# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): July 28, 2005

## NEWELL RUBBERMAID INC.

(Exact Name of Registrant as Specified in Its Charter)

Delaware (State or Other Jurisdiction of Incorporation) 1-9608 (Commission File Number) 36-3514169 (IRS Employer Identification No.)

10B Glenlake Parkway Suite 600 Atlanta, Georgia (Address of Principal Executive Offices) 30328 (Zip Code)

Registrant's Telephone Number, Including Area Code: (770) 407-3800

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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Item 2.02. Results of Operations and Financial Condition.

The information in this Report, including the Exhibit attached hereto, is furnished pursuant to Item 2.02 of Form 8-K. Consequently, it is not deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act"), or otherwise subject to the liabilities of that section. It may only be incorporated by reference in another filing under the Exchange Act or Securities Act of 1933 if such subsequent filing specifically references this Form 8-K.

On July 28, 2005, Newell Rubbermaid Inc. (the "Company") reported its results for the fiscal quarter ended June 30, 2005. The Company's press release, dated July 28, 2005, and Additional Financial Information, is attached as Exhibit 99.1.

The press release and Additional Financial Information contain non-GAAP financial measures. For purposes of Securities and Exchange Commission Regulation G, a "non-GAAP financial measure" is a numerical measure of a registrant's historical or future financial performance, financial position or cash flows that excludes amounts, or is subject to adjustments that have the effect of excluding amounts, that are included in the most directly comparable measure calculated and presented in accordance with GAAP in the statement of income, balance sheet or statement of cash flows of the issuer; or includes amounts, or is subject to adjustments that have the effect of including amounts, that are excluded from the most directly comparable measure so calculated and presented. Operating and statistical measures and other statistical measures are not non-GAAP financial measures. For purposes of the definition, GAAP refers to generally accepted accounting principles in the United States. Pursuant to the requirements of Regulation G, the Company has provided, as a part of the press release and Additional Financial Information, a reconciliation of each of the non-GAAP financial measures to the most directly comparable GAAP financial measure.

The Company has used the financial measures that are included in the press release for several years, both in presenting its results to stockholders and the investment community and in its internal evaluation and management of its businesses. The Company's management believes that these measures — including those that are "non-GAAP financial measures" — and the information they provide are useful to investors since these measures:

- enable investors and analysts to compare the current non-GAAP measures with the corresponding non-GAAP measures used in the past, and
- permit investors to view the Company's performance using the same tools that Company management uses to evaluate the Company's past performance, reportable business segments and prospects for future performance and to gauge the Company's progress in achieving its stated goals.

The Company's management believes that operating income, net income from continuing operations and gross margin, excluding restructuring and other charges, and as a percentage of sales, are also useful because they provide investors with a meaningful perspective on the current underlying performance of the Company's continuing operations. The Company's management believes that free cash flow, defined as cash generated from operations, net of capital expenditures and dividends, is useful to investors because it is an indication of amounts of cash flow that may be available for further investment in future growth initiatives. The Company's management believes that diluted earnings per share from continuing operations, excluding restructuring and other charges, is also helpful to investors because it provides information with respect to earnings per share related to the Company's continuing operations. Another purpose for which the Company uses free cash flow and diluted earnings per share from continuing operations, excluding restructuring and other charges, are as two of the performance goals that help determine the amount, if any, of cash bonuses for corporate management employees under the Company's management cash bonus plan. The Company's management believes that adjusted sales, as reflected in

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the Currency Analysis included in Exhibit 99.1, is useful to investors because it demonstrates the effect of foreign currency translation on reported sales.

While the Company believes that these non-GAAP financial measures are useful in evaluating the Company, this information should be considered as supplemental in nature and not as a substitute for or superior to the related financial information prepared in accordance with GAAP. Additionally, these non-GAAP financial measures may differ from similar measures presented by other companies.

Item 9.01 Financial Statements and Exhibits.

(c) Exhibits.

Exhibit Number Description

99.1 Press Release, dated July 28, 2005, issued by Newell Rubbermaid Inc., and Additional Financial Information

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### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

NEWELL RUBBERMAID INC.

Date: July 28, 2005

By: /s/ Dale L. Matschullat

Dale L. Matschullat Vice President — General Counsel &

Corporate Secretary

## EXHIBIT INDEX

Exhibit No.

Description
Press Release, dated July 28, 2005, issued by Newell Rubbermaid Inc., and Additional Financial Information



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### NEWELL RUBBERMAID REPORTS **SECOND QUARTER 2005 RESULTS**

Earnings Per Share of \$0.38 Exceeds Estimates

Improved Productivity Contributes to Gross Margin **Expansion of 170 Basis Points** 

#### Guides Full-Year Earnings Per Share to High-End of Range

ATLANTA, July 28, 2005 - Newell Rubbermaid Inc. (NYSE: NWL) today reported its second quarter results delivering earnings above expectations and generating 170 basis points of gross margin expansion, reflecting continued productivity driven by Newell Operational Excellence and pricing discipline.

#### **Second Quarter Results**

Net income from continuing operations for the second quarter ended June 30, 2005 was \$103.5 million, or \$0.38 per share, which includes planned restructuring and related charges of approximately \$12 million, or \$0.03 per share. The timing of approximately \$0.02 per share of additional restructuring and related charges planned for the second quarter will now occur throughout the balance of the year. Net income from continuing operations for the second quarter ended June 30, 2004 was \$58.5 million, or \$0.21 per share. Excluding restructuring and related charges and asset impairment, net income from continuing operations for the second quarter 2004 was \$104.9 million, or \$0.38 per share. A reconciliation of the results "as reported" to results "excluding charges" is attached to this press release.

Net sales in the second quarter 2005 were \$1.64 billion, compared to \$1.67 billion in the second quarter 2004, a decrease of 1.6%, in line with company expectations. Net sales reflected a positive pricing impact of 2.1% and a foreign currency benefit of 1.5%. These were offset by a core sales decline of 1.6%, primarily driven by the negative volume impact of price increases in Rubbermaid Home Products, and an additional 3.6% resulting from the planned exit of certain low-margin product lines.

Joseph Galli, chief executive officer of Newell Rubbermaid, said, "We are pleased with our solid results this quarter as we continue to transform Newell Rubbermaid. Investment behind high-margin, high-potential businesses is a priority for the company and we are seeing traction with our "Invest/Grow" platforms collectively generating three percent top-line growth during the quarter.'

In the second quarter 2005 gross margin improved to 31.0%, a 240 basis point improvement from second quarter 2004 gross margin of 28.6% and a 170 basis point improvement from second quarter 2004 gross margin, excluding charges, of 29.3%. The company's productivity savings and favorable pricing offset raw material inflation of approximately \$37 million.

Newell Rubbermaid Inc.

Atlanta, GA

Securities Listed NYSE Common Stock (Symbol: NWL)

### www.newellrubbermaid.com

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**July 28, 2005** PAGE 2 OF 4

Mr. Galli added, "The team delivered an impressive performance given the sustained high raw material inflation. We were able to overcome this challenging environment through continued productivity savings generated through our Newell Operational Excellence initiative and pricing discipline. We are pleased with the progress we are seeing throughout the company and we remain committed to further reducing our manufacturing overhead and taking the necessary actions to achieve a best cost position. We believe this offers tremendous opportunity for further margin expansion."

