core categories

Most broadly distributed brand portfolio in core categories throughout the Americas

Distribution channels include mass merchants, warehouse clubs, specialty retailers & direct-toconsumer initiatives



Market Position in Core Categorie



Slow Cookers

Blenders

Coffee Makers

Vacuum Packaging



Air Purifiers / Humidifiers

Warming Blankets



Sunbeam Oster Mr. Coffee Rambow RIVAL. FoodSaver VillaWare CROCK-POT

Global provider of products designed to simplify the daily lives of consumers in and around the home; making everyday experiences, more satisfying



Note: Positions noted above refer to the U.S. market unless indicated otherwise.

*For a reconciliation of Non-GAAP numbers please refer to the Supplemental slides posted on Jarden's website, copies of which are available for review at this meeting

Geographic Revenue Mix

US/International Mix of ~64% / 36%⁽¹⁾



Existing markets < 1.0% of 2014 Net Sales

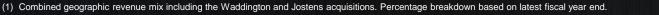
Our portfolio mix is expected to gradually shift towards international given Jarden's brands, categories and their respective growth trajectories

Cross-channel opportunities

Leverage the Jarden Platform

Use each business' geographic strength to support expansion of "sister" Jarden businesses









Investment Thesis



Jarden's Value Enhancing Model

Focused Operating Culture Coupled With Value Enhancing Acquisitions And Shareholder Focused Capital Allocation

Operational Effectiveness



- Robust strategic planning
- Detailed budgeting and strong operational insight + review to support entrepreneurial growth
- Decentralized structure to seize market opportunities
- Global organic growth
- Margin expansion through scale + innovation, supplemented by Project Lean
- Consistent performance led by strong and incentivized leadership teams
- Operational excellence as a core competency focus

Value Creating Capital Allocation and Acquisition Strategy

- High Standards for quality and valuation of acquired businesses
- Focus on shareholder value creation
- Intelligent and opportunistic use of debt and equity to finance acquisitions
- Capital allocation and acquisition as core competencies

Jarden Value Creation

- Consistent revenue and earnings expansion
- Margin expansion
- Multiple expansion
- Cash generation
- Track record of creating additional earnings through value enhancing investments
- Entrepreneurial and lean organization
- Rigorous business & operating systems to consistently drive effectiveness







BREAKTHROUGH ideas will drive performance and create shareholder value

Innovation, scale and our platform are **OPTIMIZED** to be impactful and to drive value creation

Our innovative ideas are designed to have **LASTING IMPACT**, driving an entire product stream; that releases the maximum economic and strategic value of the development investment

DELIVERING results is key to our success & is considered at every level of ideation. We are focused on the size of the prize





Revenue & Margin Growth Strategy

ORGANIC EXPANSION

M&A



Geographic expansion

Brand expansion to adjacent categories

Channel expansion

INNOVATE

2

Robust NPD process + 1/3 of revenue from new products + Increase market share & increase margins

LEVERAGE

3

Scale + Sister company relationships accelerate geographic and channel expansion: faster & less expensive growth

ACQUIRE

Disciplined and opportunistic acquirers + High standards for quality & valuation + Consistent acquisition criteria





Our Strong Foundation Is Built Upon Jarden's DNA

- Strive to be better
- Retain and develop the best talent
- Listen, learn, innovate
- Deliver exceptional financial results

corporation

- Support the individual, but encourage teamwork
- Think lean; act large
- Have fun, work hard, execute
- Enhance the communities in which we operate