Consistent with company expectations, net cash from operating activities was \$36.4 million in the second quarter 2005, compared to \$143.7 million in the second quarter 2004. Capital expenditures in the second quarter 2005 were \$22.9 million compared to \$33.5 million in the second quarter 2004, reflecting the company's continued decapitalization and efforts to reduce manufacturing overhead. The company continued to pay a strong dividend in the quarter of \$57.8 million, or \$0.21 per share.

The company continues to make progress on its strategy to divest non-strategic businesses and concentrate on leveraging brand strength and product innovation in its core portfolio of businesses. During the second quarter 2005, the company completed the sale of its European Curver business and recorded a net loss from discontinued operations of \$15.1 million related to this transaction. In addition, the company began marketing a non-core business in its Cleaning & Organization segment. The company recorded a net loss from discontinued operations of \$22.2 million, primarily to state the assets of this business at their estimated fair value. This business had net sales of approximately \$75 million in 2004 and has been reported as discontinued operations.

#### Six Month Results

Net sales for the first six months of 2005 were \$3.02 billion, a decrease of 3.8% from \$3.14 billion for the first six months of 2004. Foreign currency translation favorably impacted sales by 1.6% for the first six months, while pricing increased 2.0%. These were offset by a core sales decline of 3.6%, primarily driven by the negative volume impact of price increases in Rubbermaid Home Products, and an additional 3.8% resulting from the planned exit of certain low-margin product lines.

Net income from continuing operations for the first six months of 2005 was \$188.3 million, or \$0.69 per share, which includes a tax benefit of \$58.6 million or \$0.21 per share offset by planned restructuring and related charges of \$35.5 million or \$0.09 per share. Net income from continuing operations for the first six months of 2004 was \$90.6 million, or \$0.33 per share. Excluding restructuring and related charges and asset impairment, net income for the first six months of 2004 was \$153.6 million or \$0.56 per share. A reconciliation of the results "as reported" to results "excluding charges" is attached to this press release.

Net cash from operating activities was \$91.9 million for the first six months of 2005, compared to \$137.0 million for the first six months of 2004. Capital expenditures for the first six months of 2005 were \$46.0 million compared to \$70.1 million for the first six months of 2004,

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reflecting the company's continued decapitalization and efforts to reduce manufacturing overhead. Dividends were \$115.8 million for the first six months of 2005.

Related to the divestitures of non-core businesses, the company recorded a net loss of \$85.5 million, shown as discontinued operations during the first six months of 2005.

#### Outlook

The company has refined its guidance to the high-end of its previous range and now expects diluted earnings per share from continuing operations for the full year 2005 to be in the range of \$1.43 to \$1.48. The company continues to expect internal sales to decline in the range of 1% to 3% for the full year 2005, reflecting the company's strategic decision to exit \$200 million in annual revenue of low-margin product lines and the volume impact related to its pricing strategy. This outlook does not include total net losses reported as discontinued operations, now expected to be approximately \$90 million, which includes the \$85.5 million recorded in the first six months of 2005 for the divestitures of non-core businesses.

The company continues to expect 2005 net cash from operating activities to be in the range of \$625 to \$675 million. Expenditures for property, plant and equipment are expected to be in the range of \$125 to \$150 million and dividends are expected to be approximately \$230 million for the full year 2005.

For the third quarter 2005, the company expects internal sales to decline 0% to 2% and diluted earnings per share from continuing operations to be in the range of \$0.33 to \$0.37.

#### Conference Call

The company's second quarter 2005 earnings conference call is scheduled for today, July 28, 2005, at 9:30 a.m. ET. Those interested in participating should call (800) 869-2139 or internationally at (719) 867-0347 and provide the conference code 922235. The company's call will also be web cast. To listen to the web cast, use the link provided under the Investor Relations Home Page on Newell Rubbermaid's website at www.newellrubbermaid.com.

A replay will be available approximately two hours after the call concludes through August 28, 2005, and may be accessed domestically at (888) 203-1112 or internationally at (719) 457-0820. Conference call confirmation code 922235 is required to access the replay.

The company will host its Analyst Day September 22, 2005, at the Equitable Center, located at 787 Seventh Ave., New York, N.Y. Those interested in attending should contact Newell Rubbermaid's Investor Relations Department at (770) 407-3994 or via email at investor.relations@newellco.com to obtain registration instructions. The event will also be web cast and the link will be located on the investor relations section of the company's website at www.newellrubbermaid.com.

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#### **Caution Concerning Forward-Looking Statements**

The statements in this press release that are not historical in nature constitute forward-looking statements. These forward-looking statements relate to information or assumptions about internal sales, income/(loss), earnings per share, capital expenditures, cash flow, dividends, restructuring, impairment and other charges, potential losses on divestiture, costs and cost savings and management's plans, projections and objectives for future operations and performance. Actual results could differ materially from those expressed or implied in the forward-looking statements. Important factors that could cause actual results to differ materially from those suggested by the forward-looking statements include, but are not limited to, our dependence on the strength of retail economies in various parts of the world; competition with numerous other manufacturers and distributors of consumer products; major retailers' strong bargaining power; changes in the prices of raw materials used by the company; our ability to develop innovative new products and to develop, maintain and strengthen our end-user brands; our ability to improve productivity and streamline operations; our ability to integrate previously acquired businesses; the risks inherent in our foreign operations and those factors listed in the company's first quarter 2005 Form 10-Q, including Exhibit 99.1 thereto, filed with the Securities and Exchange Commission.

#### Non-GAAP Financial Measures

This release contains non-GAAP financial measures within the meaning of Regulation G promulgated by the Securities and Exchange Commission. Included in this release is a reconciliation of these non-GAAP financial measures to the most directly comparable financial measures calculated in accordance with GAAP.

#### **About the Company**

Newell Rubbermaid Inc. is a global marketer of consumer and commercial products with 2004 sales of \$6.5 billion and a powerful brand family including Sharpie®, Paper Mate®, Parker®, Waterman®, Rubbermaid®, Calphalon®, Little Tikes®, Graco®, Levolor®, BernzOmatic®, VISE-GRIP®, IRWIN® and LENOX®. The company is headquartered in Atlanta, Ga., and has over 31,000 employees worldwide.

This press release, additional financial information about the company's second quarter 2005 results, and the company's updated segment reporting which reflects discontinued operations, are available on the company's web site at www.newellrubbermaid.com.

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## CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

(in millions, except per share data)

Reconciliation of Results "As Reported" to Results "Excluding Charges"

	Three Months Ended June 30,												
	A - D	2005	Fuel Chauses	A - D	2004	El Change	0/ Change						
Net sales	As Reported	Charges (1)	Excl. Charges	As Reported \$1,667.2	Charges (2)	Excl. Charges \$1,667.2	% Change						
	\$1,641.1		\$1,641.1		(11.6)	· ·	(1.6)%						
Cost of products sold	1,132.8	<u> </u>	1,132.8	1,189.7	<u>(11.6)</u>	1,178.1							
GROSS MARGIN	508.3	_	508.3	477.5	11.6	489.1	3.9%						
% of sales	31.0%		31.0%	28.6%		29.3%							
Selling, general & administrative													
expense	324.4	_	324.4	318.8	(1.5)	317.3	2.2%						
% of sales	19.8%		19.8%	19.1%		19.0%							
Impairment charge	_	_	_	25.1	(25.1)	_							
Restructuring costs	0.3	_	0.3	25.7	(25.7)	_							
restructuring costs	0.5				(23.7)	<del></del>							
OPERATING INCOME	183.6	_	183.6	107.9	63.9	171.8	6.9%						
% of sales	11.2%		11.2%	6.5%		10.3%							
Nonoperating expenses:													
Interest expense, net	31.0	_	31.0	29.5	_	29.5							
Other	1.9		1.9	1.7		1.7							
	32.9		32.9	31.2		31.2	5.4%						
	<del></del>		<del></del>										
INCOME BEFORE													
INCOME TAXES	150.7	_	150.7	76.7	63.9	140.6	7.2%						
% of sales	9.2%		9.2%	4.6%		8.4%							
Income taxes	47.2	_	47.2	18.2	17.5	35.7	32.2%						
Effective rate	31.3%		31.3%	23.7%	17.5	25.4%	32.270						
Effective rate						23.4/0							
INCOME FROM CONTINUING													
OPERATIONS	103.5		103.5	58.5	46.4	104.9	(1.3)%						
% of sales	6.3%	_	6.3%	3.5%	40.4	6.3%	(1.5)/0						
70 Of Sales	0.5/0		0.5/0	3.370									
Discontinued operations, net of tax:													
Net (loss) income	(37.3)	37.3		2.5	(2.5)								
NET INCOME	\$ 66.2	\$ 37.3	\$ 103.5	\$ 61.0	\$ 43.9	\$ 104.9	(1.3)%						
		Ψ <u>37.3</u>			Ψ 43.3		(1.5)/0						
% of sales	4.0%		6.3%	3.7%		6.3%							
EARNINGS PER SHARE													
FROM CONTINUING													
OPERATIONS:													
Basic	\$ 0.38	s —	\$ 0.38	\$ 0.21	\$ 0.17	\$ 0.38							
Diluted	\$ 0.38	\$ —	\$ 0.38	\$ 0.21	\$ 0.17	\$ 0.38							
(LOSS) EADNINGS DED													
(LOSS) EARNINGS PER													
SHARE FROM DISCONTINUED													
OPERATIONS:	<b>#</b> (0.44)	0.11	ф	Φ 0.04	Ø (0.04)	Φ.							
Basic	\$ (0.14)	\$ 0.14	\$ —	\$ 0.01	\$ (0.01)	\$ —							
Diluted	\$ (0.14)	\$ 0.14	\$ —	\$ 0.01	\$ (0.01)	\$ —							
EARNINGS PER SHARE:													
Basic	\$ 0.24	\$ 0.14	\$ 0.38	\$ 0.22	\$ 0.16	\$ 0.38							
Diluted	\$ 0.24	\$ 0.14	\$ 0.38	\$ 0.22	\$ 0.16	\$ 0.38							
Average shares outstanding:													
Basic	274.4	274.4	274.4	274.4	274.4	274.4							
Diluted	274.7	274.7	274.7	274.5	274.4	274.5							
Diluttu	4/4./	4,4./	4/4./	4.0	4.0	2/4.5							

<sup>(1)</sup> Charges excluded from "as reported" results for 2005 consist of a \$37.3 million net loss related to discontinued operations.

<sup>(2)</sup> Charges excluded from "as reported" results for 2004 are restructuring, impairment or divestiture related charges. These charges consist of \$11.6 million in restructuring related costs associated with product line exits (shown in cost of products sold), \$1.5 million of restructuring costs related to relocation of property and equipment (shown in selling, general and administrative expense), \$25.1 million related to asset impairment, \$25.7 million of restructuring costs related to exiting certain facilities (shown in restructuring costs), and \$2.5 million in net income related to discontinued operations.

## CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

(in millions, except per share data)

Reconciliation of Results "As Reported" to Results "Excluding Charges"

Six Months Ended June 30 2004 As Reported Excl. Charges Excl. Charges % Change As Reported Charges (1) Charges (2) Net sales \$3,018.1 \$3,018.1 \$3,137.9 \$3,137.9 (3.8)% Cost of products sold 2,134.9 2,134.9 2,258.6 (14.9)2,243.7 **GROSS MARGIN** 883.2 883.2 879.3 14.9 894.2 (1.2)%% of sales 29.3% 29.3% 28.0% 28.5% Selling, general & administrative expense 627.3 627.3 617.2 (1.7)615.6 1.9% % of sales 20.8% 20.8% 19.7% 19.6% Impairment charge 25.1 (25.1)Restructuring costs 6.5 6.5 47.3 (47.3)OPERATING INCOME 249.4 249.4 189.7 88.9 278.6 (10.5)% % of sales 8.3% 8.3% 6.0% 8.9% Nonoperating expenses: 61.9 61.9 60.4 60.4 Interest expense, net (0.4)Other (0.4)4.0 4.0 64.4 (4.5)% 61.5 61.5 64.4 INCOME BEFORE INCOME TAXES 187.9 187.9 125.3 88.9 214.2 (12.3)% % of sales 6.2% 6.2% 4.0% 6.8% Income taxes (0.4)(0.4)34.7 25.9 60.6 (100.7)% Effective rate (0.2)%(0.2)%27.7% 28.3% INCOME FROM CONTINUING 188.3 **OPERATIONS** 188.3 90.6 63.0 153.6 22.6% % of sales 6.2% 6.2% 2.9% 4.9% Discontinued operations, net of tax: (85.5)85.5 (104.4)Net loss 104.4 \$ 188.3 NET INCOME (LOSS) \$ 102.8 \$ 85.5 \$ (13.8) \$167.3 \$ 153.6 22.6% % of sales 3.4% 6.2% -0.4% 4.9% EARNINGS PER SHARE FROM CONTINUING OPERATIONS: Basic 0.69 0.69 0.33 \$ 0.23 \$ 0.56 \$ 0.23 Diluted 0.69 0.69 0.33 0.56 LOSS PER SHARE FROM DISCONTINUED OPERATIONS: Basic (0.31)\$ 0.31 (0.38)\$ 0.38 \$ \$ 0.31 Diluted (0.31)(0.38)\$ 0.38 \$ EARNINGS (LOSS) PER SHARE: 0.37 \$ 0.31 0.69 \$ (0.05) \$ 0.61 Basic \$ \$ 0.56 Diluted 0.37 \$ 0.31 \$ 0.69 \$ (0.05) \$ 0.61 0.56 Average shares outstanding: 274.4 274.4 274.4 274.4 274.4 274.4 Basic

274.7

274.7

Diluted

274.7

274.5

274.5

274.5

<sup>(1)</sup> Charges excluded from "as reported" results for 2005 consist of an \$85.5 million net loss related to discontinued operations.