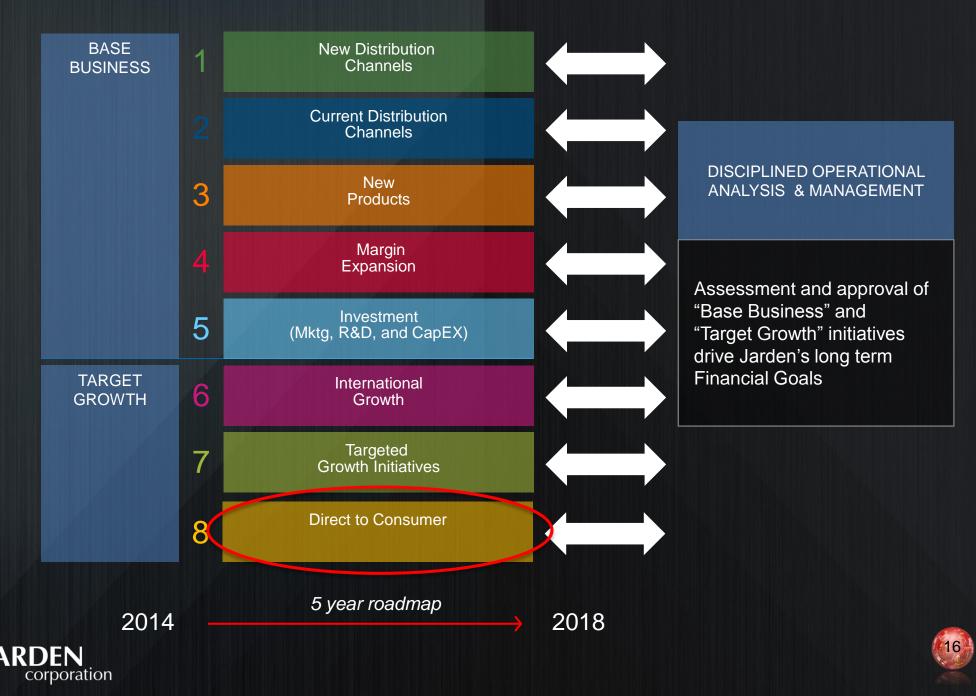
Jarden's Strategic Priorities

- Deliver innovative, quality products that present great value through leading brands that consumers desire and trust
- Leverage our scale and breadth to accelerate growth and expand our margins
- Capitalize on our strong core to expand product categories across channels and geographies
- Deliver earnings growth well above our rate of sales increase
- Continue to optimize our capital structure and effectively deploy capital for the long-term benefit of our shareholders





Robust Strategic Planning Drives Revenue & Margin Growth



Long-Term Financial Goals

Delivering Long-Term Average Annual Organic Sales Growth of 3% to 5%

Continuing to Leverage SG&A

Expanding Segment Earnings Margins to 15% by YE 2018

Generating Average Annual Earnings Growth of at Least 10%

Producing at Least \$4.0 Bn of Cash Flow from Operations over Five Years (2014-18)⁽¹⁾

Targeting Year End Bank Leverage Ratio at or Below 3.0x

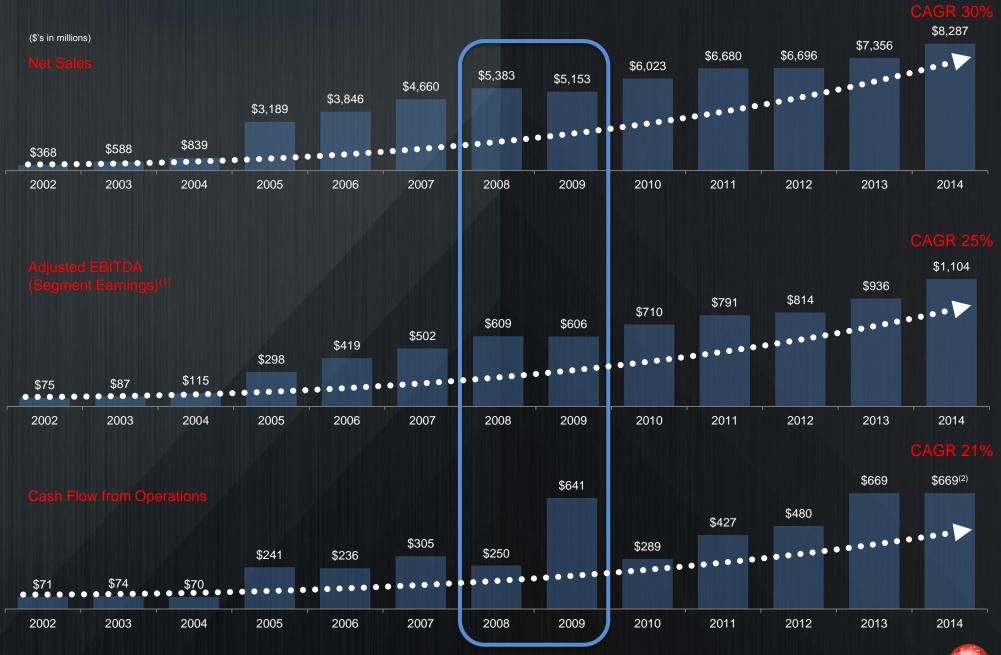
Delivering Diluted Adjusted EPS of \$4.00 by YE 2018⁽²⁾