<sup>(2)</sup> Charges excluded from "as reported" results for 2004 are restructuring, impairment or divestiture related charges. These charges consist of \$14.9 million in restructuring related costs associated with product line exits (shown in cost of products sold), \$1.7 million of restructuring costs related to relocation of property and equipment (shown in selling, general and administrative expense), \$25.1 million in asset impairment, \$47.3 million of restructuring costs related to exiting certain facilities (shown in restructuring costs), and a \$104.4 million net loss related to discontinued operations.

## CONSOLIDATED BALANCE SHEETS (UNAUDITED) (in millions)

	June 30, 2005	June 30, 2004
Assets:		
	ф. 212.2	ф. 111 O
Cash and cash equivalents	\$ 212.2	\$ 111.0
Accounts receivable, net	1,204.5	1,268.7
Inventories, net	1,023.7	980.9
Deferred income taxes	74.0	114.5
Prepaid expenses and other	113.6	149.3
Current assets of discontinued operations	<u>11.1</u>	95.4
Total Current Assets	2,639.1	2,719.8
Other assets	202.1	240.4
Property, plant and equipment, net	1,113.3	1,317.8
Goodwill, net	1,796.0	1,946.7
Deferred income taxes	5.2	34.2
Other intangibles, net	313.3	413.3
Other assets of discontinued operations	14.5	193.9
Total Assets	\$ <u>6,083.5</u>	\$ <u>6,866.1</u>
Liabilities and Stockholders' Equity:		
Notes payable	\$ 13.0	\$ 12.9
Accounts payable	590.2	637.1
Accrued compensation	106.2	96.9
Other accrued liabilities	699.5	868.1
Income taxes	20.7	71.7
Current portion of long-term debt	25.4	173.9
Current liabilities of discontinued operations	0.1	41.2
Total Current Liabilities	1,455.1	1,901.7
Long-term debt	2,380.6	2,484.0
Other noncurrent liabilities	542.8	578.7
Other noncurrent liabilities of discontinued operations	_	1.4
Stockholders' Equity	1,705.0	1,900.3
Total Liabilities and Stockholders' Equity	\$6,083.5	\$6,866.1

## CONSOLIDATED STATEMENTS OF CASH FLOW (UNAUDITED) (in millions)

	For The Six Mon 2005	ths Ended June 30, 2004
Operating Activities:		
Net income (loss)	\$ 102.8	\$ (13.8)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Depreciation and amortization	109.9	117.6
Impairment charges	_	25.1
Non-cash restructuring charges	0.8	25.3
Deferred taxes	12.0	58.6
Gain on sale of assets/debt extinguishment	(4.3)	(5.5)
Loss on disposal of discontinued operations	87.7	99.1
Other	(6.8)	(1.3)
Changes in current accounts, excluding the effects of acquisitions:		
Accounts receivable	(2.2)	69.7
Inventories	(105.5)	(151.2)
Accounts payable	(63.4)	(28.9)
Discontinued operations	4.9	(2.7)
Accrued liabilities and other	(44.0)	(55.0)
Net cash provided by operating activities	\$ 91.9	\$ 137.0
nvesting Activities:		
Acquisitions, net	\$ (35.0)	\$ —
Expenditures for property, plant and equipment	(46.0)	(70.1)
ales of business, non-current assets and other	22.1	247.1
Net cash (used in) provided by investing activities	\$ (58.9)	\$ 177.0
inancing Activities:		
roceeds from issuance of debt	\$ 131.7	\$ 16.9
ayments on notes payable and long-term debt	(335.7)	(248.8)
ash dividends	(115.8)	(115.7)
roceeds from exercised stock options and other	` <u>-</u>	1.4
Net cash used in financing activities	\$(319.8)	\$(346.2)
xchange rate effect on cash	\$ (6.6)	\$(1.2)
Name of the seal and and analysis of the seal and the sea	(202.4)	(22.4)
Decrease in cash and cash equivalents	(293.4)	(33.4)
Cash and cash equivalents at beginning of year	505.6	144.4
Cash and cash equivalents at end of period	\$ <u>212.2</u>	\$ <u>111.0</u>

## Calculation of Free Cash Flow (1)

		nths Ended June 30,
Free Cash Flow (in millions):	2005	2004
Net cash provided by operating activities	\$ 36.4	\$143.7
Expenditures for property, plant and equipment	(22.9)	(33.5)
Cash dividends	(57.8)	(58.0)
Free Cash Flow	\$ <u>(44.3)</u>	\$ <u>52.2</u>
Fire Code Files (for william).	For The Six Month	
Free Cash Flow (in millions):	2005	2004
Net cash provided by operating activities	2005 \$ 91.9	\$ 137.0
	2005	2004
Net cash provided by operating activities	2005 \$ 91.9	\$ 137.0

<sup>(1)</sup> Free cash flow is defined as cash flow provided by operating activities less expenditures for property, plant and equipment and cash dividends.

## **Financial Worksheet**

			2005						2004						
	-	Excluding C Reported	harges Reconcili Excluded		Operating		Repo		narges Reconc Excluded	iliation (1) Ex Charges	Operating	Net	Year-over- Sales	year changes Operati	ng Income
	Net Sales	OI	Charges	OI	Margin	Net Sale	s 0		Charges	OI	Margin	\$	%	\$	%
Q1:															
Cleaning & Organization	\$ 324.5	\$12.5	<b>\$</b> —	\$12.5	3.9%	\$ 385.8	8 \$ 16.3	2	\$ 2.8	\$ 19.0	4.9%	\$(61.3)	(15.9)%	\$ (6.5)	(34.2)%
Office Products	332.8	33.5	<b>"</b> —	33.5	10.1%	332.8			J 2.0	31.8	9.6%	0.0	0.0%	1.7	5.3%
Tools & Hardware	276.4	26.7		26.7	9.7%	274.3				43.0	15.7%	2.1	0.8%	(16.3)	(37.9)%
Home Fashions	198.3	(4.5)		(4.5)	(2.3%)	226.8			0.6	4.5	2.0%	(28.5)	(12.6)%	(9.0)	(200.0)%
Other	245.0	13.3		13.3	5.4%	251.0			—	15.9	6.3%	(6.0)	(2.4)%	(2.6)	(16.4)%
Other	210.0	15.5		15.5	5.470	201.	5 15.	,		15.5	0.570	(0.0)	(2.1)/0	(2.0)	(10.1)/0
Impairment		_	_	_			_	-	_	_				_	
Restructuring															
Costs		(6.2)	_	(6.2)			(21.0	,	21.6	_				(6.2)	
Corporate		(9.5)	<u>=</u>	(9.5)			(7.4	<u>4</u> )		(7.4)				(2.1)	28.4%
Total	\$1,377.0	\$ <u>65.8</u>	\$ <u>—</u>	\$65.8	4.8%	\$1,470.7	7 \$ <u>81.8</u>	<u>B</u>	\$25.0	\$106.8	7.3%	\$ <u>(93.7)</u>	(6.4)%	\$ <u>(41.0)</u>	(38.4)%
Core businesses	1,377.0	65.8	_	65.8	4.8%	1,470.7	7 81.8	8	25.0	106.8	7.3%	(93.7)	(6.4)%	(41.0)	(38.4)%
Acquisitions /												` ′	` /	, ,	· /
Divestitures	_	_	_	_		_		-	_	_		_	_	_	_
Total	\$1,377.0	\$65.8	\$ <del></del>	\$65.8	4.8%	\$1,470.7	7 \$ 81.8	8	\$25.0	\$106.8	7.3%	\$(93.7)	(6.4)%	\$(41.0)	(38.4)%
			_					_							
			2005						2004			_			
			ling Charges Red			novotina				econciliation (1)		No	Year-over et Sales	-year change	
	Net Sales	Reported OI	Excluded Charges	Ex Cha OI		perating Margin	Net Sales	Reporte OI	d Excluded Charges		Operating Margin	\$	%	\$	ing Income %
Q2:															
Cleaning &															
Organization	\$ 376.5	\$ 23.1	\$—	\$ 23			\$ 400.1	\$ 9.2	\$ 5.4	\$ 14.6	3.6%	\$(23.6)	(5.9)%	\$ 8.5	58.2%
Office Products	495.5		_	98		20.0%	489.2	95.5		95.8	19.6%		1.3%	3.1	3.2%
Tools & Hardware	315.5		_	49		15.6%	300.3	43.5		46.6	15.5%		5.1%	2.7	5.8%
Home Fashions	212.0		_		.6	1.7%	224.2	5.2		9.3	4.1%	,	` '		(61.3)%
Other	241.6	5 18.7	_	18	.7	7.7%	253.4	15.0	0.2	15.2	6.0%	(11.8)	(4.7)%	3.5	23.0%
Impairment		_	_	_	_			(25.1	) 25.1	_				_	
Restructuring Costs		(0.3)			.3)			(25.7	,					(0.3)	
Corporate		(9.7)	=	(9	,			(9.7		(9.7)				(0.5)	0.0%
Total	\$1,641.1		\$ <del></del>	\$183		11.2%	\$1,667.2	\$107.9	·	\$171.8	10.3%	\$(26.1)	(1.6)%		6.9%
			<u> </u>		_							· <u>`</u>	<u>`</u>		
Core businesses	1,641.1	183.6	_	183	.6	11.2%	1,667.2	107.9	63.9	171.8	10.3%	(26.1)	(1.6)%	11.8	6.9%
Acquisitions / Divestitures															
Total	\$1,641.1	\$183.6	<u>=</u> \$ <u>-</u>	\$183	C	11.2%	\$1,667.2	\$107.9	\$63.9	\$ <del>171.8</del>	10.3%	¢(26.1)	(1.6)%	\$11.8	6.9%
TOTAL	\$1,041.1	\$105.0	э <u>—</u>	\$103	.0	11.270	\$1,007.2	\$107.9	\$03.9	\$1/1.0	10.570	\$ <u>(26.1)</u>	(1.0)%	\$11.0	0.9%
			2005						2004						
	-	Excludin	g Charges Reco	nciliation (1)			_	Excluding	Charges Recor	nciliation (1)			Year-over-ye	ear changes	
	Ni-+ C-l	Reported	Excluded	Ex Charg				Reported	Excluded		Operating	Net S			ng Income
YTD:	Net Sales	OI	Charges	OI	Mai	rgin ive	et Sales	OI	Charges	OI	Margin	\$	%	\$\$	%
Cleaning &															
Organization	\$ 701.0	\$ 35.6	\$—	\$ 35.6	5.	1% \$	785.9	\$ 25.4	\$ 8.2	\$ 33.6	4.3% \$	(84.9)	(10.8)%	\$ 2.0	6.0%
Office Products	828.3	132.4	_	132.4			822.0	127.3	0.3	127.6	15.5%	6.3	0.8%	4.8	3.8%
Tools & Hardware	591.9	76.0	_	76.0			574.6	86.5	3.1	89.6	15.6%	17.3	3.0%	(13.6)	(15.2)%
Home Fashions	410.3	(0.9)	_	(0.9			451.0	9.1	4.7	13.8	3.1%	(40.7)	(9.0)%	(14.7)	(106.5)%
Other	486.6	32.0	_	32.0			504.4	30.9	0.2	31.1	6.2%	(17.8)	(3.5)%	0.9	2.9%
Impairment		_	_	_				(25.1)	25.1	_				_	
Restructuring Costs		(6.5)	_	(6.5	)			(47.3)	47.3	_				(6.5)	
Corporate		(19.2)	_	(19.2	)			(17.1)		(17.1)				(2.1)	12.3%
Total	\$3,018.1	\$249.4	\$ <u>—</u>	\$249.4	8.	3% \$3,	137.9	189.7	\$88.9	\$278.6	8.9% \$	(119.8)	(3.8)%	\$(29.2)	(10.5)%
Core businesses	3,018.1	249.4	=	249.4	8.	3% 3,	137.9	189.7	88.9	278.6		(119.8)	(3.8)%	(29.2)	(10.5)%
Acquisitions /	-,								<del>-</del>			( - /-/	(	()	(), 3
Divestitures	_	_	_	_			_	_	_	_		_	_	_	_

(10.5)%

(3.8)% \$(29.2)

\$249.4

8.3% \$3,137.9

\$189.7

\$88.9

\$278.6

8.9% \$(119.8)

\$3,018.1

Total

\$249.4

<sup>(1)</sup> Charges are primarily related to restructuring, asset impairment, product line exits, acquisition and divestitures.

## Three Months Ended June 30, 2005

**Currency Analysis** 

		2005		2004	Year-over-year Inc	rease (Decrease)	
	Sales as	Currency	Adjusted	Sales as	Excluding	Including	Currency
By Segment	Reported	Impact	Sales	Reported	Currency	Currency	Impact
Cleaning & Organization	\$ 376.5	\$ (4.7)	\$ 371.8	\$ 400.1	(7.1)%	(5.9)%	1.2%
Office Products	495.5	(7.4)	488.1	489.2	(0.2)%	1.3%	1.5%
Tools & Hardware	315.5	(5.3)	310.2	300.3	3.3%	5.1%	1.8%
Home Fashions	212.0	(5.4)	206.6	224.2	(7.9)%	(5.4)%	2.4%
Other	241.6	(1.9)	239.7	253.4	(5.4)%	(4.7)%	0.7%
Total Company	\$1,641.1	\$ <del>(24.7)</del>	\$ <del>1,616.4</del>	\$ <del>1,667.2</del>	(3.0)%	(1.6)%	1.5%
	<del></del>	<u> </u>		<del></del>	` ,	` ,	
By Geography							
Dy Geography							
United States	\$1,140.2	<b>\$</b> —	\$1,140.2	\$1,145.5	(0.5)%	(0.5)%	0.0%
Canada	94.7	(7.6)	87.1	88.9	(2.0)%	6.5%	8.5%
North America	1,234.9	(7.6)	1,227.3	1,234.4	(0.6)%	0.0%	0.6%
	,	( ,	,	,	(***)**		
Europe	308.9	(12.6)	296.3	336.0	(11.8)%	(8.1)%	3.7%
Central & South America	59.6	(3.0)	56.6	58.5	(3.2)%	1.9%	5.1%
All Other	37.7	(1.5)	36.2	38.3	(5.5)%	(1.6)%	3.9%
		` '			` ,	` ,	
Total Company	\$1,641.1	\$(24.7)	\$1,616.4	\$ <del>1,667.2</del>	(3.0)%	(1.6)%	1.5%
: : » <b></b>	. 70 1212	· <u>····</u> /	, <u>/:===</u>	, <u>/</u>	(=10)/10	() , .	