17

Appendix

Historical Performance & Visibility Curve Example





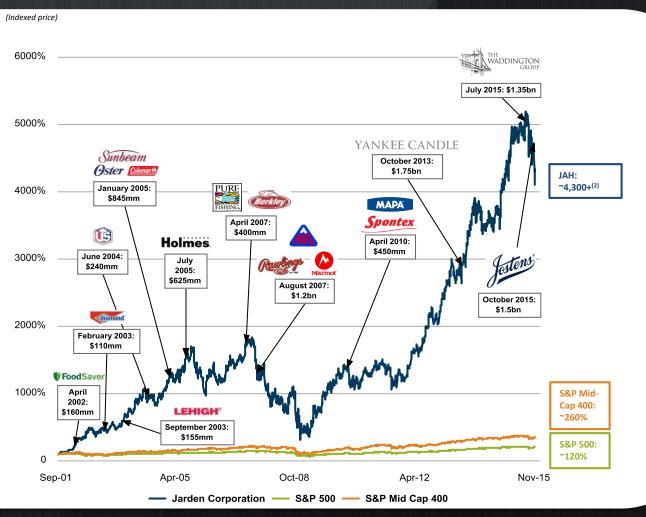
Note: For a reconciliation of Non-GAAP numbers please refer to the Supplemental slides posted on Jarden's website, copies of which are available at this meeting. Non-GAAP – excluding restructuring, non-operational and non-cash charges and credits.

 For full year 2014, cash flow from operations was \$669 million before a \$42 million cash charge primarily representing the cost of interest acceleration related to the early repayment of Jarden's 2020 bonds. 19

Jarden's Organic Performance Has Been Enhanced By Disciplined Acquisitions

Indexed Share Price Performance since 2001 ⁽¹⁾

Prioritization



- Drive consistent, profitable, organic growth
- Opportunistic acquisitions; always on the radar
- Bandwidth to take advantage of accretive acquisition opportunities

Since Jarden's 2001 Inception, the Stock has Delivered an Annual Compound Return of over 30%

1. Acquisitions shown reflect transactions that contributed more than 10% of revenue at the time of the acquisition.

corporation

 Performance reflects total stock appreciation from Jarden's inception, defined as market close 9/21/2001 as Martin E. Franklin and Ian G.H. Ashken were officially appointed as senior management on 9/24/2001, through 11/3/2015.



Jarden Has Delivered Uncommon Value Across Multiple Time Periods

Setting Aspirational Targets to Drive Performance

 New long-term financial goals were established for FY '14 through FY '18

 In 2013, Jarden exceeded the January 2010 stretch goal of doubling adjusted EPS within five years

> Market cap growth from 2010 to 2013 from \$2.9Bn to \$8.3Bn, a ~3x increase

 In January 2005, post closing the American Household acquisition, the Board set ambitious 5 year goals for the Company

Jarden's market cap grew by over 105%

Over the same period, the S&P 500 Index declined by 6%

Uncommon Value

Jarden consistently has the highest stock return vs. its peers in the S&P Consumer Staples index, across multiple time periods

	<u>Return (1)</u>	Rank (2)	
2014	+17%	#1	
2013	+78%	#1	
2012	+73%	#1	
5-Year	+238%	#1	
10-Year	+216%	#1	
Since 2001 (inception) ⁽³⁾	+~4,300%	#1	

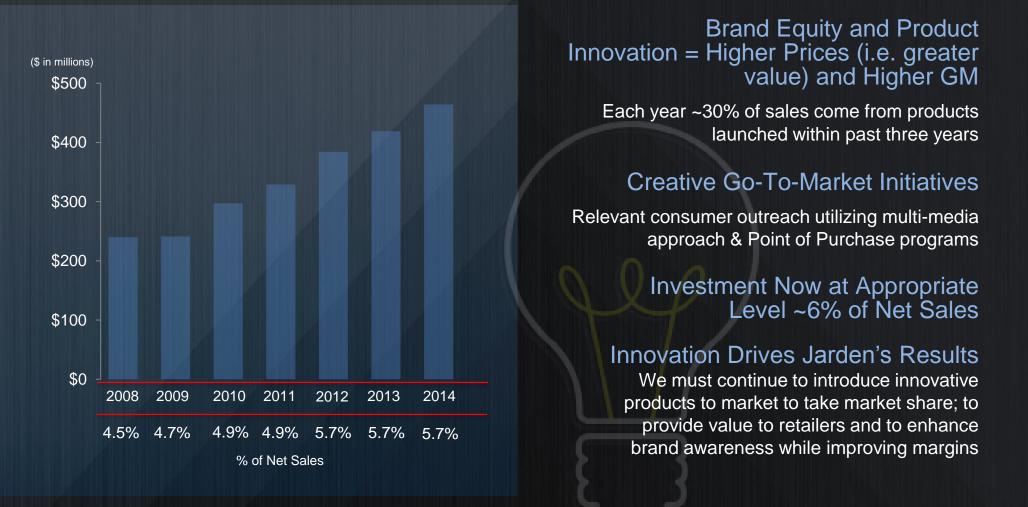
1. Performance reflects total stock appreciation over the listed periods as of 8/10/2015.