## Six Months Ended June 30, 2005

**Currency Analysis** 

		2005		2004	Year-over-year Inc		
<b>D</b> 6	Sales as	Currency	Adjusted	Sales as	Excluding	Including	Currency
By Segment	Reported	Impact	Sales	Reported	Currency	Currency	Impact
Cleaning & Organization	\$ 701.0	\$ (9.0)	\$ 692.0	<b>\$</b> 785.9	(11.9)%	(10.8)%	1.1%
Office Products	828.3	(13.7)	814.6	822.0	(0.9)%	0.8%	1.7%
Tools & Hardware	591.9	(9.5)	582.4	574.6	1.4%	3.0%	1.7%
Home Fashions	410.3	(12.3)	398.0	451.0	(11.8)%	(9.0)%	2.7%
Other	486.6	(4.0)	482.6	504.4	(4.3)%	(3.5)%	0.8%
		` ,			` ,	` ,	
Total Company	\$3,018.1	\$(48.5)	\$2,969.6	\$3,137.9	(5.4)%	(3.8)%	1.5%
1 5	· —	<u> </u>			,	` ,	
By Geography							
Dy Geography							
United States	\$2,079.4	\$ —	\$2,079.4	\$2,157.7	(3.6)%	(3.6)%	0.0%
Canada	165.9	(12.8)	153.1	161.9	(5.4)%	2.5%	7.9%
North America	2,245.3	(12.8)	2,232.5	2,319.6	(3.8)%	(3.2)%	0.6%
	,	()	,	,	()	(3.7)	
Europe	596.8	(29.4)	567.4	642.7	(11.7)%	(7.1)%	4.6%
Central & South America	101.2	(3.8)	97.4	100.5	(3.1)%	0.7%	3.8%
All Other	74.8	(2.5)	72.3	75.1	(3.7)%	(0.4)%	3.3%
					` '	` '	
Total Company	\$3,018.1	\$(48.5)	\$2,969.6	\$3,137.9	(5.4)%	(3.8)%	1.5%
2 0	<del></del>	<u> </u>			• •	, ,	

1,505.2 120.6

			2005														Q1								
Cleaning 0	Ougo									\$	324.5		_	Reported	OI		Charg	es (1)	•		Charges	OI	_	Margi 3.9	
Cleaning &	_	nizatioi	1											\$12.5			_	-		4	312.5				
Office Prod											332.8			33.5				_			33.5			10.1	
Tools & Ha		e									276.4			26.7			_	-			26.7			9.7	
Home Fash	ions										198.3			(4.5	,		_	_			(4.5)			(2.3	
Other											245.0			13.3			_	_			13.3			5.4	<b>!</b> %
Corporate											_			(9.5	)		_	_			(9.5)				
Impairmen	t													_							_				
Restructuri	ing													(6.2	)		_	_			(6.2)				
Continuing	Opera	ations							•	1,	377.0			65.8			_	_			65.8			4.8	8%
	•																								
Discontinue	ed Ope	rations	-Busii	ness Ta	rgeted	for Sa	ıle				16.6			2.9				_			2.9			17.5	5%
Total										1,	393.6			68.7			_				68.7			4.9	)%
2004			Q1					Q2					Q3					Q4					Full Year		
		Reported	Charges	Ex. Charges			Reported		Ex. Charges			Reported	Charge	Ex. s Charge	3		Reported	l Charge	Ex. s Charges			Reported	Charges	Ex. Charges	
Cleaning &	Sales	OI	(1)	OI	Margin	Sales	OI	Charges (1)	OI	Margin	Sales	OI	(1)	OI	Margin	1 Sales	OI	(1)	OI	Margin	Sales	OI	(1)	OI	Margin
Organization		\$ 16.2	2.8	\$ 19.0		\$ 400.1	\$ 9.2	5.4	\$ 14.6	3.6%		\$ 29.8	_	\$ 29.8	7.4%			_	\$ 45.5		1,632.1	100.9	8.1	109.0	6.7%
Office Products Tools &	332.8	31.8	_	31.8	9.6%	489.2	95.5	0.3	95.8	19.6%	424.3	61.5	_	61.5	14.5%	439.9	73.2	_	73.2	16.6%	1,686.2	261.9	0.3	262.3	15.6%
Hardware Home Fashions	274.3 226.8	43.0 3.9	0.6	43.0 4.5	15.7% 2.0%	300.3 224.2	43.5 5.2	3.1 4.1	46.6 9.3	15.5% 4.1%	300.6 228.1	45.1 15.9	_	45.1 15.9	15.0% 7.0%		50.1 8.1	_	50.1 8.1	14.6% 3.6%	1,218.7 906.8	181.8 33.0	3.1 4.8	184.8 37.8	15.2% 4.2%
Other	251.0	15.9	_	15.9	6.3%	253.4	15.0	0.2	15.2	6.0%	262.9	24.7	_	24.7	9.4%		37.0	_	37.0	11.9%	1,078.6	92.6	0.2	92.8	8.6%
Corporate Impairment	_	(7.4)	_	(7.4)			(9.7) (25.1)	 25.1	(9.7)		_	(10.2) (270.0)	270.0	(10.2)		_	(12.0)	_	(12.0)			(39.4)	295.0	(39.4)	
Restructuring		(21.6)	21.6				(25.7)	25.7	_			(0.4)	0.4				(4.2)	4.2	_			(51.9)	51.9	_	
Continuing Operations	1,470.7	81.8	25.0	106.8	7.3%	1,667.2	107.9	63.9	171.8	10.3%	1,621.3	(103.6)	270.4	166.7	10.3%	1,763.2	197.7	4.2	201.9	11.5%	6,522.4	283.9	363.4	647.3	9.9%
Discontinued Operations- Business Targeted for																									
Sale Total	1,490.8	1.2 83.0	0.6 25.6	1.8	9.0% 7.3%	34.8 1,702.0	4.7 112.6	(0.5)	4.2 176.0	12.1% 10.3%	12.3	(1.3)	270.4	(1.3) 165.5	(10.6%		(3.9)	4.2	(3.9)	(54.9%)	74.2 6.596.6	0.7 284.6	0.1 363.6	0.8 648.2	9.8%
iotai	1,430.0	83.0	23.0	100.0	7.370	1,702.0	112.0	03.4	170.0	10.370	1,033.0	(104.5)	2/0.4	103.3	10.170	1,//0.3	155.0	4.2	190.0	11.270	0,350.0	204.0	303.0	040.2	3.076
2003			Q1	Ex.				Q2	Ex.				Q3	Ex.				Q4	Ex.				Full Year	Ex.	
	Sales	Reported OI	Charges (1)		Margin	Sales	Reported OI	Charges (1)	Charges OI	Margin	Sales	Reported OI	Charges (1)	Charges OI	Margin	Sales	Reported OI	Charges (1)		Margin	Sales	Reported OI	Charges (1)	Charges OI	Margin
Cleaning &		6 20 2	0.4	6 20 7	9.5%	\$ 438.3	£ 40.2	0.0	\$ 18.4	4.20/	e 4500	£ 27.2	0.4	6 27.7	8.3%	\$ 465.2	\$ 7.4		\$ 8.6	4.00/	4.770.4	102.2	2.2	104.5	5.9%
Organization Office Products	\$ 416.4 322.3	\$ 39.2 47.1	0.4	\$ 39.7 48.0	14.9%	507.8	\$ 18.3 114.8	0.0 0.1	114.9	22.6%	\$ 453.3 428.7	\$ 37.3 69.9	0.4	\$ 37.7 70.0	16.3%	422.4	77.8	1.3 1.3	79.1	18.7%	1,773.1 1,681.2	309.6	2.2	312.0	18.6%
Tools & Hardware Home Fashions	265.6 219.6	35.4 4.7	1.5 1.3	36.9 6.0	13.9%	294.6 227.8	47.7 7.9	0.6	48.3 8.6	16.4% 3.8%	299.3 223.5	53.4 17.5	0.3 0.6	53.7 18.1	17.9% 8.1%	340.2 230.1	42.8 14.3	(0.2)	42.6 18.7	12.5% 8.1%	1,199.7 901.0	179.3 44.4	2.2 7.0	181.5 51.4	15.1% 5.7%
Other	262.6	23.0	0.4	23.4	8.9%	252.7	20.3	0.7	20.3	8.0%	263.2	31.2	(0.2)	31.0	11.8%	324.9	46.2	1.4	47.6	14.7%		120.7	1.6	122.3	11.1%
Corporate	_	(7.2)	_	(7.2)		_	(6.3)	_	(6.3)		_	(10.9)	`—	(10.9)		_	(5.9)	34.5	(5.9)		_	(30.3)	34.5	(30.3)	
Impairment Restructuring		(23.9)	23.9	_			(53.1)	53.1				(41.8)	41.8				(34.5) (74.0)	74.0	_			(192.8)	192.8		
Continuing Operations	1,486.5	118.3	28.4	146.7	9.9%	1,721.2	149.6	54.6	204.3	11.9%	1,668.0	156.6	43.0	199.6	12.0%	1,782.8	74.0	116.8	190.8	10.7%	6,658.4	498.5	242.9	741.4	11.1%
Discontinued Operations- Business Targeted for Sale	18.7	2.2	_	2.2	11.8%	34.1	4.8	_	4.8	14.1%	16.6	(2.3)	_	(2.3)	(13.9%)	6.0	(3.8)	0.7	(3.1)			0.9	0.7	1.6	2.1%
	-3.7					- "	9																		

28.4 149.0 9.9% 1.755.3 154.4 54.6 209.0 11.9% 1.684.6 154.3 43.0 197.3 11.7% 1.788.8 70.2 117.5 187.7 10.5% 6.733.8 499.3 243.6 74.9 11.0%

<sup>(1)</sup> Charges are primarily related to restructuring, asset impairment, product lines exits, acquisitions and divestitures

Quarterly Income Statement Restated for Discontinued Operations July 28, 2005

2005		Reported         (1)         Cha           1,377.0         —         1,           374.9         —			
	Report		Charges (1)	Ex C	cluding Charges
Net Sales	1,37	7.0	_		1,377.0
GROSS MARGIN	37	4.9	_		374.9
SG&A	(30	2.9)	_		(302.9)
Impairment		_	_		_
Restructuring	(	6.2)	_		(6.2)
OPERATING INCOME	$\epsilon$	5.8	_		65.8
Non Operating Expense	(2	8.5)	_		(28.5)
Income Taxes	4	7.5	_		47.5
Income from Continuing Operations	3	4.8	_		84.8
Discontinued Operations	(4	8.3)	48.3		_
NET INCOME	3	6.5	48.3		84.8
EARNINGS PER SHARE FROM CONTINUING OPERATIONS:					
Basic	\$ 0	.31 \$	_	\$	0.31
Diluted	\$ 0	.31 \$	_	\$	0.31
LOSS PER SHARE FROM DISCONTINUED OPERATIONS:					
Basic	\$ (0	.18) \$	0.18	\$	_
Diluted	\$ (0	.18) \$	0.18	\$	_
EARNINGS PER SHARE:					
Basic	\$ 0	.13 \$	0.18	\$	0.31
Diluted	\$ 0	.13 \$	0.18	\$	0.31
Average shares outstanding:					
Basic	27	4.4	274.4		274.4
Diluted	27	4.9	274.9		274.9

<sup>(1)</sup> Charges are related to divestitures.

## Quarterly Income Statements Restated for Discontinued Operations July 28, 2005

2004		Q1			Q2			Q3			Q4			Full Year	
_	Reported	Charges (1)	Excluding Charges	Reported	Charges (1)	Excluding Charges	Reported	Charges (1)	Excluding Charges	Reported	Charges (1)	Excluding Charges	Reported	Charges (1)	Excluding Charges
Net Sales	1,470.7	<u> </u>	1,470.7	1,667.2		1,667.2	1,621.3		1,621.3	1,763.2	<del></del>	1,763.2	6,522.4		6,522.4
GROSS MARGIN	401.9	3.2	405.1	477.5	11.6	489.1	464.7	_	464.7	518.2	_	518.2	1,862.2	14.9	1,877.1
SG&A	(298.5)	0.2	(298.3)	(318.8)	1.5	(317.3)	(297.9)	_	(297.9)	(316.4)	_	(316.4)	(1,231.5)	1.6	(1,229.9)
Impairment		_		(25.1)	25.1	_	(270.0)	270.0			_		(295.0)	295.0	_
Restructuring	(21.6)	21.6	_	(25.7)	25.7	_	(0.4)	0.4	_	(4.2)	4.2	_	(51.9)	51.9	_
OPERATING															
INCOME	81.8	25.0	106.8	107.9	63.9	171.8	(103.6)	270.4	166.7	197.7	4.2	201.9	283.9	363.4	647.3
Non Operating															
Expense	(33.2)	_	(33.2)	(31.2)	_	(31.2)	(29.2)	_	(29.2)	(22.6)	_	(22.6)	(116.1)	_	(116.1)
Income Taxes	(16.5)	(8.5)	(25.0)	(18.2)	(17.5)	(35.7)	(22.9)	(16.1)	(39.0)	(46.5)	(1.3)	(47.8)	(104.1)	(43.4)	(147.5)
Income from															
Continuing															
Operations	32.1	16.5	48.6	58.5	46.4	104.9	(155.7)	254.2	98.5	128.6	2.9	131.5	63.6	320.1	383.7
Discontinued	// O = 0\													.=. =	
Operations	(107.0)	107.0	_	2.5	(2.5)	_	(70.7)	70.7	_	(4.5)	4.5	_	(179.7)	179.7	_
NIDE															
NET (LOSS) INCOME	(74.0)	123.5	40 C	61.0	43.9	1040	(226.4)	324.9	00.5	124.1	7.4	121 5	(116.1)	499.8	383.7
(LUSS) INCOME	(74.9)	123.5	48.6	61.0	45.9	104.9	(226.4)	324.9	98.5	124.1	7.4	131.5	(116.1)	499.0	303./
EARNINGS (LOSS) PER SHARE FROM CONTINUING OPERATIONS:															
Basic	\$ 0.12	\$ 0.06	\$ 0.18	\$ 0.21	\$ 0.17	\$ 0.38	\$ (0.57) \$	0.93	\$ 0.36	\$ 0.47 \$	0.01	\$ 0.48	\$ 0.23 \$	1.17	\$ 1.40
Diluted	\$ 0.12	\$ 0.06	\$ 0.18	\$ 0.21	\$ 0.17	\$ 0.38	\$ (0.57) \$	0.93	\$ 0.36	\$ 0.47 \$	0.01	\$ 0.48	\$ 0.23 \$	1.17	\$ 1.40
LOSS PER SHARE FROM DISCONTINUED OPERATIONS:															
Basic	\$ (0.39)			\$ 0.01			. ,			\$ (0.02) \$			. ,		
Diluted	\$ (0.39)	\$ 0.39	\$ —	\$ 0.01	\$ (0.01)	\$ —	\$ (0.26) \$	0.26	\$ —	\$ (0.02) \$	0.02	\$ —	\$ (0.65) \$	0.65	\$ —
(LOSS) EARNINGS PER SHARE:	d (0.25)	ф. О. 45.	ф. 0.10	Ф. 0.22	<b>.</b> 0.10	ф. 0.20	ф. (0.02) ф	1.10	ф. 0.2C	ф. О.45. d		ф. 0.40	ф. (O. 4D) ф	1.00	Ф. 1.40
Basic	\$ (0.27)														
Diluted	\$ (0.27)	\$ 0.45	\$ 0.18	\$ 0.22	\$ 0.16	\$ 0.38	\$ (0.83) \$	1.18	\$ 0.36	\$ 0.45 \$	0.03	\$ 0.48	\$ (0.42) \$	1.82	\$ 1.40
Average shares outstanding:	274.4	274.4	274.4	274.4	274.4	274.4	274.4	274.4	274.4	274.4	274.4	274.4	274.4	274.4	274.4
Basic	274.4	274.4	274.4	274.4	274.4	274.4	274.4	274.4	274.4	274.4	274.4	274.4	274.4	274.4	274.4
Diluted	274.5	274.5	274.5	274.5	274.5	274.5	274.4	274.4	274.4	283.5	283.5	283.5	274.4	274.4	274.4