2. Ranking based on performance compared to the household and personal care peer group in the S&P Consumer Staples Index as of calendar year end.

3. Inception point defined as market close 9/21/01 as Martin E. Franklin and Ian G.H. Ashken were officially appointed as senior management on 9/24/01.



Jarden Has Supported Organic Growth Through Significant Brand Equity Investment







Jarden's Acquisition Criteria for Branded Consumer Products Companies

Unchanged Since Jarden's 2001 Inception:



Category-leading positions in niche consumer markets with defensible moats around the business



Recurring revenue with margin expansion opportunities



Strong cash flow characteristics



Talented Management team



Attractive transaction valuations, accretive from day one pre-synergies





Effective Deployment of Capital

Share Issuances/ Repurchases

- 10.0 million shares issued at \$49.00 to support acquisition of Jostens in Q4 2015
- 18.4 million shares issued at
 \$54.50 to support acquisition of
 Waddington Group in Q3 2015
- Jarden acquired over \$200 million of its shares in 2014
- There is ~\$250 million remaining under Jarden's current share repurchase authorization

corporation

Capital Markets Activities

- Q4 2015: Issued \$300 million in senior notes due 2023 at 5% and closed on \$200 million of term Ioan A add on, to support Jostens acquisition
- Q3 2015: Issued \$900 million senior secured term loan to support the Waddington Group Acquisition
- Amended and extended the senior secured credit facility from '16 to '19 in 4Q14
- Issued Euro 300 million of senior notes due 2021 in 3Q14. The notes bear an annual interest rate of 3³/₄%
- Issued \$690 million of senior subordinated convertible notes due 2034 in 1Q14. The notes bear an annual interest rate of 11/8% with a conversion price of approximately \$49.91
- Paid down ~\$480 million of debt through redemption of 7.5% USD and Euro senior subordinated 2020 notes

Acquisitions

- In Q4 2015, Jarden acquired Jostens for \$1.5bn
- In Q3 2015, Jarden acquired the Waddington Group for \$1.35Bn
- Q1 2015 acquisitions of Dalbello and Squadra
- Yankee Candle became part of Jarden's organic performance in Q4 2014
- Q3 2014 acquisitions of Rexair and Millefiori
- Q2 2014 acquisition of Cadence

Balanced Approach Intended to Maximize Long-Term Shareholder Value



Organic Cross Selling Opportunities Drive Value Across Jarden

Cross-Selling Opportunities

- Adjacent selling opportunities within our family of brands (e.g. candles with lighters, matches and firelogs)
- Customer / retail network can be grown by leveraging Jarden's relationships across our portfolio of brands
- Cross-selling opportunities, such as technical apparel with related sports equipment

Cross-Channel Opportunities

- Streamlining distribution costs
- Expanding each business' distribution network by utilizing the platform of the portfolio
- Leveraging Jarden's footprint to facilitate each business' expansion into new markets and geographies
- Many businesses with complementary geographic strengths providing "sister" help

Cross-Brand Collaboration Opportunities

- To help drive new product innovation
- Using scale to achieve production synergies
- Cross-brand support and knowledge exchange
- Jarden's disciplined processes and planning to provide unique insights and market intelligence; further developing opportunities across the platform

New Revenue Drivers, Enhanced Scale and Increased Portfolio Synergies





Full-Year 2015 Guidance

- Organic Sales Growth 3-5%
- Segment Earnings Margins of 13.5%+
- Interest Expenditure at the lower end of \$190-\$195 million
- Capital Expenditure of approximately 2.5%
- Cash Flow from Operations of approximately \$650-\$700 million
- Year End Bank Leverage Ratio of approximately 3.5x