<sup>(1)</sup> Charges are primarily related to restructuring, asset impairment, product lines exits, acquisitions and divestitures

Diluted

274.0

274.0

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### Quarterly Income Statements Restated for Discontinued Operations July 28, 2005

2003			Q1				Q2			Q3			Q4	- · · ·		Full Year	
	Repo		Charges (1)	Exclu		Reported	Charges (1)	Excluding Charges	Reported	Charges (1)	Excluding Charges	Reported	Charges (1)	Excluding Charges	Reported	Charges (1)	Excluding Charges
Net Sales	1,48	36.5		1,4	86.5	1,721.2	· —	1,721.2	1,668.0		1,668.0	1,782.8		1,782.8	6,658.4		6,658.4
GROSS MARGIN	42	20.6	4.1	4	24.7	516.0	1.5	517.5	482.7	1.2	483.9	490.0	7.1	497.1	1,909.3	13.9	1,923.2
SG&A	(27	78.4)	0.4	(2)	78.0)	(313.3)	0.1	(313.2)	(284.3)	_	(284.3)	(307.5)	1.3	(306.2)	(1,183.5)	1.8	(1,181.7)
Impairment		_	_		_	_	_	_	_	_	_	(34.5)	34.5	_	(34.5)	34.5	_
Restructuring	(2	23.9)	23.9		_	(53.1)	53.1	_	(41.8)	41.8	_	(74.0)	74.0	_	(192.8)	192.8	_
OPERATING																	
INCOME	1.	18.3	28.4	1	46.7	149.6	54.6	204.3	156.6	43.0	199.6	74.0	116.8	190.8	498.5	242.9	741.4
Non Operating																	
Expense	(!	57.4)	21.1	(	36.3)	(31.3)	_	(31.3)	(34.7)	_	(34.7)	(36.6)	9.2	(27.4)	(159.9)	30.3	(129.6
Income Taxes	(:	19.7)	(16.2)	(	35.9)	(39.0)	(17.8)	(56.8)	(37.5)	(14.2)	(51.7)	(24.2)	(25.7)	(49.9)	(120.4)	(73.9)	(194.3
Income from Continuing Operations	2	41.2	33.3		74.5	79.3	36.9	116.2	84.4	28.8	113.2	13.2	100.3	113.5	218.2	199.3	417.5
Discontinued Operations	(2	25.2)	25.2		_	(5.5)	5.5	_	(9.2)	9.2	_	(224.8)	224.8	_	(264.8)	264.8	_
NET INCOME (LOSS)		16.0	58.5	ı	74.5	73.8	42.4	116.2	75.2	38.0	113.2	(211.6)	325.1	113.5	(46.6)	464.1	417.5
EARNINGS PER SHARE FROM CONTINUING OPERATIONS:																	
Basic	\$ (	0.15 \$	0.12	\$	0.27	\$ 0.29	\$ 0.13	\$ 0.42	\$ 0.31	\$ 0.10	\$ 0.41	\$ 0.05 \$	0.37	\$ 0.41	\$ 0.80	\$ 0.73	\$ 1.52
Diluted	\$ (	0.15 \$	0.12	\$	0.27	\$ 0.29	\$ 0.13	\$ 0.42	\$ 0.31	\$ 0.10	\$ 0.41	\$ 0.05 \$	0.37	\$ 0.41	\$ 0.80	\$ 0.73	\$ 1.52
LOSS PER SHARE FROM DISCONTINUED OPERATIONS:																	
Basic		0.09) \$		•	_	,			+ ()			\$ (0.82) \$			,		
Diluted	\$ (0	0.09) \$	0.09	\$	_	\$ (0.02)	\$ 0.02	\$ —	\$ (0.03)	\$ 0.03	\$ —	\$ (0.82) \$	0.82	\$ —	\$ (0.97)	\$ 0.97	\$ —
EARNINGS (LOSS) PER SHARE:																	
Basic		0.06 \$						\$ 0.42				. ( )		\$ 0.41	, ( )		
Diluted	\$ (	0.06 \$	0.21	\$	0.27	\$ 0.27	\$ 0.15	\$ 0.42	\$ 0.27	\$ 0.14	\$ 0.41	\$ (0.77) \$	1.18	\$ 0.41	\$ (0.17)	\$ 1.69	\$ 1.52
Average shares outstanding:																	
Basic	27	73.6	273.6	2	73.6	274.2	274.2	274.2	274.4	274.4	274.4	274.4	274.4	274.4	274.1	274.1	274.1
Diluted	2'	740	274.0	2	740	274.7	2747	274.7	274.4	274.4	274.4	274.4	274.4	274.4	274.1	274.1	274.1

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<sup>(1)</sup> Charges are primarily related to restructuring, asset impairment, product lines exits, acquisitions and divestitures