Diluted Adjusted EPS Delivery in the Range of \$2.70-\$2.75°





Jarden Q3 2015 & YTD 2015 Results

Q3 Organic Net Sales Growth of 6.0%

Third Quarter Segment Earnings Margin of 15.4%

Quarter Delivered Record Net Sales and Record Segment Earnings

Positive organic growth of 6.0% was broad-based with each segment reporting healthy organic growth; momentum continued resulting in a 9-month organic growth rate of 5.9%

			Nine mon	Nine months ended		
	09/30/2015	09/30/2014	Inc/(Dec)%	09/30/2015	09/30/2014	Inc/(Dec)%
Net Sales	\$2,256.3	\$2,142.2	5.3%	\$5,993.5	\$5,849.1	2.5%
Adjusted EBITDA (Segment Earnings) <i>% Margin</i>	\$348.3 15.4%	\$308.4 1 <i>4.4%</i>	12.9%	\$706.0 <i>11.8%</i>	\$693.2 11.9%	1.8%
Adjusted Net Income	\$168.2	\$150.2	12.0%	\$295.2	\$292.0	1.1%

Note: For a reconciliation of Non-GAAP numbers please refer to the Supplemental slides posted on Jarden's website.





Project LEAN Initiative

- Leveraging SG&A processes and spend by segment, business, and expense category to drive profitability and investment
- Project LEAN supports our goal of segment earnings margin of 15%
- Initiative is compromised of several smaller scale projects leading to process and margin improvement
 - Brand support will not be reduced, platform efficiencies are being targeted
- Examples of current initiatives include:
 - Movement to shared service platforms for back office
 - Travel expense centralization and management
 - Subscription and professional dues review
 - Parcel post analysis; and
 - Review of outside service use and cost





Our Evolution Into A Leading Global Consumer Products Company



2005–2007: Strengthening & Investing in the Platform

•

0

0

0

0

0

Infrastructure investments:

Business management

IT systems

processes

forecasting

Internal controls

Talent development

Process, planning and

2001–2005: Setting the Foundation

 Established a platform for growth through a series of acquisitions

corporation

- 2007–2012: Leveraging the Platform for Predictable & Sustainable Growth
 - Brand-building approach
 - Increased investment in brand equity
 - Product innovation and development focus
 - Cross-brand collaboration
 - Cross-selling

0

0

0

0

- Partnerships
 - Shared technologies
 - Idea generation and knowledge exchange

2012-2014: Expanding Revenue, Geographic Reach, Margin & Cash Generation

- Revenue expansion
- Geographic expansion
- Opportunistic acquisition

0

- Leverage platform for margin expansion
 - Gross margin & working capital efficiencies
- Disciplined & creative access to capital markets

2015+: New Drivers of Growth

- White sheet of paper
- o **Talent**

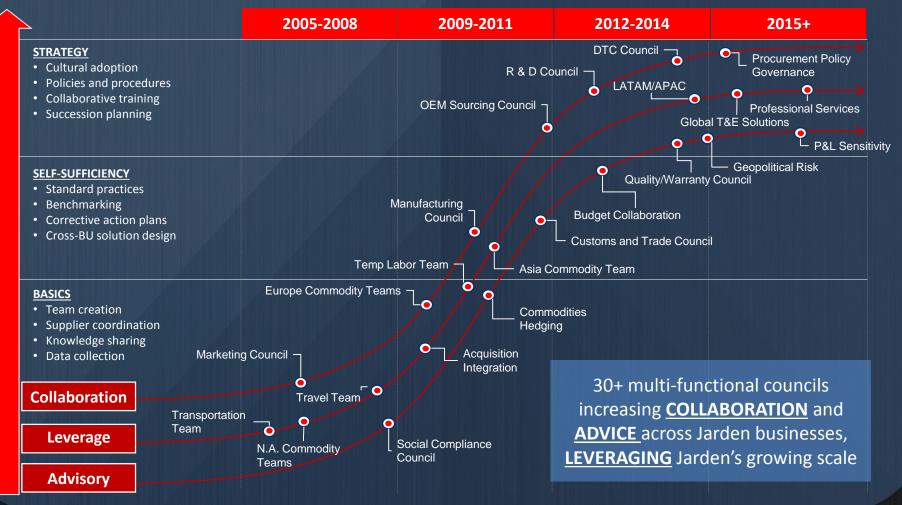
development

- o D2C expertise
- Intl platform leverage
- o Process redesign
- New financial goals



The Council Approach To Scale & Leveraging SG&A

Select Examples:



Note: Select Councils shown on chart given 30+ active counsels.



MATURITY



Seasonal Staples Products; 4-6 Month Order Curve

